

POULTRY RAISING ON AN IMMENSE SCALE

YEAR'S GROSS BUSINESS \$75,000

Harry Miller in Eight Years Builds Large Business in Poultry From Nothing

In an editorial in this issue the Graphic states that Newberg raises other things besides berries. If there is anyone who has any doubt about this statement we advise them to visit the Harry Miller poultry farm which is only about one mile from the center of town, and see what one man has been able to raise. We hesitate to tell this story for we know that there are some of our readers who are going to question our veracity when they read it. We feel sure of this for we would have questioned theirs had they told us the story before we saw for ourselves. But we're ready to back up this story with an affidavit and will take anyone who wishes out and show them, if they'll furnish the car.

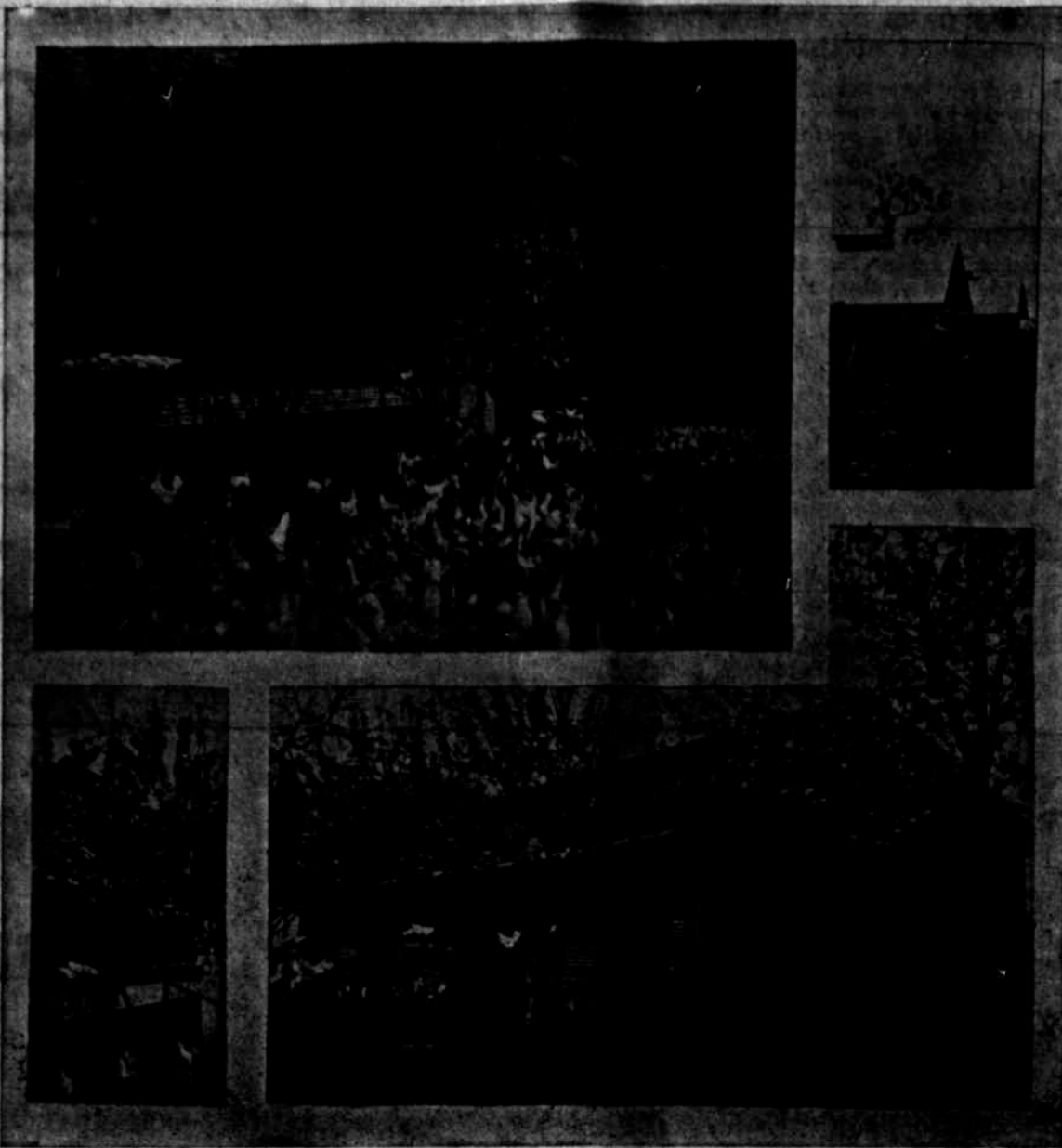
Mr. Miller raises chickens. We'll say he does. We have his word for it that he now has 3,000 laying hens and 1500 more that will be laying this winter. We didn't count every one of them for there were two or three that were running around so much that we couldn't count them, but we went over a considerable portion of his sixteen acres and visited his chicken houses, incubator house, fattening house, and brooder houses and everywhere we went we saw White Leghorn chickens until we should think that Mr. Miller would see them in his sleep.

Eight years ago Mr. Miller was a clerk in his father's store at \$50 per month and he decided to go into the chicken business. He leased a place in the edge of town, put up three chicken houses and raised 100 pullets. He had no incubators but bought setting hens from the neighbors. He now has a property valued at \$35,000 and delivered 68,000 baby chicks the past season. That's going some for eight years.

Mr. Miller has achieved this growth through a combination of methods. He has increased his holdings each year and is planning further increases for the future. During his second year he bought an incubator and went into the baby chick business. He now has thirty-four incubators and can set 22,000 eggs at one time.

The profit which Mr. Miller made from his first 100 hens together with the savings from his \$50 a month salary paid the \$100 for his three chicken houses and for the raising of 300 more chicks. These 400 hens paid for another large chicken house 20x40 feet and raised 600 more chicks. Thus the business or industry increased. He then culled out 200 leaving him a total of 800 hens for the next winter. This 800 laid up money in the bank for him, bought a Ford, and raised 500 pullets.

But chicken raising is not the only branch of Mr. Miller's business. In 1915 he contracted for feed for



HARRY MILLER POULTRY FARM

the entire year and before he had used much of this feed the price had doubled. This gave him an idea of going into the feed business and now he does a big business in selling feed to other poultrymen and even sells to chicken men at Salem and other distant points.

In the winter of 1915-16 Mr. Miller carried over 1200 hens. He then bought his present place of 16 acres and put up modern chicken houses for the 1200 hens. These showed a profit, with the baby chick business, which enabled him to continue enlarging. He sold about 10,000 baby chicks at this time. During the last years he has added to his business about 20 per cent each year in all departments.

The extent of his present business is perhaps best shown when it is stated that in the 1921-22 season the total gross business in feed, eggs, cream, chicks, etc., was \$75,000. During the past season he delivered 68,000 baby chicks. These sold at between 15c and 30c each. In March of this year Mr. Miller sold 105 tons of feed to other poultrymen.

A short time ago he completed a new chicken house which holds 600 more chickens and which is 20x30 feet. Next week he expects to start on another new one just like this last one. Late this summer or in the

fall he also expects to build a large warehouse. This will have a basement which will be used for storing eggs and cream and above will be kept the feed and will be used for fattening poultry for market.

We asked Harry how many eggs he was getting now and he said, "Well, I'm only getting 1700 a day now." Just why he stressed the only, we are not prepared to say, but what's a mere 1700 eggs to such an establishment? Merely a small breakfast we presume.

Probably those who have not visited a poultry plant of this magnitude will be interested in something regarding the work and methods of handling. The eggs are brought in from the houses three times a day and are sent to Portland every day. Mr. Miller employs from three to seven men all the time. These men gather eggs, feed the chicks, clean out the houses, wash the dirty eggs, wait on people who buy feed, etc., and take care of the sick hens and cripples. There are eight chicken houses, besides one incubator house and three brooder houses. Mr. Miller does not attempt to raise much feed and in fact limits this to kale of which he has three acres. He has a prune orchard in which the young chicks are allowed to run.

The laying hens are trap nested and in this way a record of their laying is kept and the poor layers and star boarders are culled out. There is one chicken house which has eight rooms and each room contains about 300 birds. This building is 368 feet long, and cost something like \$5000. This is complete in every respect. It contains the trap nests, scratching floor, ventilators, feed troughs, places for sick or crippled chickens to be cared for separately, etc.

Mr. Miller states that one day he shipped out 52 cases of eggs, 12 coops of chickens, 4 veal, and 90 gallons of cream. He has about 32,000 baby chicks already sold for next year's delivery and expects to hatch about 75,000 chicks next year.

It has been said that this is the most complete poultry ranch on the Pacific coast in every respect. We can't vouch for this statement of course, for we haven't seen all of the other poultry farms, but we have yet to see one any larger than this or more complete.

But chickens are not the only things which Mr. Miller goes in for. We saw ducks, bees, game cocks, pups, cows, horses, and in fact all kinds of life scattered about over his place and no doubt he didn't show us everything at that. He also told us that there are at least 73 poultry men in and around Newberg who have over 100 chickens. So the chicken business is getting quite a hold here as well as the berry industry and in fact Mr. Miller thinks that every berry man ought to raise a bunch of chickens, or a flock of chickens, or a herd of chickens, or whatever it is that chickens go in, as a side line with his berries to pay expenses and put fertilizer back on the place. But the chicken business is certainly no side line with Mr. Miller.

Your printing is your representative. If it is poorly arranged and sloppy in appearance it creates a poor impression of your business. Try the better kind by ordering from the Graphic.

5 1/2 % Interest

On Federal Farm Loans

Interest Reduced June 1

Discuss It With Your Banker

McMinnville National Farm

Loan Association

McMinnville, Oregon

U. S. Bank Building

SUMMONS

In Justice Court for Justice and constable district No. 4 in and for Yamhill County, Oregon.

E. D. Pierson, Plaintiff; versus D. L. Terry, Defendant.

To D. L. Terry, defendant: In the name of the State of Oregon, you are hereby required to appear and answer the complaint of the above named plaintiff filed against you in this court, within six weeks from and after May 25th, 1922, and if you fail so to do, plaintiff will take judgment against you for the relief demanded in his complaint, to-wit: the sum of \$32.00 with interest, attorneys fees and costs.

This summons is served upon you by publication by virtue of an order made by Chas. Churchill, Justice of the Peace, dated May 22nd, 1922, providing for publication of this summons for six successive weeks in the Newberg Graphic.

Given under my hand this 22nd day of May, 1922.

Chas. Churchill, Justice of the Peace, Newberg, Oregon.

C. R. Chapin, Attorney.

First pub. May 25, 1922.

Last pub. July 6, 1922.

C. J. Leavitt Realty Co.

INSURANCE - LOANS - RENTALS

107 North Main

Phone Black 25

NOW IS THE TIME TO LOOK AFTER YOUR ROOF

What's the use of putting on tar every year, when Graphite will last for 15 years. See us for anything in the paint line.

Spivey's Paint Store

Phone Black 75

910 East First St.

Vacationing?

Like many others you are planning a trip into the great outdoors, and trying to decide on that vacation spot.

Let us assist by providing you with a copy of our 1922 "Oregon Outdoors" Folder. It is beautifully illustrated and brimming full of details, about resorts in Western Oregon.

Excursion Tickets

Cost Less—

—This Year



Tillamook County Beaches

Newport By-the-Sea

Crater Lake National Park

Oregon's Forest, Lake, River and Mountain Resorts

Oregon Caves National Monument

Shasta Mountain Resorts

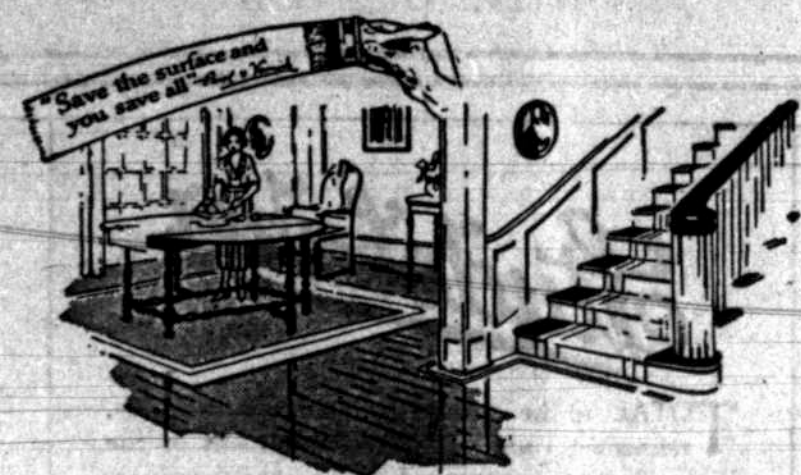
Yosemite National Park

For fares, train schedules, beautiful folders, or other particulars ask agents

Southern Pacific Lines

JOHN M. SCOTT,

General Passenger Agent



Don't Neglect Your Floors

It's fun to paint or varnish them yourself—easy too

FLOORS that have a good finish do not get scarred and worn, the finish takes the wear. Well finished floors always look better, too.

If your floors need refinishing and you can't get a painter to do the work, refinish them yourself. You can do it easily—it's really fun.

Our "Home Service Paint Department" was organized just to help women refinish things about the home. Write for free advice, telling us what you want to refinish and how you want it to look.

Our experts will explain every step of the work and recommend the right materials, brushes, etc.

There are special Fuller Paints, Varnishes, Enamels, Wall

Finishes and Stains for you to use. They are the best products of their kind that we know and we have been making such products for 73 years.

Take advantage of Fuller's Free Advice and Fuller's Products in beautifying your home. The results will surprise you. The work will fascinate you.

Fifteen-for-Floors

Fifteen-for-Floors Varnish. This varnish is especially for beauty of finish, durability and ease of application. Rolling furniture, boiling water, heel marks, everyday wear and tear have no effect on this glossy, elastic and durable finish.

We also make Decorative Varnish Stains. All-purpose Varnishes, Rubber-Cement Floor Paint, Washable Wall Finish, Silk-White Enamel, Fuller's Floor Varnish, Fuller's Floor Varnish (halo-sol), Floor and Step Paint, and PIONEER WHITE LEAD.



Fuller's
SPECIFICATION
"Home Service Paints"
Varnishes - Enamels - Stains

Manufactured by W. F. Fuller & Co., Dept. 41, San Francisco

Branches in 19 Cities in the West

Fuller's "Home Service" Paints are sold by the following in your city.

C. B. Cummings, Phoenix Pure Paint Agent
NEWBERG, OREGON

How did your neighbor's last bargain tire turn out

PROBABLY you know at least one car-owner who is always on the look-out for the cheapest tires he can find. He likes to get them by mail or at a sale or at some place where they have big red bargain signs over the door.

It would be fine if he could get "the edge" in every tire trade.

But the dealer can't afford to let him have it.

Even if a man saw any slight percentage in tire shopping at all—it disappeared when the "Usco" brought the price down.

A standard product—and the dealer sells it with pride.

A good tire. The dealer has no desire to trade you into a larger profit for himself.

United States Tires are Good Tires

Copyright 1922 U. S. Tire Co.

An out-in-the-open tire. The dealer sells you confidence, not price. He wants you satisfied with performance and value. The only way he knows to get your business is to deserve it.

This is the "Usco" idea.

Compared with the ten-minute thrill of the bargain appeal, the "Usco" is just plain common-sense.

No tax charged on this 30x3 1/2 "USCO"

United States Tires
United States Rubber Company
The Oldest and Largest Rubber Organization in the World

Where You Can Buy U. S. Tires

NEWBERG MOTOR CO., Newberg, Oregon.

P. A. BERNARD, St. Paul, Oregon

C. H. ERNST, St. Paul, Oregon