

FARMERS UNION HOST TO MANY

GRANGE HALL MEET SUCCESSFUL

Secretary Sikes Discusses Work and Advantages of Organization Especially in Aiding in the Profitable Sale of Products.

With a big crowd attending, despite the stormy weather, the Farmers Cooperative Union of America held a meeting, supper and general get-together good time at the Grange hall six miles east of Bend last Thursday night.

The speaker of the evening was F. E. Sikes, state secretary of the union. Other speakers were C. S. Hudson and G. P. Putnam of Bend, while several more were called upon for remarks by Dr. P. H. Deneer, president of the local union, who presided. About 20 people attended from Bend, including several ladies and many merchants, one load going out in Caldwell's motor delivery wagon, in all there being considerable over 100 present at the meeting.

Mr. Sikes told of the good work the union has accomplished, not only in the Northwest but in many other sections of the country, and outlined the line of activity which its members may follow profitably. Both he and the other speakers showed that the union is not intended to fight the local merchant, and that in reality its success, and resulting prosperity for the farmer, means more business, more promptly paid bills and more prosperity for the merchant.

One of the chief activities of the union is to find a profitable market for produce, and to get such produce from a territory where low prices prevail. An instance given was that of the California raisin growers. A trust of buyers refused to offer more than a starvation rate to the producers, but later, when the raisins reached the retailers, the price was abnormally high, thanks to the profits of the middle men. By banding farmers and merchants together, it was found that considerable orders could be created for raisins at a price far above that offered by the "trust," while at the same time it was possible to retail them at a lower price than formerly prevailed.

In the course of his talk Mr. Sikes

dwelt upon the profitable possibilities of co-operative creamery and warehouse undertakings as soon as the development of the country and the amount of produce justified them. Mr. Hudson and the other speakers put up strong arguments against the patronage by farmers of the mail order houses, by which thousands of dollars is sent out of the county never to return.

"Before sending your money away at least be sure that you have given the local merchant a fair chance. Be certain that you can't get what you want in your home town just as cheaply as it will cost you when laid down by the mail order houses before you go back on your community." That was the substance of advice given and received with applause.

After the speaking a number of young people entertained the crowd with songs, during which and afterwards a delightful supper was served at the long table speedily rigged up, at which hosts and guests enjoyed all sorts of good things to eat, with hot coffee to drink.

A souvenir of the occasion was a specially prepared card distributed by the First National Bank, containing a picture of the new bank building and the following verse which illustrated a keynote of the evening—the fundamental importance of the farmer's position and work:

HOW'S CROPS?
Jed Hicks he drives up Main street and he drops
In on Si Gregg; and Si Gregg says: "How's crops?"
And sometimes Jed says: "Si, I never see
A crop like this one promises to be!"
And orders big—all kinds of farm supplies,
Till Si he gets real sunshine in his eyes
And says to Emmet Pew, the drummer: "Pew,
Make that one ton of sugar I said, two;
And tell them bullsale fellows I'll discount
Them bills of theirs and pay the hull amount."

And then Scrimp Short, the banker, he jest hops
Across the street and says to Jed: "How's crops?"
And Jed says to him: "Scrimp, she's goin' to be
A bumper crop, I tell you—now you see!"

And Scrimp he rubs his hands and feels his oats,
And tells his customer he'll take them notes
At ten per cent; and finds he's got about
Another fifty thousand to let out;

And old Doc Blake he sees Jed Hicks and slops
Right through the mud and says to Jed: "How's crops?"
And Jed says: "Doc, I never see the best

Of this here year for corn and oats and wheat!"
And Doc he smiles, because he's got about
Five thousand on his books astandin' out;
So he goes to the garage and says: "Green,
You better order me that new machine
We talked about the other day"—
and goes
Into his tailor's for a suit of clothes.

Jed Hicks ain't much to look at, but his say
Is purty powerful in a business way;
And when he says the crop is hard to beat
You see folks perk up along the street.

Si Gregg, he gives big orders for his store,
And Scrimp Short finds he's got a plenty more
Good money to lend out; and every-where
You feel that easy-money-comin' air;

It has some meanin' when Scrimp Short he hops
Across the street and says to Jed: "How's crops?"
—J. W. Foley.

TO CLEAN UP GROCERIES.

No Cats, No Chickens, No Flies, to Be Allowed in Chicago Stores.

A systematic effort to obtain clean and sanitary groceries is to be made by the Chicago Clean Food club. The object of the organization is to enforce cleanliness in neighborhood stores. Some of the tenets of the club are:

No cats to be allowed in grocery stores.
No chickens to be kept in crates on sidewalks.
Stores having flies to be blacklisted.
No horse blankets to be kept in delivery wagons.
Everything to be kept off the floor and everything to be kept covered.

The Cleanest Town.

The cleanest town in the world is said to be Brook, in Holland. It is only a few miles from the capital and has been famous for its cleanliness from time immemorial. It is also notable on account of the fanciful style of its houses and yards and gardens and streets. The people though only peasants, are well to do, and all feel a pride in their town. It seems to be the first business of their lives to keep their houses freshly painted, their gardens in perfect order and their yards and streets as clean as a parlor. No carts are allowed in the streets and no cattle, though the raising of stock and the making of butter and cheese are their occupations.

Civic Education by Leaflets.

An excellent plan of arousing interest in civic matters among the membership of commercial organizations and

MAP OF OREGON

WATCH LA PINE - THE COMING CITY OF CENTRAL OREGON - WHY?

RESOURCES OF LA PINE

STRATEGIC LOCATION
WATER POWER
IRRIGATION
DRY FARMING
TURBIDITY
STOCK RAISING
POULTRY
WOOD PULP
SCENERY: UNIMPROVED MOUNTAIN LAKES
HOT SPRINGS
2000 HOURS OF SUNSHINE PER YEAR
OFFICIAL AUTO ROUTE
HUNTING & FISHING

WICH MEAN

DISTRIBUTING CENTER
LUMBER MILLS
SAW MILLS
SHINGLE MILLS
BOX FACTORIES
CREAMERIES
ELECTRIC POWER
TELEPHONE LINES
HEALTH & RECREATION

SAVE THIS MAP - STUDY IT - INVESTIGATE

You Should See La Pine

The land is a rich, deep volcanic ash formation, no rock, is level, has good drainage, and excellent drinking water never deeper than 20 feet. The irrigated land with a perpetual water right can be purchased at \$20.00 per acre on easy terms. The surrounding pine covered mountains are full of natural wonders—and just the place for a vacation. La Pine is only about two years old, but growing rapidly. It has a telephone system, two good hotels, two big general merchandise stores, a first class livery and feed stable, an excellent newspaper (the La Pine Inter-Mountain), one of the most progressive commercial clubs in the state—and this club, by the way, has its own property and the real year erected thereon an attractive club house. There are three small saw mills in the vicinity of La Pine, which is just the beginning of the big lumbering and milling business that will be done here. There are good openings in manufacturing and other business lines here. In educational matters La Pine is progressive. It has a ten-acre school park in the heart of the residence section, and now teaches up to the twelfth grade. A Catholic church will be built here this spring, and other churches are planning to establish themselves. La Pine has over 12,000 available electric horse power which alone build and maintain a good sized city. The vast tracts of timber tributary to La Pine would alone build a good sized city. With the coming of the two big railroad systems to La Pine, which will be soon, development in and around La Pine will be rapid. La Pine can be reached via Gr. Nor., N. P., O. W. R. & N. and U. P. Rys. You can make money by buying property of La Pine in advance of the railroads. Others are doing it, why not YOU? WAKE UP to the fact that a solid, well-located town in one of the newest and best sections of the Northwest is bound to grow rapidly, and that property values will climb accordingly. Prices now from \$50.00 up. The terms are easy, only a few dollars per month on each lot. You don't miss the money, but you soon acquire valuable property. Write today for plat, prices and terms to

LA PINE TOWNSITE COMPANY, La Pine, Oregon.
Reliable agents, with good bank references, wanted in all parts of the United States.

throughout the community generally has been inaugurated by the Hangor chamber of commerce of Hangor, Mo. This consists in the issuing of occasional leaflets of a size that will fit in an ordinary small envelope and distributing these through the mails and otherwise.

DEMONSTRATION WORK BILL
Usefulness of O. A. C. Will Be Extended by Its Provisions.

—SALEM, Jan. 21.—(Special to The Bulletin)—Field demonstration work by the Oregon Agricultural College widening the usefulness of that in-

stitution greatly will be realized to a much larger extent than has hitherto been possible if Senate bill No. 72 is passed by the Legislature. This measure provides for the appropriation of money by the state and counties to carry on cooperative field demonstration work among the farmers themselves.

The bill was drawn by the Central Oregon Development League, in connection with the Oregon Development League and the Oregon State Bankers' Association agricultural committee. It provides for a well organized system of field work, conducted by experts under the direction of the O. A. C. The demonstrations in agriculture will be given in different parts of the state and the plan is

what might be called a system of traveling agricultural schools.

There is found to be need for this work, especially in the newer sections of the state where settlers are flocking in and taking land. They must be given a start in the proper agricultural methods suited to the country if they are to prosper, and demonstration work by the state college will do this and do it right. The plan of the bill is extremely practical, meaning to place the demonstration work right out among the farmers so they will not have to waste valuable time in visiting some far point. It is thought friends of the agricultural interests of the state will rally to the support of the bill in the Legislature and secure its passage.

LUMBER

LATH

SHINGLES

THE BEND COMPANY



Operates the Largest and Best Equipped Saw Mill and has
The Largest Stock of Lumber
 in Central Oregon. We can manufacture what you want,
 when you want it, and at the prices you want.
 Special Bill Stuff furnished at short notice. Your inquiries
 are invited, and will receive prompt attention.



The Bend Company

Bend, Oregon