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get 5, 10 or 15 acres of ice fruit land about 2 es from Eugene, on y terms if desired. 10 es with good house and n, about 6 acres of ring orchard, also all ds of berries. You can y this place for **$3000**
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or 15 acres for, per re **$175**
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—100 acres, 2 barns, house; 30 acres cleared; l orchard. $20 per acre.
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1-2 acres good bot- , only $1150.
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FOR SALE

FOR GOOD OAT STRAW—Call at Bailey's feed store, Tenth and Willamette streets.

WOOD FOR SALE—Telephones: Main 651 and Farmers 61. R. A. Maltzan. tf

FOR SALE—Fine driving team, carriage and harness. Hollenbeck & McMurphey, 487 Willamette street.

FOR SALE—Small house. Wish to have it moved off the lot. Samuel Cluer, 336 East 172th st. m1

FOR SALE—Two second-hand Petaluma incubators, good as new. Cheap. Chambers Hardware Co. tf

FOR SALE—Ten cords grub oak wood, delivered, $5 per cord. Must be sold this week. Address "X," care Guard. a2

FOR SALE—12-room house within 3 blocks of business part of the city. Inquire at 406 High street tf

FOR SALE—Nice full-blooded Jersey bull calf eligible for registration. Enquire at once. C. F. Croner, at fire house. m15

FOR SALE OR TRADE—Registered stallion, sired by Guy Wilkes with record of 2:18 and with six dams in list. Inquire of Duncan Scott.tf

FOR SALE—One two-seated full leather top surrey and light double harness. See them at Bailey's barn. C. E. Scott, 537 Willamette St.

FOR SALE—Complete line of house-furnishings, for cash or credit. Campbell-Fellman Company, corner Eighth and Olive streets. tf

FOR SALE—Beautiful strictly modern seven-room bungalow, with all improvements. 180 West 12th st., or phone Black 5681. tf

FOR SALE—Rubber-tired Bailey buggy and single harness; also a saddle, at bargain. Call at 790 Willamette street, or rooms 1 and 2, Chrisman building. tf

FARM FOR SALE—65 acres near Coburg; house and barn; $90 per acre. $2000 cash, balance on time if one wishes. Howe & Buoy, 474 Willamette street. tf

FOR SALE—300 acres of land, 250 in farm land and 50 in pasture; price reasonable; two miles east of Pleasant Hill store. Inquire Miller Bros. Lumber Co., Pleasant Hill, Ore. M17

FOR SALE—A seven-room house with barn and woodshed, well improved lot, 12 bearing fruit trees. Offered at a bargain if taken at once. 128 Washington street.

FOR SALE OR TRADE—Two draft stallions, one a black Belgian and the other a black Percheron, for sale or trade. Inquire of Duncan Scott, Eugene. tf

FOR SALE—A bargain if taken this week; long lease and furniture of 21-room boarding and lodging house; close in; best location in the city. Call or address 419 Willamette street tf

FOR SALE—Concrete gravel, building sand and loam; can furnish on short notice. Also all kinds of wood, 16 inch and 4 foot. B. A. Seelye, Phone Black 5012. tf

FOR SALE—80 acre timber claim, 5 miles from Crow; will trade for city property. Inquire of E. T. Condon, University Home Bakery. tf

FOR SALE OR TRADE—40 acres of timber, close to tide water, on Siuslaw; easy to log; 2,000,000 ft. old growth; will sell cheap or trade for Eugene property. Address Box 345, Eugene. tf

LOTS FOR SALE BY OWNER—Two lots and 8-room house; barn; fine land for garden; on Fourth street, near mill race; lot 160x95 feet on Twelfth and Alder streets, just north of Patterson school. J. J. Walton, 515 Willamette street. tf

FOR SALE BY OWNER—A new modern bungalow on West Eleventh street; one of the finest in the city; east frontage; corner lot and choice neighborhood. Will sell furnished. Enquire of owner, No. 704 Washington street. tf

FOR SALE—50 acres, well improved, 5-room house, barn and other buildings, 4 acres in young bearing orchard; 5 minutes' walk from the street car line, very cheap. $1500 cash down, balance to suit. Call or address D. S. Taylor, 320 East Eighth street. tf

FOR SALE—280 acre stock and dairy ranch, springs, creek and out range; 26 miles from Eugene, $10 acre; 10 room house, barn, 3 lots, fruit and shade trees, garden ground, near mill race, Eugene. Enquire M. E. M. at Guard office. tf

BUSINESS OPPORTUNITY—You are the man we want if you can put $1000 or more into a rapidly growing and well-known showcase and fixture plant. The money will be fully secured and you can secure employment at once, besides reaping the profits of an interest in the business. Full particulars 413-14 Fenton building, Portland, Oregon.

Unless It's a GOOD Store It Will NOT Pay To Advertise It!

Unless you know a person—unless that person comes into your life in some way—you are not greatly concerned about whether he is good or bad, desirable or objectionable.

It's so with a store. The people who never visit it care nothing about it one way or the other. It doesn't exist—for them. But when they are persuaded to patronize it—when they come to turn the spotlight of their attention on it—when it comes to have a part in their lives, as some stores must have in all lives—then it's different; then it does matter whether it strives to win confidence; it does matter whether or not its price concessions are genuine, dependable.

If it meets all tests that a good store must stand when it is advertised—when it thus invites the critical attention of the people—then advertising will "make" the store. If it fails in most of the vital things—if it proves, under the light of publicity not to be much of a store, THEN ADVERTISING WILL NOT PAY—for it will emphasize the shortcomings as well as merits.

For these same reasons it is generally assumed that the store which does not advertise is seeking to avoid close inspection and comparison, and that the store which does is courting them.

FOR SALE—CONTINUED.

FOR SALE—Two fresh milch cows. Phone Farmers 13x9. A30

FOR SALE—Lots in the Blair add at the Oregon Land Office. tf

DRY WOOD FOR SALE—Fir, oak, and ash, 4-foot and 16-in. length, delivered. Phone Red 7121. m26

FOR SALE—Barker's sawmill in Eugene, Or., for sale or lease. See I. N. Harbaugh, over First National Bank.

FOR SALE—New four-room house and barn; plenty of fruit trees and garden. Enquire at 216 Madison street, Eugene. tf

FOR SALE—40 acres of land in Southern Oregon, 200 yards from railroad, 6 miles from Riddles; good land. Price, $275. Call on Douglas Perry, Riddles, Or. my1

DON'T FAIL to see Chezem if you want bargains in real estate. We buy and sell farms and city property. Improved and unimproved. Timber and mining stock. H. Chezem.

FOR SALE—All kinds of rough lumber for sale at Miller Bros.' Lumber Co., Pleasant Hill, Oregon. Send us your orders and you will get your lumber. We also deliver it if wanted. Rough lumber at the mill, $7 per M. Phone Farmers 539.

FOR SALE—80 acres good fruit land, 25 acres open ready for the plow; the balance oak and fir grubs at least 1,000 cords of wood and fine fruit land when taken off. Price $750. A. M. Hendricks, 820 South Oak bet. 13th and 14th st. Phone Black 1802.

FOR SALE—A new modern 5-room cottage on West Fourth street, near school; 1 1-2 story; lot 50x160 feet; just completed and ready to occupy. Reasonable at $2500, but less will buy it if taken a once. For further information enquire at 704 Washington street. tf

R. E. OVERMAN, Halsey, Ore., legal adviser in land titles, member of the National Co-operative Realty Co., Notary Public for Oregon, and I am the owner of a few land option contracts that I have with the view of selling, which I will show anyone interested, what I am getting for the use of my money by so doing. I have a large list of farms and city property for sale at all times, also business propositions, and mining stock in the Doyle Consolidated Mines Co. of Colorado. I will help you buy, build or sell your home. My price is all right.

FARM FOR SALE BY OWNER—A farm of 550 acres, seven miles north of Eugene on the river road, for sale. About 500 acres in cultivation; 320 acres of it river bottom land; 135 acres in grass and clover; 50 acres fine timber and splendid garden land; two running streams which never go dry, and four wells of excellent water on the place; fruits and berries of all kinds; gobd fences and buildings; a modern dwelling house of eight rooms, hard finished and stone foundation. Land is adapted to grains of all kinds, hay, fruit, vegetables of all kinds, stock-raising and dairying. Place is on right-of-way of electric car line; telephone and rural mail delivery; school adjoining farm. Will sell any amount from 10 acres up. Address Louis C. Vitus, Junction City, Or., R. F. D. No. 2. Phone Farmers 123. my 17 dw

FOR SALE (Continued.)

FOR SALE—Seven-room house to be moved off lot. 132 E. 10th st.

WOOD FOR SALE—second-growth fir. 70 E. 7th st. Phone red 4372.

$30 French Ostermoor mattresses for $18.50; special sale price. Chambers Hardware Co. tf

FOR SALE—Small house. Wish to have it moved off the lot. Samuel Cluer, 335 E. 12th st. m1

FOR SALE—A team of well-matched driving horses; tame and gentle in every way. Inquire at University Home Bakery, 206 14th st. tf

FOR SALE—Seven and a half acres of fruit lands or city lots on street car line. Cal. at 406 E. 11th or phone Black 7111.

FOR SALE—All kinds two and four foot wood for sale cheap; 8½ miles west of Irving, L. L. Smeal, Junction City, No. 3. M21

FOR SALE—High-grade northern grown nursery stock. Yakima Valley Nursery, North Yakima, Wash. M. Christopherson, agent, Eugene.

A BARGAIN—New 5 room house, lot 100x200, young orchard, good soil, at London Springs; price $700. Address Mary A. Pedigo, London, Ore.

FOR SALE—Fir and oak wood. Inquire of Webster Kincaid, 81 East Ninth street, or phone Red 1462. a6

A SNAP—If taken soon. Six-room bungalow on lot 75x160. Electric lights and phone. Furnished complete; also high-grade Kimball piano. Enquire at this office.

TAKE NOTICE—When you want a fine residence lot at the right price, don't fail to see the Willamette Valley Land company. They have them near the car line in the Gross addition. Office in Theatre block, Willamette st. tf

FOR SALE OR TRADE—One of the best paying businesses in Eugene, long lease on building, a good chance for the right party; will sell for small amount of cash and balance in farm, timber or city property. Address "H. O.," care of Guard. tf

FOR SALE BY OWNER—13½ acres 3 miles southwest of Eugene near City View, in bearing English walnuts; apples, peaches, and small fruits; good buildings. For particulars, see owner, Mrs. D. M. Cox. tf

FOR SALE—8-room two-story house on good high lot that has been filled with loam. There is barn, fruit trees and loganberries; About 4 blocks from Willamette street. $1550. Address L. W., Guard Office. tf

FOR SALE AT $1250—Five year lease and furniture of 21 room board and lodging house. Owner retiring on account of failing health. Enquire at 419 Willamette street. The New Underwood. tf

HAVE FOR SALE—As I am going away about May 1st, I will sell at a bargain, one single top buggy, one single open buggy, one set of team harness, 3½ wide tire wagon. Have pasture for rent for horses and cattle; good grass and plenty of good water. E. M. Warren. tf

FOR SALE—Mrs. R. Sanders valuable residence property, located at 633 Olive street; ideal place for hotel or business house, in heart of the city. For particulars address Mrs. R. Sanders, 1355 Ellis street, San Francisco. m19

FOR SALE—A new, modern, 5-room cottage, 1½ story, well located, near school. Lot 50x160 feet. Just completed and ready to occupy. Reasonable at $2,500, but less will buy it if taken at once. For further information enquire at 704 Washington street. tf

FOR SALE—Buggy harness, single and double; rubber-tired Bailey buggy; saddle; half ton of hay; one of the best blooded driving mares in the country and her yearling filly. All at a bargain. Call at 790 Willamette street, or room 1 and 2, Chrisman bldg. tf

FOR SALE—I will sell to the right parties a few choice residence lots in my home tract adjoining Hendricks' Park. Building restrictions will exclude stables and other nuisances and require dwellings to cost not less than $1,000; will sell with or without gravity spring water. Every lot commands full view of city and river; near present Springfield car line. George Melvin Miller. tf

WANTED

WANTED—Roomers and boarders; Mrs. G. W. Mack, 795 Oak street.

WANTED—Four girls or women at the Fisher Laundry. tf

WANTED—To borrow, $1000 on good city real estate. Enquire H. B., care Guard.

BOY WANTED—To learn telegraphy. Good job. Inquire at Postal Telegraph office.

BOOKKEEPER WATED—A good competent bookkeeper can secure a steady situation in Eugene. Address "K," care Guard. a30

WANTED—Continued.

BOARDERS WANTED—671 Patterson street.

WANTED—A girl for general housework; good wages; apply at 538 East Thirteenth street. m6

WANTED—Small driving team, weighing from 900 to 1000 pounds. 1006 Harison st., corner 17th. a29

WANTED—A number of girls to learn nursing. Enquire at Eugene General hospital. tf

WANTED—Woodchoppers for good straight fir timber; easy wheeling from city. Plank & Johnson, 627 Willamette street. m1

WANTED—20 or 30 head of shotes from 30 to 80 lbs. weight. Address W. F. Reed, box 563, Eugene, Or. a9

WANTED—To borrow $3500 to $5,000 on good real estate security. Will pay 8 per cent. Address, "C. F.", care of this office.

WANTED—To bid on the wiring of your house. All kinds of bell and annunciator work. Prompt attention given to small repair work. G. M. Taylor, Phone Red 3301. 115

HELP WANTED—Tailoress for all around work. Good wages—must be competent. Call at 24 West 8th street, opposite P. O. tf

WANTED—Manager for branch office we wish to locate here in Eugene. Address The Morris Wholesale House, Cincinnati, Ohio. m23

WANTED—On installment, house and lot from $1,000 to $1,500, not too far out. Howe and Buoy, 474 Will street. Phone Main 638 tf

WANTED—1000 pairs of feet to fit with Kushion Komfort shoes. Parlor, room 1, third floor Coleman bldg.

WANTED — A competent piano teacher of Los Angeles wishes a few scholars. Beginners a specialty. Lessons, 50 cents. 125 W. 8th street. Phone Red 3071. m12

WANTED—Cooks who insist on using our Hoosier Kitchen Cabinets and Buck Ranges. Save time, fuel and steps. Campbell-Fellman Co., corner Eighth and Olive streets. tf

WANTED—A lot of timber for sale. We expect to have buyers from the East next week and this may be your opportunity to sell. Oregon Land Company, 412 Willamette street. tf

FOR RENT

FOR RENT—Furnished flat. Enquire at Schneider's flat.

FOR RENT—Two neat furnished rooms, very reasonable. 215 W. 11th street.

FOR RENT—1, 2 and 3 furnished or unfurnished rooms. Apply at 156 East Eleventh street. tf

FOR RENT—Good 7-room house at 421 Charnelton street. Address Blaine Hovey, Eugene, Or. tf

FOR RENT—A new four-room cottage, two blocks east of the University on car line. Enquire at 701 E. 11th st. tf

FURNISHED ROOMS—Three nicely furnished rooms, with or without board. 492 Lawrence street. tf

FOR RENT—5 good-sized, convenient housekeeping rooms. 617 Alder street. tf

FOR RENT—A six-room house newly constructed. Pump on porch, garden already in and other conveniences. Want to rent to couple without children if possible. J. M. Morris, over First National Bank, room 11.

PASTURE FOR RENT—I will take in stock on my place, 3 1-2 miles southwest of Eugene, on what is known as the Mathew Wallis land. E. M. Warren, 442 Lawrence st., Eugene, Or. tf

MISCELLANEOUS

ROOMS—AND BOARD—70 W. 5th.

DRESSMAKING—No. 23 West 10th st. a30

GASOLINE WOOD SAWING.—Telephones: Main 651 and Farmers 61. R. A. Maltzan. tf

FOR RENT—Two nice front single rooms; $8 and $10; furnace heat, electric lights, phone and bath. 154 Ninth street, corner High. tf

TIMBER BROKERS—Timber land bought and sold. Moved from the McClung building to Rooms 201 and 202, White Temple. Hammitt & Wood.

SAY—When you want anything in the housekeeping line go to Campbell-Fellman Company's store, corner Eighth and Olive streets. They have it. tf

GOOD HOUSE AND LOT, CHEAP

Five-room cottage on lot 60x150, all one large rooms and with a big porch, east front. Fine well water. Electric lights and telephone. Price $1500. Will take part down, terms on balance. Here is a chance to get a good home at a reasonable price within twelve minutes' walk from postoffice. Inquire on the premises, West Seventeenth and Charnelton streets, third house west of Willamette.

BUSINESS CARDS

ARCHITECTS

J. R. FORD—Architect, 37 West 7th st. Phone, Black 2622, Eugene, Or.

JOHN HUNZICKER, Architect; 303-4 White Temple, East Ninth street. Phone Main 149.

WELLS—E. R. Wells, architect; plans for all kinds of buildings; room 10, First National Bank building, Eugene, Ore.

FREE THOMAS, architect. Sketches and plans drawn, blue prints and specifications. General supervision over buildings in course of construction. If thinking of building, large or small, see me. Terms reasonable. Room 7, Chrisman block.

ABSTRACTORS

THE LANE COUNTY ABSTRACT CO., Rooms 2 and 3, Warren block Eugene, Or. Prices reasonable.

PHYSICIANS AND SURGEONS

DR. T. K. JOHNSON—Physician and Surgeon. Rooms 317 and 318, White Temple. Phone Main 717.

WALLER & SWITH—Mrs. Olive Waller, Miss A. M. Smith—Osteopathic physicians. Cherry block, Sixth and Willamette streets. Phone Main 741.

DR. ANNA MAUHER, Osteopathic physician. All curable diseases treated. Women and children a specialty. Office over F. E. Dunn's. Phone Red 1631.

DR. H. L. STUDLEY, Osteopathic physician. Office over Chambers store, 518 Willamette street. Phone Black 1321. Consultation free. Residence, 527 Pearl street phone Black 3207.

C. H. Cannon, M. D.—Homeopathic physician. Chronic diseases and diseases of women and children a specialty. Electric, Vibratory and Light treatment. Office, suite 205, 206, 207 and 208 White Temple. Phone Main 540. Boards Hoffman House, Phone Main 11. tf

K. A. LEEP, M. D.—regular physician and surgeon. Vibratory, electric and hot air treatments given. Obstetrics a specialty. Office rooms 218 and 219, White Temple. Office phone, Main 790. Residence phone Black 1251.

VETERINARY SURGEONS

DR. J. CHRISTIE, Veterinary surgeon; county stock inspector. Phone Main 612. Eugene, Or.

MINING ENGINEERS

HERBERT LEIGH, mining engineer and expert metallurgist. Reliable information furnished to intending investors. Examinations and reports on mines and ore treatment. Eugene, Or.

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J. F. SKIPWORTH, Attorney-at-law; office over Linn's Drug store.

L. BILYEU, Attorney-at-law; office over Yoran's Shoe store, Eugene, Or.

LEON R. EDMUNSON, Attorney-at-law; rooms 1 and 2, Eugene Loan & Savings Bank.

L. M. TRAVIS, Attorney-at-law; office over Eugene Loan & Savings Bank, Eugene, Or.

S. D. ALLEN, Attorney-at-law; office over Eaton's Book store, 614 Willamette street. Phone Black 2881.

C. A. WINTERMEIER, Attorney-at-law; land titles and probate specialties. Office over Chambers-Bristow Bank.

PAUL MERRILL—Attorney and counsellor-at-law; rooms 8 and 10, McClung building, corner Eighth and Willamette streets, Eugene, Or. Telephone Red 1151.

WALTON & NESS, Attorneys-at-law; J. J. Walton and S. P. Ness. Will practice in all courts in the state. Office, room 3, Walton block, Eugene, Or.

GEORGE B. DORRIS, Attorney-at-law; office Hovey building, corner Eighth and Willamette streets, rooms 1 and 2, upstairs.

WOODCOCK & POTTER, Attorneys-at-law; A. C. Woodcock and E. O. Potter. Office one block south of Chrisman block, Eugene, Or.

WILLIAMS & BEAN, Attorneys-at-law; J. M. Williams, L. E. Bean. Practice in all courts of the state and before U. S. land office. Offices 12, 13, 14 and 15 McClung building.

I. N. HARBAUGH, Attorney-at-law; special attention given to divorces and settlement of estates. Agent for Continental Insurance Company. Room 5, First National Bank building, Eugene, Or.

JESSE G. WELLS, lawyer; 481 Willamette street, Eugene, Or. Gives special attention to examination of abstracts, drafting of wills, settling of estates, conveyances and collections. Also to all pension matters. Phone Main 108.

UNLERTAKERS

J. W. KAYS & CO., undertakers and funeral directors. Eugene, Or.

DAY & HENDERSON, undertakers and embalmers, corner Willamette and Seventh streets.

W. T. GORDON, funeral director State licensed embalmer. Office and residence, Tenth and Olive streets. Phone Red 4431.

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Toward Portland—Passenger
No. 16—2:43 a. m., Oregon Express.
No. 18—6 a. m., Cottage Grove Pas.
No. 12—11:55 a. m., Roseburg Pass.
No. 14—6:42 p. m., Portland Express.

Toward San Francisco, Passenger
No. 11—2:18 p. m., Roseburg Pass.
No. 17—8:25 p.m., Cottage Grove Pass.
No. 15—12:32 a.m., California Express.
No. 13—5:44 a.m., California Express.

Wendling Branch
No. 84—9:30 a. m., leaves Eugene for Springfield.
No. 83—11:10 a. m., arrives Eugene from Springfield.
No. 87—1 p. m., leaves Eugene for Wendling.
No. 88—5:40 p. m., arrives Eugene from Wendling

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Gen. Pass. Agt.

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Land as good as the best and cheaper than in any other part of the valley. Address The Pryor-Canter Company, Harrisburg, Or., for information and prices.

For Sale

1800 acres of the best bunch grass land near Prineville; 100 acres of timber, 100 acres under cultivation and 200 acres more good wheat land and oat land that could be cultivated. Several acres of alfalfa which produces 3 crops per year; 3 good wells on the property besides numerous living springs. Fine young orchard, berries, 1 good barn, 1 stock shed 60x200 feet with loft for hay, new 10 room house and necessary out buildings. Beautiful shade trees around the house situated on county road and R. F. D. daily. Stock and farm equipments too numerous to mention, go with the place at $8.00 per acre.

A. M. HENDRICKS.

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comes all the sooner if you save a portion of each earned dollar, and promptly put it to work in the bank at compound interest.

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