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SAFE AND CENTRAL—REASONABLE RATES  
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**MEDUSA Waterproofed CEMENT**  
will make Silos, Granaries, Basements, etc., Waterproof, Rotproof, Ratproof and Fireproof.  
Medium Waterproofed Portland Cement is the best for Stucco Plaster on outside of Buildings—Does not stain and dirt can be hoisted off.  
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**The STRADIVARA** The Phonograph Known for Tone  
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Expert advice on any income tax problem. Several years' actual experience in Government Bureaus is offered those unable to visit our office, state your troubles briefly and send in with \$1 and we will give you honest and good advice. It will pay you to get in touch with us now. E. J. Curtin, Room 806 Lewis Bldg., Portland, Oregon.



**PILE**  
CALL or write for my FREE booklet telling how I can guarantee to permanently cure your Piles without cutting, burning, stitching, anaesthetic, pain or confinement.

**DR. CHAS. J. DEAN**  
END AND MORNING PORTLAND, OREGON  
MENTION THIS PAPER WHEN WRITING

## WISE OLD OWL GOES TO SCHOOL

College Professor's Pet Has Regular Seat in Classes and Shows Great Wisdom.

Millersville, Pa.—Many persons have wondered how owls got their wisdom, but the pupils at the Millersville State Normal school know. Baby owls go to school the same as children.

## Laurette Taylor



Laurette Taylor, better known on the speaking stage, is one of the latest additions to the "movie" star ranks. J. Hartley Manners, her husband, is the author of the first play in which the star appears.

## What's in a Name?

By MILDRED MARSHALL

Facts about your name; its history; meaning; whence it was derived; significance; your lucky day and lucky year

### EVELYN

LIKE so many feminine names, Evelyn comes from Aedife, whose more modern equivalent was Eva. In early times Aevin, or Evlin, was occasionally found in the house of Kennedy, but Evelyn is by far the most common form of both names in Ireland.

Aveline, or Eveline, made their appearance among the Normans long before the marriage of the earl of Pembroke. Aveline was the name of the sister of Gunnar, the great-grandmother of William the Conqueror, and Aveline, or Eveline, was so favorite a Norman name that it well suits the Lady of the Garde Douleuse in the "Bethrothed."

Avelina de Longo Campo, as the name is Latinized in old chronicles, married the last earl of Lancaster, and her daughter, the heiress Avelina, or Eveline, brought to her husband and his sons by a subsequent marriage, the great county of Lancaster, thus establishing the widespread power of the Red Rose. An Eveline Elstove lived in 1539, but, though history faithfully chronicles her name, there is no record of her activities or explanation concerning the reason for her carefully preserved memory.

The name suffered a temporary eclipse in England in the early Seventeenth century, but was revived in an ornamental fashion by Miss Burney's "Evelina." Since then, its vogue has been unquestionable, but it would be difficult to say what affected influence brought about the change in spelling to Evelyn. Etymologists insist that it should only be spelled with a "y" if it is meant to imitate the old French form of the Latin avelina, meaning hazel. Evelyn is really a man's name and few women have used that form, preferring rather to employ Evelina, or Evelyn.

Cat's-eye is Evelyn's jewel. Its mysterious translucent depths, shot with green, indicates a vigilant charm against evil spirits and promises its wearer immunity from all harm. Thursday is her lucky day and 6 her lucky number.

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## YOUR HAND

How to Read Your Characteristics and Tendencies—the Capabilities or Weaknesses That Make for Success or Failure as Shown in Your Palm

A BUSINESS PERSON'S HAND

IN THE hand of a good man or woman of business, the fingers are well opened, when held naturally, this showing versatility and self-confidence. The mount of Mars, which lies below the mount of Mercury (the latter is at the base of the little finger), should be strong and well-marked, because this indicates courage and willingness to take risks when necessary.

An exceptionally favorable sign for a man or woman of business is a tripod, or three-pronged division of the line of fate at its end. The line of fate runs up to the center of the hand. This sign shows great success in business. If the finger of Mercury is unusually long, in proportion to the other fingers, it shows acquisitiveness and care of money, and is therefore a good sign for a business person. If there is a short line running upward from the line of life to or toward the finger of Jupiter, which is the index or first finger, it is a sign of ambition that is or will be gratified. Last, look in the center of the palm for a triangle that is well formed. This indicates foresight and intuition, valuable qualities in business.

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## STATE NEWS IN BRIEF.

**Dallas.**—At a special election a few days ago the people of Falls City voted a bond issue of \$15,000 to purchase the electric light and power plant there from Claud Ellison.

**Klamath Falls.**—The county budget committee in a report filed Saturday fixed the necessary tax for the coming year at \$549,966, an increase of \$2760 over last year.

**Salem.**—There are at the present time 116 registered architects in Oregon, according to a report prepared by the secretary of the state board of architect examiners filed with the governor Saturday.

**St. Helens.**—Five of the 16 road districts in Columbia county have voted special taxes for road improvement. This is in addition to the general levy fixed by the court. The amount to be raised will be about \$45,000.

**Salem.**—For the year 1922, up to and including November 30, there were registered with the state department a total of 133,816 motor vehicles, 3203 motorcycles, 541 dealers, 12,115 chauffeurs and 29,952 operators.

**Salem.**—An executive committee headed by John L. McNary, local attorney, this week will comb the entire Salem district in quest of subscriptions in the \$1,250,000 endowment campaign now being conducted by Willamette university.

**Salem.**—Loans in Oregon involving the irreducible school funds aggregate \$6,447,884.50, according to a financial report prepared here Saturday by George G. Brown, clerk of the state land board. These loans draw interest at the rate of 6 per cent.

**Salem.**—Because of the increase in the cost of grain and hay, local milk distributors Friday advanced the price of milk 1 cent a quart. The distributors declared the price of dairy feeds have increased more than 50 per cent during the last three months.

**Dallas.**—Mrs. Mary Kemp, a widow, about 63 years old, during a fit of despondency, cut her tongue off with a pair of shears. Mrs. Kemp resides with a daughter in Monmouth. Physicians were called from this city and her condition is not now considered critical.

**Salem.**—Letters received in Salem recently from some of the largest industrial operators in Oregon indicated that these concerns are not in any way interested in any effort that may be made by casualty insurance companies to repeal or weaken the present workmen's compensation act.

**Ashland.**—Construction work on a large siphon to carry water from the Murphy hill to the bluffs on Pompadour, crossing through Emigrant creek bottoms east of the city, has begun. The work is being done for the Talent irrigation district and it is expected will be completed in about a month.

**Tillamook.**—Tillamook county has just closed its banner year in road building. Owing to the ideal weather and favorable labor conditions, the county's road workers completed the county court's program and cleaned up several jobs besides, leaving Tillamook highways in the best condition in the county's history.

**Vale.**—One of Vale's business blocks was wiped out by a fire of undetermined origin about 1 o'clock Saturday morning with a damage of \$30,000. The Warm Springs Dry Goods store, and Rex theater were a total loss and the Vale Meat company and Legion dance hall were badly damaged before the blaze was controlled.

**Salem.**—There were three fatalities in Oregon due to industrial accidents during the week ending November 30, according to a report prepared by the state industrial accident commission here. The victims were: Earl Perkins, state traffic officer, Oak Grove; Erick Erickson, logger, St. Helens, and Jack McIver, carpenter and millwright, Winchester.

**Salem.**—The population at the Oregon state penitentiary which last August totaled 470 has dropped to 458, according to a report prepared by prison officials Sunday. In August the population reached the highest tide for several years. The decrease in the number of inmates, officials said, probably was due to the fact that few of the circuit courts held sessions during the months of September or October.

**Klamath Falls.**—J. E. Wheeler of Portland, member of the Soper-Wheeler Timber company and part owner of the Portland Telegram, has purchased the defunct Klamath Pine Manufacturing company's plant at Pelican City, according to announcement made here Friday. The plant adjoins that of the Pelican Bay Lumber company, and comprises a 63-acre site, and a small sawmill. The mill will be enlarged and a box factory added.

## The Secret of Being a Convincing Talker

How I Learned It in One Evening.  
By GEORGE RAYMOND

"Have you heard the news about Frank Jordan?" The question quickly brought me to the little group which had gathered in the center of the office. Jordan and I had started with the Great Eastern Machinery Company, within a month of each other, four years ago. A year ago, Jordan was taken into the accounting division and I was sent out as a salesman. Neither of us was blessed with an unusual amount of brilliancy, but we "got by" in our new jobs well enough to hold them.

Imagine my amazement, then, when I heard Jordan had just been made Treasurer of the Company! I could hardly believe my ears. But there was a "Notice to Employees" on the bulletin board, telling about Jordan's good fortune.

Now I knew that Jordan was a capable fellow, quiet, and unassuming, but I never would have picked him for any such sudden rise. I know, too, that the Treasurer of the Great Eastern had to be a big man, and I wondered how in the world Jordan had done it.

The first chance I got, I walked into Jordan's new office and after congratulating him warmly, I asked him to let me "in" on the details of how he jumped ahead so quickly. His story is so interesting that I am going to repeat it as closely as I remember.

"I'll tell you just how it happened, George, because you may pick up a pointer or two that will help you."

"You remember how scared I used to be whenever I had to talk to the chief? You remember how you used to tell me that every time I opened my mouth I put my foot into it, meaning of course that every time I spoke I got into trouble? You remember when Ralph Simon told to take charge of the Western office and I was asked to present him with the loving cup the boys gave him, how flustered I was and how I couldn't say a word because there were people around? You remember how I had to ask you to get me a piece of paper to write on? I couldn't say what I wanted to say when I wanted to say it, and I determined that if there was any possible chance to learn how to talk I was going to do it."

"The first thing I did was to buy a number of books on public speaking, but they seemed to be meant for those who wanted to become orators, whereas what I wanted to learn was not only how to speak in public but how to speak to individuals under various conditions in business and social life."

"A few weeks later, just as I was about to give up hope of ever learning how to talk interestingly, I read an announcement stating that Dr. Frederick Hawk Law had just completed a new course in business talking and public speaking entitled 'Mastery of Speech.' I sent for them and in a few days they arrived. I glanced through the entire thing, reading the headings and a few paragraphs here and there, and in about an hour the whole secret of effective speaking was opened to me."

"For example, I learned why I had always lacked confidence, why talking had always seemed something to be dreaded, whereas it is really the simplest thing in the world to get up and talk. I learned how to secure complete attention to what I was saying and how to make everything I said interesting, forceful and convincing. I learned the art of listening, the value of silence, and the power of brevity. Instead of being funny at the wrong time, I learned how and when to use humor with telling effect."

"But perhaps the most wonderful thing about the lessons were the actual examples of what things to say and when to say them to meet every condition. I found that there was a knack in making oral reports to my superiors."

**Cuticura for Sore Hands.**  
Soak hands on retiring in the hot sud of Cuticura Soap, dry and rub in Cuticura Ointment. Remove surplus Ointment with tissue paper. This is only one of the things Cuticura will do if Soap, Ointment and Talcum are used for all toilet purposes.—Adv.

**Thrashing in Tibet.**  
The thrashing of barley in Tibet is an amusing process. It is strewed several inches deep in an inclosure of hard earth, into which a number of yaks, frightened by the beating of drums, are driven back and forth over the barley.

**Truth in Italian Proverb.**  
When children are little they make our heads ache; when grown, our hearts.—Italian Proverb.

**Kindness the Universal Bond.**  
Kindness is the golden chain by which society is bound together.—Goethe.

**A Successful Man**  
Among the notable professional men of this country who achieved great success along strictly legitimate lines was Dr. R. V. Pierce. Devoting his attention to the specialty of women's diseases, he became a recognized authority in that line.

Over fifty years ago this noted physician gave to the world a Prescription which has never been equaled for the weaknesses of women. Dr. Pierce's Favorite Prescription, long since found out what is naturally best for women's diseases. He learned it all thru treating thousands of cases. The result of his studies was a medicine called Dr. Pierce's Favorite Prescription, which is made of vegetable growths that nature surely intended for backache, headache, weakening pains, and for the many disorders common to women in all ages of life. Women who take this standard remedy know that in Dr. Pierce's Favorite Prescription they are getting a safe woman's tonic so good that druggists everywhere sell it in tablets or fluid.

Send 10c to Dr. Pierce's Invalids Hotel in Buffalo, N. Y., for trial pkg. Write for free medical advice.

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P. N. U. Nov. 49, 1922

**AMERICAN NEWSPAPER ASSOCIATION**  
of Portland, Ore.  
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Gentlemen:  
Please mail me Dr. Law's course, "Mastery of Speech." I will pay the postman \$3.00 on delivery, which completes the transaction and pays for the course in full. Thereafter the course is mine absolutely.

Name \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_  
Write Plainly.

## MONTHS OF SUFFERING

### How a Baltimore Girl Recovered Her Health

Baltimore, Maryland.—"For several months I suffered with severe backache and general weakness. I could not sleep comfortably at night for pains in my back. I found your book at home one day and after reading it began at once to take Lydia E. Pinkham's Vegetable Compound. I have had very good results and some of my girl friends are taking it now. You may use this letter to help other girls, as the letters in your book helped me."—ROSE WAINBER, 3018 Roseland Place, Baltimore, Md.

That is the thought so often expressed in letters recommending Lydia E. Pinkham's Vegetable Compound. These women know what they have suffered, they describe their symptoms and state how they were finally made well. Just plain statements, but they want other women to be helped.

Lydia E. Pinkham's Vegetable Compound is a medicine made from medicinal roots and herbs, and without drugs, to relieve the sickness women so often have, which is indicated by backache, weak feelings, nervousness, and no ambition to get anything done or to go anywhere. It has helped many women. Why not try it?

**Timely Repairs Important.**  
The best security against revolution is in constant correction of abuses and introduction of needed improvements. It is the neglect of timely repair that makes rebuilding necessary.—Whately.

**Docker Carries 716 Pounds.**  
In a dockers weight-carrying competition in France the winner carried a burden of 716 pounds a distance of 13 yards.

**Lions Furnish Good Steak.**  
Lion flesh is said to be very good eating, but tiger is tough and sinewy. Nevertheless, the latter is eaten in India, as there is a superstition that it imparts strength and cunning to the eater.

**Comfort Baby's Skin**  
With Cuticura Soap and Fragrant Talcum

For Sale Everywhere  
**Red Cross BALL BLUE**  
is the finest product of its kind in the world. Every woman who has used it knows this statement to be true.