

THE GUARD WANT ADS ARE READ BY EVERYBODY

CLASSIFIED COLUMNS

FOR SALE

FOR SALE—Lot on E. 5th st. half a block from depot. Address Box 331, Eugene, Or.

FOR SALE—Two modern houses, one vacant lot, all or separate. East 11th st. Call on S. R. Williams. tf

FOR SALE—Thoroughbred Herford bulls for sale. 550 Willamette st. tf

FOR SALE—35 square good corrugated iron roofing. Call at Eugene Gas Co. store. tf

FOR SALE—13-room house within 1 blocks of business part of city. Inquire 468 High st. tf

FOR SALE—Buff Orpington chickens. W. E. Hampton, 1102 Columbia av., corner 15th street. tf

WOOD FOR SALE—Dry oak wood. Inquire Dempster's store, 1102 Columbia av., or phone Black 1621. tf

FOR SALE—One span good work horse, weight about 2500 lbs. Call at 375 West 5th street. tf

A BARGAIN—Only stone bungalow in Eugene; 6 rooms; on lot 75x150; price \$2500. Oregon Land Company. tf

FOR SALE—Two fresh Jersey cows, 2 years old. Phone Farmers 115. Address A. W. Blanton, Eugene R. F. D. 2. Or. tf

FOR SALE—Big gray horse, four years old; harness and light spring express wagon, cheap. M. Logan, Wendling, Or. tf

HOUSE FOR RENT—3 1/2 blocks west from Willamette st.; house and barn; good condition. Address Box 14, Eugene, Or. tf

FOR SALE—16-in. slabwood and 16-in. planer wood. Orders promptly filled. C. E. Mead, Main 356 and Main 171, Springfield, Or. tf

FOR SALE—Complete line of house-furnishings. For cash or credit. Campbell-Fellman Company, corner 8th and Olive sts. tf

FOR SALE—Victor phonograph, with nearly 100 records, mostly 10-inch, and record cabinet, all in good condition; will be sold for \$45. Address "H. E. care Guard." tf

FOR SALE—Hot air engine; force pump connected; 600-gal. tank; fittings, 40 ft. 1 1/2 in. pipe, for sale cheap at Hall & Shumway's E 7th street. See it. tf

FOR SALE—Concrete gravel, building sand and loam; can furnish on short notice. Also all kinds of wood, 16-in. and 4 ft. B. A. Seelye, Phone Black 5012. tf

WOOD FOR SALE—Eugene mill wood delivered on short notice. Phone Main 54 or res. Black 5052. J. M. Puckett. tf

FOR SALE—\$25 for lots in manufacturing coast city of 2500 people and \$100,000 monthly payroll. Near beautiful bathing beach. The Oregon Co., 305 Wall-Fargo Bldg., Portland, Or. tf

FOR SALE—7-room house, nearly new; lot 16x125; new roof; rent \$100 per month at \$11 per month. Will sell subject to lease, only. \$2400. Howe & Buoy, 474 Willamette st. tf

FOR SALE—A fine lot of Royal Ann cherry, peach and apple trees. Call at Agate avenue and 23d st., Fairmont and see trees and Agent Capital Nursery Co., Box 375, Eugene. tf

FOR SALE—Choice baled hay, grain hay, two buggies and heavy truck—will trade for cattle; two Durham bulls on easy terms; one Jersey heifer may buy from at 40¢; near mid city, lot 150x75 on 12th and Alder sts., just north of Patterson school. J. J. Walton, 515 Willamette st. tf

FOR SALE BY OWNER—A fine new, modern, up-to-date, 8-room residence, desirable location, east frontage, convenient distance from business center; will be ready for occupancy about Jan. 1. No better bargain in Eugene. Address "X. Y. Z., general delivery, Eugene." tf

FOR SALE—Gasoline weed saw outfit, complete or will trade for team or vacant lot. For further particulars apply to J. R. Conrad, 733 E. 11th st. Phone Black 4762. tf

LOTS FOR SALE BY OWNER—Two lots and 8-room house; barn; fine soil for garden; near 4th and Alder sts., lot 150x75 on 12th and Alder sts., just north of Patterson school. J. J. Walton, 515 Willamette st. tf

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Unless It's a GOOD Store It Will NOT Pay To Advertise It!

Unless you know a person—unless that person comes into your life in some way—you are not greatly concerned about whether he is good or bad, desirable or objectionable. It's so with a store. The people who never visit it care nothing about it one way or the other. It doesn't exist—for them. But when they are persuaded to patronize it—when they come to turn the spotlight of their attention on it—when it comes to have a part in their lives, as some stores must have in all lives—then it's different; then it does matter whether it strives to win confidence; it does matter whether or not its price concessions are genuine, dependable.

If it meets all tests that a good store must stand when it is advertised—when it thus invites the critical attention of the people—then advertising will "make" the store. If it fails in most of the vital things—if it proves, under the light of publicity not to be much of a store, THEN ADVERTISING WILL NOT PAY—for it will emphasize the shortcomings as well as merits.

For these same reasons it is generally assumed that the store which does not advertise is seeking to avoid close inspection and comparison, and that the store which does is courting them.

WANTED—(Continued.)

WANTED—A good girl to help with general housework; must be good cook. 456 High st. tf

WANTED—To list every kind of property possible, especially do we desire several large farms that the owner will cut up in tracts to suit. We have been doing an extensive advertising business in the East this winter and we have hundreds of letters from people that will be here in a few weeks. With a few more people come we will sell your property. Come and see us. Real Estate Exchange. tf

FOR RENT

FOR RENT—A room at 367 E. 14th st. J. J. 15

FOR RENT—A good hotel property at Florence. Address William Brund, Florence, Or. tf

FOR RENT—A six-room furnished cottage by February 1. Call 450 Olive st., corner of West 6th. J20

MISCELLANEOUS

SAY—I am here again to work. I am the iron cement worker and finisher. Get your work done by L. C. Williams. tf

SAY—When you want anything in the housekeeping line go to Campbell-Fellman Company's, corner 8th and Olive sts. They have it. tf

TABLE BOARD—Select table board for a limited number; business or professional men preferred. Call Mrs. Skipworth, Phone Black 1251. tf

DON'T FAIL to see Chezem if you want bargains in real estate. We buy and sell farm and city property, improved and unimproved. Timber and mining stock. H. Chezem. tf

IF YOU are looking for an investment in timber or in large or small tracts of farm land, call at the Oregon Land Co.'s office, 412 Willamette st., here you buy, and look over our bargains. tf

NURSERY—All kinds of nursery stock from the most reliable firm in Oregon, sold at catalogue prices, discount for large orders; warehouse work done by the month. See A. D. DeRoos, landscaper, 533 A. 11th st. Phone Red 4762. tf

A SPRINGFIELD BARGAIN

Solid rock foundation, frame dwelling, modern finish; hard plaster, electric lights, best location; bringing good rent. Inquire at Guard office. tf

WANTED—A share of the farmers to eat at the Cozy restaurant, 6th and Willamette sts. tf

WANTED—A number of girls to learn nursing. Enquire at Eugene General Hospital. tf

WANTED—To trade lot in Marshfield, Or. for horse and wagon. P. O. Box 335, Eugene. tf

WANTED—To rent—a big farm on shares from 3 to 5 years. Address "C. D., care Guard." tf

WANTED—Good respectable girls at telephone office to learn operating. Apply at once. tf

WANTED—Fresh cow giving good quality of milk in exchange for good top buggy. R. McMurphy. tf

WANTED—To buy, talow and grease; highest market price paid. Eugene Soap Works, 59 E. 9th st. J23d

WANTED AT ONCE—At Eugene Poultry store, 192 E. 9th st. young chickens weighing from 1 1/2 to 3 1/4 lbs. Phone Main 646. tf

WANTED—A list of timber for sale. We expect to have buyers from the East next week and this may be your opportunity to sell. Oregon Land Co., 412 Willamette st. tf

WANTED—Foods who insist on using our Hoosier Kitchen Cabinets and Buck ranges. Save time, fuel and steps. Campbell-Fellman Company, corner 8th and Olive sts. tf

WANTED—To list all the 5, 10, 15 and 20 acre tracts of land possible. In a few weeks we will have a large number of buyers from the East and you had better list with us at once. The Real Estate Exchange. tf

WANTED—Parties to rent seven newly furnished rooms for housekeeping; modern, up-to-date. 515 Willamette st. Room 19. Also nice room for restaurant or harness shop in the same building, facing Park st. tf

MEN WANTED—Quickly, by pie "Chicago" mail order house, to distribute catalogues, advertise, etc. \$25 a week, no experience required. Manager, Dept. 561, 255 Wabash avenue, Chicago. tf

WANTED—Good paying, completely furnished hotel or rooming house to rent with privilege of buying later, cost with cash, or on terms; poultry, in lively, growing town. For assistance compensation after renting. Albert Angermayer, Gen. Deliv., 220 Portland. tf

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PROFESSIONAL COLUMN

ATTORNEYS-AT-LAW

G. F. SKIPWORTH, Attorney-at-law; office over Lind's Drug store. tf

L. BILLYEU, Attorney-at-law. Office over Yoran's shoe store, Eugene, Or. tf

LEON R. EDMUNSON, Attorney-at-law. Rooms 1 and 2, Eugene Loan & Savings Bank. tf

L. M. TRAVIS, Attorney-at-law. Office over Eugene Loan & Savings Bank, Eugene, Or. tf

S. D. ALLEN, Attorney-at-law. Office over Eaton's book store, 614 Willamette street. Phone Black 2381. tf

C. A. WINTERMEIER, Attorney-at-law. Land titles and probate specialties. Office over Chambers-Brislow Bank. tf

PAUL MERRILL, Attorney and counsellor-at-law. Rooms 8 and 10, McClung bldg., cor. 8th and Willamette sts., Eugene, Or. Telephone Red 1151. tf

WALTON & NESS, Attorneys-at-law. J. Walton and S. P. Ness. Will practice in all courts in the state. Office, room 4, Walton bldg., Eugene, Or. tf

GEORGE B. DORRIS, Attorney at law; office Hovey bldg., cor. 5th and Willamette sts.; rooms 1 and 2, upstairs. tf

WOODCOCK & POTTER, Attorneys-at-law. A. C. Woodcock and E. O. Potter. Office in block south of Christian block, Eugene, Or. tf

WILLIAMS & BEAN, Attorneys-at-law. J. M. Williams and E. E. Bean. Practice in all courts of the state and before U. S. land office. Offices 12, 13, 14 and 15, McClung Building. tf

I. N. HARRBAUGH, Special attention given to divorces and settlement of estates. Agent for Continental Insurance Co., Room 5, First National Bank bldg., Eugene, Or. tf

JESSE G. WELLS, lawyer, 481 Willamette st., Eugene, Or. Gives special attention to examination of abstracts, drafting of wills, settling estates, conveyancing and collections. Also to all pension matters. Phone Main 108. tf

PHYSICIANS AND SURGEONS

K. A. LEEP, M. D.—Regular physician and surgeon. Vibratory, electric and hot air treatments given. Obstetrics a specialty. Temporary office 608 Willamette street, Christian block. Phone Black 4481. Residence Phone, Black 1321. tf

DR. H. L. STUDELEY, Osteopathic physician. Office over Chapman's store, 513 Willamette st., Phone Black 1321. Consultation free. Residence, 527 Pearl st., Phone, Black 3267. tf

C. H. CANNON, M. D., homeopathic physician and surgeon; chronic diseases and diseases of women and children a specialty. Electric vibratory and light treatment. Office, Suite 1, 2nd 3, Dunn bldg. Phone Main 540. Boards Hoffman House, Phone Main 1631. tf

DR. ANNA MAURER, Osteopathic physician. All curable diseases treated. Women and children a specialty. Office over F. E. Dunn's. Phone Red 1631. tf

ARCHITECTS

FREE THOMAS, architect. Sketches and plans drawn. Blue prints and specifications. General supervision over buildings in course of construction. If thinking of building, large or small, see architect. Terms reasonable. Room 7, Christian block. tf

HARDEN & WELLS, architects and mechanical engineers. Complete plans and specifications with detail drawings. Structural engineering and building supervision. Telephone Main 362. 1st Nat. Bank bldg. Phone Main 362. tf

UNDERSTAKERS

J. W. KAYS & CO., undertakers and funeral directors. Eugene, Or. tf

DAY & Henderson, undertakers and embalmers. Cor. Willamette and 7th sts. tf

W. T. GORDON, funeral director. State licensed embalmer. Office and residence, 19th and Olive sts. Phone Red 4481. tf

VETERINARY SURGEONS

DR. J. CHRISTIE, Veterinary Surgeon. County stock inspector. Phone Main 613. Eugene, Oregon. tf

REAL ESTATE AGENTS

J. L. CLAIKE & CO., dealers in real estate. Greenwell, Or. tf

MINING ENGINEERS

HERBERT LEIGH, mining engineer and expert metallurgist. Reliable information furnished to intending investors. Examinations and reports on mines and ore treatment. Eugene, Or. tf

ABSTRACTORS

THE LANE COUNTY ABSTRACT CO., Rooms 2 and 3, Warren Block, Eugene, Or. Prices reasonable. tf

SOUTHERN PACIFIC R.R. TIME CARD

Toward Portland—Passenger. No. 12—2:45 a. m., Oregon Express. No. 13—4:15 a. m., Cottage Grove Pass. No. 14—11:55 a. m., Roseburg Pass. No. 15—6:42 p. m., Portland Express. No. 16—11:15 p. m., Roseburg Pass. No. 17—3:35 p. m., Cottage Grove Pass. No. 18—12:32 a. m., California Express. No. 19—12:32 a. m., California Express. No. 20—12:32 a. m., California Express. No. 21—12:32 a. m., California Express. No. 22—12:32 a. m., California Express. No. 23—12:32 a. m., California Express. No. 24—12:32 a. m., California Express. No. 25—12:32 a. m., California Express. No. 26—12:32 a. m., California Express. No. 27—12:32 a. m., California Express. No. 28—12:32 a. m., California Express. No. 29—12:32 a. m., California Express. No. 30—12:32 a. m., California Express. No. 31—12:32 a. m., California Express. No. 32—12:32 a. m., California Express. No. 33—12:32 a. m., California Express. No. 34—12:32 a. m., California Express. No. 35—12:32 a. m., California Express. 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