

UNION STOCK YARDS REPLY

(Continued from first page)

en, however, that it is distinctly to the shipper's advantage to give himself the benefit of the commission men's knowledge, skill and experience in the sale of live stock.

You were again misinformed as to the price of hay charged by the yard company. This charge is one and one-half cents per pound and inasmuch as the buyer pays for all the hay and grain that live stock eat at the same price per pound as he pays for the animals, live stock shippers are always anxious to feed their animals before they are offered for sale.

In the closing paragraph of your article you speak of the principal buyers of stock controlling the board of directors, who fix the daily price of stock. I have above explained this.

Now, Mr. Editor, I have written you a long letter but I know that you want to be fair. I also know that if you had looked into the matter thoroughly you would concur in the statement that the greatest aid to the live stock raisers and shippers is the establishment and maintenance of such market places, afforded only by stock yards such as ours. About a billion and a half of dollars is paid out annually in the United States for live stock offered for sale by commission firms on regularly established stock yards. It is the business of the stock yards company to attract buyers and sellers to a place of business which gives the best facilities possible for the conduct of same. Stock yards companies are a guaranty to the shipper and to the buyer that no trickery or unfair methods will be practiced in the buying and selling of live stock while such live stock is in the care of the stock yards company. Live stock is unloaded and loaded, is fed and watered and the scales installed and maintained by stock yards companies are the last word in the matter of weights.

Stock yards companies are not directly interested and are not pecuniarily benefited in or by the matter of weights or prices and in consequence its charges for yardage, for feed, for weighing, for loading and unloading are uniform and are unaffected by any condition whatsoever. The feed and water the animals consume before being sold are paid for by the buyer at the same rate as the animal brings per pound and every thinking and experienced stockman knows the value, the utility and desirability of stock yards. I sincerely trust that you will make a personal trip to Portland and give me the pleasure of showing you at first hand the correctness of the statements I have made herein. Yours very truly,

D. O. Lively, General Agent.

What the Yards Promised.

Copy of letters sent out on September 3 to stockmen of the country is as follows:

We take pleasure in announcing that on September 15 the new Portland Union Stock Yards will be open for business. This will mark an epoch in the live stock industry on the Pacific coast. The establishment of similar stock yards has meant untold increase in the value of live stock in all of the sections tributary to Chicago, Kansas City, Omaha, St. Joseph, St. Louis, Fort Worth and Denver. Stock yards letter continued XXX

ver, and history will repeat itself at Portland. The new Union Stock Yards are as complete, as modern and as convenient as the biggest or best yard in the United States. Every facility is at hand for the safe and speedy unloading, feeding and handling of cattle, sheep, hogs and horses. The sheep and hog pens are under cover, all of the pens are drained and sewerage and every modern idea in stock yard construction has been adopted and put into effect. We have some improvements over the older stock yards that you will appreciate.

There are fifteen buyers who will take part or all of their needs from stock offered at the Portland Union Stock Yards, which insures active competition. Feed charges will remain the same as at the old Portland Stock Yards but yardage charges will be changed to conform with the schedule in effect at all of the markets above mentioned. These charges are as follows: Cattle twenty-five cents per head, maximum \$8.00 per car; hogs eight cents per head, maximum \$8.00 per car; hogs, double decks, eight cents straight, no matter what the number is; sheep, double or single decks five cents straight per head, no matter what the number is; horses twenty-five cents per head.

Bill your stock, care Union Stock Yards, Stockdale. Any inquiry addressed to us concerning the market will be cheerfully answered. We want you to write us. We want to get in touch with you and it will be our purpose to do everything we can to facilitate the marketing and enhance the value of the live stock that is tributary to this market.

In order to reach the new yards from Portland, take street car going north on Second street. This car crosses the steel bridge and carries a Union Stock Yards sign. You are cordially invited to visit the yards and the exchange. Yours very truly,

Portland Union Stock Yards Co., D. O. Lively, General Agent.

General Business Statement.

Following is a statement of the business done by the Union Stock Yards of Portland during the first month:

The Portland Union Stock yards have been in business a month October 15. Business has grown and ship pers realize that they now have a market for all the cattle, sheep and hogs they can produce. There are nine commission firms doing business at the yards. If you are interested, their names will be sent you on application.

Cattle: Receipts for the thirty days were 5627 head. The market has shown tone and strength throughout, with the demand for top quality cattle active and snappy. This stuff has found ready sale, but shippers will be making money for themselves if they will finish their cattle better. The market for good steers is around \$4.40. Fair to good \$4.00 to \$4.25; medium or feeders \$3.00 to \$3.50. Strictly good cows \$3.50; medium and common from \$2.50 to \$3.00. Bulls from \$2.00 to \$2.50. There is a strong demand for light calves, weighing under 200 pounds with a ready sale at \$5.00 to \$5.50. Medium \$4.00 to \$4.25.

Sheep: Receipts for the thirty days were 15,839 head. Market steady and active. There has been some business done in feeder sheep and there is a good chance for money making in this line. Fat sheep and lambs are scarce and in high demand. Quotations at this time are: Best ewes \$4.00 to \$4.25; fair to good from \$3.50 to \$3.75; wethers \$4.25 to \$4.50; fair to good \$3.75 to \$4.00. Lambs from \$5.00 to \$5.50.

Hogs: The feature of the market has been hogs. The receipts for the thirty days were 8554 head. Four times that many were wanted. In the last two weeks sound packers bought forty loads on this market and the rest went to local buyers. Is a big chance for a hog stocker and feeder business. This market must have more fat hogs and the farmer who does not contribute to that demand is overlooking good money. Prices have ranged around \$8.00.

For tops. Thin hogs have sold as low as \$5.00. Eastern markets are showing a lower tendency.

For Chapped Skin.

Chapped skin whether on the hands or face may be cured in one night by applying Chamberlain's Salve. It is also unequalled for sore nipples, burns and scalds. For sale by P. M. Kirkland.

Vetch Seed for Sale.

I have 100 sacks of seed vetch and oats already mixed to sow. The price is right. L. E. Stapleton. 29-22

Patronize our advertisers.

This year Hallowe'en comes on Sunday night and from the force of custom it will be observed Saturday night and if the boys play some mischievous prank on you take it good naturedly and remember that you were young once yourself.

Faber's Self-Filling Fountain Pens. They are right. Williams Drug Co. 1114

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In this restaurant you are sure it will be excellent as to food, cooking and service. The surroundings speak for themselves, and the bill of fare tells truly of fine eating at little prices. Come in and bring a friend or two along. You will all be pleased.

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