

COTTAGE GROVE LEADER

The paper that gives you what you want to read

PUBLISHED EVERY TUESDAY
One year, \$1.50
Six months,75
Advertising rates on Application

W. C. CONNER, Editor and Manager
VAN B. PIERCE, - - - Foreman

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Trade at the Home Stores.
Make the Home Dollar Circulate.
Get New Enterprises to Locate Here.
Put Your Money in Home Investments.

Mail Order Competition.

Mail order business is that department of business whereby through the medium of advertising merchandise is sold direct to the consumer by mail. This business has grown by leaps and bounds. Why? Because the local merchant does not keep pace with the increasing demands of an increasing population.

The five big mail order houses of Chicago receive on an average of 250,000 orders a day. And this enormous business comes from communities whose natural trade belongs to the local merchants. The local merchant must make more effort to hold his business and to get new business or the concerns will make greater inroads. He must beat the mail order house at their own game. He can do this by handling honest goods at honest prices and telling about the goods in such a way people will believe him. Fault-finding or appealing to local pride is of no avail.

It is the careful, systematic, elaborate description in mail order advertising that has built up the big mail order business. If the local merchant will be careful, systematic, elaborate and truthful in all his local advertising, he will win. The advertiser who is truthful will in the end get the business.

The public can never know what a merchant has to sell unless he tells about it. There is no better means of publicity than the local paper. Every merchant who carries on a systematic advertising campaign in his local paper, properly and honestly describing what he has for sale, will find his business in no way affected by mail order competition.—Times.

Portland's Misfortune.

A severe blow to Portland, Oregon's chief city, is the decision of the state supreme court, denying its claim to ownership of its waterfront. The decision gives title to shore lands to individuals who, according to the Portland Journal, have not paid a penny for them. Originally permitted by a special act to occupy these lands for wharfage purposes, they have made this tolerated squatting the basis of a claim to ownership, and now the supreme court has upheld them. The water front becomes a private monopoly which has the city's commerce at its mercy. Seattle and other cities on the coast have publicly-owned docks, which now puts Portland at a disadvantage in competing with them.

Did you ever stop to think that people born 40 years ago can remember when there were no telephones; those born 25 years ago can remember when there were no automobiles, and those born 20 years ago can remember when there were no moving pictures or rural mail delivery. This is an age of rapid progress.

G. B. Dimick, of Oregon City, is a candidate for governor at the option of republican voters. Grant is a fine fellow, but Oregon voters usually elect a man for governor whom they THINK is a democrat.—Review.

The enterprising summer girl has no use for the young man who wastes his time kissing her hand.

ADDRESS TO PIONEERS DELIVERED IN CHINOOK

Translation of the Indian Jargon into English by Chas. H. Ross, the Pioneer Orator at the Annual Reunion.

At the recent annual reunion of the Washington Pioneer Association, near Tacoma, Charles H. Ross of Puyallup made the following address of welcome in Chinook, to which Allen Weir, secretary of the Thurston County Pioneers' association, replied in the same language:

Kla-How-Yah, Kla-How-Yah Tilacum Kla-How-Yah, ankuty tilacum, Nika tum-tum chocohias skookum spos nika nanitch mesika klosk anuty tilacum chocho yawa okuk sun, Delat klosk mila chocho kokwa onaway kah okuk sun. Mika chocho mika tika mamok klosk tum tum pe hi yu hehe pe iskum hi yu muka muck, hi yu salman, hi yu kula kuly, hi yu ollale pe, pe sugar, pe coffee, pe konoway klosk iktas.

Klosk mika chocho konoway warm. Ok-ok sun nika tum tum kela pie kopa ankuty sun. Nika nanitch konoway ita haloamay alta. Ankuty sun tilacum konoway chocho kopa yakwa ilahe konamox chie-chie pe moose-moose konamox kuitan. Ankuty tilacum klatawa copa chuck konamox kanim. Alta nasika klatawah kopa cars, copa steamboat, pe yaka klatawah sahaley Kowka kulykuly.

Yaka tilacum wa wa Charley Loss lost, wake delate wawa, Charley Loss mama clap yaka kopa Blue Mountains wake siah Walla Walla, Pos yaka chechaco kopa okkok ilahee 1851. Yaka mama mitlite pe yaka wawa delate pus mika tike.

Okuk ilahee ankuty yaka Siwash name Sheballop alta yaka name Tacoma.

Ankuty 1865 nika-tenas man, nika momik conamox John Meeker pe Ezra Meeker pe momok sem Tacoma ilahee.

Pe hiyu stick, hiyu mowitch, hiyu itch foot, halo klosk ilahee; kopet ick tenas skookum house copa Tacoma Job Car mamook yawka, nesika mitlite copa okuk house, nika mosum kequila kopa konoway iktas, klosk nika kapet, hi yu tilacums wa wa kimpta nika. Ik tilacum yaka nam Allan Weir wa wa kimpta nika okuk sun. Ankuty nika kletawah school conamox yaka delate skookum lapush pe yaka lawyer, pe wawkya sem paper ankuty yaka tolo nika kopa konoway iekta che yaka wa wa, klosk mika potlatch lema pe ma klosk wa wa pe mama klosk tum tum.

Nika kopet.
TRANSLATION OF ADDRESS.
The address follows in English:

Howdy! How are you, friends—how are you, pioneer friends? My heart swells within me as I look upon you who have met here today. You have come to renew your friendships, have lots of fun, get plenty to eat; plenty of fish, chicken, fruit, sugar and coffee, and other good things. It is good to meet like this every year.

Today my mind goes back to early days. I note the changes that have taken place. The early settlers came here with ox and horse teams; they traveled over the waters in canoes, while today we ride in cars, on steamboats and fly in the air like birds.

They say that Charley Ross is lost, which is not true; his mother found him in a wagon in the Blue Mountains, when she first came to this country in 1851. She is here and she can speak the truth for herself.

This place, where we are now, was called Sheballop by the Indians; now it is called Tacoma.

A long time ago, in 1865, when a boy, I helped John Meeker and Ezra Meeker survey Tacoma. It was then covered with timber; no cleared land could be found. Here, bear and deer roamed at will. Only one small log house, built by Job Carr. Here we lived. I slept on the floor with only one blanket under me. I would like to speak to you about many things, but it is time for me to quit, as there are many others to follow. An old friend, Allen Weir, will follow me. I used to go to school with him. He was gifted in speech, a good writer and a splendid fellow. Shake hands, extend greetings, renew friendships. Come back next summer. I close.

AGUE DRIVES THEM WEST.

"The reason why so many of the early pioneers took that long journey, fraught with so many dangers, in the early days was to avoid the treacherous climate of Illinois and Indiana, which in those days were veritable hotbeds of ague and fever," said George H. Himes, secretary of the Oregon Historical Association. "Of course, the offer of the land donations was an inducement to many, but I am of the opinion that the greatest force that drew people to the Pacific Coast in the early days was the desire to escape from the fever-ridden swamps of the Middle West and to escape the unhealthful climate of the Middle West and to enjoy the balmy breezes of the Pacific."

Owing to the rain, the pioneers after dinner went to the pavilion, where addresses were given by the leading pioneers and the guests of the visiting associations.

Informal speeches were made by John W. Baker of Oregon, President Schaser of the Thurston County Pioneer's association, President Carkeek of the Washington State Pioneers' association and Mrs. Agnes Woolery Laman. Mrs. W. F. Corwin of Puyallup and P. C. Hubbell of Tacoma sang solos, while the whole party joined in the singing of a chorus in Chinook and in "Auld Lang Syne."

Mrs. Addie Barlow was chairman of the program committee and had charge of the arrangements.

Lightning Kills Two Women.

Grants Pass, Or., July 23.—During an electric storm that swept northern Josephine county Monday afternoon, Mrs. G. H. Eddy and Mrs. August Kausek, of Leland, were struck by a bolt of lightning and killed.

The women were removing clothes from a clothesline attached to trees in the yard when the bolt struck one of the trees, following along the line at which the women were working.

Saves Child From Eagle.

Los Angeles, Cal., July 23.—A desperate encounter between Miss Leone Perkins, of Drain, Or., with a large eagle at sea was described by passengers aboard the steamer Merced in port here today. Miss Perkins not only routed the bird after it had first attacked a child on deck, but later brought it down from a mast head with a rifle bullet.

Photographs which please both in quality and price at Monroe's, at the bridge.

OREGON AGRICULTURAL COLLEGE

BEGINS its forty-fifth school year SEPTEMBER 19, 1913.
DEGREE COURSES in many phases of AGRICULTURE, ENGINEERING, HOME ECONOMICS, MINING, FORESTRY, COMMERCE, PHARMACY.
TWO-YEAR COURSES in AGRICULTURE, HOME ECONOMICS, MECHANIC ARTS, FORESTRY, COMMERCE, PHARMACY.
TEACHER'S COURSES in manual training, agriculture, domestic science and art.

MUSIC, including piano, string, band instruments and voice culture.

A BEAUTIFUL BOOKLET entitled "THE ENRICHMENT OF RURAL LIFE" and a CATALOGUE will be mailed free on application.

Address H. M. TRANNANT, Registrar, (Rm. 7-15 to 19) Corvallis, Oregon.

FOR SALE

WORK HORSE FOR SALE.—Will take part pay in hay or grain. Inquire of H. Harrington, the transfer man.

Good Work Team, weight about 2,500, harness and wagon for sale. Inquire of I. A. Randall, South 6th st.

Horse, harness and buggy. A nifty outfit. Only \$200. See M. P. Garrouette.

Good 3 1-4 inch wagon for sale cheap. See it at Sprays, or apply to Geo. Brown.

For Sale or Trade—Good, desirable property. Inquire of W. H. Blair.

A Nice Little Farm Very Cheap.—26 acres, one-half mile from Cottage Grove, good house, 12 acres in cultivation, 10 acres ready for plow, 4 acres timber, young family orchard, loganberries, strawberries, currants, etc. Crop and tools go with place. 3 creeks, over half bottom land. Inquire at Leader office. Will take town property on deal.

CHEAP FOR CASH—Two houses and three large lots in Cottage Grove on 5th st., three blocks south of post office. One six-room house and one ten rooms. All connected with telephone and electric lights and sewer. Plenty of fruit of all kinds and fine garden ground. Good title. Will sell one or both to suit purchaser. House Nos. 304 and 326. For further particulars, see Leader. a d

A Nice Little House and 4 acres, sandy loam, small orchard, just outside the city limits. Cheap. Call at Leader. fbp

A Good Trade.—A good close in corner lot 62 1-2x200 feet in Merrill, Klamath county, in alfalfa belt, good two-story house, 7 rooms, improved premises. Will exchange for town or country property at Cottage Grove. Apply to Leader. See photo.

3 1-2 Acres—Running water, 4-room cottage, barn, poultry houses, buggy shed, lots of berries, good garden land, young family orchard, just outside city limits. \$1,500. Philip Jones.

Another Snap.—10 acres, good 7-room house, fine spring piped to house. Very good garden land. An ideal poultry ranch. Just outside of town. Price \$2500. See the Leader.

80 Acres—About 11 acres cleared, balance piling and large timber, good springs, house, barn, fenced on three sides, 2 3-4 miles west of Cottage Grove. \$1,200, terms.

Good Buy—25 acres, 1 1-2 miles south of town on Pacific Highway, 3-room house, about 15 acres under cultivation, about one acre timber, balance easily prepared for plow, much of it sub-irrigated, about six acres under irrigation, two acres or more good celery ground. Price \$3,500 wbf

Bargain—Six lots, all in one block, barn and wagon shed, good well, with pump in it. Apples, prunes and plums, trees in full bearing. On West Main street, close in. \$1,650. Inquire at Leader office.

A 4-room house and two nice lots, \$675. Small payment down, balance easy terms. Inquire at this office. fbp.

Acres Home—About 1 acre, good 7-room house, deep drilled well, poultry park, fine bearing fruit trees, berries, on Second Street. Only \$1,800. Will sell half of lot. ejl

Good pasture to rent. Inquire of H. C. Veatch.

Leave your dray and transfer orders with Goff, the shoe doctor, or phone 72.

The "Patriot"

A Better Shoe for Men

The "Patriot" shoe is made in one of the 23 specialty factories of Roberts, Johnson & Rand—the largest shoemaking organization in existence. The "Patriot" factory is devoted exclusively to men's fine shoes—the master artisans from their army of 10,000 expert shoemakers put into this line the snap and ginger demanded by well-dressed men.

Only the choicest parts of the finest grades of leather are used for the "Patriot." Frequently only one pair is secured from a whole skin, the balance of the leather being sent to other factories for shoes of lower price. This is why "Patriot" Shoes are always of uniform high quality. The special hand work and the extra touches in finishing makes them equal to the best custom made shoes.

The "Patriot" sells at \$4.50 to \$5.00, according to style and leather. Over 50 styles—each pair as good as every other pair. Ask us to see the "Patriot." We want you to know what we mean by "A Better Shoe for Men."

"Star Brand Shoes Are Better"

Burkholder - Woods Co.



Ray Diamond Repentant.

Salem, Or., July 20.—"I intend to perfect myself in painting and drawing," declared Ray Diamond, youthful bank robber, who held up the cashier of the Glendale State Bank and stole \$2,800, when he was brought to the state penitentiary tonight to begin serving a term of 10 years.

Diamond repeated that too much drinking and the excessive use of tobacco had disarranged his mind, and emboldened him to do things he otherwise never would have dreamed of doing.

"I am through with it all," said Diamond, "and intend to improve my mind and opportunities while I am in here, and when I get out I shall earn an honest living. It is a good lesson for me."

Bit By Dog.

Thomas Jackson, a young man residing at Cottage Grove, came to Eugene Wednesday to have one of his hands, which had been bitten by a dog, dressed. The wound was cauterized, and it is not believed that anything serious will result.—Guard.

A Bargain.

Nine room residence, modernly equipped, corner lot, 60x114 feet, good private water system, bearing fruit trees, grapes, berries and shrubbery. In west Cottage Grove, close in, only \$1,300. O. H. WILLARD.

If you are contemplating the purchase of a piano, save \$200 on a \$350 Lyon Taylor Co. piano by calling at this office for particulars.

Get your wedding announcements, invitations and calling cards at the Leader office. Latest faces of type and stock.

The Leader publishes the most local news.

Notice to Contractors.

Sealed proposals will be received by the Board of Directors of School District No. 45, Lane County, Oregon, at the office of Alta King, chairman of said Board, at his office at Cottage Grove, Oregon, up to 2 o'clock p. m., Saturday, Aug. 9th, 1913, for the construction of Cottage Grove High School Building, on the site of the east side school building in accordance with plans and specifications on file with Tourtelotte & Hummel Architects, 206 Rothchild Building, Portland, Oregon, and office of Alta King, chairman of Board of Directors.

If general contractors desire to take possession of plans a nominal fee of \$10.00 is required to guarantee their prompt return. A certified check in the sum not less than 2 per cent amount of bid made payable to chairman of Board of Directors, to accompany bid, which check will be forfeited if successful bidder fails to enter into a contract or furnish a satisfactory bond.

Building to be completed on or before Dec. 1st, 1913.

Plans to be on file on and after July 28th at places aforesaid. Heating and ventilating let in separate contract, contractors governed by same rules as general contractors.

The Board of Directors reserves the right to accept any bid, or reject all bids.

J. K. BARRETT, Clerk.

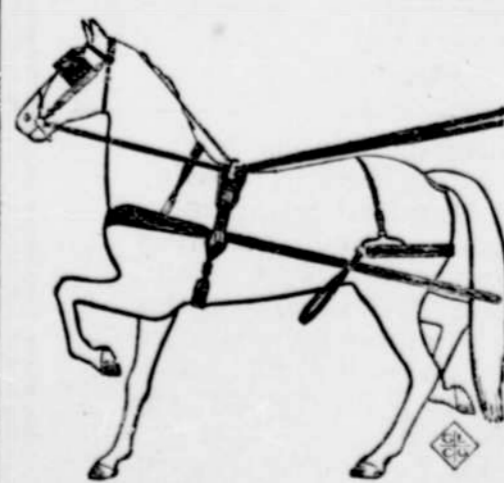
For Sale.

Good upright piano only \$115.00. Cook stove and all furnishings for a house. A bargain for some one who has the money. MRS. ELIZA MILLER, Pacific Highway, No. 57.

Fine Air Brush and full outfit for show card writing for sale cheap. See the Leader.

Reliable Harness

The Catalogue House



A catalogue lists a double work harness, No. 10 L 2316 at \$46.74. I will supply any farmer or teamster with the same harness at the same price plus \$1.00 for freight.

C. W. BEALS

Give the Leader a Trial