

THE GUARD WANT ADS ARE READ BY EVERYBODY

REAL ESTATE

all cultivated; new 8-house; new barn; on a road; 4 miles out. \$4-...

all bottom land; 26 cultivated; good house; 2 acres; good crop goes the place. \$5000.

some improvements, \$300 cash, balance to be paid in 12 months...

best buy in the city. good well, good of all kinds. \$500...

Yoncalla, Douglas richest valley in the Umpqua District...

Free You the Best of Both Worlds. Call on us for more information...

PP BROS. Feed and Stables. Connection located in Eugene, Or.

Prosperous People Patronize and Peruse THE GUARD'S CLASSIFIED PAGE BECAUSE IT IS THE REAL MARKET PLACE OF LANE COUNTY

FOR SALE

FOR SALE—Old papers, ten for a cent. Apply at this office. tf

FOR SALE—Good rubber tired buggy. E. L. Campbell, at Campbell-Fellman Co. furniture store. tf

FOR SALE—Shed wood; at the Cedar Plats saw mill. 4-foot 30 cents per cord. Cut 16 inches, 75 cents per full cord. j20

FOR SALE—Fine large house and two lots, well located, close to High school. Snap at \$3,000. Q. W. E. care Guard. tf

FOR SALE—Complete line of house-furnishings, for cash or credit. Campbell-Fellman Company, corner Eighth and Olive streets. tf

FOR SALE—Beautifully furnished seven-room bungalow, with all improvements. 186 West 12th st., or phone Black 5681. tf

FOR SALE—High-grade northern grown nursery stock. Yakima Valley Nursery, North Yakima, Wash. M. Christopherson, agent, Eugene. tf

FOR SALE OR TRADE—Good gentle driving mare, weight 1150. Also good new \$25 harness. A bargain if taken at once. W H Kay. tf

FOR SALE—10 acres close in. This is a snap. Owner must leave the city. C. N. Murdoch, Hotel Griggs. tf

FOR SALE—100 head of standard bred goats, 2/2 nannies. Call on or address. C. A. STEVENS, Crow, Ore. Phone Farmers 249. j23

DON'T FAIL to see Crozen if you want bargains in real estate. We buy and sell farms and city property. Improved and unimproved. Timber and mining stock. H. Chem. tf

A BARGAIN—New 5 room house, lot 109x200, young orchard, good soil, at London Springs; price \$700. Address Mary A. Pedigo, London, Ore. tf

FOR SALE—Neat office stationery, such as bond and linen letterheads, and envelopes to match, at Page's Printery, 626 Willamette St., Phone Red 1941. tf

FOR SALE—Rubber-tired Bailey buggy and single harness; also a saddle, at bargain. Call at 790 Willamette street, or rooms 1 and 2, Chrisman building. tf

FOR SALE—By owner, two choice lots in Sladden addition; fenced; well; fruit trees and garden; going cheap. Enquire at 465 Jefferson street. tf

FOR SALE—A seven-room house with barn and woods, well improved lot, 12 bearing fruit trees. Offered at a bargain if taken at once. 128 Washington street. tf

Unless It's a GOOD Store It Will NOT Pay To Advertise It!

Unless you know a person—unless that person comes into your life in some way—70% are not greatly concerned about whether he is good or bad, desirable or objectionable. It's so with a store. The people who never visit it care nothing about it one way or the other. It doesn't exist—for them. But when they are persuaded to patronize it—when they come to turn the spotlight of their attention on it—when it comes to have a part in their lives, as most stores must have in all lives—then it's different; then it does matter whether it strives to win confidence; it does matter whether or not its price concessions are genuine, dependable.

If it meets all tests that a good store must stand when it is advertised—when it thus invites the critical attention of the people—then advertising will "make" the store. If it fails in most of the vital things—if it proves, under the light of publicity not to be much of a store, THEN ADVERTISING WILL NOT PAY—for it will emphasize the shortcomings as well as merits.

For these same reasons it is generally assumed that the store which does not advertise is seeking to avoid close inspection and comparison, and that the store which does is courting them.

FOR SALE—CONTINUED.

FOR SALE—Gasoline range. Good condition. Will sell cheap. Call 68 E. 11th street. tf

FOR SALE—Studebaker sewing machine wagon in good order. Inquire Smythe Transfer, Theatre blk. tf

FOR SALE—I have for sale one full-blooded Jersey cow, three years old. J. A. Clearwater, Springfield, Oregon. j20

WOOD FOR SALE—Body and second-growth fir; about 75 cords; will either sell on the ground or hire it hauled. Phone Farmers 21x2 or address John Helm, Eugene, Or. dj21w322

FOR SALE—Two good lots in West Eugene; south front. Enquire of Ernest O. Palmer, 15th and Walnut. j20

FOR SALE—By R. E. Gibson, 1104-000 business lot for \$6000. Enquire at 98 West Eighth street or phone Black 1571. a27

FOR ACREAGE LOTS, city residences, timber lands and the best farms in the Willamette valley; free automobile conveyance to and from same, see Mark Fleming & Co., Room 1, over Bell theatre. Easy terms or will exchange property. tf

FOR SALE—A bargain in eleven lots in Block 23, College Hill. Enquire of owner, 191 West Eighth st. tf

FOR SALE—Barker's sawmill in Eugene, Or., for sale or lease. See I. N. Harbaugh, over First National Bank. tf

FOR SALE CHEAP—Driving team, harness and buggy, or will exchange for good vacant city property. Phone Black 3326. tf

FOR SALE

FOR SALE—Lots in the Blair add at the Oregon Land Office. tf

WOOD FOR SALE—Telephones: Main 651 and Farmers 61. R. A. Maltzan. tf

FOR SALE—In order to raise some money I will offer for sale Port Si-uslaw as a whole for \$3500, and the town of Duncan, 180 acres platted and laid out in lots, streets and alleys, for \$5600. The original price was \$52,000. Greatest bargain ever offered and for only 10 days. See Mark Fleming Co. j29

FOR RENT

FOR RENT—Furnished flat. Enquire at Schneider's flat. tf

FOR RENT—5 good-sized, convenient housekeeping rooms. 617 Alder street. tf

FURNISHED ROOMS—Three nicely furnished rooms, with or without board. 492 Lawrence street. tf

ROOMS TO RENT—Furnished, inquire 206 West Eleventh. tf

FOR RENT—Furnished or unfurnished rooms for light housekeeping. Inquire at 358 West Fifth street. j22

FOR RENT—Suite of housekeeping rooms on first floor; well furnished, cool, clean and modern. 344 Washington street, corner 7th. j21

FOR RENT—Three elegant furnished housekeeping rooms. Gas range, electric lights, bath. Price right. Phone Red 7111. j22

FOR RENT—Until Sept. 1st, lower floor of good house, \$10 per month. 306 East 12th and Patterson. Phone, Red 1421. j1-21.

FOR RENT—Two nice front single rooms; \$8 and \$10; furnace heat, electric lights, phone and bath. 154 Ninth street, corner High. tf

FOR RENT—For the month of August, an eight-roomed furnished house, one block from Willamette street; reasonable figure. Inquire at this office. j20

FOR RENT—Stock pasture by E. M. Warren, 3 1/2 miles southwest of Eugene. See G. W. Grow, in charge of the place, known as the Wallis homestead. tf

FOR RENT—Three office rooms in the Warren block, or will rent to small family for housekeeping rooms. Mrs. M. E. Warren, 442 Lawrence street, corner 6th. tf

FOR RENT—3-room house, a block and a half from Willamette street on West Eleventh; has electric lights and fixtures, bath room and plumbing; city and deep well water. 1 house; cement walk, curb and paved street, also has barn. Apply to F. J. Berger at Berger-Bean Hardware Co. tf

PASTURE FOR RENT—I will take in stock on my place, 3 1/2 miles southwest of Eugene, on what is known as the Mathew Wallis land. E. M. Warren, 442 Lawrence st., Eugene, Or. tf

SAV—When you want anything in the housekeeping line go to Campbell-Fellman Company's store, corner Eighth and Olive streets. They have it. tf

CARPENTERS—The Preer Cutlery & Tool Company, of Portland, Or., have another large shipment of Gage Tool Company's self-setting planes on the way from the factory at Vineland, N. J. tf

MISCELLANEOUS

MILLINERY—Spores and Hawkins. 24 West 7th street. tf

GASOLINE WOOD SAWING—Telephones: Main 651 and Farmers 61. R. A. Maltzan. tf

ATTENTION—Are you going to build? If see Emil Storz, contractor and builder. Plans and specifications furnished free of charge. Call Black 5901. 157 West 17th st. tf

WANTED

WANTED—Girl for general housework, apply to Mrs. O. M. Murphy, 273 W. 10th. tf

WANTED—\$25 or \$40 for a competent cook. Mrs. A. W. Skipworth, 109 West Eighth street. j21

WANTED—Number of girls for operators at the telephone exchange. tf

WANTED—Continued.

BOARDERS WANTED—671 Patterson street. tf

WANTED—Good waitress at Hoffman House. j21

WANTED—Cooks who insist on using our Hoosier Kitchen Cabinets and Buck Ranges. Save time, fuel and steps. Campbell-Fellman Co., corner Eighth and Olive streets. tf

WANTED—Loan of \$2000 or \$2500 for a period of one to four years. First-class real estate security; will pay 8 per cent interest. Address A. S. D., care Guard. tf

WANTED—A young man wants position as bookkeeper, stenographer or typewriter. References if desired. Orlo Nettleton, Springfield. j26

HORSE WANTED—A horse from 5 to 8 years old, weight 1450 to 1550 lbs., black, bay or brown preferred, for fire department. Committee will be at city hall Saturday, July 24th, at 2 o'clock p. m., to examine horses. For further information see T. H. Garrett, 451 Willamette street. j23

WANTED—Good experienced girl for general housework. Good wages. Mrs. J. W. Shumate, 642 Pearl street. tf

LOST AND FOUND

FOUND—Bicycle by the river, owner can have by paying for this ad. Call at 234 High St. j22

LOST—July 5, a ladies' small purse; contained \$15 in gold, two \$1 bills and between \$3 and five in silver. Liberal reward. Return to this office. J. F. Callison. j19

LOST—Tuesday afternoon somewhere between the Congregational church and university on 11th St., a gentleman's Panama hat. Leave at this office or Mr. Pakerton's residence. j22

LOST—Gold watch with black silk fob and gold piece with initials "A. C. H." Leave at this office. J. C. Hunt. j21

LOST—Collie dog, yellow, with white ruff and forelegs; long, slightly Roman nose. Suitable reward. R. S. Bryson, city hall. j21

ASK FOR THE D. & K.

The new cigar made by the Eugene Cigar Co. j19

A social dance will be given Thursday night at Dempster's hall. All are invited. j22

For Sale

1800 acres of the best bunch grass land near Prineville; 100 acres of timber, 100 acres under cultivation and 200 acres more good wheat land and oat land that could be cultivated. Several acres of alfalfa which produces 3 crops per year; 3 good wells on the property besides numerous living springs. Fine young orchard, berries, 1 good barn, 1 stock shed 60x200 feet with loft for hay, new 10 room house and necessary out buildings. Beautiful shade trees around the house situated on county road and R. F. D. daily. Stock and farm equipments too numerous to mention, go with the place at \$8.00 per acre. A. M. HENDRICKS, 620 South Oak St., bet. 18th & 14th Phone Black 1402

R. E. OVERMAN, Halsey, Ore., legal adviser in land titles, member of the National Co-operative Realty Co., Notary Public for Oregon, and I am the owner of a few land option contracts that I have with the view of selling, which I will show anyone interested, what I am getting for the use of my money by so doing. I have a large list of farms and city property for sale at all times, also business propositions, and mining stock in the Doyle Consolidated Mines Co., of Colorado. I will help you buy. Build or sell your home. My price is all right.

SOUTHERN PACIFIC TIME CARD.

Toward Portland—Passenger, North-bound No. 16—2:45 a. m. No. 14—5:30 a. m. No. 20—12:22 p. m. No. 12—(No passengers taken)—5:21 p. m. No. 18—5:35 p. m. South-bound No. 15—12:33 a. m. No. 13—5:48 a. m. No. 19—1:59 p. m. No. 17—9:20 p. m. No. 11—(No passengers taken)—9:48 p. m. Wendling Branch No. 82—11:19 a. m., arrives Eugene from Springfield. No. 87—1 p. m., leaves Eugene for Wendling. JOHN M. SCOTT, Gen. Pass. Agent.

Well Drilling

See GEO. BUCHHOLZ for good well drilling. Phone Red 4872 367 S Willamette St.

BUSINESS CARDS

ARCHITECTS

E. J. ARMSTRONG, Architect and Superintendent. Room 203 White Temple. Residence 12th and Lawrence streets. Phone Main 132. tf

E. R. WELLS—Architect. Room 10, First National Bank building. Phone Main 302. tf

J. R. FORD—Architect, 37 West 7th st. Phone, Black 2622, Eugene, Or. tf

PHYSICIANS AND SURGEONS

WALLER & SWITH—Mrs. Olive Waller, Miss A. M. Smith—Osteopathic physicians. Cherry block, Sixth and Willamette streets. Phone Main 741. tf

DR. ANNA MAUER, Osteopathic physician. All curable diseases treated. Women and children a specialty. Office over F. E. Dunn's. Phone Red 1631. tf

DR. H. L. STUDLEY, Osteopathic physician. Office over Chambers' store, 518 Willamette street. Phone Black 1321. Consultation free. Residence, 527 Pearl street, phone Black 3207. tf

C. H. Cannon, M. D.—Homeopathic physician. Chronic diseases and diseases of women and children a specialty. Electric, Vibratory and Light treatment. Office, suite 295, 205, 207 and 208 White Temple. Phone Main 540. Boards Hoffman House, Phone Main 11. tf

UNDERTAKERS.

J. W. KAYS & CO., undertakers and funeral directors. Eugene, Or. W. F. WALKER—Funeral Director. Phone Main 44, day or night. Springfield, Oregon. tf

DAY & HENDERSON, undertakers and embalmers, corner Willamette and Seventh streets. tf

ATTORNEYS-AT-LAW

J. F. SKIPWORTH, Attorney-at-law, office over Lin's Drug store. L. BILYEU, Attorney-at-law; office over Yoran's Shoe store, Eugene Or. LEON R. EDMUNSON, Attorney-at-law; rooms 1 and 2, Eugene Loan & Savings Bank. L. M. TRAVIS, Attorney-at-law; office over Eugene Loan & Savings Bank, Eugene, Or. C. A. WINTERMEIER, Attorney-at-law; land titles and probate specialties. Office over Chambers-Bris-tow Bank.

S. D. ALLEN, Attorney-at-law; office over Eaton's Book store, 616 Willamette street. Phone Black 2881. tf

PAUL MERRILL—Attorney and counselor-at-law; rooms 8 and 10, McClung building, corner Eighth and Willamette streets, Eugene, Or. Telephone Red 1161. tf

WALTON & NESS, Attorneys-at-law; J. J. Walton and S. F. Ness. Will practice in all courts in the state. Office, room 3, Walton block, Eugene, Or. tf

GEORGE B. DORRIS, Attorney-at-law; office Hovey building, corner Eighth and Willamette streets, rooms 1 and 2, upstairs. tf

WOODCOCK & POTTER, Attorneys-at-law; A. C. Woodcock and G. O. Potter. Office one block south of Chrisman block, Eugene, Or. tf

WILLIAMS & BEAN, Attorneys-at-law; J. M. Williams, L. E. Bean. Practice in all courts of the state and before U. S. land office. Offices 12, 13, 14 and 15 McClung building. tf

I. N. HARBAUGH, Attorney-at-law; special attention given to divorce and settlement of estates. Agent for Continental Insurance Company. Room 5, First National Bank building, Eugene, Or. tf

JESSE G. WELLS, lawyer; 481 Willamette street, Eugene, Or. Gives special attention to examination of abstracts, drafting of wills, settling of estates, conveyances and collections. Also to all pension matters. Phone Main 108. tf

DENTISTS

Dr. M. I. York's dental office will be closed until August 1st, during which time he will be away on a vacation. j14

VETERINARY SURGEONS

DR. J. CHRISTIE, Veterinary surgeon; county stock inspector. Phone Main 612. Eugene, Or. tf

MINING ENGINEERS

HERBERT LEIGH, mining engineer and expert metallurgist. Reliable information furnished to intending investors. Examinations and reports on mines and ore treatment. Eugene, Or. tf

CIVIL ENGINEER

CHESTER S. FREELAND, M. Am. Soc. C. E. Civil and Consulting Engineer. Estimates, valuations, reports, plans and specifications of electric, steam and logging railways and electric power plants. Blue printing at reasonable rates. 22 East Ninth street. tf

To Be Contented Is the Wish of All Men. You will be contented and live happy if you have a home on a tract of land that will produce a good income. Here is Your Opportunity. Campbell's Addition to Santa Clara, 3 miles from Eugene, subdivided into 5 and 10-acre tracts, is rich bottom land, adapted to fruit and gardening. NO BETTER LAND IN LANE COUNTY. It is on the line of survey of the new electric railroad. Church and school close by. Has telephone service and rural free delivery. On sale on easy terms. Any Real Estate Firm Or J. P. Campbell, 149 W. 5th St.

OREGON TIMBER LANDS. If you have Timber Lands to sell Send me description. Abstracts Furnished, Land Titles Examined, Timber Lands Cruised, Timber Lands Bought and Sold. FRED FISK. Merchants' Bank Building, Eugene, Oregon.

U. of O. Meat Market. Full line of fresh and salted meat. Bacon, ham and lard. Fresh and smoked sausage. Orders put us with neatness and dispatch. Family trade solicited. Orders delivered free of charge. T. F. BENNETT. Cor. South Park and Oak Sts. Phone Black 3011