## "EVERYBODY WINS" IN NEWS' BIG CIRCULATION CAMPAIGN

## HERE'S OUR PROPOSITION


#### Abstract

The Clackamas County News has more than one thousand subscriptions expiring between the first of this year and the close of this campaign. We feel satisfied that most of these subscribers will renew saudsied that most or these subscriberss wiri renew if personally solicited. This is an impossibility for if personaly solicited. This is an impossibintev for him. He could get a high-powered salesman to go out and collect these subscriptions, but his salary would amount to a considerable part of the amount he could collect. So the News prefers to make it possible, and profitable, for some one living in your own our subscription, and pay them for doing it ind of bringing someone here from the outside to -0 this work. For this reason, we have decided to put on this campaign. It is fair for everyone. Those who enter he contest will be paid according to their ability to te contest will be paid according to to teir ainity to produce. The man or woman boy girl, who gets his mosue creants, unaer our pan the Plymouth edan, and the person who places second in the amount of business turned in will be awarded the Chevrolet business turned in, will be awarded the Chevrolet coach, and so on down through the prize list.



NOMINATION BLANK
I hereby nominate and cast 10,000 votes for
M.
Address
as a candidate in the Clackamas County News big
Circulation Campaign.
HOW TO START
If you desire to enter your name as a candidate in
this contest, read over the rules carefully, and if
there is anything further you would like explained,
phone, write or call the News office and the infor-
mation desired will be supplied immediately.
As soon as your nomination has been accepted
by the News, receipt tooks and all necessary supplies
with all the necessary instructions will be given you
and you will be ready to start.
Remember, the earlier you start, the better are
your chances to win. Start now before some other
candidate collects the subscriptions of a number of
your friends, who would rather help you.

## HOW TO START

If you desire to enter your name as a candidate in this contest, read over the rules carefully, and if there is anything further you would like explained, mation desired will be supplied immediately. As soon as your nomination has been accepted by the News, receipt books and all necessary supplies and you will be ready to start.

Remember, the earlier you start, the better are your chances to win. Start now before some other your friends, who would rather help you
and fail to and fail to win one of the prizes, we will pay a cash ommission on the business turned in. So there is to get paid at the rate of $\$ 100$ per week for your time in selling the News to your friends.

A newspaper does not figure to realize anything from its circulation. It's an expense to say the least. The income of a paper is from its advertising space. The rate this is sold for depends upon the number of sell also depends upon the number of subscribers. The total volume of business done by the Clackamas County News during the last year is more than three times the amount the paper did in the year previous, ue, of course, to the increased circulation. The dea of the publshier is to further increase the business during the coming year, by building a larger circulation, and a more complete coverage of this entire eastern end of the county.

The News has been preparing for this campaign for the past two months. We have selected a prize
to be perfectly frank with you. The progressive business firms from whom we have purchased the
different prizes, realizing the advertising value to them of having the cars and other prizes advertised as purchased from them, have made concessions in the cost, and while the actual retail value is as listed, he prizes cost us considerably less. The dealers rehis arrangement that they could not buy at any cash price.
Now the method of conducting the contest is open to the public. The records of every dime's the contestant. At the close of the campaign, these records will be available for a long time for the in pection of any and all who care to go over them.

During the closing week of the campaign, only the candidate himself or herself knows what he or she is doing. No one has the advantage over another and there is no chance of anyone knowing what period, the standing of the candidates will be pub-
ished each week.

| First Prize <br> Chrysler <br> "Plymouth Sedan" <br> Purchased from <br> and on display a <br> Hessel <br> Implement |
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## SECOND PRIZE

CHEVROLET SIX COACH


Purchased from
CASCADE CHEVROLET CO. Estacada, Oregon VOTE SCHEDULE AND SUBSCRIPTION PRICES OF THE NEWS


RULES AND REGULATIONS


