

Polk County Observer

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EUGENE FOSTER.
W. H. TOTTON.

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The way to build up Dallas is to put
route Dallas people.

LET US BE MODERN.

The regular winter struggle to eliminate the mud nuisance in Dallas has begun. Last winter, the winter before, it cost a considerable sum to Dallas taxpayers to keep the streets in even a presentable condition, and it will cost still more the coming season. Each winter men and teams are engaged, experiments are made with this or that improved appliance to remove the mud, but mud still is there and about the only result of the money expended is to turn it over and transfer it to a new place. No fault is to be found with the efforts of the city officials in this regard—they probably do the best they can with the streets—the remedy lies in placing the streets in such condition that the mud won't be there.

Dallas has reached the stage in her growth where she faces the problem of permanent paved streets. This fact was apparent two or three years ago—it is self-evident today. The city cannot afford longer to remain in the village class. Today Dallas is the only community of any size in the Willamette valley that hasn't a paved street. Other cities, some of them mere hamlets in comparison with Dallas, have paved streets. The people have adopted the plan, and now the march of improvement is rapid. It is an indisputable fact that, wherever the paving plan has been tried, it has been difficult to keep abreast of the demand of the property owners for its extension. Usually it is fought persistently by many people, but when the officials have overriden their protests and adopted the improvement, the very men who objected the most strenuously, have been the first to see its advantages and clamor for more work of the same kind.

The expenditure of money on macadamized streets in the business section of Dallas, or of any other city, is bound to be unsatisfactory. You can't make a paved street out of a dirt one, nor can you have conditions what you desire until you take the bull by the horns and improve your streets permanently. Some property owners may object, and the claim that the paving assessments will confiscate the property will be heard, yet no such result will follow. It never has. On the contrary, business property on the paved streets will increase in value, rentals will rise because every business man will look for a location on the streets where travel is heaviest, and that will be found on the most passable thoroughfares.

The Observer hopes that the Dallas Commercial club will tackle this problem during the winter months and that an agitation will be started that will end in hard-surfaced streets. Let us progress. Let us join the van and emulate the example of McMinnville, Newberg, Sheridan, Independence, Silverton, Springfield, Corvallis, and even Willamina. None of these places, with the exception of Corvallis, are larger than Dallas, and some of them are considerably smaller in population and much less in wealth per capita. What is good for them is good for us.

Let us be modern.

THE TRAIL OF THE AGENT.

What is there about an agent that recommends him to many people? There are thousands of folks who will buy the wares which an agent offers and pay a third, and sometimes twice as much for the goods as is asked by the home merchant. Last week a traveling book agent visited a number of Dallas people. He represented an Eastern publishing house. He offered a magazine and a set of books by a well-known author for a price that made the books cost \$1.00 per volume. One of his proposed customers visited Hayer's book store and found the same, identical book, published by the same house, could be purchased for 50 cents per volume—just half what the traveling agent asked.

Another agent called upon Dallas people selling a Standard Dictionary. He sold some of the books, too. Yet the same book is carried in Dallas and at a price less than the traveling

agent asked. The Observer has already called attention to the San Francisco blotter salesman who asked twice as much for his blotters as a Dallas printer would furnish them, yet he booked some orders, and from people who are so tight that they wouldn't spend a cent with a local newspaper if they could possibly avoid it.

And so it goes. The traveling agent always does business and always gulls the people who patronize him. What else can you expect? He must have a profit on his sales. The publishing houses do not sell him the book for a less rate than the retail dealer has to pay, and, in addition, he must secure a margin over and above the first cost to pay his traveling and hotel expenses and still permit him to make a profit for himself.

Then, again, a lady visited a Dallas store and asked the price of a certain article, "that is 50 cents," she was told. "Why I can get the same thing in Portland for 45 cents," she replied. "That is true, Madam," returned the dealer, "but the postage on it is 11 cents, so you would in reality pay six cents more for it than we ask you." But the out-of-town buyer never stops to consider such trifles as postage and express charges. They only know that they can "save a few cents" on the first cost of the article, but they do not know what the cost will be to deliver it, nor do they take into consideration the delay that will ensue before they receive it.

The trail of the agent is well-defined. He is always with us. He lives upon us suckers that he finds. He drives his best business with the Montgomery Ward and the Sears Roebuck tightwads. It has been said that every successful agent secures a list of the people in every community who send out of town for everything they can possibly buy, and that he calls upon these people first. He does that because he knows that they are the easy marks of the community—that they will buy his wares because they believe that they are getting something "at a bargain." The man who howls about public improvements, who always opposes every progressive movement and who hides his money in a tomato can in the back yard is easy picking for the agent.

It must add to the personal satisfaction of such people to discover that they could have purchased the same thing from their home merchant for much less money.

WAYS THAT ARE DARK.

Following the recent fatal accident at Salem in the building occupied by the Salem Bank and Trust company, when a boiler in the basement exploded resulting in the death of two of the bank's officials, the Salem Trades and Labor Council placed itself in an unenviable light by declaring that the building was "unfair" and that Dr. Steeves, its owner, was also a director in the bank. Dr. Steeves is a candidate for mayor of Salem and it is presumed that the circular was issued for the purpose of discrediting him with union men. Coming as it did closely following the accident and the death of two of Salem's respected citizens, and with the air filled with ugly rumors, the action of the Labor Council is certainly in very bad taste. It is intimated that the real cause of the explosion has not yet been clearly established and there are those who declare that a defective boiler was not the true reason. The unions declare that the Steeves building in which the bank was located is "unfair" for the reason that the contractor who recently repaired and remodeled it following a fire early in the summer employed non-union and union men indiscriminately. In other words, he operated an "open shop" and employed any man who was competent. It isn't the Observer's fight, but it appears from this distance that the union people of Salem are attracting a lot of unenviable notoriety to themselves by the circulation of such declarations. They have been too cowardly to come out into the open with their fight, according to reports, but a circular setting forth the above charges formulated by the Trades Labor Council, was slipped under the door of the banking house during the hours of darkness. It's only purpose could have been to intimidate the bank people and the owner of the building.

How long will organized labor stand in its own light and continue to bring upon itself the condemnation of fair-minded people by such tactics? The principles of the labor union are right. The fundamental idea which impels men to organize for their mutual protection will admit of no successful contradiction, but the union should fight its battles openly and fairly, rather than resort to the methods of the blackmailer and the thug. The surreptitious circulation of insinuating and anonymous circulars attacking the characters of prominent people, the stealthy step in the dark, the innuendo, the crafty implication and other like methods so often employed by the agitators, are the abhorrence of those who respect the law and who love fair play. Such tactics arouse the sensibilities of honest men and they are quick to resent them and condemn the organization that seeks to thrive by such plans.

The Los Angeles Times dynamiting should prove a lasting lesson to unionism.

Legal blanks for sale at this office.

POLK COUNTY NEWS

(Continued from page 1.)

from a several weeks' visit with her daughter in Seattle.

Peter Cook attended the Hoppe sale at Oak Grove Tuesday.

Mr. and Mrs. Grove Beeler returned home Monday from Portland. Judge Burnett, of Salem, will be with the Masons here Saturday night.

Inez Arthur visited her sister, Mrs. Bud Ramsey, this week.

Mr. and Mrs. Burch returned Sunday from Tillamook, where they had spent a couple of weeks.

Miss Ada Ostfield visited in Portland over Sunday with her parents.

Mrs. Kirkland came over Saturday to visit with her parents, Mr. and Mrs. W. E. Clark, returning Sunday.

MONMOUTH

N. C. Christenson, of McMinnville, was in town Wednesday, having been to Eugene on business. Owing to the rains his auto failed him about half way between Monmouth and Dixie, and he came back to Monmouth and stopped over night and one day, then took the train for home.

P. E. Chase sold his business here to W. P. Propst and left for Arrows, Lake county, Southern Oregon, where he has a homestead. His family will follow in the spring.

Mr. and Mrs. W. McCready, of Corvallis, were the guests of his wife's parents, Mr. and Mrs. G. T. Boothby, over Sunday.

Miss Mildred Force, daughter of Mr. and Mrs. C. E. Force, has gone to Arlington to spend the winter with her sister, Mrs. P. Mulkey.

Rodney Colter and C. E. Herren have completed the concrete walks in front of their premises.

S. Walker is not expected to live. He has typhoid pneumonia.

Prof. H. C. Osten left Tuesday for Tillamook, to attend the institute. He will deliver an address before that body.

The reception at the Normal Saturday night was well attended by the citizens of the town.

There are 170 students enrolled at the Normal, and still more coming.

By February it is expected that there will be over 200.

Mr. and Mrs. Cass Riggs, of Crowley, spent Tuesday with Mrs. Riggs' mother, Mrs. Bedwell.

Tuesday was a gala-day in Monmouth; the town was full of candidates with their usual smiles.

Pearl Black, of Independence, is in town with his wood saw, pleasing the people.

Before this time next week the presidential, state and county elections will be things of the past, and there seems to be quite a stir on every hand. To the Republicans, stick to your party; for there is a scheme to kill the old and well-tried party that has done so much for the country. Times never were better, and everybody is prosperous, and a change might bring about a disaster. So let's let good enough alone and be happy.

Mrs. Stella Dwyer, of Joseph, Whatcom county, left for her home Wednesday, after a long visit with her parents, Mr. and Mrs. D. M. Hampton. Mrs. Hampton accompanied her as far as Portland.

Dr. Bell's Pine-Tar-Honey

Will break up the worst cold and allay throat irritation. This remedy quickly cures coughs, colds, grippe and all other bronchial troubles. Sold by Conrad Staferin.

OAK DALE

Mr. and Mrs. J. S. Macomber spent Saturday in Dallas. His health is slowly improving.

John Macomber has moved his family to John Martin's place, up the LaCreole, where he expects to engage in cordwood cutting.

Mr. and Mrs. William Hamilton and family spent Sunday at the Garwood place. Mrs. Hamilton and daughters also spent the afternoon there, and entertained all present with some excellent piano music.

William Shewey started Monday for a trip to Salmon River, his object being to bring a load of salmon.

Lert Miller is running the street roller in Dallas.

Bruce Miller is hauling hog feed for Floyd Smith.

Mrs. Graham has been quite sick, but is convalescent.

Mr. and Mrs. Walter Bird, of Liberty, spent Sunday visiting at Charley Bird's. Roy Bird, of Pioneer, also visited there last week. Charley is not well, but is gaining his usual good health again.

C. J. Burley and William Hamilton are spending a few days in Salem.

Ben Bramhall spent several days in Portland last week.

Bert Hingsworth has rented the Campbell place and has been building a fence around it.

John Dennis and Clyde Robb returned from Siletz last Friday with a load of salmon. They had a very stormy trip and say the road beyond Dave Leno's, on the reservation, is bottomless. They saw many thousands of sea birds in the surf along the beach.

Mr. and Mrs. J. M. Robinson spent Sunday at Charles Bird's.

Mr. and Mrs. George Robinson spent Sunday at Tom Card's.

William Hamilton has an ear of corn he raised at his home at Oak Dale that would be hard to beat. It is of the Yellow Dent variety, and measures 12 inches in circumference

and is 16 inches long. It has 1014 well developed kernels.

Whooping Cough

It is an old saying that whooping cough must run its course, but the use of Dr. Bell's Pine-Tar-Honey has demonstrated beyond doubt that such is not the case. It can be cured by the use of this remedy. At Staferin's.

SALT CREEK

Mr. Foster was a Dallas visitor Saturday and Sunday.

Will Beck is on the sick list.

The farmers have started plowing again.

Mr. Van Well and daughter were Dallas visitors last Saturday.

Antone Schulson went to Portland last Saturday, where he will work in the future.

Mr. Clarendel was a Dallas visitor last Saturday.

Henry Gilliam, of Perrydale, was in this vicinity last Saturday.

Otto Rosenau has built a new hog pen.

Mr. Rosenau, of Sheridan, has been visiting his son Otto.

Blind

Mrs. Ellen Tiler, Ravens, Tex., writes: I was blind as a bat. Used Sutherland's Eagle Eye Salve and it acted like a charm. It cut the scum off my eyes and restored my sight. It is all you claim and worth its weight in gold. 25c a tube. At Staferin's.

COURT HOUSE PICK-UPS

Court Items, Real Estate Transfers, Farm Names Filed and Other News Briefly Told.

Marriage Licenses.

Andrew J. Shipley, of Monmouth, to Luella Huggins, of Falls City.

William H. Hill, of Independence, to Lillie Carrett, Independence.

Louis P. Faust, of McCoy, to Ada E. Butterick, McCoy.

Real Estate.

Candace A. Robinson to Robert W. White et ux, lot 6, block 11, Thorpe's Add. in Independence, w. d., \$200.

L. O. Ramsdell et ux to M. N. Osborne, land in Dallas, w. d., \$725.

N. O. Osborne et ux to C. R. Van Nortwick, land in Dallas, w. d., \$1000.

J. L. Murdock et ux to C. P. Hem-bree et ux, 7.67 acres in tp 8s, r4w, also lots in Monmouth, w. d., \$3700.

J. F. McCallom et ux to William S. Boyer, 90 acres in tp 6s, r6w, w. d., \$10.

W. A. McLean et al to J. T. McCallom, 90 acres in tp 6s, r6w, w. d., \$10.

K. H. Sickafosse to Benj. F. Butler, 1.48 acres in Monmouth, w. d., \$100.

Probate.

Estate of John Albers; final account filed and set for hearing November 23, 1912, at 10 o'clock a. m.

Satisfaction of Mortgage.

The Observer has added Satisfaction of Mortgage to its stock of legal blanks. Notaries and Attorneys may now secure them in any quantity desired. Phone orders for legal blanks given prompt attention.

Deafness Cannot be Cured

by local applications, as they cannot reach the diseased portion of the ear. There is only one way to cure deafness, and that is by constitutional remedies. Deafness is caused by an inflamed condition of the mucous lining of the Eustachian Tube. When this tube is inflamed you have a rumbling sound or imperfect hearing, and when it is entirely closed, Deafness is the result and unless the inflammation can be taken out and this tube restored to its normal condition, hearing will be destroyed forever; nine cases out of ten are caused by Catarrh, which is nothing but an inflamed condition of the mucous surfaces.

We will give One Hundred Dollars for any case of Deafness (caused by catarrh) that cannot be cured by Hall's Catarrh Cure. Send for circulars, free.

F. J. CHENEY & CO., Toledo, Ohio.

Sold by Druggists. Take Hall's Family Pills for constipation.

Lebanon Express: When Mr. Sutcliffe was pastor of the Cottage Grove church he had the distinction of having the largest mid-week service in the Eugene district. From every appearance, he is going to have a strong attractive largely attended prayer meeting here. Last week 41 were present.

Random Recorder: The old schooner Coquille, built on the Coquille in 1853, and called Coquille, which is the time-honored pronunciation of the Coquille, is still afloat and is engaged in the coasting trade. She arrived in the Siuslaw last Wednesday, sailing in over the bar without the aid of a tug.

Notice to Creditors.

Notice is hereby given that the undersigned, Oscar Hayer, has been duly appointed by the County Court of the State of Oregon, for Polk County, administrator of the estate of John Taylor, deceased, and has qualified.

All persons having claims against the said estate are hereby required to present them, duly verified, with the proper vouchers, within six months from the date of this notice, to the said administrator at his law office in Dallas, Polk County, Oregon.

Dated and first published October 15, 1912.

OSCAR HAYER, Administrator of the estate of John Taylor, deceased.

10-15 11-12

Notice of Hearing of Final Account.

Notice is hereby given that the final account of Frank E. Windsor, as administrator of the estate of Benjamin Windsor, deceased, has been filed in the County Court of Polk County, State of Oregon, and that the 9th day of December, 1912, at the hour of 9 o'clock A. M. has been duly appointed by such Court for the hearing of objections to such final account and the settlement thereof, at which time any person interested in such estate may appear and file objections thereto in writing and contest the same.

FRANK E. WINDSOR, Administrator of the Estate.

10-29 11-28

West Side Marble Works

G. L. HAWKINS, Proprietor.

MONUMENTS, HEADSTONES AND CURBING.

A Complete Line of All Latest Designs.



Now Men, Here's The Opportunity You've Been Waiting For

A WONDERFUL SALE OF FINE DRESS SHIRTS

Remarkable Price-Cuts To Reduce Our Stocks One-Half

Here's The Opportunity many a man in Dallas and vicinity has been waiting for—a chance to secure a supply of Dress Shirts at a tremendous saving from regular prices.

The Reason Is that our stock is about twice as big as it should be and as good merchants we realize the necessity of getting it down to normal size even though that involves a considerable loss.

Comprised Are Hundreds of fine Dress Shirts in various styles. Not all are the newest styles but each and every one is highly desirable. Every shirt generously made, perfect fitting and a not-to-be-missed bargain at its reduced price.

Here Are The Reductions:

59c	79c	99c
Broken lines selling regularly at \$1.00 and \$1.25	In this lot you will find most of our	All our regular \$1.50 Dress Shirts in this lot. Don't wait until this special is over and expect to get them at the same price.
Bargains that you can't afford to miss in this lot.	High Grade Shirts	Watch Our Window

Dallas Mercantile Co.

WILL R. HOWE, Manager

Aluminum Ware Special Sale

20 Pieces to Ever Wear \$11
Aluminum ware for
Regular Price \$13.15

Including the Following Pieces:

- 5 Stew Pans
- 1 Double Boiler
- 1 Frying Pan
- 3 Cake Tins
- 1 Gem Pan
- 2 Pie Tins
- 1 Steamer

With each \$1.00 purchase we give away a ticket on a \$65.00 Laurel Range which will be given away absolutely free December 14.

CRIDER'S GENERAL STORE

Dallas Iron Works

Machinists — Foundrymen — Pattern-Makers.

SAWMILL WORK A SPECIALTY.

We are prepared to do any kind of Iron and Brass work. Lumber trucks and Stock work on hand. We make the best and cheapest Stamp Puller on the market. Prices reasonable.

Shop Work of All Kinds at Reasonable Prices.

Modern Store Fronts

Are a specialty at

COAD'S PLANING MILL

MODERN PLANT—SKILLED WORKMEN—UP-TO-DATE IDEAS.

Shop Work of All Kinds at Reasonable Prices.

Soehren Warehouse Co.

CEMENT CURBINGS AND WALKS.

We handle a full line of Cedar and Oak Fence Posts, Brick, Lime, Sand and Cement, Land Plaster, Drain Tile, Shingles, Fire Brick, Hair, Wall Plaster and H&P Supplies.

One block south of depot Phone 1494

ALL persons subject to Biliousness, Sour Stomach, Indigestion, Constipation, Headache, Dizziness, Heartburn, Vertigo (blind staggers), Poul Breath, Sallow Complexion or a constant tired, discouraged feeling should use

HERBINE

The Great Liver Tonic and Regulator That Has Done So Much for the Working People.

It is a marvelous remedy. Its stimulating effect on a Torpid Liver is little less than miraculous. It acts instantly. The first dose brings improvement, a few days' use cures the most obstinate cases. Tired, weak, disheartened victims of a Torpid Liver are restored almost in a day. Herbine is a fine cleansing tonic for the Stomach, Liver and Bowels. It puts the system in perfect order, restores the Torpid Liver, strengthens digestion, clears the bowels of constipated conditions and re-establishes regular bowel movements.

Every man should have a bottle of this great regulating medicine. It stands for health for the whole family. All who are constipated, bilious or dyspeptic need its cleansing and renovating influence. It fortifies the body against Pneumonia, Malaria (Chills), Bright's Disease, Typhoid Fever, Yellow Fever or any other deadly disease that may be about.

Price 50c per Bottle.

JAMES F. BALLARD, PROPRIETOR, ST. LOUIS, MO.

For Sale Everywhere. Get the name of the Retailer. Watch Sight, Smelling Sensations in the Eyes. Use Herbine Eye Salve. It is a remedy of proven merit.

SOLD AND RECOMMENDED BY CONRAD STAFERIN