

GUARD WANT ADS ARE READ BY EVERYBODY

Prosperous People Patronize and Peruse.

THE GUARD'S CLASSIFIED PAGE BECAUSE IT IS THE REAL MARKET PLACE OF LAKE COUNTY

FOR SALE

FOR SALE—Good rubber tired buggy. E. L. Campbell, at Campbell-Fellman Co. furniture store. tf

FOR SALE—Fine large house and two lots, well located, close to High school. Snap at \$3,000. Q. W. E. care Guard. tf

FOR SALE—Complete line of house-furnishings, for cash or credit. Campbell-Fellman Company, corner Eighth and Olive streets. tf

FOR SALE—Beautifully modern seven-room bungalow, with all improvements. 186 West 12th st., or phone Black 5681. tf

FOR SALE—High-grade northern grown nursery stock. Yakima Valley Nursery, North Yakima, Wash. M. Christopherson, agent, Eugene. tf

FOR SALE—One of the best saddle horses in Eugene. Enquire of Lucas, the butcher, Eighth and Blair. j17

FOR SALE OR TRADE—Good gentle driving mare, weight 1150. Also good new \$25 harness. A bargain if taken at once. W. H. Kay, tf

FOR SALE—10 acres close in. This is a snap. Owner must leave the city. C. N. Murdoch, Hotel Griggs. tf

HAY FOR SALE—A few loads of hay in the field or delivered; also good sound pony. A. J. Wood, west end Eighth street. Phone Farmers 86. j17

DON'T FAIL to see Crozier if you want bargains in real estate. We buy and sell farms and city property. Improved and unimproved. Timber and mining stock. H. Crozier.

A BARGAIN—New 5 room house, lot 100x200, young orchard, good soil, at London Springs; price \$700. Address Mary A. Pedigo, London, Ore.

FOR SALE—Neat office stationery, such as bond and linen letterheads, and envelopes to match, at Page's Printery, 626 Willamette St., Phone Red 1041. tf

FOR SALE—Rubber-tired Bailey buggy and single harness; also a saddle, at bargain. Call at 790 Willamette street, or rooms 1 and 2, Chrisman building. tf

FOR SALE—By owner, two choice lots in Madden addition; fenced; well; fruit trees and garden; going cheap. Enquire at 468 Jefferson street. tf

FOR SALE—A seven-room house with barn and woodshed, well improved lot, 13 bearing fruit trees. Offered at a bargain if taken at once. 128 Washington street. tf

FOR SALE—Handsome new 2-story residence, with all modern conveniences, 4 blocks from Willamette street. A bargain if taken soon. Inquire of owner, 626 Willamette street. tf

FOR SALE OR TRADE—Two draft stallions, one a black Belgian and the other a black Percheron, for sale or trade. Inquire of Duncan Scott, Eugene. tf

FOR SALE—My complete gasoline wood-sawing outfit; cash or terms. For particulars call at 725 E. 11th st. or phone Black 4762. J. R. Conrad. tf

FOR SALE—Span heavy brood mares, one with young colt, the other with foal; both bred to heavy draft horse. Also one riding horse and two sets work harness. San be seen on Second st., 3 blocks west of Blair. tf

FOR SALE—80 acres good fruit land, 25 acres open ready for the plow; the balance oak and fir grove; at least 1,000 cords of wood and fine fruit land when taken off. Price \$750. A. M. Hendricks, 820 South Oak bet. 13th and 14th st., Phone Black 1802. tf

LOTS FOR SALE BY OWNER—Two lots and 8-room house; barn; fine land for garden; on Fourth street, near mill race; lot 160x95 feet on Twelfth and Alder streets, just north of Patterson school. J. J. Walton, 515 Willamette street. tf

FOR SALE—All the furniture in 4 rooms in Roach building, 61 E. Ninth street. Purchaser has privilege of renting rooms. Apply at 61 E. Ninth st., or phone Main 63. tf

TAKE NOTICE—When you want a fine residence lot at the right price, don't fail to see the Willamette Valley Land company. They have them near the car line in the Grove addition. Office in Theatre block. Willamette st. tf

FOR SALE—Buggy harness, single and double; rubber-tired Bailey buggy; saddle; half ton of hay; one of the best blooded driving mares in the country and her yearling filly. All at a bargain. Call at 790 Willamette street, or room 1 and 2, Chrisman bldg. tf

FOR SALE OR TRADE—Practically new 3-inch wagon, or will trade for good mare, or grain. Inquire of J. D. McDonald. tf

FOR SALE BY OWNER—\$2250 will buy a nice new 6-room modern residence, or block from school, in desirable location. Lot 50x160 feet. House just completed. A snap. Enquire at 680 Charnelton street. Telephone Black 4722. j19

Unless It's a GOOD Store It Will NOT Pay To Advertise It!

Unless you know a person—unless that person comes into your life in some way—you are not greatly concerned about whether he is good or bad, desirable or objectionable. It's so with a store. The people who never visit it care nothing about it one way or the other. It doesn't exist—for them. But when they are persuaded to patronize it—when they come to turn the spotlight of their attention on it—when it comes to have a part in their lives, as some stores must have in all lives—then it's different; then it does matter whether it strives to win confidence; it does matter whether or not its price concessions are genuine, dependable.

If it meets all tests that a good store must stand when it is advertised—when it thus invites the critical attention of the people—then advertising will "make" the store. If it fails in most of the vital things—if it proves, under the light of publicity not to be much of a store, THEN ADVERTISING WILL NOT PAY—for it will emphasize the shortcomings as well as merits.

For these same reasons it is generally assumed that the store which does not advertise is seeking to avoid close inspection and comparison, and that the store which does is courting them.

FOR SALE—CONTINUED.

FOR SALE—A horse. 135 West 8th street. j14

FOR SALE—Lots in the Blair add at the Oregon Land Office. tf

FOR SALE—Grain and vetch hay by A. Miller & Son. Rivett's old place, Eugene, Or. R. F. D. 2, j17

FOR SALE—Gasoline range, Good condition. Will sell cheap. Call 68 E. 11th street. tf

WOOD POP SALE—Telephones: Main 651 and Farmers 61. R. A. Maltzan. tf

FOR SALE—Studebaker sewing machine wagon in good order. Inquire Smythe Transfer, Theatre blk. tf

FOR SALE—One dark brown mare, 8 years old, all around worker. M. J. Nelson Jr., Coburg. j14

FOR SALE—Five-room house, on Lawrence street, lot 50x160, cheap for cash. A splendid bargain. Apply at this office. j17

FOR SALE—Span of driving mares; kind and gentle; 6 and 7 years old; weigh 900 and 1000 lbs. Inquire Schmitt Bros., Creswell. j16

FOR SALE—Barker's sawmill in Eugene, Or., for sale or lease. See I. N. Harbaugh, over First National Bank. tf

\$30 French Osterator mattresses for \$18.50; special sale price. Chambers Hardware Co. tf

FOR SALE—Two second-hand Petaluma incubators, good as new. Cheap. Chambers Hardware Co. tf

FOR SALE—Or exchange for city property, 160 acres of fine timber. For further information address P. O. Box 201, Eugene, Oregon. j16

FOR SALE—Cheap, an electric piano, also motorcycle, both in good condition. Call or address 440 Olive street, Eugene, Or. tf

FOR SALE CHEAP—Driving team, harness and buggy, or will exchange for good vacant city property. Phone Black 3326. tf

FOR SALE—Three yoke of work oxen; well broken; good logging team. Call on or write to Cerro Gordo Lumber Co., Cottage Grove, Or. j14

FOR SALE—AT \$1250—Five year lease and furniture of 21 room board and lodging house. Owner retiring on account of failing health. Enquire at 419 Willamette street. The New Underwood. tf

FOR SALE—Twenty-five acres fine bottom, mostly in fruit and vegetables; fifty bearing peach and cherry trees; good house and barn, also 3-year lease on 24 acres joining in crops. Will take Eugene property in part payment. Four miles from town. W. H. Selbert, R. F. D. 1, Eugene. j14

FOR SALE—Orient motor buckboard at reasonable price. Practically new. Has been thoroughly overhauled and is in first-class condition. Ideal runabout for city use. See M. J. Duryea, No. 516 Willamette street. tf

FOR SALE.

FOR SALE—Old papers, ten for a cent. Apply at this office. tf

FOR SALE—By R. E. Gibson a \$10,000 business lot for \$6000. Enquire at 98 West Eighth street or phone Black 1571. a27

FOR SALE—A cottage with five big rooms, good well and woodshed 10 x16, within 12 minutes' walk from centre of city, for sale for \$1500. Lot is 60x150, corner, facing the east. Phone Black 4572, or call corner West 17th and Charnelton streets. tf

FOR SALE—Six-room house in Springfield; corner lot 88x120; small fruit trees and shrubbery. Will take \$795, as I am going away soon. House is rented at all times at \$7 per month. Address P. care Guard or phone Black 7121, Eugene. tf

FOR ACRESAGE LOTS, city residences, timber lands and the best farms in the Willamette valley; free automobile conveyance to and from same, see Mark Fleming & Co., Room 1, over Bell theatre. Easy terms or will exchange property. tf

FOR SALE—8-room house, 1 1/2 blocks from Willamette street on west 11th, has electric lights and fixtures, bath room and plumbing, city and deep well water in house, cement walk, curb and paved street, also has barn, is now vacant, sold reasonable if taken at once, terms if necessary, also fine team, survey and harness. Inquire of F. J. Berger at the Berger-Bean Hdw. Co. tf

A BARGAIN—Nine acres of choice river bottom land four miles north of Eugene and one mile from Santa Clara school and church; 3 1/2 acres in two-year-old cherry trees, 1 acre in one-year-old peach trees and one-half acre in family orchard, in bearing. Good six-room house and other outbuildings. Land all planted to garden truck. For particulars call on C. W. Hodges at place. Phone Farmers 308. j19

FOR RENT

FOR RENT—Furnished flat, Enquire at Schneider's flat. tf

FOR RENT—5 good-sized, convenient housekeeping rooms. 617 Alder street. tf

FURNISHED ROOMS—Three nicely furnished rooms, with or without board. 492 Lawrence street. tf

FOR RENT—Three elegant furnished housekeeping rooms. Gas range, electric lights, bath. Price right. Phone Red 7111. tf

FOR RENT—Until Sept. 1st, lower floor of good house, \$10 per month. 306 East 12th and Patterson. Phone, Red 1421. j1-21.

FOR RENT—Two nice front single rooms; \$8 and \$10; furnace heat, electric lights, phone and bath. 154 Ninth street, corner High. tf

FOR RENT—Stock pasture by E. M. Warren, 3 1/2 miles southwest of Eugene. See G. W. Grow, in charge of the place, known as the Wallis homestead. tf

FOR RENT—Three office rooms in the Warren block, or will rent to small family for housekeeping rooms. Mrs. M. E. Warren, 442 Lawrence street, corner 6th. j15

FOR RENT—Two pleasant unfurnished rooms, close in. M. S. care Guard, or phone Red 1551. j15

FOR RENT—Nearly new piano for sale or rent. Inquire room 12, Hall building, 67 East 9th st. j15

PASTURE FOR RENT—I will take in stock on my place, 3 1/2 miles southwest of Eugene, on what is known as the Mathew Wallis land. E. M. Warren, 442 Lawrence st., Eugene, Or. tf

MISCELLANEOUS

MILLINERY—Spores and Hawkins, 24 West 7th street. tf

GASOLINE WOOD SAWING—Telephones: Main 651 and Farmers 61. R. A. Maltzan. tf

SAY—When you want anything in the housekeeping line go to Campbell-Fellman Company's store, corner Eighth and Olive streets. They have it. tf

CARPENTERS—The Free Cutlery & Tool Company, of Portland, Or., have another large shipment of Gage Tool Company's self-setting planes on the way from the factory at Vineland, N. J.

WANTED

BOARDERS WANTED—671 Patterson street. tf

WANTED—Number of girls for operators at the telephone exchange. tf

WANTED—To bid on the wiring of your house. All kinds of bell and annunciator work. From attention given to small repair work. G. M. Taylor, Phone Red 61. j15

WANTED—Cooks who insist on using our Woodier Kitchen Cabinets and Back Ranges. Save time, fuel and steps. Campbell-Fellman Co., corner Eighth and Olive streets. tf

WANTED—To rent, a four or five-room cottage by young man and wife. Permanent renters. Phone Main 704. j14

WANTED—(Continued)

WANTED—Girl to assist with housework. One who can sleep at home preferred. Apply 670 High St. j14

WANTED—Alteration lady; must be able to fit perfectly; also sell goods. Don't apply if you do not know the business. Triplett's. j14

WANTED—Party to rent 3 nicely furnished housekeeping rooms, strictly up to date, with light, gas and water and private bath; stairway. 515 Willamette street. Inquire J. B. Coleman. tf

WANTED—A young French violinist wants one or two ladies to assist in good vaudeville act. Apply between 7 and 8 p. m., room 34, in Coleman house. j14

WANTED—Loan of \$2000 or \$2500 for a period of one to four years. First-class real estate security; will pay 8 per cent interest. Address A. S. D. care Guard. tf

WANTED—Man in haying, experienced with hand scythe; also general ranch work. State wages and experience. E. J. Norton, Blachley, Oregon. j17

WANTED—Any lady can easily make from \$18 to \$25 per week working for me quietly in her own home locally. This is a bona fide offer, one which it will pay you to investigate, even if you can only spare two hours per day. No investment required. Turn your spare time into money. Write me at once for particulars. Address Harriet M. Richards, Box 39, Woman's building, Joliet, Ill. j14

WANTED—AT ONCE, TWENTY-FIVE YOUNG MEN FROM 15 TO 25 YEARS OF AGE, AT LEBANON PAPER MILLS. COLLEGE STUDENTS, THIS IS YOUR CHANCE TO EARN YOUR WAY DURING VACATION. APPLY TO THE LEBANON PAPER MILLS CO., LEBANON, OR., AT ONCE. j16

WANTED—Girl for general housework; one who can sleep at home nights preferred. Inquire at 670 High street. j15

LOST AND FOUND

LOST—July 5, a ladies' small purse; contained \$15 in gold, two \$1 bills and between \$3 and five in silver. Liberal reward. Return to this office. J. P. Callison. j19

R. E. OVERMAN, Halsey, Ore., legal adviser in land titles, member of the National Co-operative Realty Co., Notary Public for Oregon, and I am the owner of a few land option contracts that I have with the view of selling, which I will show anyone interested, what I am getting for the use of my money by so doing. I have a large list of farms and city property for sale at all times, also business propositions, and mining stock in the Doyle Consolidated Mines Co. of Colorado. I will help you buy, build or sell your home. My price is all right.

A. M. HENDRICKS, 820 South Oak St., bet. 13th & 14th. Phone Black 1802

ASK FOR THE D. & K. The new cigar made by the Eugene Cigar Co. j19

A BARGAIN. An A No. 1 dairy and stock farm consisting of 520 acres four miles from Eugene. Fine land for fruit and grain. \$25 per acre. Call or address owner, 232 East 11th street, Eugene, Ore. tf

COME TO HARRISBURG. Land as good as the best and cheaper than in any other part of the valley. Address The Pryor-Carter Company, Harrisburg, Or., for information and prices.

SOUTHERN PACIFIC TIME CARD. Toward Portland—Passenger, North-bound

No. 16—2:45 a. m.
No. 14—5:20 a. m.
No. 20—12:22 p. m.
No. 12—(No passengers taken)—5:21 p. m.
No. 18—5:35 p. m.

Southbound
No. 15—12:22 a. m.
No. 13—5:48 a. m.
No. 19—1:59 p. m.
No. 17—9:20 p. m.
No. 11—(No passengers taken)—9:48 p. m.

Wendling Branch
No. 83—11:10 a. m., arrives Eugene from Springfield.
No. 87—1 p. m., leaves Eugene for Wendling.

JOHN M. SCOTT, Gen. Pass. Agent.

BUSINESS CARDS

ARCHITECTS

E. J. ARMSTRONG, Architect and Superintendent. Room 209 White Temple. Residence 12th and Lawrence streets. Phone Main 183. tf

E. R. WELLS—Architect. Room 10, First National Bank building. Phone Main 202. tf

J. R. FORD—Architect, 37 West 7th st. Phone, Black 2622, Eugene, Or.

PHYSICIANS AND SURGEONS

WALLER & SWITH—Mrs. Olive Waller, Miss A. M. Smith—Osteopathic physicians. Cherry block, Sixth and Willamette streets. Phone Main 741.

DR. ANNA MAUER, Osteopathic physician. All curable diseases treated. Women and children a specialty. Office over F. E. Dunn's. Phone Red 1431.

DR. H. L. STUDLEY, Osteopathic physician. Office over Chambers store, 518 Willamette street. Phone Black 1321. Consultation free. Residence, 627 Pearl street, phone Black 3207.

C. H. Cannon, M. D.—Homeopathic physician. Chronic diseases and diseases of women and children a specialty. Electric, Vibratory and Light treatment. Office, suite 205, 206, 207 and 208 White Temple. Phone Main 540. Boards Hoffman House, Phone Main 11. j14

UNDERTAKERS

J. W. KAYS & CO., undertakers and funeral directors. Eugene, Or.

W. F. WALKER—Funeral Director. Phone Main 44, day or night. Springfield, Oregon.

DAY & HENDERSON, undertakers and embalmers, corner Williamette and Seventh streets.

W. T. GORDON, funeral director. State licensed embalmer. Office and residence, Tenth and Olive streets. Phone Red 4331.

ATTORNEYS-AT-LAW

J. F. SKIPWORTH, Attorney-at-law office over Linn's Drug store.

L. BILYBU, Attorney-at-law; office over Yoran's Shoe store, Eugene, Or.

LEON R. EDMUNSON, Attorney-at-law; rooms 1 and 2, Eugene Loan & Savings Bank.

L. M. TRAVIS, Attorney-at-law; office over Eugene Loan & Savings Bank, Eugene, Or.

C. A. WINTERMEIER, Attorney-at-law; land titles and probate specialties. Office over Chambers-Bris tow Bank.

S. D. ALLEN, Attorney-at-law; office over Eaton's Book store, 410 Willamette street. Phone Black 2881.

PAUL MERRILL—Attorney and counselor-at-law; rooms 8 and 10, McClung building, corner Eighth and Willamette streets, Eugene, Or. Telephone Red 1161.

WALTON & NESS, Attorneys-at-law; J. J. Walton and S. F. Ness. Will practice in all courts in the state. Office, room 3, Walton block, Eugene, Or.

GEORGE B. DORRIS, Attorney-at-law; office Hoover building, corner Eighth and Willamette streets, rooms 1 and 2, upstairs.

WOODCOCK & POTTER, Attorneys-at-law; A. C. Woodcock and A. O. Potter. Office one block south of Chrisman block, Eugene, Or.

WILLIAMS & BEAN, Attorneys-at-law; J. M. Williams, L. E. Bean. Practice in all courts of the state and before U. S. land office. Offices 12, 13, 14 and 15 McClung building.

I. N. HARBAUGH, Attorney-at-law; special attention given to divorce and settlement of estates. Agent for Continental Insurance Company. Room 5, First National Bank building, Eugene, Or.

JESSE G. WELLS, lawyer; 481 Willamette street, Eugene, Or. Give special attention to examination of abstracts, drafting of wills, settling of estates, conveyances and collections. Also to all pension matters. Phone Main 108.

DENTISTS

Dr. M. L. York's dental office will be closed until August 1st, during which time he will be away on a vacation. j14

VETERINARY SURGEONS

DR. J. CHRISTIE, Veterinary surgeon; county stock inspector. Phone Main 612. Eugene, Or.

MINING ENGINEERS

HERBERT LEIGH, mining engineer and expert metallurgist. Reliable information furnished to intending investors. Examinations and reports on mines and ore treatment. Eugene, Or.

CIVIL ENGINEER

CHESTER S. FORDLAND, M. Am. Soc. C. E. Civil and Consulting Engineer. Estimates, valuations, reports, plans and specifications of electric, steam and logging railways and electric power plants. Blue printing at reasonable rates. 32 East Ninth street. tf

To Be Contented Is

Is the Wish of All Men

You will be contented and live happy if you have a home on a tract of land that will produce a good income.

Here is Your Opportunity

Campbell's Addition to Santa Clara, 3 miles from Eugene, subdivided into 5 and 10-acre tracts, is rich bottom land, adapted to fruit and gardening. NO BETTER LAND IN LAKE COUNTY. It is on the line of survey of the new electric railroad. Church and school close by. Has telephone service and rural free delivery. On sale on easy terms.

Any Real Estate Firm

Or J. P. Campbell, 149 W. 5th St.

OREGON TIMBER LANDS

If you have Timber Lands to sell Send me description

Abstracts Furnished, Land Titles Examined, Timber Lands Cruised, Timber Lands Bought and Sold.

FRED FISK

Merchants' Bank Building, Eugene, Oregon.

U. of O. Meat Market

Full line of fresh and salted meat. Bacon, ham and lard. Fresh and smoked sausage. Orders put us with neatness and dispatch. Family trade solicited. Orders delivered free of charge.

T. F. BENNETT

Cor. South Park and Oak Sts. Phone Black 3011