

Vol. 1 No. 41

September 13, 1917

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A THANK YOU FROM THE MANAGEMENT

We take this means of thanking our many customers for their hearty response to our circular letter sent out September 1st, outlining our future policy in the handling of our charge accounts, which in brief was "All Charge Accounts Due 10th Of Month Following Purchase," but where circumstances were such that the customer could not pay promptly by the 10th, they were given the option. of signing a thirty day Trade Acceptance at 6%. We are glad that thus far but one party has taken exception to these terms. We appreciate all of our customers and desire to accomodate them as far as we can, but as stated in our circular letter, circumstances over which we have no control makes it necessary to discontinue every account that does not comply with our terms. Think it over and see if you dont think we are pretty liberal if we carry you for thirty or forty days, and then give you an additional thirty days at only 6%. We want to serve

DRIED BEET PULP

We have been having several calls recently for Dried Beet Pulp, and have been earnestly endeavoring to buy sufficient for our needs, but thus far we have been able to buy but two cars, which at the present time looks as though it would be our entire supply for the season, whereas last year we handled eight cars.

One of these cars should arrive within the next week and we are now taking orders subject to the arrival of the car, at \$40 per ton spot cash at time of delivery, as this commodity comes to us with sight draft which must be paid before the car is unloaded. Remember but two cars for the season and one of these partly sold. If you want beet pulp for your dairy cows, order now. First come—first served.

you and at the same time preserve ourselves.

FRUIT JARS

We have priced our half gallon jars especially low to close them out this week.

Jar rubbers are five and ten cents a dozen, but jar tops sell at from fifteen to thirty cents a dozen.

RULERS

Rulers are not popular in Europe this fall but our Hardwood 12 inch rulers are proving very popular with the school children. We want every child to have one when school begins.

WHAT HAVE YOU TO SELL We are endeavoring daily to enlarge our buying facilities so that we can handle anything that comes from the farm. We are now prepared to buy for cash all kinds of grain, hay, straw, potatoes, beans, etc. No matter what you have to sell, it will pay you to get in touch with us. It costs you nothing to get our prices-it may make you some money. To any one in need of funds for potato digging, we are in a position to render assistance upon application.

Remember our 2% Cash Discount tickets are redeemable at any time. We believe that a satisfied customer is the best advertisement.

The Walter Givens Company