

Overcoat you need.

The only way to enjoy this brisk weother is by wearing an Overcoat.

Come in ann see us about it.

Williams-Zoglmann **Clothing Company**

Merchant Tailors and Leading Clothlers I. O. O. F. Building - - Burns, Oregon

The Times-Kerald

JULIAN BYRD

SATURDAY, DECEMBER 6, 1913

SUBSCRIPTION RATES

One Year

The Cheapest Advertising.

"A newspaper advertisement strikes the eye the moment the sheet is opened." says W. L. Douglas, the big shoe man, who spends about \$200,000 annually in newspaper advertising. He says further that that very fact is the reason he chooses the newspaper rather than any other advertising medium. This is one very good reason why newspaper advertising is the cheapest regardless of price.

Let us look at different kinds of advertising, such as personal solicitation and personal letter writing, and see how they compare with newspaper advertising. We do not refer to circular letters, bills etc., because from the standpoint of the local merchant these only act as an auxiliary or reinforcement to newspaper advertising, and successful advertisers only regard them as such. But personal solicitation by the local merchant and writing prospective customers personal letters do compete with newspaper advertising.

Personal solicitation and personal letter writing are very expensive to the local merchant, in fact so expensive as to be practically prohibitive.

Take personal letter writing as an illustration, and we take this as an illustration because it is far cheaper than personal solicitation. The right kind of a \$5.00 ad put in a paper with 2,000 circulation would be read by 10,000 people. Same substance but into a letter, each letter typewritten, mailed under a two cent stamped envelope, addressed and sealed as personal letters must be, and sent to 10,000 people would cost \$200 for stamps, and \$100 extra for printing envelopes and letterheads, stenographer to write letters and address envelopes, etc., making a total of over \$300. And the cost to personally solicit the 10,000 people would be something enormous.

Newspapers are run for the advertiser. All other items of information are put in to make the paper and sell the paper. This fact alone makes newspaper advertising the cheapest dvertising.

While local people are concerned about how the water of Silvies River is going to be distributed ley. And that leads to other's nce otherwise.

questions. For instance, how

This is the time of year for the interior newspapers to build railroads and some of them are doing pretty well at it. The Times-\$2,00 Herald is going to wait a little 1.00 and try to build a good one when .75 it starts. The boss will have to attend meetings of the 'North Poll Club" to get some late "dope" on this line.

> and how to farm. Bill is a little sorrowing widow and children. contest at this exhibition. extravagant with his figures but its good "dope" and if they want to get the particulars they can come out and see for themselves. 10 a. m. Sunday School.

The Times-Herald man notices a good deal of comment in the papers about the currency bill and saying it should be passed Dance Morally Degrading? without delay as it is handicapping business. Just how this is he doesn't know as it is a small matter to take care of his finacial affairs, the main thing being to

The Juntura Times says the man who put the will in Wilson did a good job.

Harney County Products At Chicago Land Show

The Harney County Fair Association feels well repaid for the trouble and expense of shipping out Harney county products for exhibition purposes when it is found they are given prominence and used to exploit the Big Harney Country. The manager of The Times-Herald has received the following letter from Chicago under date of Dec. 1: 'Mr. Julian Byrd,

Burns, Oregon 'My Dear Julian:

"You were so instrumental in sending in exhibits from Harney county that I am taking the time to drop you a line to tell you how well they show up. The name of Harney county on labels like the enclosed, loom up everywhere in the Oregon Exhibit.

"We expect Mr. Hanley here To whom it may concern: today and he will be a pretty good advertisement for Harney

show

'Cordially yours,

'C. C. CHAPMAN." county and gives the name of with your names and number of the grower, postoffice and the certificates. further information that sample is furnished by the Harney County Fair.

Governor Wants to Help the Unemployed

December 1, 1913

To the Editor: operation in a movement to con- on next Tuesday evening, Dec. nect our unemployed with a job. 9. Some new features will be There are undoubtedly many re- introduced on that evening with glad to have a place.

who are hunting for employment. in connection with the club.

ed, I am,

Yours very truly, OSWALD WEST.

Governor. Those wishing to employ men should send: Name, address, nearest railroad station, number of men or women needed, Char- of domestic science. acter of work offered, wages to be paid with or without board tions"-Dr. L. E. Hibbard. and lodging, how long services, if they prove satisfactory, will Donald Hotchkiss. likely be needed. This information should be mailed to the Governor's Office, Salem, Oregon, "Fighting Dutchman" that it may be brought to the attention of those seeking employ-

Pioneer Dead.

Ralph Catterson was up from can we expect capital to build Lawen Wednesday and informed as the "Fighting Dutchman" that reservoir without a railroad? The Times-Herald that his father, didn't last a minute. It took but in Burns, Oregon morning and the funeral was to one knocking him to the flcor, 22nd, 1913. afternoon. He was after a casket fighter and no "green one" has and could give no information as any business trying to stand up to the age of his father, but an before him. Being a stranger, obituary will be published next McLaughlin did not know how

He had been ill for years with sports a longer exhibition. stomach trouble and while his "Our Bill" tells New Yorkers death was not a surprise it was fellow from the Denio section, we have 4,000,000 acres of home- none the less a shock to his challenged McLaughlin to a bout stead land in Harney county many acquaintances who have and it is scheduled to come off at alone for those fellows back there known him for many years. Tonawama on the evening of who sit in offices and tell us how The Times-Herald joins friends Dec. 18. Sherburn is an athlete SEED WHEAT FOR SALE AT MILL. to reduce the high cost of living in extending sympathy to the and fight fans look for a harder

BAPTIST CHURCH

Meetings every evening. Sunday evening: "God's Pro-

PRESBYTERIAN CHURCH.

get enough to make both ends Laurie will conduct communion were no candles on the cake, vices.

Catholic Church.

1. On Sundays and Holy days of obligation Holy Mass with sermon at 10:30 a. m. 2. On week days Holy Mass

at 6:30 a. m. All other services, besides those mentioned above will

announced in church.

divine services. Residence

Rev. Pius Niermann, O. F. M. Holy Family.

Notice to Stockholders.

All parties who bought Goldberg Butte Stock from M. L. Lewis and Tom Anderson are re-"The Oregon Booth, everyone quested to send their names and A. Morris of Adel, Oregon, for the purpose of entering your names on the book, as Lewis and The label displays Harney Anderson failed to furnish us

E. H. LOFFTUS.

The Times-Herald had Gus Bardwell at the "ringside" at Supt. Hamilton has arranged the recent pugilistic combat to to hold an examination of teach- give our readers the fight by ers at Denio at the same time it rounds, but there wasn't enough just at present, the real problem is held in Burns. This is quite to start. He didn't even get to is how are we going to keep from an accommodation to many stick his pencil in his mouth. It getting too much of it without teachers in that section who was so quickly done that Gus is impounding it up in Silvies Val- would have to come a long dis- still wondering what made 'Dutch" fall down.

Agricultural Club Meets Next Tuesday Night.

The next meeting of the local agricultural Club will meet at We wish to ask your kind co- the public school assembly room

sidents of your county who could a view of creating a greater inuse the services of a good hand terest in the meetings and add this winter and there are many to their usefulness. The new idle men in Portland and other departure will be the introduccities in this state who would be tion of domestic science and the presence of the ladies to take If you will be kind enough to part in the programs throughout run this letter and attached in- the season. An especial invitaformation blank in a few issues tion is extended to the ladies of of your paper our plan will be Burns and vicinity to be present called to the attention of those next Tuesday evening when Miss needing a hand. Any requests Cowgill of the Domestic Science for labor made to our office will department of the high school at once be taken up with those will explain a plan of that work

Assuring you that your co-op- A very entertaining program eration will be greatly appreciat- has been arranged for that even-

> Song-Delbert Hayes "Cereals" - Florabelle Goodman of the domestic science class. "Legumes"-Helen Sayer of the domestic science class.

Address-Miss Cowgill, teacher "Starting Farming Opera-

"Outlook for Meat Production" Music.

Knocked Out.

Geo. C. McLaughlin and Herman Thies had a boxing contest at the Tonawama theatre Thurs- and that the Judge of said Court has day evening, but those present fixed the time for hearing objections to didn't get much for their money D. N. Catterson, had died that three licks to put him out, each Dated and first published November be held at Harney Thursday McLaughlin is an experience hard a man he had and there Deceased had long resided in fore dispatched him without any this county where he was widely preliminaries. Perhaps had he Milling Co. to pay 1 1-2 cents per lb. for known and highly respected. known he would have given the

Henry Sherburn, a young

Birthday Luncheon

Served Teachers.

The young ladies of the junior and senior classes of domestic Next Wednesday: "Is the science in the high school served a luncheon to the faculty of the school Monday in honor of Miss Cowgill's birthday. Miss Agnes Miller acted as hostess and the affair was very enjoyable and a Sunday. Dec. 7, Rev. D. K. surprise to Miss Cowgill. There service in the morning. Special therefore the men of the faculty music, organ voluntary and offer- were somewhat disappointed in tory by Miss Brown. In the that one respect, otherwise they evening a vocal number will be were nicely entertained and prorendered by The Treble Clef perly served. Miss Cowgill was Club. A cordial invitation ex- congratulated and wished many tended to all to attend both ser- happy returns of the day with the further hope that the domestic science students would remember each teacher in turn on their respective birthdays.

Water Commissioner Representative Here

L. D. Howland, representative be of Water Commissioner Cochran of La Grande, arrived here Tues-All invited and welcome to the day and is at the court house with all the evidence submitted Sick-calls promptly answered by claimants to the waters of at anytime. Religious informa- Silvies River. He will remain tion and instructions willingly here until the evening of the 11th imparted at the Franciscan and those who desire are invited to call and inspect such claims.

Mr. Howland stated yesterday Pastor of The Church of the to a representative of The Times-Herald that but few had appeared up to that time but no doubt others will take advantage of the opportunity and look into their rights before the period for such purpose expires. It is a matter of importance that each claimant know just what he has and what his neighbor is claimsays, is the best in the whole number of their certificate to J. ing as it will thus facilitate the Water Board.

From discussions in the presence of the writer it is quite likely there will be some changes asked in some of the claims submitted and no doubt before the matter is finally settled there will be more or less litigation.

R. J. McKinnon & Son have established a daily stage between Drewsey and Juntura. Connections made with the trains at Juntura and passengers given

Tonawama tomorrow night,

NOTICE FOR FUBLICATION.

United States Land Oppies, Burns, Oregon, November 22, 1918.

Notice is hereby given that Ida Whiting, formerly ida Turner, of Burns, Oregon, November 24, 1918.

Notice is hereby given that Ida Whiting, formerly ida Turner, of Burns, Oregon, who, on March 4, 1907, made Homestead Entry No. 2949, serial No. 03198, for 1844, Section 35, Towship 26, Range 39 E., Williamette Meridiau, has filed notice of intention to make Final flw-year proof, to establish claim to the Isand shows described, before Register and Receiver, at Burns, Oregon the 5th day of January, 1914.

Claimant names as witnesses

George E. Whiting Frank T. Whiting, Frank George E. Whiting Frank T. Whiting, Oregon Wa, Frank R. Register.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE

Notice is hereby given that Clarence Lester White, of Fife, Oregon, who, on January 24, 1910, made Homestead Entry (Act Feb. 19, 1909), No. 1920, for RES, NWS, 8WS, NEWS, RES, 25,8WM, Section 17, Township 21 S., Range 28, Williamstet Meridian, has filed notice of intention to make Final Three Year Proof to exablish claim to the isnd above described, before Chas. A. Sherman, U.S. Commissioner, at Fife, Oregon, on the 10th day of January, 1914. Claimant names as witnesses:

Joseph Street, Staticy Ballour, Edward Street, John Pauseh all of Fife, Oregon.

Jae. F. Buroges, Register.

Notice to Creditors.

In the matter of the Estate of John H. Garrett, deceased.

Notice is hereby given that the undersigned has been appointed administra tor of the above Entitied Court by order of the Hon, Grant Thompson, Judge of the County Court or Harney County Oregon. All persons having claims against said estate are hereby notified to present them duly verified as by law equired to the Administrator at Burns, Oregon, or to J. W. Biggs his attorney at his office at Burns, Oregon-Within six months from the date of the first publication of this order.

First publication Nov. 22, 1913. PAUL FINKE, Administrator Estate of John H. Gar rett, Deceased.

Notice of Final Account

In the County Court of the State Oregon, for Harney County. n the matter of the Estate of George

W. Wilcoxson, Dec'd. Notice is hereby given that the undersigned has filed his final account herein, the same for Monday the 22nd day of December 1913, at the hour of 10 o'clock A. M, at the Court Room of said Court

LLOYD B. CULP. Administrator of the Estate of George W. Wilcoxson, deceased,

HARD WHEAT HIGHER.

It is the intention of the Burns Flour good, hard milling wheat next year.

It must be good and stand a test of 60 lbs. to the bushel, free from other grain seed and smut. Hard wheat will bring 15 cents per 100 more than soft wheat. The Company recommends Turkey Red for fall sowing and Blue Stem, Minnesota Red and Australia White Chaff

School Suits for Bo

At Greatly

REDUCED PRICE

RANGE of AGES 5 to 15 YEA

We are over stocked on the above sizes and offer any suit in this lot at a very low price

\$2.50 and up for the entire BROWNS SATISFACTORY STO The Quality Store

NOTICE FOR PUBLICATION.

NOTICE FOR PUBLICATION.

UNITED STATES LAND OFFICE.

Burns Oregon, November 14, 1913.

Notice is hereby given that Frank fillys, of Diamond, Oregon, who, on October 3, 1968, made Homestead Kniry, No 0726, for NE54NW15.

NW4NE4, and 85,NE53, section 25, Township 30 8, Kange 25 E. Willamette Meridian, has filed notice of intention to make final five-year Proof, to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 20th day of December, 1913.

Claimant names as witnesses:

B. H. Brown, C. A. Hawkins, Dean Hotton, G. A. Smyth all of Diamond, Oregon.

Ww. Farnz, Register.

NOTICE FOR PUBLICATION

University of the Control of the Control of the Control of Control

NOTICE FOR PUBLICATION Rurna, Oregon, October 1 th, 1913.

Notice is hereby given that Naomi C. Spenter, Administratrix of the estate of T. Egenton Hong, deceased, by C. E. Moulton, Wilcox Building, Perlia d, Oregon, Altorney-to-East, has on the 20th day of September, 1913, filed in thisoffice application to acted under the provisions of the Act of Congress, approved February 11, 1913, Finhic 261, REX, SW/2 rec. 25. T. 20 S. R. 25 Kast, W. M.

20 Kast, W. M.

Any and all persons claiming adversely the lands described, or desiring to object because of the mineral character of the land, or for any other reason to the disposal to applicant should die their affidavits of protest in this office, on or before the 8th day of December, 1913.

Will Farra, Register.

WORK HORSES FOR SALE

I have on hand a number of work horses--geldings and mares--for sale. I have instructions to sell at once and for cash and will make the

prices right. J. W. BIGGS, Burns, Oregon

THOS. STEPHENS

BUYING HIDES AND FURS

AND PAYING THE HIGHEST PRICES See Him Before You Sell

VALLEY HOSPITAL HARNEY MODERN

"A DOCTOR ALWAYS IN THE HOSPITAL" WE STRIVE TO PLEASE. PATIENTS MAY HAVE ANY PHYSICIAN

THEY CHOOSE WHILE IN THIS HOSPITAL "Success in Hospital work is only attained by close and skilled attention to details by trained Attendants."

DRS. STANDARD and HARRIS, Burns, JOre.

Fair Feed Yard

GRAIN OF ALL KINDS Timothy, Alfalfa and Red Top Hay

Baled Hay For Sale Free Camp House and Feeding Privileges in Corral or Barn. Customers Care For Own Stock.

W. A. GOODMAN, Adjoining Fair Grounds.

DO YOUR CHRISTMAS SHOPPING EARLY

Rexall Drug Store

is now prepared to supply your wants in every thing along the Holiday Line.

Have a Look Before Buying - Elsewhere -Reed Bros. Props.

WOOD

And so is my full line of

RUFF and V-NECKED SWEATER LIN CLOTH, SERGES, GINGHAM KINAW, SHEEP LINED and LE COATS, WINTER HATS and CAR Allover Lace, Embroidery, Flanne Woolen Hose, Lined Gloves, Woo derwear and the



Work and

SHO

I also pack one of the Best Si

of Groceries to be had anywi A. K. Richards

General Merchand **Potatoes**



The Owlfor Busy P Daily train each way between Central Oregon points and Portland. Tourist

sleeping car (Berths \$1.00) First class coaches.

Save a Day Each From Central Oregon

Leave Bend 8:30 p m 8:48 p m Deschutes Redmond 9:10 p m Terrebonne

9:24 p m Culver 10:02 p m Metolius 10:20 p m

10:30 p m Madras Arrives Portland 8:10 a m Prompt dispatch of freight, between Central Oregon

Connections made in Portland to and from Wills Astoria and Clatsop Beach points, Puget Sound, Spoks Colorado, St. Paul, Omaha, Kansas City and Chicago Fares, Time Schedules, and other information by

R. H. CROZIER, J. H. Corbe ast. Gen'l Pass. Agent, Portland, Ore. W. C. WILKES, Asst. Gen'l Freight & Pass. Agent, P.

OUR NEW GOOD

Have arrived and we are now ready supply you with your requirements

MANY NEW LIN

have been added and all goods will be sold at the VERY LOWEST PRICE

CALL OR SEND YOUR ORDE

All the news in The Times-Herald

Terrebonn Redmond Deschute

Leave Portland

Arrive Madras

Metolius

Culver

and Portland and Eastern cities.

The Burns Department