

Pull



Together

You know what you want when ordering a suit and we know HOW TO MAKE IT! YOUR SUGGESTIONS

Combined with our knowledge of tailoring is our Co-operative plan of pleasing both maker and wearer

OUR PRICES

Are not prohibitive and we will be delighted to show you our Spring and Summer line of Woolens.....

Once you've visited our store you'll be willing to admit the "Record Smashers" for Fine Tailoring are

Williams-Zoglmann Clothing Company

Merchant Tailors and Leading Clothiers

I. O. O. F. Building - - Burns, Oregon

The Times-Herald

JULIAN BYRD Manager

SATURDAY, JUNE 28, 1913

SUBSCRIPTION RATES

One Year \$2.00, Six Months 1.50, Three Months .75

How Local Merchant Can Kill Mail Order Competition.

Mail order business is that department of business whereby through the medium of advertising merchandise is sold direct to the consumer by mail. This business has grown in leaps and bounds. Why? Because the local merchant does not keep pace with the increasing demands of an increasing population.

It is the careful, systematic, elaborate and half-truthful description in mail order advertising that has built up the big mail order business. If the local merchant will be careful, systematic, elaborate and truthful in all his local advertising he will win.

The public can never know what a merchant has to sell unless he tells about it. There is no better friend of the merchant and no better means of publicity than the local paper. Every merchant who carries on a systematic advertising campaign in his local paper, properly and honestly describing what he has for sale, will find his business in no way affected by mail order competition.

Oregon wool growers are howling about the tariff, because they are told that it is solely responsible for the low wool price this year. Who tells them that? The buyers do. Wouldn't you, if you were a buyer?

"It's the best we can do for you; the tariff is killing the business; foreign wool will come in and knock the stuffing out of our American prices"—that's about what the buyers say. Of course, but suppose the isolated, unorganized growers happened to find out that wool in Australia and other foreign markets gets, right at home, several cents a pound more than the prevailing American prices, do you suppose they might wake up to the fact that perhaps they are being gloriously bilked by the long-

headed buyers? Do you suppose they might realize that perhaps the much-maligned tariff, and the Democratic administration, isn't entirely to blame? Do you suppose they might have spunk enough to ask those pessimistic buyers how it happens that foreign growers could afford to turn commercial philanthropists and send all their wool to this country, to sell it here for lower prices than they would receive at home, and thus lose money, with no possible reason for so doing?

They might. But probably they won't. Instead, they'll go on their way sadly, cursing the tariff. —Bend Bulletin.

Make a State Wide Organization.

The following news item from the Portland Live Stock Reporter will be of great interest to the stock growers of this county and would indicate there is a move to make a really effective organization of that industry that will be of much benefit to those interested. It says: "M. R. Yates, of Pendleton, Oregon, one of the executive committee of the Cattle and Horse Raisers' Association of Oregon, will start about June 25 on a tour of the counties of Umatilla, Grant, Harney and Malheur later taking up Union, Wallowa, Morrow, Wheeler and Crook counties, in the interest of the association and also for the purpose of securing members. The association was formed at Baker on May 14 with nearly 100 members and expects to swell it to at least 1000 within the next 60 days."

In commenting editorially upon the above proposition the Blue Mt. Eagle of Canyon City says:

There is an effort on foot to organize the cattlemen of eastern Oregon. The organization is to include Grant County. One object of the organization is to provide inspectors for the several shipping points and to also have one at the stockyards in Portland. The inspector is to keep a record of all the marks and brands of cattle shipped. This plan commends itself. It is good. It will save the cattlemen of eastern Oregon a great deal which is now being lost to them. Another object of the organization is to offer a reward of \$1000 for the arrest and conviction of any one for the crime of larceny of stock.

This is a mistake and will result in the disintegration of the organization. The amount is too large and will lead to trouble, the territory is large and in a year there may be 25 convictions. Grant County stockmen have had some experience with large rewards and it is safe to say that they would oppose it as a unit. In no case should the reward exceed \$250, and experience teaches that just as good results will flow from a reward of \$100. A reward of \$100 is enough. Big rewards are dangerous.

I have at my place on Rock Creek a four year old red cow branded either H connected or 71, think it the brand of Frank Heinz. Wish to establish ownership to animal. Parties interested will confer with me at once. G. A. Stoneman, Harney.

Fresh home made lard 17c at Hansen's meat market. tf

THE STATE ENGINEER VISITS THIS SECTION

In Company With State Tax Commissioner Galloway Tours Interior—Wants the Water Users to Get Together.

State Engineer Lewis and State Tax Commissioner Galloway arrived here Thursday evening from Grant county. Mr. Galloway was here to confer with Assessor Donegan and it was the intention of Mr. Lewis to spend some time in this locality looking after matters pertaining to the adjudication of the water of the Silvies River, but they had been delayed by bad roads on account of the recent heavy rains and were two days behind their schedule, therefore it was necessary to go on to Bend yesterday forenoon. Mr. Lewis talked with a number of people respecting the work of the state board in adjudicating the water rights of this stream and was particularly interested in having the smaller users realize the necessity of making a proper showing before the board and be properly represented.

We regret that he could not have spent more time in the Harney Valley. He is conversant with conditions and if he had been able to visit the different communities he could, probably better than any other person, have explained the importance and far reaching effects of the water adjudication and outlined the manner in which the situation should be handled. In the brief time available he met a number of persons interested and made some valuable suggestions. He explained that the duties of the Water Board were in effect largely judicial; and all they could do would be pass upon the matter as finally presented to them. That all important facts and conditions pertaining to the water question should be thoroughly understood and put in proper shape to be submitted, backed up by sufficient and competent evidence.

He states that the larger companies would no doubt prepare and present their claims and rights in the best possible manner; that the interests of those handling the proposed reclamation project would be taken care of, and he insisted that the smaller and general water users, who have a community of interest should work out their problems by co-operation and systematic action; that they analyze the matter by ascertaining the amount of available water; determine in a scientific manner the character of the lands and the effect of water and thus determine the true duty of water; and that all claims could then be presented in such manner as to be a great aid to the general development instead of blocking and retarding it by unreasonable individual demands.

This will require, a little later, some organization and the employment of some especially equipped experts to prepare this data. We all realize that this is the critical time for the Harney country, and that we must have the development of our natural resources and proper transportation, and have them soon, or we cannot take our rightful place and look forward to the wonderful progress which we expect.

ADDITIONAL LOCALS.

Use Nyals Rheumatic Remedy. The famous Walk-Over Shoes at Brown's Satisfactory Store.

Walk-Over Shoes for comfort and service—Brown's Satisfactory Store.

Harmony Arbutus Complexion Cream at the Rexall Drug Store. 26tf.

Use Nyals Cough medicine for baby's cough. 10 tf

Buster Cawfield came over from Bend Tuesday on the auto.

Agency for Walk-Over Shoes—Brown's Satisfactory Store.

Try Alma Zada The Hygrade Perfume at the Rexall Drug Store. 26tf.

McKinley Thompson is up from his home near Windy point, coming up in the auto. He found the roads very muddy and slick.

The Lunaburg Dalton & Co. Department Store have cut high prices and long credit. 29tf

Get one of those beautiful Japanese cups and saucers at the Rexall Drug Store. 26tf.

Those desiring the service of a Jersey bull may find one at the J. R. McKinnon barn.

U. S. Holland, a business man of Portland, and Mrs. L. E. Bird, also of that city, are registered at the Burns. They are en route to Denver, making the trip in an auto and stopped here to await for the roads to dry. Mrs. Bird's husband is an extensive coffee grower in Central America, but she hopes he will come to Eastern Oregon and buy a big stock ranch at some future time.

A big auto was almost run into Dr. Brown's dental office yesterday evening across the street from this office. The car was being driven rather fast and upon attempting to turn the corner to go to the garage it slipped and was on the walk before it could be stopped. No damage was done.

Harney County Real Estate Good Investment

A sale recently closed of a section of land adjoining the Experiment Farm indicates the rapid advancement of the price of land in this county. The owners, Messrs. Gault, Leonard and Mothershead sold the section to P. S. Weittenhiller for just double what they paid for it three years ago. This is indicative of how the land of the entire valley is advancing. When the big plow gets to turning over the soil on this place for Mr. Weittenhiller and he really sees what he has it will again increase in value.

It is a healthy indication when men who have faith in the country get busy and show what Harney Valley soil is good for. The crops of the past few years—even on land that has no water for irrigation—is certainly encouraging. The experiments have demonstrated that proper tillage is all that is required to make it produce profitably. The rains of the present week is another encouraging feature toward the rapid development of the country and has induced men to invest that were hesitating.

A Delightful Musical

Recital Last Night

The heavy rain yesterday evening did not prevent a large gathering of music lovers assembling at Tonawama to hear the program rendered by piano and voice pupils of Mrs. Grace E. McHose, assisted by little Kathleen Jordan, who shows remarkable skill on the violin; Mrs. P. T. Randall, soprano, and Mrs. W. I. Blott, reader.

It proved a very entertaining evening and every number was well received. Most of those taking part were young and had not been taking lessons long.

Following is the program:

Piano Duet: Philomel (Kunkel), Laura Thornburg Frances McGee (Piano); O Such Fun Waltz (Blum), Mary Owsley (Piano); The Rolling Hoop (Biehl), Woodbridge Geary (Violin); Blue Bells of Scotland (arr. Farmer), Kathleen Jordan (Piano Trio); The Chirping Sparrow—Polka (Behr), William McHose Laura Thornburg Woodbridge Geary (Piano); The Squirrel Chase (Liebling), Frances McGee (Voice Trio); The Little Dustman (Brahms), Mrs. Randall Mrs. McHose Miss Egli (Ilda Hayes at the piano); Quiet Delight (Scott), H. William McHose (Piano); Playful Rondo (Green), Laura Thornburg (Voice); Irish Love Song (Lang), Miss Egli (Piano); Dance of the Elves (Jensen), Cupid's Garden (Eugene), Ilda Hayes (Voice); Homeward Bound (Mattei), Deibert Hayes (Musical Recitation); The Village Blacksmith (Longfellow, Ryan-Herbert), Mrs. Blott Mrs. McHose (Voice Trio); Goodnight From "Martha" (Mrs. Randall Mrs. McHose Miss Egli Ilda Hayes at the piano)

SPRING : 1913 : SPRING New dress goods just arrived including latest fabrics shown Embroideries and Insertions New Attractive Spring Shoes King Tailored Waists Stylish And Very Popular At BROWNS SATISFACTORY STORE

Walk-Over Shoes season's daintiest designs, correct, refined, tasteful, at Brown's Satisfactory Store.

The R. J. McKinnon & Son Stage Co., has made a passenger rate of \$7.00 between here and Vale and will also haul freight for 24 cents on all consignments of 50 lbs., or over. 25tf.

Next Week at Tonawama

Some fine entertaining programs are being prepared for the celebration period next week at Tonawama. On the evening of July 3 one of the best dramas ever attempted by the local players will be staged. "Disraeli" is one of the latest dramas to find popular favor with the public and it will be appreciated by those who attend. The play is in four acts and runs almost three hours. Some very tense scenes are enacted during this play.

On the night of July 4th a big dance will be the attraction. Alfred Bergeron, the solo violinist, formerly of the Pantages circuit will lead the orchestra and this means the best music obtainable and will meet the approval of those who have danced to his music in the past. Mr. Bergeron will be an attraction at Tonawama during the entire week, as he comes today and will play the picture program tonight, tomorrow night and again the last of next week when particular programs of pictures have been arranged for on the nights of July 5 and 6. In addition to the usual pictures there will be a short sketch each evening. These sketches are popularly cast and are good, one 25 minute farce is a "scream" and is sure to be popular with Tonawama patrons. These will be features at intervals in the future there being a sketch or vaudeville number at least once each week in connection with the pictures.

NOTICE FOR PUBLICATION.

UNITED STATES LAND OFFICE, Burns, Oregon, June 25, 1913. Notice is hereby given that Mary Griffin, Guardian of the Estate of Frances J. Griffin, of Harney County, Oregon, who on November 6, 1900, made Homestead entry, No. 2008, for 800 acres, Section 12, Township 25 N., Range 21 E., Willamette Meridian, has filed notice of intention to make Section 12, a public road, to establish claim to the land above described, before Register and Receiver, at Burns, Oregon, on the 25th day of July, 1913. Claimant names as witnesses: John Bates, Jr., Edwin B. Griffin, of Harney County, Oregon; George Farber, Dr. Homer Denton, of Harney County, Oregon.

BIG TIME IN BURNS 4TH OF JULY PERIOD 4, 5 and 6 ALL EVENTS FREE ON DAY OF THE 4th Early Morning Salute. Grand Parade—Horseback, Carriages and Autos—Cash Prizes for Best Decorations

LITERARY AND MUSICAL Overture Mrs. Dodge's Orchestra Opening Address President Grant Thompson Chorus Several Voices Oration Hon. Claude C. McCulloch, of Baker Chorus Orchestra Accompaniment Closing Remarks Audience Joining Chorus—"America" AFTERNOON Baseball between two best Harney county teams outside Burns; Horse Racing at Fair Grounds; Juvenile Sports on Main St.; Fireworks at the Baseball Park. JULY 5--Baseball between Burns and Sumpter Horse Racing. JULY 6--Trap Shooting forenoon; Baseball, Burns vs. Sumpter; Horse Racing.

BIG BALL TONAWAMA Evening of the 4th One Round of Good Time 3 Days COME EVERYBODY!

OUR NEW GOODS Have arrived and we are now ready to supply you with your requirements.... MANY NEW LINES have been added and all goods will be sold at the VERY LOWEST PRICES CALL OR SEND YOUR ORDERS The Burns Department Store

THE HOTEL DIAMOND The only up to date Hotel in Harney County Hot and cold water, bath, toilets, wide screened in porches; nice shady lawn, fishing and hunting near. Accommodations for 60 guests—everything for comfort and enjoyment, only white help, home cooking. Pool Room and First-Class Bar in Connection Special Rates Given to Fishing and Hunting Parties SIDNEY COMEGYS, Proprietor

NEW SPRING SUITS Trousers, Dress Shirts, Work Shirts, Ties, Shoes and Hose Spring and Summer Underwear For The Men and Women Full new line of Gingham Percals, Lawns Etc. A. K. Richardson General Merchandise Burns, Harney Co. Oregon Wheat Potatoes

NIGHT TRAIN SERVICE DAILY Through Between CENTRAL OREGON and PORTLAND Beginning Sunday, June 22nd, 1913 OREGON TRUNK LINE CENTRAL OREGON LINE TOURIST SLEEPING CARS AND FIRST CLASS COACHES The train leaving Bend 8:30 A. M., Deschutes, 8:45 Redmond 9:10 P. M., Terrebonne 9:24 P. M., Culver 10:02 P. M., Madras 10:30 P. M., Mecca 11:08 P. M., Madras 12:40 A. M., Sherar 1:30 A. M., Arrive Portland 8:10 A. M. Leave Portland 7:00 P. M., Arrive Sherar 3:03 A. M., Mecca 3:26 A. M., Mecca 3:26 A. M., Madras 6:00 A. M., Metolius 6:30 A. M., Culver 6:28 A. M., Terrebonne 7:08 A. M., Redmond 7:20 A. M., Deschutes 7:43 A. M., Bend 8:00 A. M. Connections are made in Portland to and from Willamette valley and Puget Sound Points. Fares and schedules and details will be furnished on application or by letter. R. H. CROZIER, Asst. Gen'l Pass. Agent, Portland, Ore. J. H. Corbett, Asst. Gen'l Pass. Agent, Portland, Ore. W. C. WILKES, Asst. Gen'l Freight & Pass. Agent, Portland, Ore.

Catholic Church. Direct connections south via HARRIMAN-ANDREWS SERVICE A. H. CURRY, Prop. Leaves Harriman Monday and Tuesday and arrives Wednesday and Saturday each week, connecting with line to Denio, Winnemucca, etc. NOTICE OF FINAL ACCOUNTS In the County Court of the State of Oregon, for Harney County. In the Matter of the Estate of George Ouel, deceased. Notice is hereby given that the account of the executor of the estate of George Ouel, deceased, has been filed in said court for settlement on Monday the 7th day of July, 1913, at ten o'clock a. m., and has been duly certified by said court for the settlement thereof, at which time any person interested in said estate may appear for his exceptions, in writing, to the account, and contest the same. Dated this 7th day of June 1913. C. W. DRINK WATER, Executor

Always ready for job printing