

AMBITION TALKS



BY HARLAN READ

The Market Price of Success

It is a plain and simple rule of barter and trade that if you wish to purchase a thing you must go to the man who has it for sale and ask him how much it costs. Then, if you have the price, and if you want the goods, you pay first and get the goods afterward.

Thirty-five to one, if you speak to the average sleepy-eyed boy about the price of success, and wake him up enough to say anything at all on the subject, he will let loose of one of the following: "A fellow has no show nowadays unless his father has a wad of money."

"No night work for mine. The home don't appreciate it."

"It's all luck, anyhow."

"What's the use when the boss will put his son in ahead of you whether he deserves it or not?" The trouble with these juvenile Twentieth Century Rip Van Winkles is that they do not realize that success, like tenderloin steak and real estate, has a market price. Their ideas upon the subject are altogether nebulous. Success is to them remote and impossible to achieve except by the merest chance.

Send one of these dreamy chaps to a clothing store to ask the price of an overcoat on the same principle that moves him in the success inquiry, and he will look at the amount marked on the ticket and say:

"I don't believe it."

"You want too much."

"I'm afraid if I ordered it you would sell it to somebody else for less money while I would be waiting for you to wrap it up."

"You sold the same thing to

Hercy for \$12.50, and I don't propose to pay \$16."

Every lazy man on top of this terrestrial footstool will find a different excuse for his failure to struggle, and the majority of excuses will be along the line of alleged uncertainty of success.

But the fact is that there is nothing more certain than success to every man who is willing to pay the market price for it, and that the market price is marked in plain figures, where it can be seen by every man not afflicted with billiarditis, bridge-whist-pox, tuberculosis of the nerves, laborophobia, fatty degeneration of the gray matter, stock exchange fever, rheumatic pains in the intellect, or hemianopsia of the mind's eye. When a man is under the doctor's cares it is not likely that he will take a very firm grip on business problems; and similarly, when a man or boy is afflicted with a severe case of paralysis of the success nerve, it is not to be wondered at if he fails to display any wild enthusiasm over his future prospects. He can't see how to attain the great prizes of life because he is mentally blind; and because he can't see, he says it can't be done.

It is like a man with green goggles taking oath that there is no such color as white.

The trouble is that it is so comfortable to wear green goggles when we look into the future that we don't take them off.

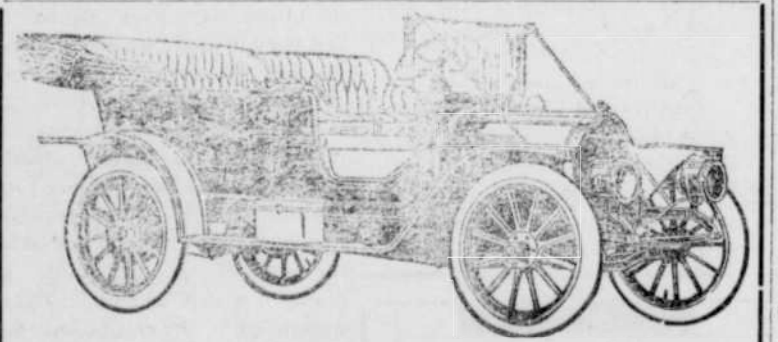
To be very frank about it, the price of success is absolutely evident, and the statement that it is not so is a mere ruse adopted by the lazy and vague, who prefer to deceive themselves in the matter.

For Sale:—Thoroughbred S. C. Buff Orpington Cockerals. Call or address A. Wood, Cottage Grove. \$1.00 a piece. 22tf.

LOST—Large belt buckle with amethyst set. Finder will please leave same at Wheeler-Thompson Co. store.

The long winter evenings are here again, and there is nothing that will turn your cloudy days into sun-shiny ones as quickly as good music. We can fit you up with anything in that line, at Veatch's Music Store. 24-4t

Riding pony for sale—call at Beal's Harness shop.



Agent Reo Automobiles

STERLING FEED COMPANY

D. STERLING, Manager

Wheat, Oats, Grain-Hay. MILL FEED: Shorts, Bran, Vetch Seed, Chopped Oats, Oil Meal. GRASS SEED: Grass Seeds of all kinds constantly on hand. FLOUR: Hard Wheat Brands: American Beauty, Pure White, Red Cross, Every sack guaranteed. Soft Wheat Brands: Pheasant, White Star. Poultry Feeds and Supplies.

All City Trade Delivered

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Cottage Grove
Flour Mills
ALL KINDS OF
Mill Feed, Grain and Hay
CHAS. MATTHEWS, Prop.

The President at Cottage Grove

Continued from page one.

and he was a so-called gentleman, you invited him out to make a target of you because he had insulted you. (Laughter and applause.) Of course, he made a target of himself for you, and if you were the better marksman and hit him, of course you went back with the feeling that the Lord had been with you and had wiped out the insult, but if he happened to be a better marksman than you and you were laid up for two months in bed in the hospital with a bullet in you and were fortunate enough to escape death, it would take a good deal longer than two months to have you work out any theory of philosophy by which you could think that you had wiped out the stain on your honor by his bullet. (Laughter and applause.) And yet, one of the greatest statesmen, one of the greatest Americans that ever lived, Alexander Hamilton, fell before the bullet of Aaron Burr under such a system.

Why, in England at common law, the 300 years ago, indeed, it is not quite so long since the demand for such a method was made formally in court. If a man sued you on a promissory note and you came into court and did not care to have a trial, you could demand waver of bottle on the issue whether you had ever made the note or whether you had not paid it, and then the judge handed out two swords of the same length and they organized a 24-foot ring in front of the court and the defendant and the plaintiff went at each other (laughter.) If the defendant cut off the head of the plaintiff, or his arm, or knocked him out in any way, that proved to the satisfaction of the court and the common law, that the man never had made the note or that if he had he had paid it (laughter). If the action happened to be slander or libel, and the defendant cut off the head of the plaintiff, that proved that what the defendant said, when he said the plaintiff was a liar, was true." (Laughter.)

Now, ladies and gentlemen, that seems a very ridiculous way of settling controversies in a court of justice; and it was. But I appeal to you, my friends, when you sit down and think it over, is the present method of settling international controversies by war any more logical? When the honor of our Nation is infringed and we demand that we go out on the field of battle and sacrifice ourselves and the entire country, and a great many other people, and then we win, we say the Lord was on our side and that our National honor has been preserved; when we lose we differ with the Lord. (Laughter and applause.) Or, at any rate, we must recognize that it is a very unsatisfactory way of settling disputes. It does not settle anything except upon whose side is might.

Now in these days of Christian civilization we ought to find some other method, and I suggest the arbitral court as one. We will not get that arbitral court until we have made treaties of the kind that have been negotiated between the United States and England and the United States and France.

Annual Sale on Marshall Fields Samples. See Add for Prices. BURKHOLDER-WOODS, Co.

The best plaster. A piece of flannel dampened with Chamberlain's Liment and bound on over the affected parts, superior to plaster and costs only one tenth as much. For sale by Benson's Pharmacy.

This Book Worth Reading.

The Adlerika book, telling how easily guard against appendicitis and how you can relieve stomach and bowel trouble almost instantly, is offered free for a short time by New Era Drug Store.

Take Due Notice.

Don't wait until you have a fire before insuring, the expense is light, don't run the risk.

Call up the Express office, Tom Awbrey will attend to it promptly.

The Cowboy, Indian and the Lady.

This is a powerful play written by one of America's most prominent play writers and played with great success last season in all the larger cities and now being presented by The Blondin Company of selected artists, and having added several new features and musical numbers, is without a doubt the strongest dramatic company that has ever played this country. Thursday, Oct. 19.

Gives Aid To Strikers.

Sometimes liver, kidneys and bowels seem to go on a strike and refuse to work right. Then you need those pleasant little strike-breakers—Dr. King's New Life Pills—to give them natural aid and gently compel proper action. Excellent health soon follows. Try them. 25c at all Druggists.

For Sale.

Five different lines of Sewing Machines, at prices from \$17.00 up, at Veatch's Music Store. 24-4t

Tell your shoe troubles to Goff. Special values in handkerchiefs at The Fair. 241t

WANTED—A girl to do general house work. Inquire at this office.

Dress making and plain sewing. Call on Mrs. F. E. Boren. Veatch residence near the home of Mrs. Harms.

FOR SALE—First class Singer sewing machine, drop head, in first class condition, new oak 10-foot extension table. Cheap if taken at once. Inquire of J. Mark Comer. 25 2t



Good Horses deserve good shoeing. Bring yours to us and that is what they will get.

Wagon and Woodwork in connection. Good stock on hand.

Spriggs Bros., Props. General Blacksmiths. Fourth St. Phone Main 521



"With strength and ease they always please"

TWO HORSE OVERALLS

MADE BY LEVI STRAUSS & CO. Every garment guaranteed

Your Hat Is on Straight



How About Your Head?

If that is on straight you will come to this Printing Office for your Cards, Invitations, Programs, Stationery, everything in the way of exquisite printing for social uses—business uses, too, if the young man means business—elegant Wedding Cards.

Something Worth Knowing



There is one place in town and only one where you can buy an absolutely water proof hat

Mallory Cravanetted Hats \$3.50

Absolutely guaranteed not to leak. We stand back of every hat sold. Mallory Hats—not cravanetted—\$3.00. Other makes 75c \$1.50 \$2.00.

The largest assortment of styles and colors ever shown in Cottage Grove now in stock.

REES-WALLACE CO.

"Where You Do Better."

COTTAGE GROVE
Hospital and Sanitarium
Right Here at Your Home
Surgical Cases Especial Attention
X-RAY LABORATORY
For Further Particulars Address
DR. H. C. SCHLEEF

Just received a car load of White Star flour made from old wheat. Ask your merchant for these brands. \$1.15 per sack. Sterling Feed Co.

For Sale.

Two fine Poland China brood sows and pigs, broods 1 and 2 months old, and Poland China male. Thos. Allen. Phone Sub 117. 22tf.

FOR SALE OR TRADE

One small sawmill and engines, all in good running condition. For further particulars inquire at this office. 20-4t

CARELESS ABOUT APPENDICITIS IN COTTAGE GROVE.

Many Cottage Grove people have stomach or bowel trouble which is likely to turn into appendicitis. If you have constipation, sour stomach, or gas on the stomach, try simple buckthorn bark, glycerine, etc., as compounded in Alder-ka, the new German appendicitis remedy. The New Era Drug Store states that a SINGLE DOSE of this simple remedy will relieve bowel or stomach trouble almost INSTANTLY.

CALL FOR BIDS, IMPROVEMENT BONDS.

The undersigned will receive sealed bids up to the hour of 6 o'clock p. m. Monday, Nov. 6, 1911, for the purchase of Cottage Grove Improvement Bonds, issue C, amounting to the sum of \$5519.31 to bear date Sept. 18, 1911, and to mature in ten years from date thereof unless redemption shall be made prior to that time as provided in said bond, the same being at option of city of Cottage Grove, at any time after one year at any semi-annual coupon period. Such bonds shall bear interest from date thereof at the rate of 6 per cent per annum, payable semi-annually until redeemed. Principal and interest payable at the office of the city treasurer of Cottage Grove, in gold coin of the United States. Said bonds will not be sold for less than par and accrued interest to the highest responsible bidder. Each bid shall be accompanied with a certified check in amount of \$100.00 which will be immediately returned to the unsuccessful bidders. The Council reserves the right to reject any and all bids.
C. H. VAN DENBERG,
City Recorder.

Electric Bitters

Made A New Man Of Him.
"I was suffering from pain in my stomach, head and back," writes H. T. Alston, Raleigh, N. C., "and my liver and kidneys did not work right, but four bottles of Electric Bitters made me feel like a new man."
PRICE 50 CTS. AT ALL DRUG STORES.

S. P. Ry. Time Table

NORTH BOUND.

No. 14.....2:25 a. m.
No. 16.....1:48 a. m.
No. 20.....3:56 p. m.
No. 18.....11:02 a. m.

SOUTH BOUND.

No. 15.....1:26 a. m.
No. 17.....10:27 p. m.
No. 13.....6:42 a. m.
No. 19.....3:02 p. m.

G. F. King, Agent,
Cottage Grove, Oregon.

O. & S. E. R. R. Company

TIME TABLE NO. 5

To Take Effect June 19 1909

R. BOUND		W. BOUND	
No. 1.		No. 2.	
A. M.	M. S.	STATIONS	A. M.
7:30	LV. COTTAGE GROVE	12:00
7:50	11:25
7:59	11:16
8:14	11:08
8:40	10:40
8:50	10:33
9:08	10:28
9:15	10:15
9:45	10:00

Subject to change without notice.

All outward freight shipped only at the joint risk of shippers and consignee. Stage leaves Disston after arrival of train on Monday, Wednesday and Friday for Orseco, returning on Tuesday, Thursday and Saturday.

Freight will not be received at the O. & S. E. R. R. Depot after 5 p. m. To insure forwarding on next train freight must be delivered in ample time to permit of its being billed.

A. B. WOOD, Manager

Cottage Grove Transfer ...Company...

Harrington & Harrel, Props.

All Kinds of Hauling and Heavy Dray Work.

Piano Moving a Specialty

Office at Commercial Stables

PHONE

Residence 121J Office 72