# The more I clean my kitchen, the dirtier it gets

### By DANIEL NEMAN

St. Louis Post-Dispatch

Scientists will tell you that matter can neither be created nor destroyed.

I disagree.

Wednesdays are my busiest days. On Wednesdays I cook the food that has to be done at the last minute, a photographer comes over to take the lovely pictures you see of the food, and then I typically write the story that accompanies the photographs of the food.

It's a long day, and that doesn't even include the cleaning. The cleaning is the worst part.

The cleaning is when

matter spontaneously generates itself, and science be damned.

On one recent Wednesday, I used nearly every sauté pan that I own, plus most of the pots and perhaps a dozen dishes. I used several cutting boards, a multitude of knives, waxed paper, plastic wrap, fresh produce, and, now that I look at a photo of the carnage, a tape measure.

I also, incidentally, cooked a total of 28 eggs. That doesn't really have much to do with the subject at hand because I quickly disposed of the shells, but I still find it startling.

The more immediate point that I want to make is that between the time the photographer left and the time I started to write, I cleaned for perhaps 15 or 20 minutes. In that time I entirely filled a large dishwasher with dishes and

silverware. And when I looked around the kitchen, it was every bit as dirty as it had been before I started cleaning. Maybe dirtier.

Somehow, I was living inside a horror film. The mess is coming from inside the house!

It was like one of those zombie flicks where everywhere you look there are more and more zombies, or dishes.

It was like seeing time-lapse photography of kudzu moving relentlessly across the southern states and it just. Can't. Be. Stopped.

It was like looking down at my leg and seeing gangrene's inexorable, deadly upward spread. But with pots and pans.

How is this even possible? Logically, if you have a certain number of dishes and many of them are in the dishwasher, there should be fewer on the counter. And yet I have the photographic evidence that proves otherwise.

Scientists will also tell you that energy also can neither be created nor destroyed. Again, I disagree.

When I began to tackle the mountains of food and dish detritus, I had a certain level of energy. Let's call it about 50% of my usual energy store; all the cooking and photographing takes a lot out of me even though I am not the one with the camera.

Fifteen or 20 minutes later, my energy level was well into the red. That first bit of cleaning had only taken a minor amount of effort, yet my energy dropped by at least 35 or 40 percent.

In that respect, it reminds me of my phone. I really need to get a new battery. And so does my phone.

Every time a pile of dishes grows even while I am washing them, I am reminded more and more of why people like to go out to eat. It isn't the cooking that they mind so much, it is the cleaning.

If my theory of the Unequal Expenditure of Energy is correct, then millions of people who dine out in restaurants are fully charged and ready to tackle any kitchen cleaning chores that need to be done.

They are welcome to stop by my house. Any Wednesday will do.

# At 100, why Betty Crocker is still a household name

### By BROOKS JOHNSON

Minneapolis Star Tribune

How does a brand remain a household name for a century?

Betty Crocker has a simple recipe: Keep changing.

In October, the icon became a centenarian and has now wrapped up her 100th holiday baking season. General Mills, the company that owns her likeness, intends to keep her relevant another century by embracing more diverse cooks and bakers and finding new ways to reach them in their kitchens.

"Betty Crocker remains relevant because she and her product lines adapt to shifting political, social and economic currents," culinary anthropologist Pauline Adema wrote in the encyclopedia "American Icons." "Her tenacity in the American imagination and in our kitchens attests to her timelessness as a merged corporate and domestic icon.'

In 1921, Betty's signature started appearing on response letters to home bakers seeking kitchen advice.

Then she was on radio shows, cookbooks, cake mixes and her own website.

In 2021, thousands of Instagram posts featuring photogenic bakes were tagged #CallMeBettyCrocker.

"Betty has been associated with that pride and accomplishment in the kitchen," said Maria Jaramillo, director of the Meals & Baking business unit at General Mills, which includes Betty Crocker. "How can we make sure the next generations have that knowledge of how to bake, how to cook, so it's truly

inclusive for everyone?" Marketing food to the largest possible audience, as Betty Crocker does, is increasingly difficult amid a "commoditization" of many popular products, said Doug Jeske, president of Meyocks, a branding and

marketing agency. Increasingly, marketers are using what's called "mentor branding," Leske said. It's a way for the company to ingratiate itself with customers by offering them more information, inspiration and even advocate for their interests.

"Of course, Betty Crocker was a mentor even before she was a product brand, so the folks at General Mills have been on to something for a long time," Leske said.

# 1920s

In 1921, the Wash-





**Betty Crocker-TNS** 

tinuing to crave conve-

nience, which was one

Crocker's Hamburger

would follow, helping

food: the boxed dinner.

and one package, Ham-

burger Helper revolu-

pound of hamburger

of the brand's key selling

points over the years, Betty

Helper was launched. Tuna

Helper and Chicken Helper

entrench a new category of

"With one pan, one

tionized dinner," General

Mills wrote in a history

of the brand now known

Though largely associ-

layer cake — Betty Crocker added some global

flair with the 1980 "Betty

ated with baking — and

particularly the classic

as Helper.

1980s

Betty Crocker's likeness has changed numerous times over the years.

burn-Crosby Co., a predecessor to General Mills, ran a contest in the Saturday Evening Post promoting Gold Medal Flour that inadvertently produced some market research. In addition to completed puzzles, letters poured in asking for baking advice, and the company concocted a character to answer them. "Betty" was chosen for its friendliness; "Crocker" was the last name of a retired company board member.

And in 1924 Betty was given a voice — and later a variety of voices – a daytime radio program. "Betty Crocker Cooking School of the Air" debuted on WCCO (the station's call sign named after its thenowner, Washburn-Crosby Co.). The show was picked up by NBC and would run for more than two decades.

Betty was officially personified for the first time beyond a voice and a signature: A painted portrait released in 1936 was the first of eight different faces for the brand over the next 60 years.

Throughout the Great Depression and into the war years, Betty's advice to bakers and homemakers increasingly focused on stretching limited food supplies. A free booklet proved "a saving grace for many Americans, and its sound advice won national recognition among nutritionists and social workers," Susan Marks-Kerst wrote for Hennepin History magazine in 1999.

# 1940s

By this point Betty Crocker's popularity had inspired a number of other fictional spokeswomen at rival companies, including Ann Pillsbury, Kay Kellogg and General Food's Frances Lee Barton. None loomed as large as Betty. In 1945 Betty Crocker was named

the second-best-known woman in America after Eleanor Roosevelt.

"In part she flourished because General Mills, unlike many of the other companies with live trademarks, recognized the value of her widely trusted persona and poured considerable resources into promoting her," culinary historian Laura Shapiro wrote in a 2005 essay, "Betty Crocker and the Woman in the Kitchen."

1950s The short-lived "Betty Crocker Show" premiered on CBS in 1950, one of several programs to feature Adelaide Hawley Cumming as the "First Lady of Food" over the next 15 years.

Also in 1950, "Betty Crocker's Picture Cook Book" aka the "Betty Crocker Cookbook" aka "Big Red" was released. Millions of copies have been sold.

"This was the first time a cookbook had step-bystep instructions," Jaramillo said. "Before then, the way you learned to cook was generation to generation."

# 1960s

Betty Crocker's first product in the grocery aisles was a pea soup mix released in 1941, followed soon by cake mixes. In the late 1960s, Betty's name started gracing the box of a hot new toy credited with instilling a love of baking in a new generation: the Easy-Bake Oven.

She also received two portrait makeovers during this fast-changing decade.

"The changing faces of Betty Crocker are a barometer of shifting concepts of domesticity and women's role as homemakers in the twentieth-century United States," wrote Adema, the culinary anthropologist.

# 1970s

With consumers con-

Cookbook." The following year came the release of Chinese and Mexican cookbooks.

Crocker's International

Always up on the latest technology, a number of Betty Crocker microwave cookbooks were also released in the decade as residential use of the appliance skyrocketed.

### 1990s

Betty broadened her reach to the World Wide Web in 1996 when bettycrocker.com was first registered. Early snapshots of the website from the Internet Archive show that while the imagery and functionality has been upgraded over the years, the goal of the site was always to help people in the kitchen with recipe ideas and ways to contact

The final updated portrait of Betty Crocker is also released in 1996. It was painted from a computer-generated composite image of 75 women "of diverse backgrounds and ages who embody the characteristics of Betty Crocker," the company said.

# 2000s

Betty continued embracing digital media, with recipe software and an electronic cookbook released in the early aughts.

The use of Betty Crocker portraits was eventually phased out as changing demographics were reflected in changing messaging.

"The community of bakers and makers is a lot more diverse right now. It would be impossible to represent that with a portrait," Jaramillo said. "So we now use the iconic red spoon to be more inclusive and be more inviting."

### 2010s

Betty kept pace with the times by adding smartphone apps and a full suite of social media accounts to connect with consumers. Bettycrocker. com remained one of the most-visited food websites in a category crowded with recipe blogs.

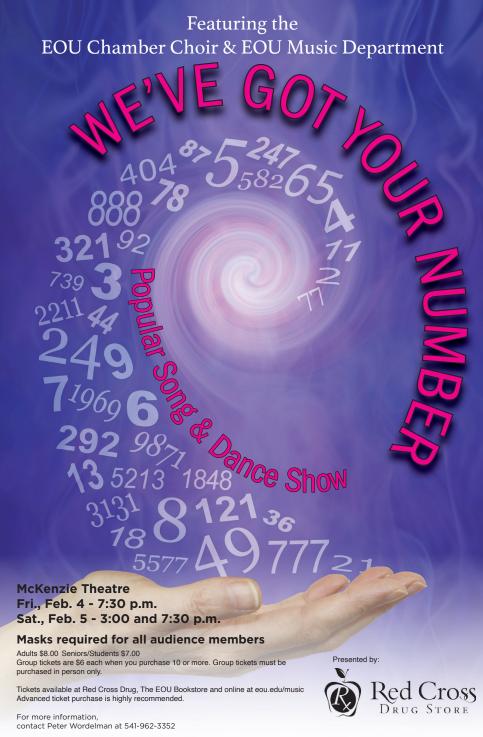
"What Betty Crocker does differently is, every time we put out food ideas, we make it foolproof," Jaramillo said. "Even if you make a little mistake, it will still turn out OK."

### **Today**

The pandemic caused a massive spike in at-home eating and baking, a trend that is continuing into Betty's 101st year.

With the help of social media influencers and other modern tactics to reach consumers, Jaramillo said she is confident new generations of cooks and bakers will embrace the brand.

"A lot of people have either re-discovered the joy of baking or have gotten into baking," she said. "As long as we continue to provide inspiration, we should be able to celebrate 200 years of Betty Crocker."



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