

THE BEND BULLETIN

GEORGE PALMER PUTNAM
Publisher.

U. N. HOFFMAN
Managing Editor.

An independent newspaper standing for the square deal, clean business, clean politics and the best interests of Bend and Central Oregon.

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Three months.....*.50

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WEDNESDAY, MAY 22, 1912

BUSINESS AND FARMING.

Four fifth of the settlers who are homesteading the dry farming lands of Crook and Harney counties will make a failure if they keep on with the methods they are now following. Practically every one of them could make a success if he would farm the way he should.

That is the message of Professor H. D. Scudder, of the University of Oregon. Professor Scudder knows what he is talking about. Agriculturally, he is the best informed man in Oregon. He knows, at first hand, all the sections of Central Oregon. He is intimately familiar with their soil, their climate, rainfall, drawbacks and advantages.

That is not a discouraging message. It is really one vastly encouraging. After he stated that nearly every man in the homestead country would fail, unless he farms as he should farm, Professor Scudder added, even more emphatically, that with proper treatment every rancher in the southeast country can readily make a success, and that that territory can rank as a grain producer with Wasco and Sherman counties.

As in every new country, already in some districts there has been a "crop" of homesteaders, who either have abandoned their claims or sold out. They blame the frosts, lack of rainfall or hard pan, for their failure. In reality these discouraged men have nothing to blame but themselves. They simply didn't know how. They didn't realize that they had to make an investment—build a plant—before they could turn out marketable goods. They were poor business men.

Frosts, small rainfall, hardpan and other petty matters are ridiculed by Professor Scudder. They are merely excuses for failure, he says.

The matter is one of business. To get results, the homesteaders must first build up the plant which is to turn out what they wish to sell. The plant in question is the world's fundamental manufacturing establishment, the soil. The product is grain. To produce grain with full success in a country whose rainfall is less than 20 inches it is essential that every possible bit of moisture be conserved. There lies the secret of the entire matter in the southeast country, and in every dry-farm section, says Professor Scudder. Care for the moisture properly and good grain crops are assured. With a positive statement like that from a man who knows, it is worth while to pay heed.

In a forthcoming article in The Bulletin Professor Scudder will tell exactly what to avoid and what to do and how to do it. Also, he will describe just why it should be done, and how he and other experts have proved the necessity of following the advice the state pays them to give its farmers.

In a nutshell, the advice will be "conserve rainfall—everything else is secondary." That means apply scientific methods. Don't try to use all your land the first year, or any of it. Till every acre. You can get it all plowed, and above all, have every acre thoroughly harrowed before the summer sun has had a chance to suck the winter and spring moisture out of the ground. Let the soil have a year to accumulate moisture, and the second year you will have a factory ready to produce paying crops. The investment is absolutely essential. Without making it, you can't manufacture grain from your unprepared soil any more than a man can make automobiles without first investing in machinery.

Accurate information upon how to treat soil in the "dry" districts will be published later, written by men who know. The point is that before homesteaders and others waste time and money in discouraging false starts, they should be certain they understand just what they are doing. If they can't find out just how to handle their land, why not write to the Oregon Agricultural College for aid?

And above all, remember that a rancher who can show that he is following scientific, sure-success methods, is proving himself a good business man; it will help his credit at the banks, it will improve his standing with the banks, it will make his property more valued and insure

him an income, and it will help the entire country.

In short then, scientific farming is good business, and every good business man who happens to follow the most important branch of business on earth—farming—should see to it that he conducts his farming scientifically.

It is well for those who complain of dull times to remember that this is that much lamented "presidential year," which comes around every four seasons, and is supposed to cast a shadow over all industry. If Bend and all this country can forge ahead as substantially as it does—enjoying a prosperity equalled in few Northwestern towns—in a year which a more or less unreasonable habit has dubbed "dull," what bright prospects will not next year hold out, when all the country forgets the political disruptions and again turns its undivided attention to trade development?

As a "compromise candidate" Charles E. Hughes would make a hit all along the line. The nomination of no other man could do more to heal the wounds that bid fair to place the G. O. P. on its death bed, or, at the very least, on an invalid's couch.

PRESENTS FARMER'S SIDE.

To the Editor of The Bulletin: The merchants of Bend are, and have been for some time, kicking because the farmers around Bend sent to Portland, Seattle and Chicago for things. I will try to answer and explain the reason for that, but first I want to ask the merchants a few questions. Why will the merchants of Bend buy their eggs, butter and vegetables from the farmers around other towns instead of around Bend? Why will they buy Madras eggs and Prineville and Redmond butter and turn the farmers around Bend down or else cut prices down on those things until they can't feed their chickens or cows, much less themselves?

Tuesday (of last week) there was 22 pounds of the very best fresh ranch butter sent to Bend and the very best they could get was 20 cts. in trade. Why? Because they could get creamery butter at 25 cts. Asked if the creamery was running, they said, "No." It was Prineville and Redmond butter. And they are shipping cases of eggs to Bend. Another thing, if you get anything of merchants in Bend and it is not good, if you have opened it, they don't replace it. If you get anything from Chicago and open it and it is not good, send it back at their expense and they make it good and return it at their expense.

A FARMER.

AN EDITOR'S INVENTORY.

A North Carolina editor has kept track of his profit and loss during the year and gives an inventory of his business at the end of twelve months of ups and downs:
Been broke 364 times.
Had money 4 times.
Praised the public 9 times.
Told lies 1728 times.
Told the truth 1 time.
Missed prayer meeting 52 times.
Been roasted 341 times.
Roasted others 52 times.
Washed office towels 6 times.
Missed meals 0 times.
Mistaken for preacher 11 times.
Mistaken for capitalist 0.
Found money 0.
Took a bath 6 times.
Delinquents who paid 28.
Those who did not 128.
Pain in conscience 0.
Got whipped 0.
Whipped others 23 times.
Cash on hand at beginning \$147.
Cash on hand at ending 15 cents.

BURNS MAIL ROUTE UNLIKELY.

(Harney County News)
Special Postal Inspector Whitney was here all last week getting data and is not satisfied that the Burns-Bend daily route is necessary or would be beneficial.

NOTICE.

The firm of J. A. Bernard & Co., of which I have been a member, has dissolved. I am not in any way responsible for debts contracted under the firm name, and hereby go on record as refusing to have any share in same.
11 (Signed) LOUIS DOONER.

JUST RECEIVED

A FINE LINE OF CARPET SAMPLES

Have you seen them?

Hope's Furniture Store

FOR THE BUSINESS MAN'S BENEFIT.

Some ads. are tiny tinkles when they ought to be dynamite explosions.

The man who starts in to knock his competitor knocks himself hardest.

The man who doubts himself is like the chap who rowed all night with his boat tied to a stake.

A human yeast cake or two are needed in every community to leaven the lump and start the think bubbles. Be one yourself.

No small minded man can become a great success as a merchant. The man who would achieve a big success must have a brain to grasp large things in their entirety and in their detail as well.

Merchants in the south have awakened to the value of rural telephone lines and are seeking to develop them with a view to increasing their trade among the rural population. In certain sections they have made large contributions to aid the farmers in building their lines.

SOLVES PERPLEXING WATER SUPPLY PROBLEM IN SALEM

Spring Floods to Be Utilized in Filling Reservoir.

Engineer Johnson, employed by the water board of Salem, Mass., has evolved a plan which, it is thought, will settle the matter of an additional water supply for Salem and Beverly satisfactorily for at least thirty years to come. The matter has been put before the water boards of the two cities in conference.

The plan is to construct a storage basin at the head of Nichol brook, in Putnamville, Danvers, and fill it during the spring floods from Ipswich river, the pumping station being located near the turnpike in Topsfield with a thirty six inch pipe to Wenham lake, the water thus stored to be run as needed into Wenham lake by gravity.

The location for the reservoir is a natural basin, and two small dams will complete it, and there is a site for another reservoir adjacent if further storage should be needed.

LESSON WITH A MORAL.

An Argument Showing Advantage of Home Trade Over Mail Order.

In Oklahoma not long ago a man went into a store to buy a saw. He saw the kind he wanted and asked the price. It was \$1.65, the dealer said.

"Good gracious!" said the man. "I can get the same thing from — & Co. for \$1.55."

"That's less than it cost me," said the dealer, "but I'll sell it on the same terms as the mail order house just the same."

"All right," said the customer. "You can send it along and charge it to my account."

"Not on your life!" the dealer replied. "No charge accounts. You can't do business with the mail order house that way. Fork over the cash."

The customer complied.
"Now 2 cents for postage and 5 cents for a money order."

"What?"
"Certainly. You have to send a letter and a money order to a mail order house, you know."

The customer, inwardly raving, kept to his agreement and paid the 7 cents.
"Now 25 cents expressage."
"Well I'll be!"—he said, but said it

DIRECTORY OF OFFICIALS.

United States.

President.....William H. Taft
Vice President.....James S. Sherman
Secretary of State.....P. C. Knox
Secretary of Treasury.....F. MacVeagh
Secretary of Interior.....W. L. Fisher
Secretary of War.....H. L. Stimson
Secretary of Commerce and Labor.....Charles Nagel
Secretary of Navy.....Geo. Von L. Meyer
Secretary of Agriculture.....Jas. Wilson
Postmaster General.....F. H. Hitchcock
Attorney General.....G. W. Wickersham

State.

Governor.....Oswald West
Secretary of State.....B. W. Olcott
Treasurer.....Thos. B. Kay
Atty General.....A. M. Crawford
Superintendent Public Instruction.....L. R. Alderman
State Printer.....W. S. Dunway
Commissioner Labor Statistics.....O. P. Hoff
Game Warden.....W. L. Finley
State Engineer.....John H. Lewis
United States Senators.....George E. Chamberlain
.....Jonathan Bourne, Jr.
Congressmen.....A. W. Lafferty
.....W. C. Hawley

Seventh Judicial District.

Judge.....W. L. Bradshaw
Attorney.....Fred W. Wilson

Crook County.

Judge.....H. C. Ellis
Clerk.....Warren Brown
Sheriff.....T. N. Balfour
Treasurer.....Ralph Jordan
Assessor.....J. D. LaFollette
School Supt.....R. A. Ford
Coroner.....Dr. E. O. Hyde
Surveyor.....Fred A. Rice
Commissioners.....R. H. Bayley
.....James Rice

The Courts.

Circuit—Meets first Monday in May and third Monday in October.

Probate—Meets first Monday in each month.

Commissioners—Meets first Wednesday in January, March, May, July, September and November.

Bend School District No. 12.

Directors.....H. J. Overturf, Chm
.....F. M. Ray
.....Clyde M. McKay
Clerk.....Miss Marion Wison

City of Bend.

Mayor.....Office Vacant
Recorder.....H. C. Ellis
Treasurer.....H. J. Overturf
Chief of Police.....S. E. Roberts
City Engineer.....George S. Young
Commissioners.....H. E. Allen
.....A. L. French
.....M. S. Lattin
.....S. J. Spencer
John Steidl
.....J. H. Wenasly

saying, "Now hand me that saw and I'll take it home myself to be rid of this foolery."

"Hand it to you? Where do you think you are? You're in Oklahoma, and I'm in Chicago, and you'll have to wait two weeks for that saw."

Whereupon the dealer hung the saw on a peg and put the money in his cash drawer.

"That makes \$1.67," he said. "It has cost you 2 cents more and taken you two weeks longer to get it than if you had paid my price in the first place."

Gives Playgrounds to City.

After ineffectual efforts by the Playground association to get the city council of Akron, O., to purchase twenty acres of land for playgrounds F. H. Mason, a prominent citizen, came to the rescue and bought the land at \$700 an acre. He donated the property to the city and in addition agreed to give \$3,000 a year for three years toward its maintenance. This was done on condition that the city immediately improve the property so it could be used this summer. The offer was accepted.

We Have Taken Over the Entire Stock of

LUMBER

of the Pine Forest Lumber Co., and are in a position to fill orders of any size. In addition we carry a full line of

Building Material
Lime, Cement, Plaster
Brick and Fire Clay.

Also COAL and LAND PLASTER.

Overturf-Davis-Miller Co.
Bend, Oregon.

-- SEWING MACHINES --



ZENITH AND MELVIL

They are made of the best material with all the latest improvements. We will sell for cash or on terms. Come in and look them over.

Skuse Hardware Company

CLASSIFIED COLUMN

RATES: Five cents a line for first insertion in this column, four cents a line for each subsequent insertion. Cash in advance unless you have an account with The Bulletin. Count six words to the line, including the address.

Wanted

WANTED—Second hand tent at once, about 10x12 in size. Apply at Bulletin office.

WANTED—Position on ranch by experienced single man. C. S. Wadsworth, Bend. 11-12p

WANTED—Job of work cutting wood. Have air cooled gasoline drag saw. Will sell machine. F. E. Leach, Bend, Ore. 11p

WANTED—Stenographer who can keep simple set of books. Address Box 40, Bend, Ore. 9tf

WANTED—Boys and girls who wish to make a few dollars very easily. Any boy or girl who has attended the Bend schools will be given fifty cents for every new subscription to The Bulletin that he or she hands in before June 1st.

For Rent.

FOR RENT—Furnished four-room house. Inquire Bulletin. 11tf

FOR RENT—4 room house, with closet and pantry. Phone E. W. Richardson. 1tf

FOR RENT—Two store rooms, modern plate glass front. Good location on Wall street. Enquire F. O. Minor at P. O. 4tf

FOR RENT—Furnished room for housekeeping, \$6 per month. W. B. Leach, Lot 11, Block 15, Center Add. 9tf

FOR RENT—Four-room bungalow, conveniently and neatly finished. Phone E. P. Brosterhouse. 11tf

FOR RENT—An organ, 75 cts mo. J. D. Stevens, R 14, blk 1, Kenwood, across the river. 12p

FOR RENT—If you are renting anything, you'll need convenient rent books, well bound, with stubs. They show "where you are at" all the time. Each 15 cents at The Bulletin. 11tf

Found

FOUND—Automobile license number 7095. Owner can have it by calling at Bulletin office and paying advertising cost. 11tf

Taken Up.

TAKEN UP—One buckskin mare pony, with hobbles on. J. F. Wolff, 40 milepost, Bend-Burns road, Whitaker P. O. 11-17p

Lost.

LOST—Team of horses, wt about 1100. One a gray, with rounded nose and halter, other a roan with scar on right leg and hobbled. Last seen going north on Prineville and Summer Lake road. F. Nurnberger, Fort Rock, Ore. 11-13p

For Sale.

FOR SALE—Fancy saddle horse, or will trade for a driving horse. Inquire "L," Bulletin

FOR SALE—Five good milk cows, 4 Jerseys. Call at ranch between Laidlaw and Deachutes. J. R. Denham. 11-12p

FOR SALE—Completely furnished 12x22 tent and kitchen, all in fine condition, good location, three blocks north of Pilot Butte Inn. R. J. Tyler. 11tf

FOR SALE—Four head Jersey milk cows, also one Jersey bull. Phone or write R. O. Andrus, Sisters, Ore. 7-13p

FOR SALE—Pure bred Barred Rock eggs for setting; \$1.50 for 12. Leave orders at O'Donnell's market. J. F. Pierce, Bend. 51tf

FOR SALE—First class Burbank potatoes for seed. Old Experiment Farm, Jones & Bates. Phone connection. 10tf

BREES FOR SALE—Two extra vigorous colonies. H. Spining, Bend. 11p

FOR SALE—Good young horse, wt 1400. Pilot Butte Ranch. 8tf

FOR SALE—Good team of horses, 5 and 7 years old, in good condition. Also wagon and harness as good as new. Will sell for cash or trade for bend property. Inquire Bulletin office. 8tf

FOR SALE—Good team, harness and wagon. See J. H. Dean. 51f

There is no better or cheaper way to get at people. If you have something to sell, if you have something to exchange, or if you want something, ten or twenty cents spent in advertising here will get you results. Everyone reads this column—it's a regular bargain counter. You can telephone your ad any time up to Wednesday noon.

FOR SALE—If you have rooms or buildings for rent, you need a convenient rent book. We have them with stubs, ready for a year's use. Only 15 cents each. The Bulletin.

FOR SALE—Hatching eggs from Kellerstrass Crystal White Orpingtons, \$2.00 a setting. H. Speiser, Redmond, Ore. 51-13

FOR SALE—Barred Rock eggs for hatching, \$1 for 15. E. W. Richardson, R. F. D., Bend. 91f

FOR SALE—We have for sale three houses and three barns, very cheap if sold at once. Lumber mill of Bend Brick & Lumber Co. 101f

FOR SALE—Five-passenger auto, 35 H. P.; only run 1400 miles, same as new. Cost \$1750 when bought, would trade for timber claim. V. J. Kelly, 320 Clay St., The Dalles, Ore.

FOR SALE—Span of young mares, also wagon and harness. R. M. Sanders, 2 blocks north and one east of the depot. 10-11p

FOR SALE—NE 1/4 sec. 8-17-11. Estimate 2 1/2 million feet pine. Value \$4900. Mrs. Nellie O'Leary, Bemidji, Minn. 10-12

DE LAVAL CREAM SEPARATORS

First in 1878
First ever since

Save Their Cost
Every Year of Use

If you are thinking about buying a cream separator, and have only a small amount of ready cash to invest, don't be tempted to put your money into one of the so-called, "cheap" machines. Why pay your hard-earned money for a "cheap," trashy machine, when you can buy a reliable De Laval upon such liberal terms that

It will more than earn its cost while you are paying for it.

When you buy a De Laval you have positive assurance that your machine will be good for at least twenty years of service, during which time it will save every possible dollar for you and earn its original cost over and over again.

If you purchase the so-called "cheap" separator, you must pay cash in advance and then take the chance of the machine becoming worthless after a year or two of use, to say nothing of the cream it will waste while it does last. More De Laval machines are in use than any other make. There is a reason. Come in and we will tell you why.



SOONER OR LATER YOU WILL BUY A DE LAVAL

Bend Hardware Co.
BEND