

His Alfalfa Looking Fine.

Alfalfa, Oregon, July 9, 1919.

Mr. J. B. Miner,
Bend, Oregon.

Dear Friend:

I understand you are getting up a book describing the many advantages that are to be had on the Johnston Ranch, and I am going to send you a letter which I trust you will find helpful and which you can use to advantage.

I will state that I am well satisfied and have never had any experience with irrigated land and the season has been unusually late this year, and things do not look as well as I expected them to, and there are times when I find myself somewhat discouraged. However, at the present time my alfalfa is looking fine and I expect to harvest a good crop, which will almost repay me for the inconvenience and hard feelings I have had.

If there is anything I can do which would be of service to you, please call on me, as I wish to repay you for your many kind deeds and accommodations.

Yours sincerely,
D. M. AGNEW.

The Cares of Yesterday.

The cares I knew but yesterday
I've cast away, far, far away;
I left them all this golden day
Down deep amid the new-mown hay.
With all the thoughts of foolish
fears
Awaiting me in coming years—
I'm listening now to lowing herds
Amidst the sweetest songs of birds.
Amid the rustling of the trees
And busy droning of the bees
I left all cares where sweet flowers
nod
Out in the Summer fields of God.

The Big Johnston Cattle Ranch

Crops Pay One-Half Purchase Price in One Year.

Alfalfa, Oregon, July 6, 1919.

Mr. J. B. Miner,
Bend, Oregon.

Dear Friend:

As per your request, I am writing this letter to repay you in a small measure for your various courtesies and accommodations.

You ask me how I like the Johnston Ranch. I will be frank and state that at first I was not very well pleased, but I realize that this has been a very backward spring, and vegetation has not grown as fast as I should like to have it.

Everything is looking good and the prospects are at the present time that I will take off in crops almost one-half of the purchase price of my land this year.

This is much better than I expected to do as you gave me to understand it would take at least five years to make the land pay for itself.

I wish to state that I am well satisfied and have found everything as you have represented it, and I shall be pleased to meet any prospective settlers that might be contemplating a ranch in the Johnston Ranch or in this vicinity. I am sure that they cannot make any mistake.

I am looking forward to the time when there is a family on almost every forty-acre tract of the entire ranch, and then we will be able to establish our Literary Societies and bring our schools up to a better average that will make our community a credit to any part of Oregon.

If I can be of any service to you in the future, I shall be pleased to help you.

Thanking you for your past courtesies, I am,
Yours sincerely,
A. E. FREE.

JOHNSTON RANCH consists of 1280 acres, situated 16 miles northeast of Bend, near the Powell Buttes. This land is mostly under cultivation and is now being sold in 40 to 80 acre tracts, ranging in price from \$70 to \$90 per acre.

TERMS:--\$7 to \$10 per acre down, and balance in 10 years. Or when you have made two or more payments we will give you a warranty deed to our right and you may secure a Federal Loan, which would give you 30 years time for your payments. However, five years is all you need, as you will note by the letters written by some of the first settlers who purchased the land from me.

ALFALFA under irrigation is the principal crop. With the application of sulphur to the land it has been found that it is easy to raise from 3 1-2 to 4 tons per acre off these lands.

We are looking for men who are not afraid of work and know how to gain success today out of failures of yesterday. If at first you don't succeed, try, try again. These words were first used many years ago, but they are as true today as they were then.

Can you think of any business enterprise that is more sure of success than the acquiring of forty acres of nice, smooth, fertile irrigated land in a well settled community, where water, sunshine and health are combined, for the first payment of a small sum of seven to ten dollars per acre? This is the amount required to put you in possession of a proposition that is absolutely safe and sure.

Remember that it has been no little trouble for me to secure this beautiful piece of land for you and your friends to have a place that you can call home and at the same time be independent of

bosses and landlords. Just think how nice it is to have a place to go to, where you go to work and quit when you please and feel an air of independence that the entire world is depending on your success.

If you are thinking of buying a piece of farm land you will have made the biggest mistake that you ever made in life if you do not investigate the Johnston Ranch before you buy. It is a proposition that is absolutely gilt-edged and is endorsed by our bankers and leading business men of the city who are more familiar with its merits than I am myself, and for this reason alone I am insisting that you owe a duty to yourself and family to come without delay and investigate the merits of one of the best propositions which you ever had offered to you.

I thank you.

J. B. MINER & COMPANY

PERSONS DESIRING TO SEE THE JOHNSTON RANCH SUNDAY, AUGUST 23, MAY MAKE APPOINTMENTS AT MY OFFICE BETWEEN NOW AND SUNDAY MORNING. TRIPS WILL BE TAKEN DURING THE WEEK ON APPOINTMENT AT MY OFFICE.

PHONE BLACK 431