

# MERCHANTS SEE PRICES GO UP

## BUYING SITUATION IS CRITICAL

In Almost Every Line of Merchandise From Grocer to Druggist the Advances in the Last 60 Days Show Unprecedented Condition.

"Going up." That is what every merchant in Bend will tell you if you ask him regarding prices. "Germany and the war," they tell you is the cause. What is more they will take you to their catalogs and price lists of the last 60 days and show you just what commodities are going up and what the advances have been.

Just to ascertain how general this rise in price has been in the last 60 days, a representative of The Bulletin this week, made a canvass of many of the business houses. The merchants were pleased to display their price lists because, as they said, the buying public does not appreciate the situation which is facing the merchants during their buying season.

### Dry Goods Soars.

Clarence L. Mannheim has just returned from the middle west where he has been in contact with large eastern jobbers in dry goods. "Critical" is the way Mr. Mannheim characterized the market. "Textiles, cotton goods, suitings, men's and ladies' underwear, all promise to advance materially before fall," said Mr. Mannheim. "Just to show you what the unprecedented shortage of dyes is doing to prices I was told that shoe laces which sold in the wholesale market for 55 cents per gross will be \$1.35 a gross. This is only a fair example of the dry goods market in which dye stuffs enter prominently. Goods for fall delivery containing dyes cannot be guaranteed. Calicoes, have gone up 1 1/2 cents per yard, gingham, 1 1/2 cents to 1 3/4 cents per yard, and percales may be off the market in a few weeks."

C. A. Warner, of the Warner Company, produced his catalogue, and showed wide comparisons between prices which existed August, 1914, when the European War began and those of the last 60 days. "On a very large majority of prices quoted in that catalog," he said, "there have been advances between 20 and 25 per cent. We find it very difficult to obtain many articles at any prices. This situation exists on articles upon which patents are held by the warring nations solely."

### Druggists Hit.

The druggists are the ones who have felt the advances in prices most acutely. A large amount of the compounds and chemicals used in prescriptions come from Germany. Carbolic acid has advanced from 18 cents per pound to \$2 per pound. Iodine has more than doubled in price. Potash, obtainable only from Germany, was 40 cents per pound before the war. Now it is up to \$7.25 per pound. Alum is purchased at a premium. The price on this commodity has been boosted from \$2.50 per hundred pounds to \$14. Aspirin, used as a headache cure, has advanced from 33 cents to 88 cents per ounce. Quinine is almost off the market, but that which is purchasable can be secured for \$1.50 per ounce, while it was 35 cents per ounce before the war. Caster oil may soon be off the market, say local druggists. This commodity has more than doubled in price during the last few months. Blue vitrol that was 35 cents per hundred pounds has gone up to \$16 per hundred pounds. Epsom salts has gone up in price more than 266 per cent. Glycerine has jumped 200 per cent in price. The quotations were obtained from a careful perusal of the price catalogs of the Owl Pharmacy and Reed & Horton, both of whom say that if the conditions growing out of the war become more acute they may have to go without many necessary compounds in filling prescriptions.

### Dye Situation Acute.

With all this, the printing business has not gone without a severe touch of price elevation. Wholesale paper dealers now are unable to guarantee shipments which only a few months ago seemed firmly established on the market. With the rise in price of aniline dyes from 20 cents a pound to \$40 and even at this exorbitant price little is obtainable for coloring of paper, the color situation is critical. Colors cannot, they say, be guaranteed. Many of the materials entering into the manufacture of paper have advanced as high as 400 per cent. Manufacturers of printers ink sometime ago withdrew their price lists. This condition also exists in the paper market, with the exception that quotations are given only upon request.

And then there is the furniture business. E. M. Thompson, who returned last week from Portland says that the coast jobbers are "up in the air." Cotton has given them the greatest scare. The lower grades of cotton in particular have shown a marked advance in price. This grade enters largely into the manufacture

of the cheaper grades of mattresses. Beds and springs have risen 20 per cent on the wholesale price. Rugs and carpets are up 20 per cent. The general advance in a very large number of house furnishing have ranged from 5 to 25 per cent.

### All Hardware Climbs.

With the demand for all metals stronger than has been experienced in this country for many years, hardware dealers are beginning to feel a general advance. According to M. D. Knutsen, of the Bend Hardware Company, nails have gone up 60 per cent, barbed wire, 70 per cent; automobile tires, 10 per cent; ammunition, 15 per cent; stoves, 10 per cent; steel and iron bars 25 per cent. Seeds, which dealers have hitherto obtained from Belgium are much higher this year, owing largely to the inability to import them. Farm machinery has advanced about 10 per cent in the last month.

"The small merchant," says R. M. Smith, "is playing with a blind market these days. Quotations are so uncertain and the dry goods markets so unsettled that the only thing in prices we are able to predict a rise."

"Sugar," says E. A. Sather, "promises to be the highest this season ever seen in this part of the country. A quotation received today puts sugar at \$7.61 per sack. Fancy canned goods, such as French sardines and French peas, cannot be obtained. In fact, almost everything in canned goods has shown a perceptible rise in the last two months."

A desirable bread knife free with every annual subscription to The Bend Bulletin.

### Changeable Weather Brings Sickness.

The changeable weather of March causes coughs, colds, croup and grippe. There is no such thing as a "light cold"—none that a person can safely neglect. Foley's Honey and Tar is a safe and reliable family medicine that heals inflamed, congested air passages, stops coughs and eases breathing. Sold everywhere.—Adv.

See Edwards for paper hanging.—Adv.

The Bend Flour Mill Co. has made a careful selection of suitable seed for spring sowing. Thoroughly cleaned and of the best quality. See list of varieties.—Adv.

### MARKET REPORT.

NORTH PORTLAND, March 6.—A limited supply of cattle came forward with bulk of offerings showing good quality. Five loads of pulp fed steers went over the scales at \$7.90, the highest price paid on this class of stuff during the year. A load of

### NEW POSTER IS OUT

1916 Rose Festival Design Advertises Scenery of Famous Columbia River



Portland's 1916 Rose Festival poster is the first publicity, national in scope, to go forth advertising the beauties of the Columbia river. The festival will be held June 7, 8 and 9. Opening day will witness the national dedication of the Columbia river highway. The poster carries the slogan "For You a Rose in Portland Grows." The poster was donated by Fred G. Cooper, former Oregon boy, now famous as an artist. The design will soon hang in transportation offices all over the United States.

grain fed steers brought \$7.70, indicating the market a good quarter higher in the cattle division. Cows and bulls holding steady. A light run of 2100 head of swine came to good strong market. The market advanced 15 cents, making the top \$8.30. Bulk went at \$8.25 to \$8.30. The market closed as strong as it opened. A handful of nondescript lambs was all that appeared on the market Monday. There was not enough quality shown to make a market. Lamb and sheep market strong. All classes of stuff hold at previous quotations.

### Cannot Praise Them Enough.

Many sick and tired women, with aches and pains, sore muscles and stiff joints, do not know that their kidneys are out of order. Mrs. A. G. Wells, Box 90, Route 5, Rocky Mount, N. C., writes: "I am taking Foley Kidney Pills and cannot praise them enough for the wonderful benefit I derived in such a short while." Sold everywhere.—Adv.

## GARDEN SEEDS FISHING TACKLE

Paints, Oils, Doors, Windows

## GROCERIES

and Hardware

at

**F. DEMENT & CO.**

## Oregon Transfer Company

OFFICE LOG CABIN CORNER

Phone Black 451

Moving Household Goods Our Specialty

Coal and Wood Light and Heavy Freight

EXPRESS AND BAGGAGE AUTO TRUCK MOVING ANYWHERE YOUR BAGGAGE CHECKED AT HOME



## "WOOD-LARK" TRADE MARK

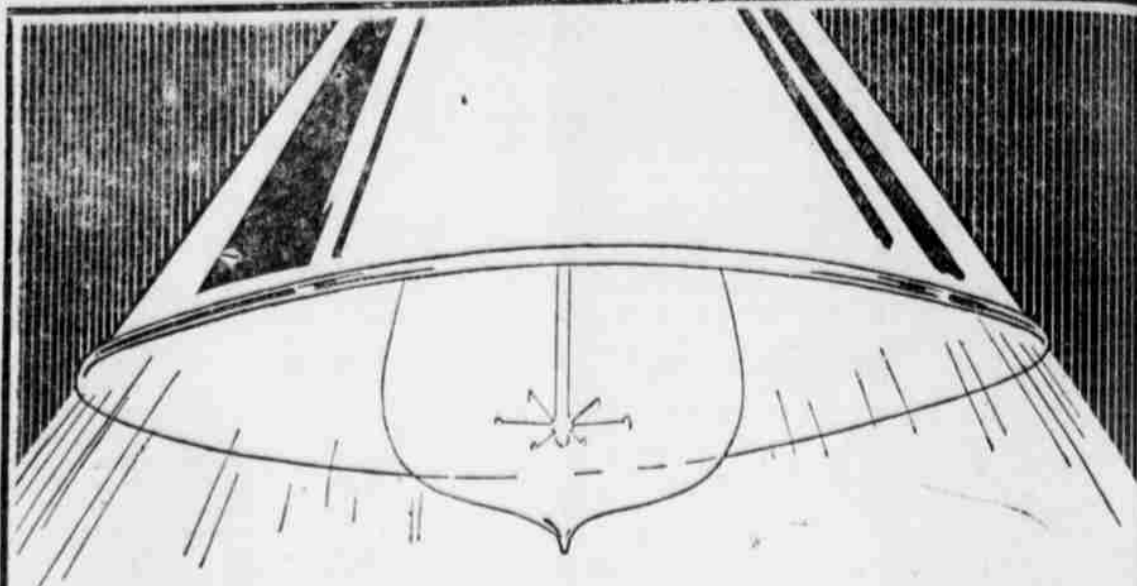
SQUIRREL AND GOPHER POISON

QUICK, CERTAIN, DEADLY.

ALWAYS READY, NEVER FAILS.

Destroys squirrels, gophers, prairie dogs, sage rats. Apply early in spring when the hungry pests awake from winter sleep. Money back if it ever fails. "Wood-Lark" for 14 years has stood every test. It's crop insurance against rodent pests. Manufactured by Clarke-Woodward Drug Co., Portland, Oregon. Buy from your dealer.

REED & HORTON



# SWITCH ON THE LIGHT!

There are a lot of things about the coffee business that the public doesn't know.

There are a lot of coffees of the "ten-karat" variety masquerading as the "eighteen-karat" kind.

There can be no better coffee than—

## Royal Club Super-Quality Coffee

It sells regularly at 40c. No "first quality" coffee should sell for more.

There might be times when a higher price would be justified—but not now.

"Green coffee" prices fluctuate just as does sugar or flour and any other staples. Due to a decreased demand in Europe, coffee has been "down" for a whole year past. During part of this time the "best" coffee could be retailed, with a reasonable profit, at 35c in the home market and 40c in distant markets. During that time we sold ROYAL CLUB at the reduced price. Recently prices have advanced—the regular price of ROYAL CLUB is now 40c, and it's worth it.

The coffee roaster who maintained a price of 40c to 45c, during this "low market" period, charged you too much—he robbed the public of thousands of dollars. They were entitled to share in this saving just as they do on sugar and flour and other staples.

The Coffee Roaster who charges you an unreasonable price fifty-one weeks out of the year, for coffee no better than ROYAL CLUB, and then reduces his price for one week to what it should have been all the year does not deserve your patronage.

We will challenge all competition. ROYAL CLUB has no equal in quality or price. We will not be undersold—no, not for a single day.

We will allow no "outside" coffee roaster to unload his surplus stock on the unsuspecting public at what he claims to be a marvelous reduction.

For two weeks you may buy ROYAL CLUB at reduced prices to meet all competition. Buy it in any quantity at these prices. You know it is the best that money can buy. You know it is fresh—for it's roasted daily in Portland and delivered to your grocer in small quantities just as he needs it. You can be certain that it has not lost its strength in warehouses or in transit.



Special Prices  
March 4<sup>th</sup> to 18<sup>th</sup>  
1 Pound Tin 35¢  
3 POUND TIN \$1.00  
5 POUND TIN 30¢ THE POUND

**LANG & CO.**  
The "Royal Club" House  
PORTLAND, OREGON