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You will find our company doing its full share in the work of municipal development. If we all pull together success is bound to be our reward. The success of each will redound to the success of all. Our company wants no revenue that it does not earn.

We believe that any public utility corporation can be conducted to the satisfaction of the public and the stockholders and be fair to both. No individual nor any corporation can be absolutely perfect. The best we can do is to make an earnest effort always in the right direction. We are anxious to investigate errors and apply correction.

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FIRST PLACE YOU LODGE A COMPLAINT

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Mutual 5010

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Telephone 196 SALEM, OREGON 362 State Street

INDUSTRIAL DEVELOPMENT AND PROGRESS OF OUR HOME STATE

NEW CLOVER PROLIFIC.

Farmers of Tillamook County Make
Valuable Discovery.

Tillamook—Considerable interest is taken in a new plant, a native of Tillamook county, which is called a perennial clover, and it is asserted by those who have experimented with it that it will produce from 30 to 50 tons of feed to the acre. It is a species of the alsike, with alsike food values. It perpetuates itself from node buds and buds, and has no bloom, flower, seed or sex. It grows in the winter as well as in the summer, and frost does not interfere with or stop its growth. To procure seed, the clover is cut in a feed chopper. It will thrive on any land on which red clover will grow, and on land too wet and too cold to grow red clover. One plant produces from 200 to several thousand plants. May planting will yield a crop in July.

It is said by those who are growing it that it produces green feed summer and winter in enormous quantities. A sample of the clover was sent to the department of agriculture at Washington, D. C., and J. M. Westgate, agronomist, writes that it is one of the most interesting specimens that has come to the attention of the department, and a specialist will be sent to Tillamook to investigate and report on this new perennial clover discovered in the southern part of the county.

BEEF TESTS GOOD.

Government Experiments in Klamath
County Encouraging.

Klamath Falls—W. H. Heilman, of the Klamath project of the United States reclamation service, has achieved some fine results from his efforts to encourage the sugar-beet industry in Klamath county, the samples of what Mr. Heilman induced the farmers to grow being pronounced by Mr. Orton, sugar-beet expert of the department of agriculture at Washington, as "almost phenomenal." Mr. Heilman is in Washington now to do work for the reclamation service and incidentally work for co-operation of government officials in having the sugar-beet industry in Klamath county given as much impetus as possible.

Last spring he was able to begin definite work with sugar beet experiments among the farmers in Klamath county, and distributed 200 pounds of beet seed, which he had obtained from the department of agriculture. Captain O. C. Applegate, a pioneer Klamath county developer, also supplemented the distribution work. From tests made of the beets grown by the farmers Mr. Heilman says, in a letter, that the Klamath district "has demonstrated very clearly that it is in the sugar-beet belt of the country."

FARM THRIFT IS AIM.

Corvallis Club to Emphasize Intensive
Land Methods.

Corvallis — Promotion of intensive farming in Benton county will absorb much of the activities of the Corvallis commercial club in the current year. Special attention will be given to the development of the small fruit industry. At the first meeting of the new board of officers it was determined to press this campaign, which was outlined at the annual business meeting of the club members.

The Commercial club, which has a membership of nearly 300, is in excellent condition financially, and is declared an efficient force in the up-building of the community.

There is a strong and increasing sentiment among the members that the advertising of this country's resources in the East should be carried on by co-operative work of the various commercial bodies of the Willamette valley and of the state, and that the individual activities of the club should be confined to local public improvements and the developing of local industries.

Fruit Trade Great.

Eugene—Business handled amounting to nearly \$250,000 and the sum of \$51,996.41 paid growers were the principal items of the report of Manager J. O. Holt to the stockholders of the Eugene Fruitgrowers' association at its annual meeting here. This was an increase of over \$6,000 in the amount paid the growers over the figures of last year. The manager also reported a gain of 28 in membership of the association the past year, and substantial improvements made to the packing plant.

Oregon Apples to Germany.

La Grande—Apple shipments from the Grande Ronde valley have been made to Germany, which country promises to become a large market for the product. Mr. Imbler having shipped several cars early in the season. Last week two cars of Rome Beauties and other varieties were shipped from Elgin by Sherman Chapple. Both orders were secured through the Northwestern Fruit Growers' exchange.

Newport May Have Shipyard.

Newport—George Walker of Toledo, builder of the Newport, Truant and various dredges and small boats, is looking for a suitable location for a shipyard in Newport. Mr. Walker has watched the steady growth of shipping in Yaquina Bay and is convinced that the demand for new ships and repairs in Newport will justify establishing a yard here. He has received a number of offers of waterfront property.

NEWBERG APPLE MEN MEET.

John Hutson Heads Organization To
Call Big Mass Meeting.

Newberg — At a meeting of apple growers to effect an organization John Hutson was chosen chairman and J. W. Bairs, Jr., secretary, and the general situation in regard to the planting, pruning, spraying and general care of apple trees was discussed. The fact was disclosed that most of those present were comparatively newcomers here, but they were all owners of apple orchards, and they expressed a determination to make this valley the banner apple producing section in the state. The total acreage represented was 296 acres, and statements were made by several of those present that others would heartily join in the organization as soon as they had an opportunity.

It was finally decided to hold a mass meeting of apple growers on Saturday, January 27, at 2 p. m., and the secretary was directed to invite experienced apple orchardists of Hood River and one or more from the state universities to be present and address the meeting. There were many interesting points brought out, as the result of experiences of those present in the cultivation of their orchards. It was suggested that prune growers be invited to join the association, but after some discussion on that line it was decided that it would be better to confine the membership to men who are engaged in the apple industry alone.

FINE GOAT COUNTRY.

Oregon Has 231,000, Says Professor
Withycombe.

Dallas—"Oregon has 231,000 goats, and to show conclusively that Oregon is a first class goat country we can simply cite the fact that William Riddle & Sons, of Polk county, recently sold 290 pounds of two-year's growth of mohair for \$4 per pound," said Dr. James Withycombe, director of the experiment station at the Oregon Agricultural college, in addressing the Dallas Goat Breeders' association, under the auspices of the Commercial club.

"It is highly commendable to the Dallas Commercial club that it has promoted the agricultural industries of the county, and particularly the goat industry," he continued. "Such work by similar organizations has been helpful in promoting agriculture throughout the state."

"Polk county stands first in the production of Angora goats, first in the production of long-wool sheep, and first in the production of high-class Jersey cattle."

Poultry Show Prospects Good.

Oregon City—That Oregon City will have a big poultry show February 2 and 3 is positively assured. Among the attractive exhibits will be a colony of three-day-old White Orpingtons from the poultry yards of J. H. Graw, of Bolton, and George DeBok's famous gobbler, which he says is the largest in the state. The management is building a special cage for this bird. Cash premiums have been offered for the best of their class of the following varieties: White Plymouth Rocks, Barred Plymouth Rocks, White Wyandottes, Rhode Island Reds, Brahmas, Cochins, Langshans, White Leghorns, Brown Leghorns, Black Minorcas, Hamburgs, White Orpingtons, Games, Anconas, Bantams, Pigeons, bronze turkeys, Pekin ducks, Indian Runner ducks, Toulouse geese. One of the features of the approaching show will be the Angora cat and Belgian hare department.

Olcott's Suit is Failure.

Selem—Secretary of State Olcott's suit against State Printer Duniway to oust the state printing office from the State capitol is practically a failure as far as the lower court is concerned. Judge Kelly has sustained a demurrer of the defense which will send Olcott into the Supreme court unless he desires to drop the case. It is understood that an appeal will be taken. Duniway has won practically every point brought up in the lower court. The case has not been tried on its merits so far.

Nehalem Canneries Are Busy.

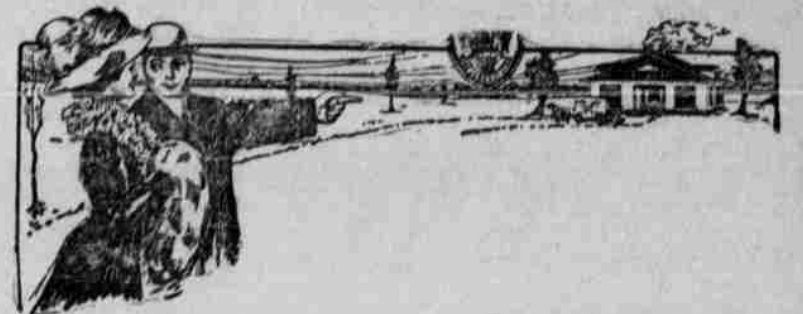
Nehalem—Both the canneries on the river here are busy packing steelhead salmon, the catches of the Nehalem fishermen being good for this season of the year. The fact that fishermen are catching many silverside salmon is causing no little comment, from the fact that the catches of this variety are most unseasonal. The steelheads and silversides are bringing 3 and 4 cents a pound at the canneries, a fair price for this season of the yearly catch.

Baker Club Backs Movement.

Baker—The Baker Commercial club has voted to assist in the efforts of the Oregon branch of the American mining congress in securing a mining test station here. The Commercial clubs of Sumpter and Prairie City have already voted to help in the movement.

Open 74 Baker Postal Accounts

Baker—Since the establishment of the postal savings bank here there has been deposited an average of about \$1,500 a month. In this time there have been 74 accounts opened and 28 closed.



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...Drexler & Alexander...

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