

Winter Shoes, Dress Shoes

Cost and Quality Count

See my stock and get prices.

Full Line of Strings, Oils, Polishes, Etc.

First Class Repairing

Post office block Phone 6802

CHARLES M. ATWATER

Guaranteed work, Cleaning, Pressing

Men's Suits, Overcoats, Sweaters
Ladies' Suits, Dresses, Sweaters

Give me an order and be convinced.

T. J. WEDEKIND Monmouth Ore

School Supplies

Candy and Fresh Fruit

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P. H. JOHNSON

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Good Goods and Fair Treatment

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Fire and Accident Insurance

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W. H. NEY

Successor to G. W. Chesebro


Monmouth Oregon

MONMOUTH TRANSFER

Transferring by auto truck and by team, within the city or out of town.

Leave orders at Garage Call Phone 2003

W. B. EGLESTON



PURE MILK

"Ordinary farm milk", says Lieut. Hill (of the Naval Academy farm, near Annapolis, Md.) "contains about 5,000,000 bacteria per cubic centimeter." A cubic centimeter is about 16 drops.

The U. S. Government says: "Bacteria in milk are dangerous to human health." Take no risk.

Buy inspected milk of low bacteria count. We produce and distribute the only inspected milk in the city.

Inspected every month by G. V. Copson, Corvallis, milk inspector.

Drop in and let us show you the results of these Analyses. They are also on file at the office of Bacteriology, Agricultural building, Corvallis.

YOUNG BROTHERS DAIRY

MAKING GOOD IN A SMALL TOWN

Real Stories About Real Girls

By MRS. HARLAND H. ALLEN

INSURANCE SELLING AS AN INCOME SOURCE

THE girl who has been successful since childhood in "persuading people to do things" has the faculties which she can capitalize in selling insurance. For the power of persuasion, plus the art of attention, comprises the science of salesmanship.

So a small-town girl who succeeded in selling me an accident policy gave me to understand, in a conversation subsequent to the transaction.

"It's the girl who's always been able to 'talk people around'; who always got the best of it when she 'swapped clothes' with her sisters—that's the girl who should sell insurance," she declared. "No girl should take up the work unless she likes to sell; unless, in minor, everyday ways, she has always been successful in selling."

In other words, the insurance agent must, paradoxically, be successful before she even starts work! Now, for the girl who believes she is already successful in selling insurance is an invitation and an opportunity. She does not need to maintain an office; she does not need to keep regular hours; she may devote her full time, or only part of it, to the business; she may easily be successful with only a common school education; and she has at her disposal any one of a number of kinds of insurance which she may choose—life, accident, fire, hail, tornado or lightning.

The prospective agent should decide her special line of business with consideration for the type of community in which she lives, as well as her personal inclinations in the matter. She should cultivate a "line of talk" suitable to the type of insurance. While it is a business proposition, it has a great deal of sentiment connected with it—for most people think of it as a protection to those dear to them.

The first actual step for the prospective insurance saleswoman to take, after preliminaries are settled, is to select a company and get the appointment as agent. She should consider the local "styles" in companies, and connect with a concern that is already favorably known in the locality.

Since the insurance saleswoman's income is almost always on a commission basis, it depends on her own ability and industry. Then, too, the business tends to build itself up, since each policy holder also "has a friend who has a friend." Then, the renewals. Many of them are almost automatic, and will give to the saleswoman a truly "effortless income."

(©, 1924, Western Newspaper Union.)

Lost Alaskan Lakes Found by Aviators

Lost lakes of Alaska were found during the flight of the round-the-world flyers from Ketchikan to Seward, when they sighted bodies of water not charted in the latest and most authentic maps of the territory. Lieut. L. H. Smith, leader of the expedition, spent several days at Dutch Harbor jotting down new waters the flyer saw from the air. Tales of interior lakes are constantly brought in by trappers and prospectors. Near Short Bay last summer, a lake four and one-half miles long was discovered within five miles of a settlement. Aerial Mail Carrier Elison Elman passed over a large body of inland water—then a sheet of ice—near Tanana, in March, which was not shown on the last map. It is now the intention of the forestry service to use a seaplane during the summer to make a series of aerial photographs of the coast line from Ketchikan to Seward, with a view of checking up on the lakes, rivers, and islands, compared to present-day maps.

PLENTY OF DRY WOOD

We have an arrangement by which we get 2 carload, weekly, of Planer Mill-end Wood from Valsetz, which will supply all demands. This wood is dry and in stove lengths, ready to burn. Call at office with F. K. Skeen or phone.

Monmouth Wood Company
Pollan Brothers, Props.

Bargains

that will save you many a dollar will escape you if you fail to read carefully and regularly the advertising of local merchants in this paper

Couldn't Stand Balzac

A newspaper of Aschaffenburg, Bavaria, recently was inspired to publish Balzac's "Pere Goriot" in serial form. The pastor of the town indignantly led forth his flock and ratted the newsstands where the paper was for sale. The authorities intervened and the editor was prosecuted and found guilty of an outrage to public morals. The chances are that the "outrage" lay more especially in the fact that the famous novel is by a French author.—From Le Figaro, Paris (Translated for the Kansas City Star).

To Keep Poppies Awake

Poppies and other flowers that close their petals at sundown can be made to open them at night, according to Luther Burbank, the plant wizard. The flowers should be cut before day-break while their petals are still closed, he says, and then placed on ice for the day. In the evening, arranged in a vase filled with water and exposed to the warm air of a room, they respond to the heat by blooming.—Popular Mechanics Magazine.

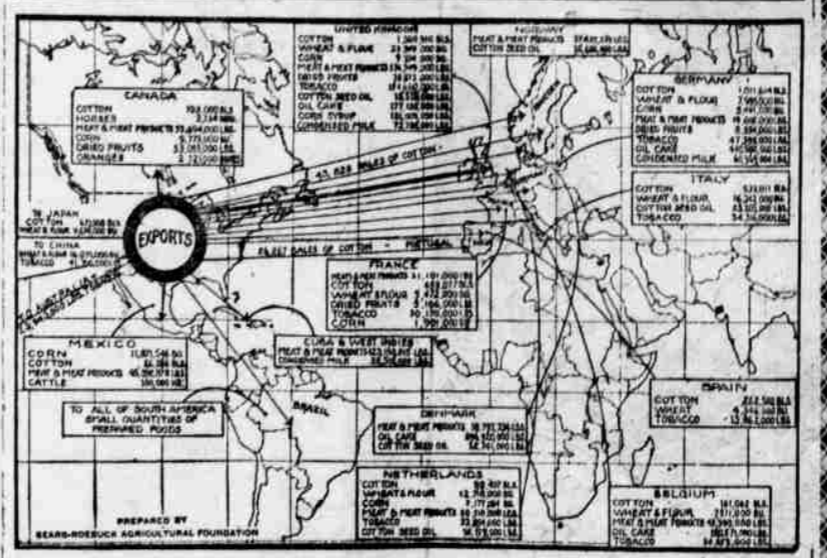
TH' OLE GROUCH

WELL, STRANGER, EF YA WANT MY OPINION, I'D SAY THIS TOWN IS LIKE MOST TOWNS, IT'S WHAT YA MAKE IT! YH' LIVE ONES GAN ITS TH' BEST TOWN IN TH' STATE WHILE TH' HAS-BEENS KNOCK IT! ME, I'D GAN IT HAS ONLY A FEW FAULTS, AN' THEM ALL WEAR PANTS!



CHARLES SUGRUE

Where U. S. Farm Products Go



Products of the American farm go to every civilized country of the world. Out of the United States each year is sent approximately one-half of the total cotton crop, one-fourth of the yield of the wheat fields, one-fifth of the porkers and huge quantities of corn and tobacco, dried fruits and other products of field and feed lot.

The accompanying chart, prepared by the Sears-Roebuck Agricultural Foundation, shows where the principal exports go.

In the United Kingdom more of America's farm exports are consumed than in any other nation. The United Kingdom uses more American cotton than any other country, her annual consumption averaging around 1,580,016 bales. Germany is in the market for almost as much cotton, using 1,011,614 pounds last year. The United Kingdom is the first market for American wheat and flour, tobacco, corn sirup and condensed milk. She also takes large quantities of dried fruits, oil cake, meat, meat products and corn.



GOOD FURNITURE IS YOUR DUTY TO YOUR HOME.

Utility Furniture

The pride of a thrifty housewife is her kitchen—especially if it is not only spick and span but also up to date. There are many things now that the modern kitchen requires. Among them are the labor savers, time savers and waste savers that experience has proved so helpful. Let us supply you with

Your Kitchen Needs

A kitchen cabinet, for instance, has more conveniences in it than you can realize without actually owning and using one. The steps one of them would save you might add many minutes daily to your leisure time. Let us show you how. We have fully equipped cabinets on display now.

Good Furniture Is Our Pledge to You

MONMOUTH HARDWARE

J. E. Winegar, Proprietor

BUILDING TILE

Made in Monmouth

make the best and most economical building material you can buy. In long wear and low cost of upkeep there is nothing that will compare with tile or brick.

The appearance of such a house is always attractive and it holds its selling value better than a frame house.

Drain Tile in all Sizes. Ask us about them.

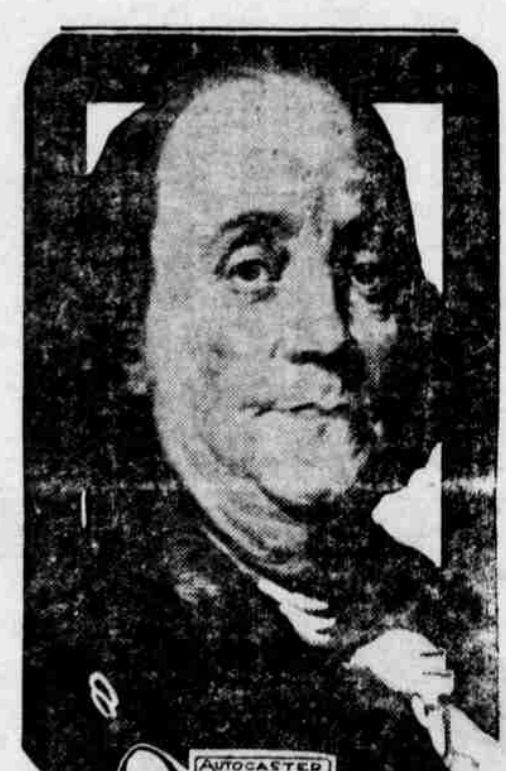
Central Clay Products Co.

ALL KINDS OF Fresh Meats

Also

Green and Ripe Olives
Pickles, Sardines
Wienies, Dried Beef
Canned Meats

MONMOUTH MARKET
Fred Hill, Prop.



THRIFT

Starting With Franklin's Birthday

Benjamin Franklin's birthday, January 17th, starts National Thrift Week. A week when every one of us should honor the Father of Thrift by patterning ourselves from his far-sighted example.

Tell the children of Franklin, the Founder of Saving. Teach them the necessity of providing against the future. And let us all heed Franklin's teachings.

The bank account started today may mean independence tomorrow.

First National Bank

Established 1889

MONMOUTH, OREGON