

Yes Sir!

We have a hat that will please you, because our stock is so well assorted now that we are almost sure to have exactly what you want in a hat that will fit your head, harmonize with your clothes, and at a price that will please you.

Our fall stock is now complete. Come and make your selection now --It's the best time.

You and Big Values are good friends. So you and this Store ought to be good friends.

Prices \$2.00 to \$5.00

Williams-Zoglmann Clothing Company

Merchant Tailors and Leading Clothiers

I. O. O. F. Building - Burns, Oregon

The Times-Herald

JULIAN BYRD Manager

SATURDAY, SEPTEMBER 27, 1913

SUBSCRIPTION RATES
One Year \$2.00
Six Months 1.00
Three Months .75

Inspiring Confidence

Confidence has been defined as the act of placing firm trust or reliance to any person or thing. The elements of confidence or trust enter into every activity of life.

We find that in business no sale is ever consummated except through confidence. Before a purchase is made from a merchant there is a feeling created, knowingly or unknowingly, in the mind of the customer that the merchant is reliable, that his goods are good-goods and that he is willing to warrant them as such. Confidence in a merchant, his store, and his goods is not created alone by good goods and personal warranties, but a model store in appearance, courteous treatment and the determination to serve customers all tend to establish confidence in the eyes of the public.

A first essential in business is that each merchant and his selling force have confidence in the goods for sale. If they do have confidence customers are more easily influenced to purchase and better satisfied with their purchase, for confidence is catching.

The real purpose of every thoughtful merchant, who desires to build a permanent business, is to establish confidence. Trade travels in the path of confidence, and in proportion as confidence in the store increases, just in that proportion does the business expand.

Confidence is just as essential to success in advertising as in any other branch of business. Advertisements that do not create confidence are a positive detriment to the business. Exaggeration in advertising always tends to shatter confidence. It may result in some extra sales, but the after effect is bad.

Truthful advertising does more to inspire confidence in a business than anything else. In fact truthful advertising, good goods, and good treatment establish permanent confidence, so essential to permanent business.

The great benefit of the Experiment Farm has been demonstrated this season to the satisfaction of all who have had occasion to consider the results. It will prove of greater benefit in the future, or rather will cover a wider field of usefulness as farmers learn to take advantage of it and consult with the superintendent or view the variety of crops being tried out. This year it has shown what is a success and some failures in the line of crops mostly grown in this county. The sending out of superior, clean seed to many

farmers for cooperative purposes has been an item of immense benefit to the country and this will show great results next season. Faith in the country and observance of methods will do the farmer much good. He no longer has to devote his time and a vast amount of labor to experiments on his own farm, but it is shown him before he starts practically what he can do with this or that crop and how best to handle it. Farming is no longer a guess but an absolute certainty with those who make it a business and conduct their farms on business principles. Under these circumstances the farmer of Harney county may be as independent as any man. There may be no immediate market for some of his products, but he can raise his own vegetables, fruits, pork, forage for his live stock and be independent to a great extent of any other source. He must have faith in the country, his own ability and then stay. Every acre tilled now means money to him in the future. Land is getting too scarce to be cheap again and he will find no better land any where than right here in his own county. Men who have experienced the advance of land values are buying our real estate and they are going to make money. They have observed conditions in other new countries and know what they are doing. They are successful business men and will help develop this country with their added capital and experience of the past. Local farmers should prosper in proportion by taking advantage of the opportunities offered them.

Another fire that consumed considerable grain occurred last Sunday at the farm of N. Brown & Sons just north of town. The fire caught from sparks from the thrasher engine and it is estimated that 26,000 pounds of grain is lost. D. Dickinson was farming the place and it is a serious loss for him. Mr. Brown has gotten busy since and had a large quantity of grain yet to be threshed on one of their places east of Burns insured.

Harney A Great Country

B. L. Allen, who is associated with P. S. Weittenhiller in some of the best land in this county, F. K. Hawley and D. D. Johnson, all of Iowa, have been guests of Mr. Weittenhiller for the past week and have been making a thorough inspection of the country. All are well pleased with conditions and the country and as a result they will be the owners of more land before leaving. Mr. Allen is better satisfied than ever with his investments and Mr. Johnson, who had bought a section of land without seeing it, is going to tell his son of the country. Mr. Johnson and son have large holdings in Iowa and have a big traction plow which may be shipped out here to assist in subduing some of the virgin soil of Harney county.

Mr. Allen says we should not get impatient about the railroad, that it is coming without any doubt and possibly is being pushed as rapidly as it can be economically. He is not in the least discouraged over the slow process of proceeding and feels every acre now being cultivated or plowed is going to be profitable. He has seen the advance in land and realizes the possibilities of this section. He is a man of means who is willing to take a chance—in fact it isn't a chance, it's an absolute "cinch" that will bring big revenue.

The gentlemen spent yesterday at the lake shooting and returned highly pleased with the sport, having made good bags.

We do job printing.

Professor Shaw and Party Arrive in Burns

The Oregon Trunk agricultural demonstration party arrived in Burns this morning on the first leg of the tour of Harney Valley, as arranged by William Hanley. The party consists of Professor Thomas Shaw, head of the Great Northern and Oregon Trunk's extension work among farmers; Prof. Hiram T. French, of the Oregon Agricultural College and D. C. Freeman, advertising agent of the Oregon Trunk and North Bank, from the Portland headquarters. The party was met at Riley last evening by President Donegan of the Burns Commercial Club and Frank Johnson, the latter bringing the lecturers into this city early in the morning. The Riley meeting was a great success. The confidence and respect felt for Prof. Shaw in his life work of teaching better farming methods brought out a goodly crowd from far and near. The Riley school house was the meeting place. Prof. Shaw invited general discussion which was freely participated in by ranchers. Dry farming methods, dairying and the disposition of products of the farm were gone into thoroughly and keen interest was manifested in the methods of handling soils in Silver Creek Valley. The ranchers declared their urgent need of more transportation. Several women were present and took an active part in the institute. Prof. French explained the plans for wider extension work of the Oregon Agricultural College and the practical means he intends to put into effect to bring the college's benefits to the farmer in each district and each county. Prof. French discussed the conversion of more raw materials on the farm into the finished product for the markets in order to get farming on a bigger cash basis.

At the time this is written it is not definitely known whether the picture reels ordered will arrive for the meeting at Tonawana tonight. However, there will be talks by these gentlemen along the lines of farming and the general public is invited to this meeting. No admission charges will be made.

The party will leave tomorrow as formerly scheduled and the only change in the original itinerary is at Lawen where the meeting will be held at 10 a. m., instead of 1:30 p. m. Prof. Shaw will speak at the fair grounds that afternoon, Wednesday, at 2:30.

More Grain Burned.

Another fire that consumed considerable grain occurred last Sunday at the farm of N. Brown & Sons just north of town. The fire caught from sparks from the thrasher engine and it is estimated that 26,000 pounds of grain is lost. D. Dickinson was farming the place and it is a serious loss for him. Mr. Brown has gotten busy since and had a large quantity of grain yet to be threshed on one of their places east of Burns insured.

Testing Milk Samples.

The Harney County High School, through its class in dairying under the leadership of Mr. J. C. Leedy, will be glad to test the milk of any cow for anyone in Harney county. The school will also be glad to cooperate in any other way with any one interested in this subject. Below are given suggestions for taking the sample of milk that is to be tested:

In making a Babcock test it is of greatest importance to secure a uniform sample of the milk. There is a very great difference between the first and last portions of a milking, and lack of care in taking the sample is the cause of many surprising results obtained in testing the milk of individual cows. All the milk obtained at the milking should be carefully mixed by pouring it from one pail to another at least two times, or by stirring with a dipper moved up and down, as well as horizontally, in the pail. A half pint sample is taken at once.

Tonawana tomorrow night.

Presbyterian Church Tomorrow.

Sunday school at 10 a. m.
Preaching at 11 a. m. and 7:30 p. m.
Morning Theme—"Worth of a Soul."
Subject for Evening—"A Prayer Meeting in Jail."
Congregational meeting Tuesday evening at 7:30 P. M.
Session meeting same evening 30 minutes earlier.
The public are cordially invited to attend all of these meetings.

BAPTIST CHURCH

10 a. m. Sunday School. Join our rapidly growing Sunday School.
11 a. m. worship and preaching 7:30 evening service: "How Johnny got a Bad Bump."

Diarrhoea Quickly Cured.

"I was taken with diarrhoea and Mr. Yorks, the merchant here, persuaded me to try a bottle of Chamberlain's Colic, Cholera and Diarrhoea Remedy. After taking one dose of it I was cured. It also cured others that I gave it to," writes M. E. Gebhart, Oriole, Pa. That is not at all unusual. An ordinary attack of diarrhoea can almost invariably be cured by one or two doses of this remedy. For sale by all dealers.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 17, 1913.
Notice is hereby given that Llewellyn Brown of Harney County, Oregon, who on April 28, 1910, made Homestead Entry No. 2084, for 80 acres, in Section 16, Township 24 S., Range 2 E., Willamette Meridian, north of Malheur Lake has filed notice of intention to make final three-year proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Frank B. Brown, of Burns, Oregon; Charles Beckman, of Harney, Oregon; Frank J. Gowans and John C. Greenman both of Burns, Oregon.
Wm. FARRER, Register.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 17, 1913.
Notice is hereby given that Charles E. Kerkow of Prineville, Oregon, who on April 28, 1910, made Homestead Entry No. 2084, for 80 acres, in Section 16, Township 24 S., Range 2 E., Willamette Meridian, north of Malheur Lake has filed notice of intention to make final three-year proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Thomas F. Healy, of Waverly, Oregon; Thomas F. Healy, James Armstrong and Otto System all of Prineville, Oregon.
Wm. FARRER, Register.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 17, 1913.
Notice is hereby given that James N. Jensen of Riverside, Oregon, who on May 1, 1907, made Section-Land Entry No. 6822, for 80 acres, in Township 24 S., Range 2 E., Willamette Meridian, has filed notice of intention to make final proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Isaac Johnson and Tom Stewart both of Harney, Oregon; Frank E. Thibault and Chris Dunsen both of Riverside, Oregon.
Wm. FARRER, Register.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 17, 1913.
Notice is hereby given that Tol Stewart of Riverside, Oregon, who on May 1, 1907, made Homestead Entry No. 6822, for 80 acres, in Township 24 S., Range 2 E., Willamette Meridian, has filed notice of intention to make final three-year proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: J. N. Jensen and John Cook both of Riverside, Oregon; Thibault and Chris Dunsen both of Harney, Oregon.
Wm. FARRER, Register.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 17, 1913.
Notice is hereby given that Thomas F. Healy of Prineville, Oregon, who on May 1, 1907, made Homestead Entry No. 6822, for 80 acres, in Township 24 S., Range 2 E., Willamette Meridian, has filed notice of intention to make final three-year proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Karl J. W. Horstmann, Thomas S. Stevens, Wm. S. Stevens and Henry Menzies all of Prineville, Oregon.
Wm. FARRER, Register.

SUMMONS

In the Circuit Court of the State of Oregon for the County of Harney,
Elfrida Murray, Plaintiff,
vs.
Thomas Cecil Murray, Defendant.
To Thomas Cecil Murray, Defendant: In the name of the State of Oregon: You are hereby required to appear in the above entitled Court on or before Monday the sixth day of October 1913 and answer the complaint filed against you in the above entitled cause, and if you fail to so appear and answer within the said time, for want thereof the plaintiff will apply to the above entitled court for the relief demanded in her complaint, to wit:

SUMMONS

In the Circuit Court of the State of Oregon for Harney County,
Laura Haney, Plaintiff,
vs.
Frank D. Haney, Defendant.
To Frank D. Haney, the above named defendant: In the name of the State of Oregon, you are hereby required to appear and answer to the complaint filed against you in the above entitled suit, on or before the last day of the time prescribed in the order of publication of this summons to-wit: on or about the 4th day of October, 1913, said date being the expiration of six weeks from the first publication of this summons, and if you fail to answer, for want thereof, Plaintiff will apply to the Court for the relief demanded in the complaint to-wit:

SUMMONS

In the Circuit Court of the State of Oregon for Harney County,
Laura Haney, Plaintiff,
vs.
Frank D. Haney, Defendant.
To Frank D. Haney, the above named defendant: In the name of the State of Oregon, you are hereby required to appear and answer to the complaint filed against you in the above entitled suit, on or before the last day of the time prescribed in the order of publication of this summons to-wit: on or about the 4th day of October, 1913, said date being the expiration of six weeks from the first publication of this summons, and if you fail to answer, for want thereof, Plaintiff will apply to the Court for the relief demanded in the complaint to-wit:

That Plaintiff have the care, custody and control of Terence Haney; Darrel Haney and Lovon Haney, minor children of Plaintiff and Defendant, and her costs and disbursements herein.

This summons is published by order of Hon. Grant Thompson, Judge of the County Court of Harney County, made and entered on the 22nd day of August, 1913, and the date of the first publication of this summons is August 23rd, 1913.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 15, 1913.
Notice is hereby given that William A. Wray of Lawen, Oregon, who on July 7, 1909, made Homestead Entry No. 6284, for 80 acres, in Township 24 S., Range 2 E., Willamette Meridian has filed notice of intention to make final three-year proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Frank B. Brown, of Burns, Oregon; Geo. Wm. Raycraft, of Lawen, Oregon.
Wm. FARRER, Register.

NOTICE OF SALE OF STATE LAND

Notice is hereby given that the State Land Board of the State of Oregon will receive sealed bids until 10:00 o'clock A. M., October 7, 1913, for the following described lands, to-wit:
Sections 16 and 36, T. 28 S. R. 24 E.
Sections 16 and 36, T. 28 S. R. 25 E.
Sections 16 and 36, T. 28 S. R. 26 E.
Sections 16 and 36, T. 28 S. R. 27 E.
Sections 16 and 36, T. 29 S. R. 25 E.
Sections 16 and 36, T. 29 S. R. 26 E.
Sections 16 and 36, T. 29 S. R. 27 E.
Sections 16 and 36, T. 29 S. R. 28 E.
Sections 16 and 36, T. 29 S. R. 29 E.
Sections 16 and 36, T. 29 S. R. 29 1/2 E.
Sections 16 and 36, T. 30 S. R. 25 E.
Sections 16 and 36, T. 30 S. R. 26 E.
Sections 16 and 36, T. 30 S. R. 27 E.
Sections 16 and 36, T. 30 S. R. 28 E.
Sections 16 and 36, T. 30 S. R. 29 E.
Sections 16 and 36, T. 30 S. R. 29 1/2 E.
Sections 16 and 36, T. 31 S. R. 30 E.
Sections 16 and 36, T. 31 S. R. 31 E.
Sections 16 and 36, T. 31 S. R. 32 E.
Section 16, T. 31 S. R. 33 E.
Sections 16 and 36, T. 31 S. R. 34 E.
Sections 16 and 36, T. 32 S. R. 30 E.
Sections 16 and 36, T. 32 S. R. 31 E.
Section 16, T. 32 S. R. 33 E.
All bids must be accompanied by a regularly executed application to purchase and check or draft for at least one-fifth of the amount of the bid.
The right to reject any and all bids is reserved.
Applications and bids should be addressed to G. G. Brown, Clerk State Land Board, Salem, Oregon, and marked "Application and bid to purchase state lands".
G. G. Brown,
Clerk State Land Board.

NOTICE FOR PUBLICATION

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Burns, Oregon, September 17, 1913.
Notice is hereby given that Charles E. Kerkow of Prineville, Oregon, who on April 28, 1910, made Homestead Entry No. 2084, for 80 acres, in Section 16, Township 24 S., Range 2 E., Willamette Meridian, north of Malheur Lake has filed notice of intention to make final three-year proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Thomas F. Healy, of Waverly, Oregon; Thomas F. Healy, James Armstrong and Otto System all of Prineville, Oregon.
Wm. FARRER, Register.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE,
Burns, Oregon, September 17, 1913.
Notice is hereby given that James N. Jensen of Riverside, Oregon, who on May 1, 1907, made Section-Land Entry No. 6822, for 80 acres, in Township 24 S., Range 2 E., Willamette Meridian, has filed notice of intention to make final proof to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 23rd day of October, 1913.
Claimant names as witnesses: Isaac Johnson and Tom Stewart both of Harney, Oregon; Frank E. Thibault and Chris Dunsen both of Riverside, Oregon.
Wm. FARRER, Register.

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Claimant names as witnesses: Frank B. Brown, of Burns, Oregon; Geo. Wm. Raycraft, of Lawen, Oregon.
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Wm. FARRER, Register.

School Suits for Boys

At Greatly REDUCED PRICES

RANGE of AGES 5 to 15 YEARS

We are over stocked on the above sizes and offer any suit in this lot at a very low price

\$2.50 and up for the entire lot

BROWNS SATISFACTORY STORE

The Quality Store

Don't miss the picture programs at Tonawana.

WOOD FALL IS HERE

And so is my full line of

RUFF and V-NECKED SWEATERS

LIN CLOTH, SERGES, GINGHAM

KINAW, SHEEP LINED and LEATHER

COATS, WINTER HATS and CAPS

Allover Lace, Embroidery, Flannel

Woolen Hose, Lined Gloves, Woollen

derwear and the

FAMOUS GOTZ SHOES

Work and Play

For MEN, WOMEN and CHILDREN

I also pack one of the Best Selections of Groceries to be had anywhere

A. K. Richards

General Merchandise

Potatoes

Cabbages

In the matter of the estate of Samuel Roach, deceased: Notice is hereby given that the undersigned was duly appointed by the County Court of Harney County Oregon, on Sept. 10, 1913, the executor of the last will and testament and of the estate of Samuel Roach, deceased and has qualified. All persons having claims against said estate are required to present them with proper vouchers within six months from date of this notice, to the undersigned at his residence in Silver Valley, at the office of his attorney, G. A. Reinhold, at Burns, Oregon. Dated this 15th day of September 1913. WALTER CROSS, Executor.

Railroad Rates Reduced

From Sept. 25 to Oct. 10, 1913

To Points On The

OREGON TRUNK

CENTRAL OREGON

FROM

Atlanta, Ga.	\$51.70	Kansas City, Mo.	
Boston, Mass.	55.15	Louisville, Ky.	
Buffalo, N. Y.	47.50	Memphis, Tenn.	
Cairo, Ill.	39.98	Milwaukee, Wis.	
Charleston, S. C.	54.75	Minneapolis, Minn.	
Chatanooga, Tenn.	48.40	Nashville, Tenn.	
Chicago, Ill.	38.00	New York, N. Y.	
Cincinnati, O.	42.85	Omaha, Nebr.	
Cleveland, O.	44.75	Peoria, Ill.	
Columbus, O.	44.60	Philadelphia, Pa.	
Detroit, Mich.	43.50	Pittsburg, Pa.	
Des Moines, Ia.	32.84	Richmond, Va.	
Duluth, Minn.	30.00	Sioux City, Ia.	
Evansville, Ind.	40.10	St. Louis, Mo.	
Indianapolis, Ind.	40.60	St. Paul, Minn.	
Superior, Wis.	\$30.00		

Corresponding reductions from other points. If you will advise the Oregon Trunk Ry. Agent the addresses of your friends in the East who are coming west, you will have a representative call and help plan their trip. Deposits in prepayment of tickets will be accepted and tickets delivered at eastern points by telegraph. For further information regarding stopovers, etc.,

R. H. CROZIER, J. H. Corbett
Asst. Gen'l Pass. Agent, Portland, Ore. Bend, Ore.

OUR NEW GOOD

Have arrived and we are now ready to supply you with your requirements.

MANY NEW LINE

have been added and all goods will be sold at the VERY LOWEST PRICES

CALL OR SEND YOUR ORDER

The Burns Department Store

All the news in The Times-Herald for

THE WHITE FRONT

LIVERY, FEED AND SALE STABLE

We have confined our business entirely to the White Front where we are prepared to care for our customers better than ever before.

HORSES FED FOR 20c. PER HEAD AND UP

Baled Hay and Grain for Sale at Market

Prices. Good Hay in Stack \$4.50 Per Ton.

Delivered in Burns, \$6.50 Per Ton

The Burns-Vale Stage Line

36-Hour Schedule from Railroad

Close Connections Made With Trains East. Comfortable Conveyances for Passengers. Fare, \$10. Careful Attention and Prompt Delivery of Express and Freight Entrusted to Our Care. Freight 2 1-2c. Per Pound.

R. J. McKinnon & Son

BURNS, - OREGON

DR. HOWARD H. CUSTIS

Veterinarian

Graduate of University of Pennsylvania
JOHN DAY, OREGON

Treats diseases of Horses, Cattle and all other Animals

The Burns Hospital

MRS. ETA CUMMINS, PROP.

Best Surgical Room and Equipment in the State Outside of Portland.

Nice Rooms, Good Care and Comfort for Patients--Reasonable Terms

Graduated Nurse in Charge