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 We can use all sorts of livestock, carlots or less. Have winter feed for horses, cattle and sheep.  
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 Strictly Fireproof and Modern. Near both depots and convenient car service to all parts of city.

**PUZZLED OVER THE RED SUNSETS** Phenomenon Which Occurred in the Autumn of 1883 Has Never Been Satisfactorily Explained.  
 Red sunsets made the autumn of 1883 memorable. They occurred in every part of the globe, but especially in the Indian ocean and the Southern Pacific ocean. Shortly after sunset a vivid red glow suffused the entire western sky, remaining for upward of an hour, when it would slowly fade away. This strange sight was first noticed in India, where it is said that the sun assumed a greenish tinge on nearing the horizon. In the latitudes of North America these red sunsets were of almost nightly occurrence for several months. In striving to account for these manifestations, a number of solutions were offered, but the theory that met with the greatest acceptance was that the red sunsets were caused by volcanic dust and gaseous matter vomited by Krakatoa, in Sunda straits, between Java and Sumatra islands. Calculations demonstrated the fact that manifestations of the red glow coincided with the course which such vapors would take on being wafted away by the prevailing winds. But this theory found many opponents.  
 A correspondent wonders where all the pug dogs have gone. A few years back they were found in many households, but now not one is to be seen in a month's journey. Most folk, however, have ceased worrying about where the pug has gone and only hope he will never come back. He was a selfish and conceited pup at best, and the Lord knows he was a homely brute. It did seem mighty ridiculous to waste love on a pug when one could get a St. Bernard for the same money.—Los Angeles Times.  
 Satisfying Explanation. The main reason why our chauffeur outdresses us is that he doesn't have to own an automobile.—Galveston News.

**MAKES RECORD ON A TRICYCLE** Six-Year-Old Boy Travels Distance of 28 Miles in About 9 Hours and 34 Minutes  
 Bisbee, Ariz.—John Andrews, six, son of Mr. and Mrs. P. E. Andrews of this city, claims the world tricycle record. One morning recently the boy started for a ride. Late in the afternoon a police officer in Douglas halted him for riding his tricycle on a sidewalk.

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**ALICE** A LICE, curiously enough, is a man's name, not a woman's. Originally it was given to the sons of the family, and is, without doubt, derived from the Anglo-Saxon Adelgis, of which the feminine form was Adelgisa. It means noble, in both its masculine and feminine forms. It is clear that Alice represents Adelgis, and not Adelgisa, and that the proper feminine form would be Aliza. Some believe that Eliza, generally thought to be a derivative of Elizabeth, is this missing form. For proof of Aliza as the representative of Adelgisa, the Liber Vitae of Durham records the changes in Adelgiza from the first noble lady of that name who laid her gifts upon the altar. By contraction it became by steps Adeliza, Anliza, and Aliza.  
 Aliza is still given to daughters of noble families in Europe. Adalitz, Adlitz and finally Alis, are other contractions. Aliza is a derivation which represents an effort at euphony lacking in Alisa, but Alisa is not so derived as is popularly supposed, but has a completely different origin.  
 Alise is purely English with a slight Teutonic flavor, since another explanation of its origin is that the name is derived from the feminine Adalbert or Adelchen, signifying "daughter" in Frankland. Aliz or Alisa in Lombardy was naturalized in England when Aliz la Belle married Henry I.  
 Alexandrite is the talismanic stone of Alice. It is found in the emerald mines of Russia and its splendid green, which changes pulsatingly to columbine red, makes it representative of the Russian national colors and therefore honored as a national stone. The Russians believe that it brings great fortune. It denotes hope and, when dreamed of, indicates much to look forward to. Monday is Alice's lucky day and 7 her lucky number. Her flower is the white hawthorne, which means hope.  
 Alice has been traditionally surrounded by all the virtues and simplicity which man is supposed to desire in woman. Indeed, the name is poetically synonymous with "true blue." It has been immortalized in the old song, "Ben Bolt":  
 Oh, do you remember Sweet Alice, Ben Bolt;  
 Sweet Alice with hair so brown;  
 Who thrilled with delight when you gave her a smile,  
 And trembled with fear at your frown?  
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**THE FRIENDLY PATH** L EARN to stand on your own feet. A few make headway by depending on others, but the majority must hoe their own path. Unless one, therefore, has confidence in himself and is able to cause others to trust and believe in him as he deserves, he is not likely to make much headway and his pathway will in all probability, be hedged with thorny briars. Day after day, as he plods onward toward his uncertain goal, his life is likely to be disturbed and his happiness destroyed by the thorn pricks every time he halts to reflect on the best way to gain his desires.  
 In the social world introductions are necessary. Those who push themselves into the midst of a formal party unannounced could expect nothing else but icy stares and an unpleasant departure through a rear door. But in the world of business, industry and finance introductions are not essential to success. Those who omen their misfortunes in not being able to have some one of high standing help shove them ahead are themselves their own worst handicaps.  
 A vice president of the United States Chamber of Commerce, still actively managing a big manufacturing business, though he is up in the eighties, recently declared that he didn't consider introductions of much value to those seeking business or industrial success. He tells a story to illustrate his reason for confidence that big men trust others just as quickly without introductions as with them, providing those seeking recognition believe in themselves and have the proper sort of personality. He declared that when banks in his own city were too small to extend to his business sufficient credit, he went to New York, without introduction and, by stating his situation frankly, obtained the line of credit he required for his shops.  
 Greater frankness would lessen business worries today.  
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**What's in a Name?** By MILDRED MARSHALL  
 Facts about your name; its history; meaning; whence it was derived; significance; your lucky day and lucky jewel

**The Friendly Path** By WALTER I. ROBINSON  
 THE FUTURE  
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**Between Friends.** "I had a lot o' friends once," said Charcoal Eph, ruminatively, "but one o' dem lent me a dollah, an' he tol' all de res, 'an' Lawdy, yo'll ain' got no idea how lonesome I is now!"—Richmond Times-Dispatch.

**Cuticura for Pimples and Blackheads.** To remove pimples and blackheads smear them with Cuticura Ointment. Wash off in five minutes with Cuticura Soap and hot water. Once clear keep your skin clear by using them for daily toilet purposes. Don't fail to include Cuticura Talcum.—Adv.

**Cat an Important Personage.** In Holland a wet wedding day means that the bride has forgotten to feed the cat. In Germany, we are told, the peasants who desire fine weather for their wedding day, must pay special attention to the needs of the cat.

**Figured Wood for Furniture.** From the very earliest days of furniture, through the Middle Ages, to the present time figured wood for furniture has found favor.

**Fairy Story.** Conclusion of a story on the children's page in magazine says, "And they were married and lived happily even after."—Kansas City Star.

**Flowering Plants in Britain.** Flowering plants known in the British Isles include over a quarter of a million varieties.

**Emotions Act on the Stomach.** Emotions, such as sudden fright, act on the human stomach, causing it to alter in shape.

**Stretch Spine to Retain Youth.** Stretching the spine for a few minutes each day is the latest recipe for prolonged youth.

**Aeronaut's Mascots.** Mascots are popular among airmen, one famous pilot pinning his faith to the tail of a fox.

**Well Expressed.** Some one has said of a fine and honorable old age, that it is the childhood of immortality.—Pindar.

# THE FOX BROTHERS' TRICK

IT WAS a long way around the pond and a long way across, so whichever way he went it meant a long walk for Mr. Fox, and he was in a hurry to get to the farm on the hill on the other side of the pond.  
 "If I could only slide across," thought he, "and I could, for I have an old sled. If only I had some one to push me and give me a good start. Coming home I could take my time."  
 The more he thought the better it seemed to him, and so Mr. Fox trotted off to Mr. Coon's house to ask him to push the sled.  
 If Mr. Fox had not been unkind to little Reddy Fox and his brother Rey he would very likely have had a long slide across the pond and arrived early at the farm.  
 But Mr. Fox had met the little Fox brothers one morning very early when they had been out hunting and taken

Mr. Coon to be at the pine tree by the pond the Fox brothers had thought of a plan to pay Mr. Fox for taking their chicken.  
 It was not a moonlight night, and so when Mr. Fox and Mr. Coon met they did not see any one behind the tall bushes and rocks by the fire tree.  
 Mr. Fox was leaning against the rock, with his back to the bushes, and when he felt something on his back he looked around quickly, but the wind was blowing, swaying the bushes and he thought that was what he felt, but it wasn't; it was something far different.  
 "Now, you understand, you are to place your paws against my back as I sit on the sled," said Mr. Fox to Mr. Coon; "push hard, and away I will go across the frozen pond, and when I come back I will give you a good breakfast to pay you for helping me."  
 Mr. Coon said he understood perfectly, and Mr. Fox took his seat on the sled. "Now, when I say three," said Mr. Fox, "run a step or two with your paws pushing on my back. One, two, three!"  
 But instead of skimming across the pond on the sled, the sled went skimming, and Mr. Fox sat on the ground, with Mr. Coon flat on his stomach behind him, his paws still fast to Mr. Fox's back.  
 "What do you mean by pulling me off that sled?" asked Mr. Fox, very angry. "Let go of me! You are pulling me over."  
 Mr. Coon tried to get up, but every time he moved he pulled Mr. Fox over backward, and soon they were scrambling and kicking like two jumpingjacks, while the little Fox brothers, with a paw over their mouths, ran as fast as they could until they were out of the hearing of Mr. Fox and Mr. Coon. Then they rolled over, laughing, on the ground at the funny sight they had left by the pond.  
 "That glue was very clinging stuff," said Reddy, sitting up on the ground. "Mr. Fox is a very smart fellow, but he was fooled when I put that glue on his back. He thought it was the wind blowing the bushes."  
 "Yes, that glue will keep them close together for a while, said Rey Fox, "but I reckon they won't be very fast friends after they get apart."  
 (© by McClure Newspaper Syndicate.)

**Mr. Fox Had Met the Little Fox Brothers.**  
 from them a fat chicken which they were carrying home for breakfast, which was very wrong as well as unkind, because the strong should never take advantage of the weak.  
 The little brother Foxes did not forget this, and when Mr. Fox called on Mr. Coon to ask his help the little Fox brothers happened to be passing and heard what he said.  
 All the way home they were thinking what they could do to plague Mr.

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 Cut, seam, hem and machine pleat skirts ready for hand.  
 Hemstitching, 5 cents per yard.  
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**MONUMENTS—E. 3d and Pine Sts.**  
 Otto Schumann Granite & Marble Works.  
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# The Secret of Being a Convincing Talker

How I Learned It in One Evening.  
 By GEORGE RAYMOND

"Have you heard the news about Frank Jordan?" The question quickly brought me to the center of the office. Jordan and I had started with the Great Eastern Machinery Company, within a month of each other, four years ago. A year ago, Jordan was taken into the accounting division and I was sent out as salesman. Neither of us was blessed with an unusual amount of brilliancy, but we "got by" in our new jobs well enough to have them.

Imagine my amazement, then, when I heard: "Jordan's just been made Treasurer of the Company!" I could hardly believe my ears. But there was the "Notice to Employees" on the bulletin board, telling about Jordan's good fortune.

I knew that Jordan was a capable fellow, quiet, and unassuming, but I never would have picked him for any such sudden rise. I knew, too, that the Treasurer of the Great Eastern had to be a big man, one who wondered how in the world Jordan landed the place.

The first chance I got, I walked into Jordan's new office and after congratulating him warmly, I asked him to let me "in" on the details of how he jumped ahead so quickly. His story is so intensely interesting that I am going to repeat it as closely as I can remember.

"I'll tell you just how it happened, George, because you may pick up a pointer or two that will help you."  
 "The first thing I did was to buy a number of books on public speaking, but they seemed to be meant for those who wanted to become orators, whereas what I wanted to learn was not only how to speak in public but how to speak to individuals under various conditions in business and social life."

"A few weeks later, just as I was about to give up hope of ever learning how to talk interestingly, I read an announcement stating that Dr. Frederick Monk had just completed a new course in business talking and public speaking, entitled 'Mastery of Speech.' I sent for them and in a few days they arrived. I glanced through the entire eight lessons, reading the headings and a few paragraphs here and there, and about an hour the whole secret of effective speaking was opened to me.

For example, I learned why I had always lacked confidence, why talking had always seemed something to be dreaded, whereas it is really the simplest thing in the world to get up and talk. I learned how to secure complete attention to what I was saying and how to make everything I said interesting, forceful and convincing. I learned the art of listening, the value of silence, and the power of brevity. Instead of being funny at the wrong time, I learned how and when to use humor with telling effect.

But perhaps the most wonderful thing about the lessons were the actual examples of what things to say and when to say them to meet every condition. I found that there was a knack in making oral reports to my superiors.

"What do you mean by pulling me off that sled?" asked Mr. Fox, very angry. "Let go of me! You are pulling me over."  
 Mr. Coon tried to get up, but every time he moved he pulled Mr. Fox over backward, and soon they were scrambling and kicking like two jumpingjacks, while the little Fox brothers, with a paw over their mouths, ran as fast as they could until they were out of the hearing of Mr. Fox and Mr. Coon. Then they rolled over, laughing, on the ground at the funny sight they had left by the pond.  
 "That glue was very clinging stuff," said Reddy, sitting up on the ground. "Mr. Fox is a very smart fellow, but he was fooled when I put that glue on his back. He thought it was the wind blowing the bushes."  
 "Yes, that glue will keep them close together for a while, said Rey Fox, "but I reckon they won't be very fast friends after they get apart."  
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**Still Has Much to Accomplish.** During the half-million or more years that man has inhabited the earth he has learned to cultivate only about three hundred species of plants out of more than a hundred thousand that are known to exist.

**Between Friends.** "I had a lot o' friends once," said Charcoal Eph, ruminatively, "but one o' dem lent me a dollah, an' he tol' all de res, 'an' Lawdy, yo'll ain' got no idea how lonesome I is now!"—Richmond Times-Dispatch.

**Cuticura for Pimples and Blackheads.** To remove pimp