

GET MORE MONEY FOR YOUR FURS

"Shubert" will pay these extremely high prices for Oregon Furs

Nº1 EXTRA LARGE EXTRA TO AVERAGE	Nº1 LARGE EXTRA TO AVERAGE	Nº1 MEDIUM EXTRA TO AVERAGE	Nº1 SMALL EXTRA TO AVERAGE	Nº 2 AS TO SIZE & QUALITY
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MINK

Fine, Dark	25.00 to 20.00	18.00 to 15.00	14.00 to 12.00	10.00 to 8.00	10.00 to 5.00
Usual Color	18.00 to 14.00	12.00 to 10.00	9.00 to 7.50	7.00 to 6.00	7.00 to 3.50
Coast	12.00 to 10.00	9.00 to 7.50	7.00 to 6.00	5.50 to 4.50	5.50 to 3.00

MUSKRAT

Winter	6.00 to 5.00	4.75 to 3.75	3.50 to 2.75	2.50 to 1.75	2.50 to 1.50
Fall	4.50 to 3.75	3.50 to 2.75	2.50 to 2.00	1.75 to 1.50	1.75 to 1.25

SKUNK

	Nº1 EXTRA LARGE EXTRA TO AVERAGE	Nº1 LARGE EXTRA TO AVERAGE	Nº1 MEDIUM EXTRA TO AVERAGE	Nº1 SMALL EXTRA TO AVERAGE	GOOD UNPRIME AS TO SIZE & QUALITY
BLACK	15.00 to 12.00	11.00 to 9.00	8.50 to 8.00	7.50 to 7.00	7.00 to 3.50
SHORT	10.00 to 9.00	8.50 to 7.50	7.25 to 6.75	6.50 to 5.50	6.00 to 3.00
NARROW	7.50 to 6.50	6.25 to 5.25	5.00 to 4.50	4.00 to 3.50	3.50 to 1.50
BROAD	5.00 to 4.00	3.50 to 3.00	2.75 to 2.25	2.00 to 1.50	1.50 to .75

These extremely high prices are based on the well-known "SHUBERT" liberal grading and are quoted for immediate shipment. No. 3, No. 4, and otherwise inferior skins at highest market value. For quotations on other Oregon Furs, write for "The Shubert Shipper," the only reliable and accurate market report and price list of its kind published. It's FREE—Write for it.

A shipment to "SHUBERT" will result in "more money" — "quicker." If you have no "SHUBERT TAG ENVELOPES" on hand, cut out tag below—paste on piece of cardboard and attach to your shipment.

FROM _____ Dept. 1876
 NAME _____
 P.O. _____ R. F. D. _____ BOX No. _____
 STATE _____ COUNTY _____

FOR **A.B. SHUBERT INC.**
 THE LARGEST HOUSE IN THE WORLD
 DEALING EXCLUSIVELY IN
AMERICAN RAW FURS.
 25-27 WEST AUSTIN AVE CHICAGO, U.S.A.

"I'll Tell the World" says the Good Judge

The man who doesn't chew this class of tobacco is not getting real satisfaction out of his chewing.

A small chew. It holds its rich taste. You don't have to take so many fresh chews. Any man who uses the Real Tobacco Chew will tell you that.



Put Up In Two Styles

RIGHT CUT is a short-cut tobacco

W-B CUT is a long fine-cut tobacco

Weyman-Bruton Company, 1107 Broadway, New York City

HOW I ESTABLISHED A \$25,000 BUSINESS ON \$600.

(Conclud From Page Four)

public find you are alive to the situation they will say well that fellow is all right, guess we will see what he has to offer. In many ways we are to blame for the success of the mail order house.

The Department Store.

The large department store in the cities have the same effect. This competition is very keen with us. Every day we hear our customers say, "Well that is very nice but think I will wait until I get down town, I may get it cheaper," when in reality it is the extensive stocks that draw them and not the prices. Frequently we find them coming back after a weary day shopping and saying, "Why your gingham are cheaper here than down town." We knew this all the time but it was not good form to tell them, so we let them find it out. We intend if possible to be cheaper in price than the city stores. We can afford to be and it's not a difficult matter to match their prices. But still the big stores have a wonderful drawing power and the principle cause of their success is advertising. They depend upon their big page ad. to bring the business and it does.

Business Slogan.

I want to suggest a slogan because I think it applies to every business man and can well be accepted by any one. "If you love your business you will be a success, if not sell out." Ladies and gentlemen I thank you.

Birthday Party

On January 13st, 1920, Alta Darrow celebrated her ninth birthday inviting nine of her closest friends to spend the afternoon with her. A nice lunch was served to the children by her mother. Those present were Alta Darrow, Arnold Anderson, Myrtle Petley, Florence Hassel, Robert Snyder Jr., Velma Rhodes, Arthur Petley, Lyle Darrow and Edna Petley. The afternoon was enjoyed by all in playing games on the lawn.

THE NEVER-OLD.

They who can smile when others hate,
 Nor bind the heart with frosts of fate,
 Their feet will go with laughter bold
 The green roads of the Never-Old!

They who can let the spirit shine
 And keep the heart a lighted shrine,
 Their feet will glide with fire of gold
 The green roads of the Never-Old.

They who can put the self aside
 And in love's saddle leap and ride,
 Their eyes will see the gates unfold
 To green roads of the Never-Old.
 —Edwin Markham, in the People's Home Journal.

Lewis Jones, who is attending Reed College in Portland, spent the week-end in Estacada.

It is encouraging to see the vacant buildings on lower Main St. being again occupied or put to use.

Catarrh Cannot Be Cured

with LOCAL APPLICATIONS, as they cannot reach the seat of the disease. Catarrh is a local disease, greatly influenced by constitutional conditions, and in order to cure it you must take an internal remedy. Hall's Catarrh Medicine is taken internally and acts thru the blood on the mucous surfaces of the system. Hall's Catarrh Medicine was prescribed by one of the best physicians in this country for years. It is composed of some of the best tonics known, combined with some of the best blood purifiers. The perfect combination of the ingredients in Hall's Catarrh Medicine is what produces such wonderful results in catarrhal conditions. Send for testimonials, free.
 F. J. CHENEY & CO., Props., Toledo, O.
 All Druggists, The
 Hall's Family Pills for constipation.

PROFESSIONAL CARDS

DR. R. GRAHAM MCCALL
 PHYSICIAN AND SURGEON

Office Adjoining Residence

Local and Long Distance Telephone

The doctor's phone can be connected with your home phone at night if requested. One long ring

Dr. L. A. Wells

Dentist

Associated with Dr. R. Graham McCall

Dr. R. Morse

PHYSICIAN AND SURGEON

Tests Eyes and Fits Glasses

Office on Main Str. between 1st and 2nd

Residence: Main and 5th Sts.

Telephone Connection

Mrs. R. Graham McCall

Graduate Chicago Musical College.

PIPE ORGAN AND PIANO.

10 Years Teaching Experience.

E. W. BARTLETT

Attorney-at-Law and Notary Public

Estacada, -:- Oregon

We Sell and Trade Real Estate
 Negotiate Loans - Buy Mortgages
 Rent your Property - Write Insurance
 In the very best Companies.

We CAN GET YOU RESULTS
S. E. WOOSTER & SON,
 Estacada

O. D. EBY

Attorney-at-Law

General Practice Confidential Adviser
 Oregon City, -:- Oregon

Gresham 517. Broadway 32.

McGUIRK & SCHNEIDER

Attorneys at Law.

At Gresham Office—Tuesdays, Thursdays and Saturdays, First State Bank Building.

Portland Office—609-15 Fenton Bldg.

Associated with Judge W. D. Fenton.

TACOMA GUN STORE, INC.

Tacoma, Wash.

Largest Stock of Hunters and Trappers supplies in the Northwest. ESPECIAL attention to mail orders.

Send one cent stamp for catalogue.

Fire Insurance

London Lancashire Fire Ins. Co.

Great American Fire Ins. Co.

Keep your policy in

our fire proof vault

free of charge.

Estacada State Bank
 Agents