# Yes Sir!

We have a hat that will please You, because our stock is so well assorted now that we are almost sure to have exactly what you want in a hat that will fit your head, harmonize with your clothes, and at a price that will please you.

Our fall stock is now complete. Come and make your selection now ---It's the best time.

You and Big Values are good friends. So you and this Store ought to be good friends.

Prices \$2.00 to \$5.00

# Williams-Zoglmann **Clothing Company**

Merchant Tailors and Leading Clothiers

I. O. O. F. Building - - Burns, Oregon

### The Times-Merald

JULIAN BYRD

SATURDAY, SEPTEMBER 20, 1913

SUBSCRIPTION RATES

### Advertiser With a Plan.

There is as much difference between an advertiser with a plan and an advertiser without a plan as there is between the builder of a fine residence with a plan and the builder of a residence without a plan. Whether in the building of a building or the building of a business the same rule holds truesuccess or failure is just the difference between planning before building and building before planning. In the one instance the result is fixed and certain while in the other instance it is like taking a leap in the dark.

In all the catalogue of business activity the merchant as a class is operating without definite selling plans, and the merchant class is failing at the rate of 95 out of every 100.

The average merchant buys

his goods, hires his clerks, opens his doors for business and goes after the money - the natural effect of business activity. He says by his conduct: "I'm after the 'mon'." There is nothing so distasteful to the trading public as the merchant whose only purpose is to get their money. The people want value receiped and satisfaction for every dollar expended, and the merchant who embarks in busi ness with the determination to render the public the best service possible has really adopted a good selling plan, and is headed toward the goal of a permanent and profitable business.

The selling plan is incomplete however without a definite advertising plan. it is said that over 75 per cent of the money spent for advertising is a waste because of no definite odvertising plan. And yet, in the face of this appalling waste, the majority of the merchants go at this great problem of business building with their eyes shut. They should open their eyes to the situation and become master salesmanship on paper. The master salesmen are the master business builders.

# Stockmen Recognized.

During the past fiscal year, according to a report of the U. S. forest service, 31 local organizations of stockgrowers using national forest ranges have ap- p. m. plied for and secured the official recognition of their advisory Channels.' boards by the forest service. This brings the number of as- paymaster." sociations officially recognized by

the forest service to a total of 115. sand stockmen who graze stock ter Monday evening. Refresh-

problems of forest administration Alberson, Sept. 30, 10:30, a. m. which affect their interests. The Princeton, Sept. 30, 2:30 p. m. result, states the forest service Harriman, Sept. 30, 7:30 p. m. report, has been the elimination Lawen, Oct. 1, 1:30 p. m. Burns, of misunderstanding regarding Oct. 1, 8, p. m. Harney, Oct. 2, the requirements of the stock in- 10:30 a. m. Drewsey, Oct. 2, terests and an improvement in 2:30 p. m. Juntura, Oct. 2, 8, p. m. methods of range control which 1.00 has won the endorsement and 75 approval of the large majority of the persons who depend upon the national forests for the pasturage asks, why is it that we claim of their stock.

Two of the stockmen's organizations are national in their scope and one is a state organization. The remaining 11 are local it any consideration. organizations. The stockmen have, it is said, been successful in the farm operation. He is a in securing advisory boards composed of broadminded, unselfish men of wide practical experience interests of their industry but at gentleman that pays the rent for the same time have given intelligent consideration to the need

The recent order of Secretary
Houston extending official reof gathering, storing and feedcognition to organizations of ing out again. other classes of forest users is said to have resulted mainly from the large measure of success won by the cooperation of the government with the stockmen.

# High School Notes.

BY THE PUPILS.

the Senior's, a short program will be followed by dancing. A four-piece Orchestra will furnish the music.

on the undigested corn fed the steers. Hogs take care of the by-product of distilleries, beet sugar plants, of the garbage of the cities and of many other factories where food products for disbursement.

Society was organized Friday afternoon. It was decided that our program should consist of travels to foreign countries. The first program will be Friday the pigs do their own picking or dig-3rd of October.

count an extra member in their be cashed every day in the year. class, Miss Clarice Miller from St. Francis Academy.

here and the pupils are getting possible cost. down to work

tle for judging-Upper Agriculture Class. The Sophmore boys are taking quick as a crop of grain. up Dairying.

# BAPTIST CHURCH

10 a. m. Sunday School. 11 a. m. and 7:30 p. m. church

Evening topic: A Fool Farmer, a drama in five scenes. Special

# Presbyterian Church Tomorrow.

Sunday school at 10 a. m. Preaching at 11 a. m. and 7:30

theme - "Clogged Morning Evening subject-"A poor

The Past Matrons and Past Through the medium of these Patrons of the Eastern Stars in advisatory boards several thou- this city will entertain the Chapupon the national forests now take ments will be served.

#### Prof. Thos. Shaw Coming For Fair

The Times-Herald is pleased to announce to the farmers of this county that Prof. Thos. Shaw, the Great Northern Railroad Farm Expert, will make a tour of this county beginning next Friday at Riley and covering the entire county during the week following.

Prof. Shaw is one of the most quoted soil experts of the West and he gives some very practical lectures that are worth much to the farmer and his opinion is sought by many people who are the looking for investments or a change in location for farming Cyrus F. Euley, Callie J. Epley, Milton E. Cyrus F. Euley, Callie J. Epley, Milton E. Robardson, May E. Richardson, all of Lawes, purposes. He has been here before and has told our people

26, 7:30 p. m. Burns, Sept. 27, at Tonawama Theatre at 8 p. m. NOTICE FOR PUBLICATION. This lecture will be accompanied that will bring out some good points and be very beneficial to all who attend. There will be no admission charges, the lecture and pictures being free to the public. Narrows, Sept. 28, 2 p. m. Catlow, Sept. 29, 11 a. m. m. Catlow, Sept. 29, 11 a, m. Wild Horse, Sept. 29, 7:30 p. m.

### The Money-Maker.

A subscriber writes in and that the hog is the greatest money-maker of all farm animals? This statement is not often

questioned. It is acknowledged by most people who have given The hog is an economical cog

the fields. A helper of the farm-er in adding to his bank balance. Because of his saving qualities, who have worked for the best he has been denominated as "The

the householder; the mortgage lifter for the farmer." In the past he was adopted by for forest protection, and who the farmers of the corn and hog therefore have directed their re- belt as the only feasible way of commendations along construct- marketing the corn crop. Being turned into the field and fattened,

was an overproduction and the

The High School Literary States they inform us that they In Texas and several Southern travels to foreign countries. The with a crop of corn, letting the ging, as you please to call it. The hogs can convert kaffir corn, The Sophmores are glad to milo maize, cow peas and soy

Then, again, he is a forager; he can grow on alfalfa and clover and several other kinds of past-Football practice has begun and ures, but especially is he adopted takes place three times during to converting alfalfa into lean the school week and on Saturday. pork and when balanced properly makes one of the ideal feeds for Most of the new books are pork production at the cheapest

Then, again, while the sheep, cows and horses will increase Wanted-Some good beef cat- from 60 to 100 per cent annually, the hog will increase from 500 to 2000 per cent annually. He can be turned into the market as

> These are some of the reasons why we claim that the hog is the greatest money-maker of the farm animals.—American Swine-

# NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE Notice is hereby given that Archite Forkin, of Riley, Oregon, who, on April 2s, 1808 made Homestead Entry, No. 583, serial No. 62385 for St., Serial

Wn. Fanne, Register.

NOTICE FOR PUBLICATION UNITED STATES LAND OFFICE, turns, Gregon, September 15, 1912.

Notice is hereby given that Homer D. Ceell, of Riley, Oregan, who, on May I, 1908 made Homestead Karry No. 8349, Serial No. 9889, for Ni.NES, NES, NWS, and Lot. Bection 19, Township 28, Range 28 & Witamette Meridian, has filed notice of intention to make final five year Proof, to establish cisim to the land above described, before Register and Reserver, at Burins, Oregon, on the 20th day of October, 1913.

UNITED STATES LAND OFFICE, Burns, Oregon, September 11, 1912. Burns, Oregon, September 11, 1913.

Notice is hereby given that Liewellyn Brown of Narrows, Oregon, who, on August 22nd, 1938, made Homestead Entry, Serial No. 9595, for Nig SKi, shie Lots I and 2, Section 11, Township 26 South, Range 21 East, Williamette Moridian, Borth of Malheur Lake has slied notice of intention to make final five-year proof to establish claim to the Land above described, before the Register and Receiver, at Burns, Oregon, on the 15th day of October, 1913.

Claimant names as wilnesses:
Frank R. Brown, of Burns, Oregon, Charles Backhaus, of Narrows, Oregon, Trank P. Gowan and John C. Creasman both of Burns, Oregon.

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE
BUTTE, OTEGON, September II, 1913.

Notice is bareby given that Charles A. Epley, of Jefferson, Marion Co., Oregon, who, on setober is, 1:00 made Desert Land Entry, erial No. Unite, for N.S., dec. 7 and Wig.Wis., setion 8, Township 55 South, Range 31 East, illumette Meridian, has filed notice of Intenon to make final Front, to establish claim to be land above described, before Register and cediver, at Burns, Oregon, on the 16th day of Stober, 1913.

Taliment manues as witnesses

what a good country we have NOTICE FOR PUBLICATION. and his visit this time will be of greater benefit as he will go out and spread the gospel of fine crops throughout the Harney country.

Prof. Shaw has been routed by the Burns Commercial Club as follows: Riley school house Sept.

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UNITED STATES LAND OFFICE, Burns, Oregon, August 20, 1913.

# NOTICE FOR PUBLICATION.

United States Land Office (Burns, Oregon, August 20, 1912.)

Notice is hereby given that Hiram D. Craig, of Waverly, Oregon, who, on August 2, the made Homes'ead Entry, No 04965, for SEQ, ection I, Township 26 S., Range 32 E., Williamette Meridian, has filed notice of intentice to make final three-year press, to establish claim to the land above described, before Register and Reserver, at Burns, Oregon, on the 25th day of September, 1915.

Claimant names as witheases:

WM. PARRE, Register.

#### NOTICE FOR PUBLISATION. UNITED STATES JAND OFFICE, A Burns, Oregon, August 19, 1913, 1

Notice is nevery across dec'd, of Burns, Oregon, who, on May 23, 1910, under Add'l Homestead Entry, No. 0476, for N.S.NES, SW. NES, and SES, NWS, Section 12, Township 5: 8, Range 26 E. Williamett Meridian, Nas Siednottee of Intention to make final free-per Proof, to establish claim to the land above described, hefore Register and Receiver, at Burns, Oregon, on the 28th day of September 1913. Claimant manes as withosses George Dunsmore, Nick Barth, H. M. Horton, Jasper Looper all of Burns, Gregon.

WM. Farri, Register

NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE. Buros. Oregon, August 21, 1913

#### **SUMMONS** In the Circuit Court of the State of Ore-

Elfrida Murray, Plaintiff,

prices were down below the 50cent mark at the farm, the hog
was used to market wheat.

He has done his part in converting the by-product of the

Would be sixth day of October 1913 dairy and creamery into a mer-chantable article through his stomach. The feeder of a bunch of steers follows them with a drove of hogs that are fattened

This summons is served upon you by publishing the same once a week for six consecutive weeks in the Times Herald a The date of the first publication of this summons being August 23, 1913 and the last publication being October 4th 1913. Wm. Miller, Attorney for the Plaintiff.

# SUMMONS

n the Circuit Court of the State of Oregon for Harney County. Laura Haney, Plaintiff,

Frank D. Haney, Defendant Summons
To Frank D. Haney, the above named

To Frank D. Hancy, the above named defendant:

In the name of the State of Oregon, you are hereby required to appear and answer to the complaint filed against you in the above entitled suit, on or he fore the last day of the time prescribed in the order of publication of this summons to-wit; on or about the 4th day of October, 1913, said date being the expiration of six weeks from the first publication of this summons, and if you fail to answer, for want thereof, Plain publication of this summons, and if you fail to answer, for want thereof, Plaintiff will apply to the Court for the relief demanded in the complaint to-wit:

For a decree of this Court dissolving the bonds of matrimony now existing between Plaintiff and Defendant, and that Plaintiff have a decree of divorce absolute from Defendant.

That Plaintiff have the care, custody and control of Terence Haney: Darrel and control of Terence Haney: Darrel

That Plaintiff have the care, custody and control of Terence Haney; Darrel Haney and LoVon Haney, minor children of Plaintiff and Defendant, and her costs and disbursements herein.

This summons is published by order of Hon. Grant Thompson, Judge of the County Court of Harney County, made and entered on the 22nd day of August, 1913, and the date of the first publication of this summons is August 23rd, 1913.

J. J. PATTERSON, Attorney for Plaintiff,

NOTICE FOR PUBLICATION.

UNITED STATES LAND OFFICE, Burns, Oregon, Septumber 18, 1915. A Notice is hereby given that William A. Weity, of Lawen, Oregon, who, ou 1919, 7, 1909, made Homestead Entry No. 60384, for NEV, Section 21, Township 24 S., Range 295; E. Williamette Meridian has filed notice of Intention to that Grant three year proof to establish chain to the and above described, before Register and Roceiver, at Burns, Oregon, on the 22rd day of October 1915.

Catemant names as witnesses:
Catemant names as witnesses:
Fred Hisch and Albert Rose both of Lawen,
Oregon, Lioy4 (10), of harms, Oregon,
George W, Rayoraft, of Lawen, Oregon,
WM, Farans, Register

Sonawama tonight.

# NOTICE FOR PUBLICATION NOTICE OF SALE OF STATE LAND-

Notice is hereby given that the State Land Board of the State of Oregon will receive scaled bids until 10:00 o'clock A. M., October 7, 1913, for the following described lands, to wit-Sections 16 and 36, T. 28 S. R. 24 B.

Sections 16 and 36, T. 28 S. R. 25 B

Sections 16 and 36, T. 28 S. R. 26 E.

Sections 16 and 36, T. 31 S. R. 32% E Sections 16 and 36, T. 32 S. R. 31 E. Sections 16 and 36, T. 32 S. R. 32% E.

All bids must be accompanied by a regularly executed application to purchase and check or deaft for at least onefifty of the amount of the bid, The right to reject any and all bids is

reserved.

Applications and bids should be addressed to G. G. Brown, Clerk State Land Board, Salem, Oregon, and marked "Aplication and bid to purchase

G. G. Brown, . Clerk State Land Board

### NOTICE FOR PUBLICATION

NOTICE FOR PUBLICATION United States Lans Greice. Buths, Oregon September 18, 1913.

WM. FARRE, Regilator

# NOTICE FOR PUBLICATION.

UNITED STATES LAND OFFICE, Burns, Oregon, September 16, 1913.

WM. PAREN, Register.

# NOTICE FOR PUBLICATION.

UNITED STATES LAND OFFICE Burns, Oregon. September 17, 1913. from date of this notice, to the under-

Cor at the office of his atterney, G. A. Kembold, at furns, Oregon.

Berl J. W. Herstman Theorem and Stayens, the System and Henry Accountabled Prince on, Oregon and Henry Accountabled Prince on, Oregon.

THE WHITE FRONT

LIVERY, FEED AND SALE

STABLE

We have confined our business entirely to the

White Front where we are prepared to care

HORSES FED FOR 20c. PER HEAD AND UP

Baled Hay and Grain for Sale at Market

Prices. Good Hay in Stack \$4.50 Per Ton.

Burns-Vale Stage

Close Connections Made With Trains East.

Cofortable Conveyances for Prssengers.

Fare, \$10. Careful Attention and Prompt

Delivery of Express and Freigha Entrust-

ed to Our Care. Freight 2 1-2c. Per Pound.

R. J. McKinnon & Son

BURNS. - OREGON

Delivered in Burns, \$6.50 Per Ton

for our customers better than ever before

# School Suits for Boy

At Greatly

# REDUCED PRICES RANGE of AGES 5 to 15 YEA

We are over stocked on the above sizes and offer any suit in this lot at a very low price

\$2.50 and up for the entire li BROWNS SATISFACTORY STO The Quality Store

WOOD

Don't miss the picture programs at Tonawama.

# NOTICE FOR PUBLICATION

UNITED STATES LAND OFFICE. Burns, Oregon, September 17, 1903 Notice is hereby given that Otto Nystrom, of Princeton. Oregon, who on May I, 1607 and October 21, 1910, respectively, made Homestead Entries No 00222-04122, for Stokely, see, 32, Et. SEL, see, 33, T. 26 S., for 8 I and 2, 8W4N-52, and NW4-8E4; Section 4. Township 27S. Range 32 E. Willismetre Meridish, has filed notice of intention to make final five-year poor to establish claim to the land above described, before the Register and Receiver, at Bures, (regon, on the 22nd day of October, 1912.

Claimant names as willnesses. Jaimant names as witnesses
Thomas F. Healy, Karl J. W. Horstmarn,
Princeton, Sycons and William Wilkins all of

WM, FARRE, Register

NOTICE FOR PUBLICATION UNITED STATES LAND OFFICE

Samuel Roach, decease Notice is bereby given that the undersigned was duly appointed by the County Court of Harney County Oregon, on will and testament and of the estate of Samuel Reach, deceased and has qualifled. All persons having claims against eard estate are required to present them

with proper vouchers within six months

signed at his residence in Silvies Valley, or at the office of his atterney, G. A.

WALTER CROSS, Executor.

derwear and the

For MEN. W and CHILL

I also pack one of the Best Stoc of Groceries to be had anywhen

And so is my full line of

RUFF and V-NECKED SWEATERS

LIN CLOTH, SERGES, GINGHAMS

KINAW, SHEEP LINED and LEA

COATS, WINTER HATS and CAPS

Allover Lace, Embroidery, Flannel

Woolen Hose, Lined Gloves, Woole

General Merchandise **Potatoes** 

Railroad Rates Redu From Sept. 25 to Oct. 10, 19



FROM

Atlanta, Ga. Boston, Mass. Buffalo, N. Y. Cairo, Ill. Charlston, S. C. Chatanooga, Tenn. Chicago, Ill. Cincinnati, O. Cleveland, O. Columbus, O. Detroit, Mich. DesMoines, Ia.

Duluth, Minn, Evansville, Ind. Indianapolis, Ind

Louisville, Ky. Memphia, Tour Milwaukee, Wis Minneapolis, Min Nashville, Tenn. New York, N. Y Omaha, Nebr. Peoria, Ill. Philadelphia, Po Pittsburg, Pa. Richmond, Va. 30,00 Sioux City, Ia. St. Louis, Mo. 40.60 St. Paul, Minn. Superior, Wis. \$30,00

Kansas City, M.

Corresponding reductions from other points. If you will advise the Oregon Trunk Ry. Agent the addresses of your friends in the East who are coming to will have a representative call and help plan their trip. Deposits in prepayment of tickets will be accepted and tickets delivered at eastern points by telegraph,

For further information regarding stopovers, etc. a R. H. CROZIER, Asst. Gen'l Pass. Agent, Portland, Ove.

J. H. Corbett,

# OUR NEW GOODS

Have arrived and we are now ready to supply you with your requirements....

# MANYNEW LINES

have been added and all goods will be sold at the VERY LOWEST PRICES

CALL OR SEND YOUR ORDERS The Burns Department Stor

All the news in The Times-Herald for \$2

# DR. HOWARD H. CUSTIS

Graduate of University of Pennsylvania JOHN DAY, OREGON

Treats diseases of Horses, Cattle and all other Animals

Veterinarian

# The Burns Hospital

Best Surgical Room and Equipment in the State Outside of Portland. Nice Rooms, Good Care and Com-

MRS. ETTA CUMMINS, Prop.

fort for Patients--Reasonable Terms Graduated Nurse in Charge