Exclusive Interview With Farm Bureau **President on Marketing**

THE TIMES-HERALD

"Jim" R. Howard, President of American Farm Bureau Federation, Tells Times-Herald How Producers Plan Protection.

Page Two

BY VICTOR S. MAYER Marketing of all farm products through cooperative organizations of each commodity and supplying the center of manufacture and present distribution with one-twelfth of a commodity at a time to prevent glutting the market, is the comprehensive marketing plan of the Amer-ican Farm Bureau Federation as announced by its president, James H. Howard, familiarly called "Jim" by his acquaintances and even his farm hands.

"In the past the farmers of America marketed individually and confined themselves to trading among themselves. They gave no thought of laws of supply and demand and took what was offered for their products.

"In many sections this is still the case, but a change is coming because the World War taught the farmer that he must begin to function in relation to the whole world.

"The Amelcan Farm Bureau Federation has for its biggest job the placing of agriculture in its proper relationship to other industries. Its relationship is not proper at present, but this will be corrected.

Would Prevent Glutting Market By Wholesale Dumping

"Under present economic condi-tions the producer of wheat must sell his grain direct from the thresher and the cotton grower must sell his cotton direct from the gin because neither is provided with adequate storage facilities. Dumping any commodity upon the market means lowering the price then and there.

"It is our aim to correct these ills. We are gaining strength daily and farm commodities are the most perhope to be able to have a voice in plexing. shaping important legislation, both national and state.

way to insure the farmer more than now have a committee of 17 farm- Maintain Steady Market a mere living on the farm. He must ers who will devote time and study By Uniform Distribution

AN EDITORIAL ON HASH



HURNS,

RARNEY

COUNTY, ORIGON

being national president of the American Farm Bureau Federa-tion, is first and last a farmer. On his 480-acre farm in Marshall-On his 480-acre farm in Marshall-co, lowa, near Clemons, he paused long enough recently from husk-ing 80 to 90 hushels of corn to an acre in a big 200-acre field, to tell now his organization with its million and a half members-every one a practical and active farmer—planned to solve the farmers' distribution problems through commodity marketing. Their plans are for even distribu-tion of all foodstaffs over the 13 months of the year by holding it fn farmer-owned storage, instead of harvest time glutting of the market as at present. "The farm-er wants only the cost of produc-tion plus a reasonable profit." says Howard. Howard.

onable profit, the same as industry marketing. demanda. He only asks fair play. How Farm Bureau Would

Function Distribution "The problems of distribution of

"We will try to solve them by the appointment of national committees "We do not favor congressional of representative farmers from commodities as now tend to glut the action in those things which the practically every state to study the, farmer can remedy himself. How- particular problems in which a cerever, it is worthy of serious thought tain group of producers may be dion the part of everyone to find a rectly interested. For instance, we

them falthfully in the daily routine

have cost of production plus a reas- to the solution of cooperative grain

"A similar committee will be composed of livestock raisers from all over the United States to study livestock marketing. There will be national committees to study the marketing of cotton, truck, fruit, wool. Also the construction of bonded warehouses for the storage of such market by being dumped wholesale when systematic distribution over a period of months or a year would

help to keep the price steady.

to release wheat and corn or cotton and similar commodities from bonded warehouses in regular quantities over a period of 12 months. Each month a definite proportion of the crop would reach market or manufacturers to keep industry supplied and prevent over-production or oversupply with consequent reduction in

demand and a drop in prices. President Howard says that the American Farm Bureau Federation will get behind every worthy farmers organization which needs support

"For instance, it might be possible

HITTING THE LONG TRAIL

There comes a time when each of us must hit the long trail to a world day, every hour it is before us-in those havens for the poor man with medium of health centers and visit. that is hidden from mortal eyes-a our own community. In our own only a sixpence in his pocket. As nurses the hygiene of maternity and world of which we hear much, but town, even in our own families, usual the eating place was like a pin infancy to all mothers if they de- which we never see while life lasts.

accounts are balanced.

It is not necessary to look afar for an opportunity to do good. Every . By our acts we are judged by God

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in paper and the walls were trescoed sire to learn. It provides for adewith bibleal texts, very many texts quate medical and nursing service Also there were a number of signs for all mothers, if they wish to avail for the benefit of those seaking for d. themselves of it. By providing a ser-Cne sign read: "We make our own vice which is free, universal and dighash." Underneath was the biblical nified, it offers every inducement to LONET

An American who recently return- of home life.

ed from London tells us of visiting The Sheppard-Towner Bill, there-

a balvation Army restaurant, one of fore, proposes to teach through the

"Father forgive chem; they know vantages. But it involves no compulnot what they do."

We can't help saying that, not be- We cannot see why a single conobposite of forgiving after many a great humanitarian measure. dish of hash rashly ordered in a restaurant. Way is it that public cooks make such a botch of a dish that is so easily made. That is, it seemed to be very easy for mother to make it. But let's not in any way compare restaurant hash with mother's hash -it's sacrilege. Her's was inavenly. Hor's was real hash!

We'd hate to be put on oath as to being satisfied. how she did it. We just remember that there was a little brisk bustling

in the kitchen, a sound of quick economists that Germany is becomchopping, a jingle and a sizzling, ing prosperous, and also that she is thes an odor-oh, boy, that odor on the road to ruin. Well, between was a meal in itself! And a few the two she ought to get somewhere. minutes later a big, steaming dish rested on the table with dad and every kid oging it and almost dying because the price of wheat is down. for an instant taste of its contents.

Newspaper editorials usually run to weighty politics and weightier economics, but the editorial has to say that hash properly flavored and properly cooked is worth all the dishes of politics and economics in creation.

SHOULD EASILY BECOME LAW

American mothers cannot be dictated to eyeh by specialists as to how they shall bring up their children, but all mothers are anxious to know how to keep their babies healthy and happy, and will take advantage of every opportunity to learn. This is the basis on which the Sheppard-Towner Maternity Bill, recently reported favorably out of committee, offers instruction to mothers. It assumes that no public provision for safeguarding maternity and infancy can succeed unless it secures the entirely willing and wholehearted cooperation of mothers themselves. If the lives of mothers and babies are to be saved it is not enough to teach the best methods of infant and matvraity care. The individual mother must be so convinced that these methods are worth while that she may be depended upon to observe

the mother to make use of its ad- us

sion whatever.

ing divine we have been the direct gressman would vote against this

Wise and Otherwise

There's a world of satisfaction in

We are solemnly assured by noted

The farmer is raising Old Ned

and the consumer is raising the devil because the price of flour is still up. Perhaps you can figure it out-but we pass.

Those profiteers who have been hoodwinking the government by holding out on their taxes will have to pay up all arrearages before, they can slip into heaven. Old St. Peter has no votes to consider.

They may one kind of brave man the fellow who goes home at 3 Have your watch overhauled. Start o'clock in the morning without re- thewid clock to ticking, get that old moving his shoes before opening the piece of jewelry in wearing order. door. But we don't know-we've Have your eyes fitted to Reading never had the courage to try the ex- glasses, see C. M. SALISBURY periment.



The trail is plainly blazed by many and man. Man may not see them markings, but it is only traveled by all, but God misses nothing.

those who prepare themselves for the journey in advance. The guiding of ness we might perform for those our steps may rest in other hands but around us, or for the unfortunate the taking of them rests wholly with in our midst-many little words of

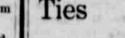
As we ald in removing the obstacles from the paths of our neigh- some day, and our degree of comfort bors and friends in this life, so will or discomfort will be decided before the obstructions be lessened or re- we start. moved from our own paths when we

take the long trail. No good act of ours is so small, no ing them while in the land of mortalkind word so insignificent, but what ity, it has its reward when our earthly

There are many little acts of kindcheer or sympathy we might extend. It is a long trail we must take

For man may not reap the pleasures of the next world without earn-

The fellow who is always looking for something for nothing might win out by trading himself off for a toothpick.



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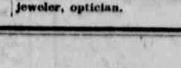
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