

**CO-OPERATIVE PIANO CLUBS.**

**A New and Popular Move by the Famous Eilers Piano House.**

This house, whose progressive methods are coming to be known and recognized throughout the Northwest, has recently inaugurated a system of piano club selling which exceeds anything ever attempted in this country in the way of providing the people with standard pianos at low prices.

By this method members joining the clubs secure their pianos at strictly wholesale prices by paying down an exceedingly small sum. The piano is immediately delivered and they are given a wide limit of time in which to finish their purchase.

The principle is merely that applied to wholesale purchasers, the club standing in the light of the wholesale buyer. High grade as well as medium grade pianos are included in these clubs. The world famed Kimballs, Chickering and Webers can be secured by this method at a saving of from one hundred to one hundred and fifty dollars. All the pianos included in the club are on the floors of the sales rooms at Eilers Piano House in Portland, and prospective club joiners may thoroughly inspect their instruments before making their selection. All the instruments in the clubs are standard makes and are brand new. In addition to those above mentioned, there are the famous Decker, Dol, Hobart M. Cable, Weser, Lester and many others. Pianos are delivered to club members upon their making their first payment, and a written guarantee for five years comes with each piano, signed by its manufacturer and also by Eilers Piano House. The clubs are four and each numbers 100. Members of Club A pay but \$5.00 and finish their purchase with weekly installments of \$1.25. Club B members pay but \$7.50 upon delivery of the piano and finish paying at the rate of \$1.60 weekly. Club C make an initial payment of 12.00, and balance in \$2.00 weekly. Club D members pay \$20 down and the remainder of the purchase price in \$2.00 weekly payments. Those desiring to pay all cash will save the additional interest.

Pianos that sell regularly for \$225.00 go to club members for \$137.00; \$275.00 instruments for \$168.00; \$300.00 ones for \$187.00; and the very best medium grade pianos that cannot be sold under the regular retail conditions for less than \$350.00 will go to club members for \$218.00. The saving throughout is equally great and those contemplating the purchase of an instrument will do well to investigate this proposition.

**Getting the Drop on Him.**

Spenser Spaser (presenting a sonnet)—You see, I drop into poetry occasionally.

Editor Gadgrind (grimly)—You seem to have dropped clear through.

**His Florida Trip.**

Boggs—Jones is going to Florida for the winter.

Noggs—What for?

Boggs—Because he laid in eighty tons of coal last May.

Noggs—Then why doesn't he stay home?

Boggs—Because he has just made the price of his southern trip out of the diamond dealer across the way by selling him coal.

**War According to Hoyle.**

First Colombian Revolutionist—At any rate, so far we haven't been accused of violating any of the rules of civilized warfare.

Second Colombian Revolutionist—No; we've stopped firing when railway trains were passing, and haven't fought at any time over eight hours a working day.—Judge..

**Both Smoked Bad Ones.**

Hewitt—How do you like the cigar I gave you?

Jewett—Oh, I have smoked worse cigars.

Hewitt—You have if you ever smoked any of the kind you gave me.—Judge.

**Stilton Cheese.**

Stilton cheese acquires its green color from a vegetable growth, while some other kinds are rendered green by the addition of powdered sage leaves.

**Slate.**

Slate forms naturally in layers, and the "splitter," following the grain, or "ribbon," with a large chisel, separates the blocks into strips of about the proper thickness for roofing slate.

**Well Trained.**

Old Lady (to boy who has fetched her a glass of water)—Thank you, my boy; you were very quick about it.

Boy—That's nothin', ma'am. I'm used to it. I had a job carryin' water to the elephants in a circus.—Pick-Me-Up.

**"Uneasy Lies the Head."**

A chiropodist now in Berlin advises that he "has removed corns from all the crowned heads of Europe."

**The Bright Little Boy.**

"What do you expect to be when you become of age, my little man?" asked the visitor.

"Twenty-one, sir," was the bright one's reply.—Yonkers Statesman.

**FROM HUTS TO PALACES.**

**Improvements Have Entered Into the Lives of Hawaiians.**

It is a far cry from a grass-thatched hut to a modern palace with pillars and porticoes, stone foundations and marble floors, but a few short years has witnessed this change in Hawaii, the beautiful summer garden of the Pacific Ocean. It is less than a decade since the people of that country lived almost exclusively in huts, windowless and with but one door for ingress and



MODERN HONOLULU HOME.

egress. From a distance these habitations looked not unlike haystacks that dot the prairies of the West. But civilization took root easily in the tropical country. The brown-skinned, sunny-dispositioned people were apt at imitation, and the manners and customs of America soon became the manners and customs of Hawaii. Now the islands are modernized and Americanized. The huts have given way to handsome palaces and well-built domiciles. The dirt floors have been replaced with polished woods and glancing marble. The



OLD NATIVE DWELLING HOUSE.

thatched roofs are supplanted by those of tile, slate and shingles. The towns have been changed as if by magic from slovenly, irregularly massed houses to straight streets, handsome dwellings, and Hawaii is now abreast of the world.

**Curious Ways of the Wasps.**

An interesting tenant of the farm is the mud dauber, the best-known of the solitary wasps, whose nests are found stuck to the rafters in the attic and outbuildings, or to a nail in the wall or on an old coat sleeve behind the door. She places several cells about an inch long inside or on tiers above another without any regard to regularity. As she tills she sings squeaky little solos in a high key, which sounds like a tiny circular saw as it issues from a piece of hard wood. The moment the industrious little mason has completed the cell she sets about to fill it with spiders, all of the same species, of which it takes eighteen on an average, writes a contributor to Country Life in America. On one of these an egg is deposited, which soon hatches into a grub, which immediately begins to devour the feast of paralyzed spiders. When it has eaten all it spins a dark-brown covering for itself, which is about transparent. At the proper time it breaks through the walls of its mud house and proudly jerks its pretty, steel-blue wings with the same graceful flit as did its mother when she was busily engaged with her nest-building.

**Britain Viewed as a Farm.**

Britain may be viewed as one farm extending from county to county, interrupted by towns. It is true, but surrounding them like the ocean surrounds an archipelago of islands. Great Britain possesses a total area of 32,437,389 acres of cultivated land, of which 7,325,408 acres are under corn, the rest being in permanent pasture, temporary pasture, root crops, fodder crops, and so on. It includes over 51,000 acres of hops, 75,000 acres of fruit, and 308,000 acres of bare fallow. The capital employed is enormous, and can be roughly estimated at £227,000,000, while the amount paid in wages has been estimated at £30,000,000 per annum. There are at least 1,000,000 men, women and boys employed in agricultural pursuits in Great Britain, who not only cultivate the ground, but attend to 1,500,000 horses, 6,805,000 cattle, 26,500,000 sheep and 2,381,000 pigs, besides countless poultry.

The people have a way of saying "Things taste better in the country" to excuse their enormous appetites.

**The First Newspapers.**

The first newspaper in the modern sense was issued monthly at Venice in 1536; the first English newspaper was published in 1622; the first American in 1704.

**CASTORIA**

For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of *Chas. H. Fletcher.*

Days of Grace.

Landlord—I will just give you three days to pay your rent.

Artist—All right. Suppose you make it Thanksgiving, Christmas and the Fourth of July.—Life.

Good Cakes and Biscuits.

The finishing touches which the good housewife gives to a cake or pie or pan of biscuits or other dish is what makes it either delicious and healthy or insipid and unhealthy. If Monopole Spices and Baking Powder are used no fear need be had about the result. Monopole Spices are stronger and more fragrant and Monopole Baking Powder better in every way than any other brand. You'll thank us for calling your attention to it after you try them. Get them from your grocer. Wadhams & Kerr Bros., Mfrs., Portland, Ore.

Life on Islands.

People usually live longer on islands and small peninsulas than on continents. Barbadoes, Greece, Madeira and the Shetlands are all favorable to long life.

For bronchial troubles try Piso's Cure for Consumption. It is a good cough medicine. At druggists, price 25 cents.

Glazing of Pens.

The glazing of pens, in some varieties considered an important operation, is done with lac dissolved in naphtha.

**ABSOLUTE SECURITY.**

Genuine

**Carter's**

**Little Liver Pills.**

Must Bear Signature of

*W. D. Wood*

See Fac-Simile Wrapper Below.

Very small and as easy to take as sugar.

**CARTER'S LITTLE LIVER PILLS.** FOR HEADACHE, FOR DIZZINESS, FOR BILIOUSNESS, FOR TORPID LIVER, FOR CONSTIPATION, FOR SALLOW SKIN, FOR THE COMPLEXION.

Price 25 Cents. Purely Vegetable. *W. D. Wood*

CURE SICK HEADACHE.

**Coughs**

"My wife had a deep-seated cough for three years. I purchased two bottles of Ayer's Cherry Pectoral, large size, and it cured her completely." J. H. Burge, Macon, Col.

Probably you know of cough medicines that relieve little coughs, all coughs, except deep ones!

The medicine that has been curing the worst of deep coughs for sixty years is Ayer's Cherry Pectoral.

Three sizes: 25c., enough for an ordinary cold; 50c., just right for bronchitis, hoarseness, hard colds, etc.; \$1, most economical for chronic cases and to keep on hand. J. C. AYER CO., Lowell, Mass.

As He Found It.

Church—Did you ever know a foreigner to come over here and take this country as he found it?

Gotham—Certainly I have—Columbia.—Yonkers Statesman.

Materials for Glass.

For making the best mirrors the necessary silica is obtained from ordinary white quartz, while common window panes are produced from sea sand to a large extent.

**Portland Dividend Company**

214 and 215 Commercial Bldg. 242 Washington Street, Portland, Oregon.

\$25 will earn you.....\$1.25 per month

\$50 will earn you.....\$2.50 per month

\$100 will earn you.....\$5.00 per month

Payable monthly. Call or write.

L. M. Davis, Pres.

There is always a "best" in everything under the sun. In Spices and Baking Powder it's name is

**MONOPOLE**

Your dealer handles them or can get them for you.

WADHAMS & KERR BROS., Mfrs. Portland, Oregon.

**JOHN POOLE, PORTLAND, ORE.**  
Foot of Morrison Street.  
Can give you the best bargains in Boilers and Engines, Windmills, Pumps and General Machinery. Wood Sawing Machines a specialty. See us before buying.

**Preparing for Holiday Trade.**

MR. STOREKEEPER:—We sell you Nuts, Raisins, Dried Fruits, Vermont Maple Sugar, Dates, Figs, Honey,—everything you need for the holidays; better quality and lower prices than you can find elsewhere. Send for our Special Holiday Price List, or write us and we will call on you.

TO GROWERS:—We always buy eggs, butter, cheese, apples, pears, onions and spuds. Have you any to sell? Let us know, if you want a good price.

**WOLF & SONS.**

Wholesale Fruits and Produce.

105 FRONT ST., PORTLAND, OR.

**SAVE MONEY and YOUR EYESIGHT**

By Using the

**Perfected Match Lighter Gasoline Gas Lamp.**

The PERFECTED can readily be lighted with a parlor match. It gives 10 times the light of a common kerosene lamp at half the expense and care. It has a Nickel-Silver generator which does not scale from the action of heat, and clog the tip, as brass does. We have Match Lighting Lamps from \$2.75 up. Write for circulars and prices.

**STEWART & GRANT LIGHTING CO.**

Inventors & Mfrs

43 Third St.,

PORTLAND, ORE.

Long Distance

Phones

Oregon, North 281

Columbia, 609.

Agents wanted in every town in U.S.

P. N. U. No. 48—1902.

WHEN writing to advertisers please mention this paper.

**A FINE UMBRELLA**

Is the best present in Oregon or Washington you can give your wife, your daughter, your lady friend, or yourself for Christmas. We sell beauties, of best quality, at very reasonable prices.

JOHN ALLESINA, Portland, Ore.

Two Stores: 226 Washington St., Near Woodard, Clarke & Co. 399 Morrison St., near Meier & Frank Co.

**DIDN'T HURT A BIT!**



We extract, crown and bridge teeth without inflicting pain. Our methods are modern and meet with the approval of the most exacting. Call and see us. Examination free. Fees reasonable.

Both 'phones: Oregon South 2291; Columbia 368. Open evenings till 9. Sundays from 9 to 12.



**WISE BROS., Dentists.** 200, 209, 210, 211, 212, 213, Falling Bldg. Cor. Third and Washington Sts. PORTLAND, OREGON.

Co-Operative Piano Clubs, the Latest in Piano Buying—All Club Together to Cheapen the Price to Each.

**ALL ABOUT THE PIANO CLUBS**

It will cost you nothing to investigate and will surely save you money. If you are interested and cannot call in person, please fill out the attached inquiry blank and send to the Piano Club Manager, Eilers Piano House, Portland, Oregon. Catalogues, prices and all particulars will be promptly supplied.

**INQUIRY BLANK—"X"**

EILERS PIANO HOUSE, Portland: Please send me catalogues and all information about the new Piano Clubs to Name ..... Address.....

Out-of-town residents may join any of the clubs now forming . . .

NOTE. If interested in Organs, please specify "Organ Club" in above blank. It costs you nothing to investigate this money-saving opportunity. We guarantee to supply Pianos and Organs to Club members at a bona fide saving of many dollars. Attend to this today.

**EILERS PIANO HOUSE**

351 Washington St., (Both Phones) Portland, Ore. Other Stores at San Francisco, Spokane and Sacramento.