

Now for Business

The G. A. R. Convention is history.
The Cavemen have returned.
The School Election is past.

NOW FOR BUSINESS

The weather has conspired with other events to retard business and some of the merchants are feeling the effects.

The business is here—purchases have simply been delayed—Mr. Merchant, let the people know just what you offer. Take as much interest in your business as the mail order house does in its business. They leave nothing undone to move the goods. If you are waiting for customers, wait no longer. Do something.

The Trade Messenger

Will be out again in a few days and your business message will be sent to every home in the county.

Your message will be delivered by carrier to 750 homes in the city, delivered to 500 homes in the country and sent under special postage to 1600 heads of families in the county, all for \$10.00.

Phone today for reservation, No. 390

DAIRY THE DAIRY

BUSINESS METHODS NEEDFUL

Dairy Industry Is All Right for Making Money if Some Good System Is Followed.

The trouble with the dairy business lies mostly with the methods of the men in the business. Some dairymen prosper while their neighbors fail by the wayside. The dairy business is all right, but it takes good business methods to make profits, says M. H. Keeney, dairy specialist of the New Jersey College of Agriculture.

The coming year will not be particularly different from any other year in the dairy business. The specialist suggests the good dairymen's methods should be analyzed and applied to the average dairy business.

Know your cows, he says. Good dairymen know what their cows are doing. They keep milk records, weed out the unprofitable cows, raise heifer calves from the best cows and thereby improve their herds. You can't guess at these things and get ahead. It takes records to get the facts.

Good dairymen are good feeders. They feed balanced rations and according to production. They have silos, alfalfa or clover hay and feed liberally of grain. Circular 127, of the New Jersey state agricultural experiment station, is used as a feeding guide by thousands of good dairymen. It is free upon request to the station at New Brunswick.

All of our best dairymen use pure-bred bulls because they know it pays. A good bull will remake a poor herd into a good one, but a poor bull will ruin any herd and may put his owner in the poorhouse. A good bull is the best investment any dairyman can make. You never have and never will see a man succeed with scrubs. It takes good cows to make money and the bull is the main factor in getting better cows. Good dairymen observe all of these things and apply them in their business. They will make money in 1923.

PLAN FOR IMPROVING HERDS

Fundamental Rules of Fitting Must Be Understood to Have Cows in Good Condition.

If the dairy breeds are to be improved and brought up to maximum milk and butterfat production so that the science of breeding may be brought down to more nearly a problem of mathematics, then the good cows of the leading breeds must be given credible official records. Fundamental rules of fitting must be understood and observed to have the cows in condition to make good records, and then fundamental rules of feeding must be fully understood and appreciated in feeding them when they are undergoing the test.

KEEP RECORD OF DAIRY COW

Spring Scale Placed in Convenient Place Will Make Matter of Weighing Easy Task.

Keep a record of the number of pounds of milk given by each cow. Hang a spring scale in a convenient place where the milk can easily be weighed, and mark down the weight of each milking on a chart prepared for the purpose. At the end of every month, add up the amount of milk produced to determine the monthly record. The year's record will show the amount of milk produced by each cow.

WATER AND SALT ESSENTIAL

Two Important Ingredients Must Be Supplied to Calf for Its Best Development.

At all times calves should have access to a quantity of fresh water. In the development of the calf, water is a very essential factor and plenty of it is not amiss. When the calf is four weeks old it should have one-fourth ounce of salt each day and the quantity should be increased as the animal matures. In six months it should be able to take as much as one-third ounce per day. Salt should be fed in connection with the feed.

SUPERIOR RATION FOR CALF

Important to Get Young Animal on Skim Milk With Grain and Hay Soon as Possible.

Get the calves to take a good ration of skim milk with some hay and grain as soon as possible. For the first two weeks after birth a small calf such as an average Jersey should receive about eight pounds or four quarts of milk daily fed in two or three feeds a day. A large calf such as a Holstein may be given ten or twelve pounds daily.

Cause of Calf Bloat.

Bloat in calves is often caused by too much leafy clover or alfalfa. Except in severe cases very little treatment is given. In severe cases it may be necessary to use the trocar to let out the gas. In such a case a competent veterinarian should be called.

Vermin Pastur Calves.

Lice on calves are common. They make the calf uncomfortable, take its strength, and make the hair come out in patches. Many methods of getting rid of lice have been practiced.

INVITATION:

We, the people of Ashland, cordially invite all the readers of this paper to celebrate July 3rd and 4th with us.

BALL GAMES
DANCING
PARADES

BAND MUSIC
FIRE WORKS
MIDWAY

Something of interest for young and old.

Ashland's Lithia Park will give more comfort to a larger number of people than any park in the state of Oregon.

All Northern California and Southern Oregon celebrates with us this year.

We are arranging to take care of the greatest number of people ever assembled in this section of the state.

DOCTOR FINDS NEW GERMS NOT KNOWN BEFORE

London, June 21.—(I. N. S.)—

Discovery of two new germs which are possibly the cause of measles and scarlet fever is reported by Dr. D. Thompson, eminent British scientist and research specialist.

Dr. Thompson, in the report of his discovery, admits, however, that though he is practically certain that he has found the germs that scientists have been searching for for years, further tests will be necessary before it is proved that the germs are allied to measles and scarlet fever.

"I found one of these germs in the throats of measles patients," said Dr. Thompson in an interview, "and the other in the throats of scarlet fever patients. I have, furthermore, examined the throats of patients not suffering from either of these diseases in order to ascertain if these germs were present in the throats of individuals suffering from catarrhal symptoms only.

"The germs were somewhat similar in color, but there was a difference. They are very minute diplococci of the gram-negative variety, measuring about one-third of the diameter of the usual diplococci found in the throat. They are exceedingly difficult to cultivate artificially and will only grow in a special culture media.

"Whether these germs are the actual cause of measles and scarlet fever or not, of one thing I am quite certain—namely, that they have not previously been isolated, and, furthermore, I have little doubt that they will eventually prove to be the origin or predisposing causes of certain throat troubles, or they may prove to be the very important catarrhal-producing germs.

"But before all this conjecture can be definitely established it will be necessary to carry out inoculation experiments with animals and watch closely the effects of inoculation with pure cultures of these germs. Then the world will know for sure whether these prevalent diseases have been conquered for all time."

Black cover paper at the Courier.



Protect your house from the weather

It is the effect of rain, wind and sun on the unpainted parts of a house that "weathers" it—that makes it age and decay. But when a house is well painted, the tough, elastic "film" of paint shields the surface like a rubber coat protects a man.

All Fuller house paints and stains, Pure Prepared Paint, Phoenix Pure Paint, Pioneer Shingle Stain and Concrete for stucco, brick and concrete surfaces, have high protective properties as well as ornamental value. They are manufactured from formulas that are the result of 74 years paint-making experience. Fuller paint products give long, positive protection.

Get in touch with a master painter before the weather causes your house to show signs of decay. Or write to our Service Department for advice and a copy of the free "Home Service" booklet. Whatever your painting need, W. P. Fuller & Co. makes a paint for the purpose.

W. P. FULLER & CO.
301 Mission Street, San Francisco
Branches in Pacific Coast Cities
Franchises San Francisco and Los Angeles

FULLER
PAINTS & VARNISHES

VALLEY HARDWARE CO.
Grants Pass, Oregon



Quick Starting
SHELL
GASOLINE



Lancaster
Tires

It is our constant endeavor to give the motoring public the best possible service.

That is why we feature Lancaster Tires.



LE MOSS
SERVICE STATION

WHEREVER you see the yellow and red Shell signs at service stations, at garages and other dealers, in cities and towns everywhere in the west, there you can count upon getting uniformly good gasoline and good service. Shell Gasoline is quick to start, is quick in action, is powerful, dependable, and economical.

SHELL COMPANY
OF CALIFORNIA

Advertising Pays—Advertise with the Courier

MIXED IN HIS METAPHORS

Of Course Brown Fully Understood What He Meant to Say, but He Blundered.

Mr. Brown was calling on an old friend.

"I declare," he remarked to his friend's wife. "It quite cures me of homesickness to drop in here and see a little of your home life—er—er—not that your home life is anything but the—what I mean to say is that it makes me all the fonder of my own home—er rather, that, on the homeopathic principle, a half of the dog that bit you—which isn't, of course, what I mean. But when a man is lonely he can enjoy the society of almost anybody—"

"Sir," said the lady, lily. "I mean," returned Mr. Brown, as he mopped the perspiration from his face, "that, be it ever so humble—no, no, yours is not that—but there's no place like one's own—but, I mean—well, I must be going! Good day!" London Tit-Bits.

Stockmen Fight Pests.

Stockmen in the Canadian river district in Texas have shown themselves increasingly in accord with the poisoning methods advocated by the biological survey of the United States Department of Agriculture for the extermination of predatory animals, particularly coyotes. In one district, poisoning operations have resulted in a kill estimated as between 75 and 90 per cent of the coyotes over an area of 2,200 square miles. A border strip five miles wide, and including approximately 1,200 square miles, was poisoned, with a resultant kill of 25 per cent of the coyotes. In coyote poisoning operations stockmen do not usually spend time hunting dead animals beyond the point where they are convinced of the effectiveness of the method. It is considered more profitable to devote as much time and energy as possible to covering a wider territory with poison baits.

Woman Pirate Achieves Fame.

There recently appeared on the river at Hong-Kong, much to the alarm of ship-owners and their crews, a woman pirate, who has already taken a heavy toll of lost from vessels. Nothing is known of her, except the fact that she speaks English, wears a serge costume and Wellington boots, and carries a wicked-looking revolver, with which she compels her victims to surrender. Under her are a score or more Chinese brigands, who, although they are out-throats and robbers, obey her implicitly.

He Was Wise.

"Well, shall we take the jury as it stands?" said the lawyer, speaking from experience. "Better fire the married women, counselor," advised the accused. "They always convict on the slightest circumstantial evidence."

Printing that pleases—Courier.

INDIANS CARRY BODY OF CHIEF 180 MILES

Victoria, B. C., June 21.—(I. N. S.)—From out of the wilds of Central British Columbia comes word of one of the longest funeral marches in the history of this country. Twenty Indians carried the body of their dead chief, Alexander Isaac, 187 miles in three weeks that it might be properly interred in the reservation cemetery.

Chief Isaac and two other braves set out from the reservation at Moricetown on a scouting trip. On reaching the headwaters of the Morice river the chief became violently ill and died.

Isaac's companions refused to bury him so far from their reservation and in their own way chose lots, one remaining with the body, while the other proceeded to Moricetown to tell the populace of the death of the chief. In order that the body might not decompose it was packed in ice, on the bank of the river, which was still frozen over.

When news of the chief's death was broadcasted in Moricetown volunteers were called to bring the remains back to the reservation for burial. Twenty braves set forth on the mission, and few difficulties were experienced in reaching the headwaters.

A rough coffin was constructed from planks cut out of the trees. Sufficient room was allowed for the storing of ice around the body.

The funeral march was a trying ordeal, and the endurance of the natives was severely tested. The party was divided into two sections, ten men carrying the corpse at one time while the others devoted themselves to camp labors and broke trail where it was necessary. At various stages the sections switched their jobs. It was found impossible to carry the coffin over some of the higher hills and a circuitous journey had to be made. It was impossible to make any of the journey by water owing to the ice jams in the rivers and lakes.

It took the Indians exactly three weeks to complete their funeral march, and they were on the point of exhaustion when they reached Moricetown.

The chief, who was one of the most popular natives in that section of the province, was accorded a fitting burial.

Scratch Pads—

All kinds of paper and cut to size you want—10c lb.



GOOD YEAR
Service Station

GOOD YEAR takes the highest-grade, long-staple cotton, of unusual tensile strength, and builds up the carcass of the Good-year Cord Tire by the exclusively Good-year method of group-ply construction. The result is a tire that lasts longer in any service and is the most economical you can buy.

As Goodyear Service Station Dealers we sell and recommend the new Good-year Cords with the beveled All-Weather Tread and back them up with standard Goodyear Service

W. S. Maxwell Co.
C. A. Winetrou



Typified Highest Quality.
"Of the first water" means "of the highest type, quality, or value." Water is used as a gauge of the transparency of precious stones, especially diamonds. A perfectly flawless stone is one "of the first water." Hence, "a gentleman of the first water" is one without flaw.—Literary Digest.

Eyelids of Snakes.
Snakes' eyelids are transparent scales fixed over their eyes, and, being immovable, they give the reptile a piercing look.

OUR
PRINTING
HAMMERMILL
ON
BOND
Will Sell
Your Goods