

A GROWING INDUSTRY

THE OUTLOOK FOR DAIRYING IN OREGON.

J. D. Mickle, State Dairy and Food Inspector Addresses the Linn County Jersey Breeders.

The title of these remarks calls for a prospective view of the subject but we shall not attempt to speak from the viewpoint of a prophet, remembering that it is said that "he is without honor in his own country."

In order to arrive at any definite conclusion as to the future outlook of any business or industry we can be guided in judgment only by results of the past and conditions of the present. For a number of years past all branches of the dairy industry have enjoyed a remarkable prosperity throughout the state of Oregon, and at the present we can see no clouds in the industrial skies that would indicate impending depression or serious derangement of existing conditions.

During the years of 1912 and 1913, dairying made more advancement than during any like period of time in our history. More milk, butter and cheese were produced, more heifer calves were raised, more cows were milked, more cattle were imported into our state, better cattle were on exhibition at our dairy shows, more registered sires were placed at the head of individual herds, and more attention was paid to the individual production of dairy animals.

With these facts before us we come back to our subject with the question, What of the future? Can the next two years show equal advancement? Why not? I hear one man say, "The bottom is going out of the market and we are not going to get anything for our product." Another says, "There is going to be so much foreign butter brought into the state, that ours will be crowded out."

I do not accept either of these views as being correct, but I will make the statement that if ever a foreign product displaces the Oregon-made product from first place, the dairymen and creamerymen of Oregon will be to blame for that result.

Let us keep in mind the subject of these remarks, namely, The Outlook for Dairying in Oregon, and I desire to say here and now that I am not a pessimist and for that reason I cannot look out into the future and see the page all dark, also I wish to avoid every appearance of discussion on the subject from a political standpoint, while on the other hand, I am trying to look into the future guided by the light of the past and the indications of the present, and say what that future portends. Therefore, with this freedom in remarks I can reply to him who expects to see the bottom and both sides of the market disappear. Hold on to a little longer brother, and don't give those cows away just yet, for when the market for butter is gone the people will still be asking for cheese and when that market has also vanished (in your imagination), the people will then be using condensed milk. I can also say to him, that they tell me that Oregon is a very fine country in which to live, and that many persons outside of her domain are beginning to acquire knowledge of that fact. So I have only to look a few years ahead to see her population doubled and trebled, and observe all of the people using Oregon-made butter, cheese and condensed milk. I can show him that the little state of Rhode Island, with a territory of 1,250 square miles has a population of 542,000, while Oregon, with 95,000 square miles, has a population of only 675,000 people, according to our 1910 census, with an average rural population of 3.6 persons to the square mile, which gives us an idea of how much unoccupied and undeveloped territory we still have within our borders.

Furthermore, in all this great area we have only 190,000 dairy cows, or approximately five cows to every square mile of tillable land, while Wisconsin, with an area of 56,000 square miles, has 1,500,000.

These statistics are not new, nevertheless they lose no force in argument from having been used before, but they go to show some of the future possibilities of the State of Oregon. I do not need to rehearse before you the natural advantages of our state, which contribute materially to our standing in agricultural pursuits, for I know full well that few dairymen would think for one moment of exchanging an Oregon farm for one in an eastern state. On the other hand, the former eastern dairymen or creamerymen, looking for a home among us, is a very common visitor, and all because we have something to offer him.

If, therefore, there is any truth in the foregoing, with a marvelously rich country for production and an ever-increasing demand, why should any one prophesy a poor market for the future.

To the man who is afraid of foreign competition, I have to repeat as stated above, that the result therefrom rests entirely within the hands of our dairymen and creamerymen themselves as to what the years of the future may bring forth. They can no longer rest assured that there will be always good sale for any quality of butter that may be produced but they must meet the fact face to face that with our market practically open to the world, consumers will be given the freedom of discriminating between first grade or

second grade butter and cheese and there is no need that I should state which will be given the preference. Of late we have heard much regarding quality, but I desire to add one word today to what has been said, and it is this: We must not only continue to talk quality but some means must be devised whereby we can take action which will assure better results than have been forthcoming in the past; if not, before many seasons have passed the reputation of our Oregon product will be damaged to such an extent that it will require years to overcome the result.

I realize that today I am speaking before the Jersey breeders of Linn county but I am speaking of the prospective view of the industry and any unfavorable condition in any department of dairy production or manufacture effects your interests just as unfavorably as that of the creameryman for we will all stand or fall together. Therefore, as an official of the state, with numerous dairy laws under my hand for enforcement I am going to say a few plain words in regard to quality and I assure you that I am saying them for the good of all concerned and hope they will be accepted as such.

I have no hesitancy in saying that our people are tired of buying our State Brand butter, thinking that when branded as such that they are getting an article of better quality than that which is sold without the Brand emblem. This is a situation for which the creamerymen are entirely to blame, because from his experience he knows full well as to whether or not each particular churning of butter is worthy of the State Brand.

In our work throughout the State we come in contact, more or less, with every creamery located therein and I can say that only a few are exercising any care whatever in the grading of cream, but the creameryman is not the only one who must answer with better work; the dairyman must be brought to see and believe that the successful outlook for dairying in Oregon depends upon the kind of work done by him henceforth. When this has been accomplished, I am ready to answer the man who is alarmed over the importations of foreign butter. We will admit that with our doors open to outside products, we may not be able to command such high prices as have been quoted at certain times in the past, but we contend that facing these conditions the dairyman must look for greater profits by reducing the cost of production and as proof that there is a wide field for thought and work along this line we can point to instances without number, where we can find a difference of from 2 to 20 cents per pound in the cost of producing butter fat.

We have considered our topic from the side of the producer and the manufacturer, but what of that of the breeder?

In looking into this side I need not carry you very far back into your memories to where you will remember a time when there were very few registered cattle in Oregon, and what there was, was restricted to five or six herds, and at that time the common milk cow sold at from \$25.00 to \$35.00 per head, and \$200.00 for a registered animal would have been an unusual price. Now compare those conditions and prices with the conditions and prices of today.

Good grade cows bring from \$100.00 upward and there is almost no limit to the prices paid for full bloods of known merit and all offerings of registered stock of all the dairy breeds have been taken up until the demand is greater than the supply. Therefore, knowing the truth of these statements, is there a breeder in Oregon today whose faith in the future is so deeply shaken that he is going out of the business? We do not think so; furthermore our records show that at the present time we have more and better pure-bred cattle in our state than ever before; there are more registered sires being used than ever before; more men are waking up to a standard of good, scientific dairying than ever before; good buildings are going up and the outlook is encouraging. But let us take heed to every warning sign, and if this be done I am willing to stand with the optimist and declare the outlook for dairying in Oregon to be good.

Committee Will Organize.

The Republican County Central committee will convene at the courthouse in this city tomorrow afternoon, when a large attendance is expected. The committee will organize by the election of officers for the year, after which general business will be transacted. All precinct committeemen should be present.

Date of Hearing Changed.

Mr. Gates of the Dallas Water company was in the city on Tuesday, accompanied by the Railroad Commission's engineer, and the two gentlemen inspected the plant preparatory to a hearing to be held here on June 15, the date having been changed from June 5.

Greenwood is Recovering.

A letter from Mrs. Pete Greenwood, Jr., says her husband, who was operated on for appendicitis at Salt Lake City, is rapidly recovering and will soon be able to resume his duties as station agent a few miles from that place.

Dallas is in the midst of the greatest prairie producing section of the world.

AUTO SPEEDS TO FENCE

FRED HOOPER OF INDEPENDENCE SUFFERS INJURIES.

Dr. Young Loses Control of Machine While Passing Team on Highway.

While Fred Hooper and Dr. Young of Independence were returning from Corvallis last Sunday in the latter's automobile, the car plunged through a fence at the roadside after the physician had lost control of it, and in the accident Mr. Hooper suffered a compound fracture of his right leg below the knee. The car was badly wrecked.

The men were, it is said, bowling along at high speed over the perfectly smooth road by the farm of John Kiger, when they met a team. They swerved from the road to pass the rig and as the big car turned back Dr. Young in some manner lost control of the steering gear and the car plunged up a bank and through a fence. It went several feet into the garden and dragged down a long strip of fence. Hooper was thrown out as the car struck. The other managed to remain in the car. Another Independence automobile containing E. Young and wife, came along later and the injured man was placed in it and taken home.

SHOWING GOOD ONE.

Report of Schools of Polk for Month Ending May 15.

Report of schools of Polk county for the school month ending May 15. Number of schools reporting correctly and on time, 55; number of pupils remaining at time of last report, 2383; number of pupils registered new during month, 8; number of pupils registered secondary during month, 18; number of pupils re-admitted during month, 185; total number of pupils on register during month, 2594; number of pupils dropped during month, 276; total number of pupils on register at time of this report, 2316; number of days taught during month, 15.25; whole number of days attendance, 38443; whole number of times late, 283; number of pupils neither absent or late, 1389; average number of pupils belonging, 2635.18; average daily attendance, 2520.85; per cent of attendance, 95.66; number of visits by parents, 109; number of visits by members of the schools board, 54.

The following schools have been placed on the roll of honor for having made 95% in attendance or over: Dallas, Red Prairie, Bridgeport, Ballston, Salt Creek, Parker, Valley View, Airie, Bethel, Oakgrove, Coekran, Rieckrell, Elkins, Independence, West Salem, Buena Vista, Spring Valley, Harmony, Montgomery, Lincoln, North Dallas, Saver, Greenwood, Fir Grove, Sunny Slope, Oakdale, Lone Star, Guthrie, Falls City, Pioneer, Oakhurst, Mountainview, Rock Creek, Hopville, Highland, Mistletoe, Valley Junction, Fern.

The following schools are placed on the roll of honor for having made no tardies during the month: Smithfield, Pelce, Red Prairie, Oak Grove, Oakpoint, Elkins, Antioch, Spring Valley, Harmony, Lincoln, Enterprise, Saver, Greenwood, Fir Grove, Sunny Slope, Oakdale, Lone Star, Guthrie, Liberty, Oakhurst, Rock Creek, Hopville, Highland, Mistletoe, Broadmead.

FRANK A. STILES.

Frank A. Stiles, whose sudden death was chronicled in the Tuesday issue of The Observer, was a native of Dixon, Illinois, where he was born June 24, 1859. He crossed the plains with his parents in 1864, settling first in Idaho, and later in Portland and McMinnville, coming to Dallas in 1867, where he resided continuously until about five years ago, when he moved to a farm about two miles south of this city, where he passed away.

Deceased was educated in the Dallas public schools and La Creole Academy. On August 1, 1884, he was united in marriage to Miss Belle Barker of Salem, who survives him. For twenty-one years Frank A. Stiles conducted a harness and saddlery business in Dallas, and his business acquaintance was wide, extending throughout Polk and adjoining counties. He was an honorable and kindly man, highly regarded by all, and his taking away cast a gloom over a large circle of warm personal friends.

Besides a widow, Frank A. Stiles is survived by his mother, Mrs. J. J. Williams, and son Bert, to whom sympathy is extended in their hour of bereavement.

Funeral services were held at the family home on Wednesday afternoon, Barton Z. Riggs delivering the address over the remains. A large concourse of sympathizing friends of the bereaved ones followed the body to the grave.

A'BOARD FOR INDEPENDENCE.

Twenty-five Automobile Loads of Business Men Make Visit.

Shortly after noon today twenty-five automobiles loaded to the guards with business men and other representative citizens left for Independence, where they are attending the horse races and other sporting events this afternoon. Independence is in gala attire, and there is, according to Secretary Cooper of the Driving Club, something doing every minute. Fol-

lowing are the events scheduled for the meet:

2:25 pace, purse \$150—Mysterious Jim, Tillamook Maid, Miss Stockings, Budweiser.

2:24 trot, purse \$150—Sweet Genevieve, Velma Z., Doe Mundy.

2:18 pace, purse \$150—Mysterious Jim, Hal Edo, Mack N., Miss Stockings, Bell Smith, Chiquito.

2:20 trot, purse \$150—Sweet Genevieve, Wild Girl, Zombdell, Velma Z., La Sesta, Doe Mundy.

Free-for-all pace, purse \$200—Hal Edo, Mack N., Lolo, Chiquito.

Free-for-all trot, purse \$200—Sweet Genevieve, Wild Girl, Zombdell, Nogi, Doe Mundy.

Yamhill Pioneers to Picnic.

The twenty-second annual reunion of the Yamhill County Pioneer association will be held at McMinnville Wednesday, June 3, at the city auditorium. The program for the day is somewhat changed from that of former reunions, as it has been arranged to allow more time for visiting.

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UNITED ARTISANS—Dallas Assembly, No. 46, meets on first and third Mondays of each month at Woodman hall. Visiting members made welcome.

W. J. WHITE, M. A.
WILLIS SIMONTON, Secretary.

WOODMEN OF THE WORLD

Dallas Camp No. 209 meets in W. O. W. Hall on Tuesday evening of each week. J. F. Driscoll, Consul Com. F. J. Craven, Clerk.

A. F. & A. M.—Jennings Lodge, No. 9

meets second and fourth Fridays of each month, in Masonic hall on Main street. Visiting brethren welcome.

W. R. ELLIS, W. M.
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