

DAILY ROGUE RIVER COURIER

Published Daily Except Saturday

A. B. VOORHIES, Pub. and Propr. BENJ. C. SHELDON, Editor

Entered at the Postoffice, Grants Pass, Ore., as second class mail matter.

ADVERTISING RATES

Display space, per inch... 10c Local or personal column, per line 10c Readers, per line... 5c

DAILY COURIER

By mail or carrier, per year... \$6.00 By mail or carrier, per month... 50

WEEKLY COURIER

By mail, per year... \$1.50

MEMBER

State Editorial Association. Oregon Daily Newspaper Pub. Assn. Audit Bureau of Circulation.

FRIDAY, JULY 20, 1917.



OREGON WEATHER

Weather tomorrow: Fair, westerly winds.

LOOK ABOUT

The federal government, through the agricultural department is doing a good, and large work in increasing the food output of the nation. It is asking the hundreds of thousands of farmers over the country to make extra plantings and to use improved methods so that the yield per acre will be larger.

Would it not be consistent for the government to also make the best possible use of the lands over which it has control? There is such a thing as getting a penny so close to the eye that the dollar beyond cannot be seen. It has been seriously suggested that the government attempt to force owners to cultivate and plant idle lands. It is a good idea in principle and might work admirably in practice; but why not make the rule apply to the government itself.

There are thousands upon thousands of acres of first class land in the west which belongs to the government and which does not produce even decent pasturage, which might be made to add most materially to the nation's food supply; some by the use of water and a lesser area with nothing but a plow and a man behind it.

There are about 8,000 acres of land within 10 miles of this city which could be made to produce as much as the agricultural land tributary to the city now produces (N. B.—we say "now produces"—not "might produce"). If the United States government would undertake the task of putting its land holdings into productive use. The Grants Pass irrigation district would have no trouble in getting its canal system built promptly if the government paid as much attention to its lands and the possibilities they hold, as the individual owners do.

Here is a problem, which, like the mining possibilities of Josephine county, the people of this community should tackle.

ARMY DRAWING IN PROGRESS

(Continued From Page 1.)

til these books have reached them through the mails.

The first plan worked out called for drawing only about 1,000 numbers and then drawing 10 "key numbers" to determine the applicability of these first drawn 1,000 numbers. This would have worked perfectly and have saved an immense amount of work but late yesterday the adjutant general of New Jersey telegraphed that, as that state had numbered its registrants, there would be a great hardship worked. In some districts the negroes had the first numbers, and then the

FRESH STOCK

CUCUMBERS TOMATOES HEAD LETTUCE GREEN PEPPERS

KINNEY & TRUAX GROCERY

QUALITY FIRST

whites and then the aliens. In other districts the reverse was true, so that in some districts the whites stood many times as great a chance of being drawn as the negroes. This was due to a flat failure to follow instructions issued from Washington.

If the double drawing system were carried out, one election district in an exemption division might be swept clean of all its young men, while an adjoining district might not lose a man. In another district it might become necessary to pass on and exempt a thousand aliens before a single American was called to service. In others a thousand negroes might be taken for examination before a white man was called, or vice versa.

There was only one way out and the department announced the whole method of drawing devised to save time and labor, would be abandoned in favor of the simple and direct plan of drawing sufficient numbers to fix the place of the last man in the largest exemption district. That was the original plan, and it was intended for weeks to draw in that way, but the enormous amount of labor and the time involved prompted the effort to devise a short cut that would be fair to all.

GOVERNMENT NEEDS MORE STENOGRAPHERS

The United States civil service commission announces that the following examinations will be held in 40 of the principal cities in northwest on the dates mentioned. As several hundred appointments will be made from these examinations applicants are urged to at once apply to Herbert F. Ward, secretary, 11th civil service district, Room 303, post office building, Seattle, Wash., for application blanks and information concerning the examination.

Accountant (men)—One to two hundred vacancies at salaries ranging from \$1,200 to \$2,700 per annum in the financial division of the ordnance department of the war department, Washington, D. C. Applicants must have been employed at least two years as head bookkeeper in offices employing more than two bookkeepers, or as public accountant, or doing responsible accounting work in the office of a certified public accountant, or in a similar responsible commercial position.

Aeronautical Mechanical Draftsman (men)—\$1,200 to \$1,400 per annum. Draftsmen wanted who are experienced in the detailing from air

craft or automobile lay-outs or assembly drawings.

Assistant Director of Traffic (men)—From 25 to 35 vacancies will be filled for travel in the eastern part of the United States. Salaries, \$1,200 to \$1,600 per annum. Applicants must have had at least three years experience in connection with traffic work and at least six months experience tracing shipments in the field.

Three vacancies also exist in the position of assistant traffic director in the Washington office of the inspection division, office of the chief of ordnance. Applicants must have had not less than five years clerical and stenographic office work, at least three years of which must have been in connection with the handling of traffic.

Stenographer and Typewriter (men and women)—There are excellent opportunities for the appointment of women stenographers and typewriters willing to accept entrance salaries of \$900 and \$1,000 per annum.

Typewriters (men and women)—No knowledge of stenography required—Many appointments of male and female typewriters will be made from this register. Women will be paid \$900 per annum, and men \$1,000 per annum. Men are wanted particularly for the quartermaster corps, U. S. army.

Air Pressure.

At the level of the sea the pressure of the atmosphere on the piston of an engine is about fifteen pounds to the square inch, but decreases at higher altitudes. As this atmospheric pressure must be overcome by the steam pressure before any work can be done, it is evident that at the diminished air pressure of high altitudes more work can be obtained from a given pressure of steam than at the sea level, or, in other words, an equally effective pressure of steam can be obtained with the expenditure of less fuel. The difference, however, while of interest, is not great enough to be of any practical importance.—Exchange.

Line's Busy!

"Give me Lyons 2442," said the man at the telephone trying to get a friend in the up-state town.

"Lyons busy," came the familiar expression from Central.—Yonkers Statesman.

LESLIE SALT ask for the side-spout package

Special on Firestone Tires 30x3, Plain Tread, \$10.85 30x3 1/2, Non-skid, \$15.45 This is 15 per cent less than list price. We are closing out Firestone Tires. C. L. Hobart Company

Special Sale Box Paper "Bunker Hill Fabric." A Fine box of paper, 25c Demaray's Drug and Stationery Store

ANNOUNCING Agency for Regal Automobiles \$825 [Grants Pass] If you are planning on a motor car, be sure to see the Regal before you buy. Carload of Regals on road to Grants Pass will arrive in few days. C. L. HOBART CO.

SELLING, AS AN ART. The Road to Success, and the Reason Some Salesmen Fail. In a story about a wonderful salesman a writer says in the American Magazine: "Asked for his views on salesmanship and to give suggestions that would be helpful to others, he said: 'Any person can sell to any man who wants to buy, but it takes a salesman to sell to the man who doesn't want to buy. It took me five months in one case to work my way into the confidence of a wealthy man who hated life insurance agents, and we had been acquainted a month before he discovered that I was selling insurance. He later had me write him up for a \$10,000 policy.' "A salesman should know his goods forward and backward, know human nature like he knows the alphabet and not lie. Self confidence, which is indispensable to success, results from exact knowledge of what you are offering to sell and knowledge of your prospect. "Salesmen sometimes fail because they have a set way of dealing with all kinds of people. That will never do. They should learn to adapt themselves to all sorts and conditions of men and women. Use an easy conversational tone. Be natural. Don't get excited or talk loud. Make strong, positive assertions about your goods. You must be absolutely certain that the article you are selling is the very best on earth. Then stop talking before you kill the sale by talking too much."

GRAVEDIGGER BEETLES. These Queer Insects Have a Remarkable Sense of Smell. When an animal dies in a garden or in the woods and decomposition begins carrion bugs come from far and near. A dead bird, a mouse or a harmless snake wantonly killed by some wanderer provides a banquet for hundreds of insects. Among these the "gravediggers" are found, embracing forty-three species, twelve of which are found in Europe, the rest in America. You can identify these beetles, says the Popular Science Monthly, by the two jagged yellowish red or reddish transverse bands upon their black wing covers. Their scientific name, necrophorus, means no more than "buriers of the dead." As undertakers the insects have legs especially adapted for digging. A gravedigger beetle has a most extraordinary sense of smell. He can detect the peculiar odor of decomposition a long distance away and flies to the dead thing as straight as an arrow. His remarkably keen nose is situated in his clublike feelers. As a rule several gravediggers are found near a dead body. They crawl under it and scratch the supporting earth away, so that the body soon lies in a hollow. Gradually the body is lowered until it sinks below the surface. Then it is covered with earth. The female lays her eggs around the interred form, thus insuring for the newly hatched larvae a plentiful food supply. Emeralds and Beryls. There is no decline in the vogue of the emerald, using the word not in the generic sense of the trade, but for a beryl of the accepted green emerald hue. Fine specimens always cause a flutter in the auction room, for the very good reason that these are extremely rare. Perfect stones are as costly as fine rubies and, of course, much more so relatively than diamonds. The Duke of Devonshire owns what is believed to be the largest and nearest faultlessness in existence, and it came from Nuzo, in Colombia, the main source of modern examples. The ancient emeralds of great magnitude we read of were probably not beryls at all, and, indeed, "oriental emerald" is the designation of the green corundum.—London Chronicle. TODAY'S THRIFT THOUGHT Eggplant and Meat Pie Cook together in a baking pan alternate layers of eggplant and chopped cooked meat salted to taste. If raw meat only is available it may be fried until brown before baking. Tomato juice or pulp, or a few sliced tomatoes may be added if desired. How to Begin the Day. Begin the morning by saying to thyself: I shall meet this day with the busybody, the ungrateful, the arrogant, the deceitful, the envious, the unscrupulous. All these things happen to them by reason of their ignorance of what is good and evil. But I, who have seen the nature of the good that it is beautiful and of the bad that it is ugly, cannot be injured by any of them.—Marcus Aurelius. Making it Pleasant. How easy it is for one benevolent being to diffuse pleasure around him and how truly is a kind heart a fountain of gladness, making everything in its vicinity to freshen into smiles.—Washington Irving. A classified ad brings results. Job work at the Courier.

California Summer Attractions Shasta Resorts San Francisco California Beaches SOUTHERN PACIFIC LINES