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Tuesdays and Fridays.
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COTTAGE GROVE, OREGON.

Located on the upper Willamette River 144 miles south of Portland on Southern Pacific and Oregon & South Eastern Railroads. Population 2500. Two banks; public and high schools, five churches, water, light and sewer systems; creamery; flour mill; two brick yards; saw mills; wood work factory; match factory; steam laundry and the Leader.

INDUSTRIES AND RESOURCES.

Great forests of timber tributary to Cottage Grove fifteen saw mills, three shingle mills, within a radius of 15 miles. Headquarters for Bohemia gold mines and Black Bluff quicksilver, mines, valleys and foothills well adapted to fruit growing, farming and dairying. For information regarding this great country subscribe for the Leader.

FRIDAY, JANUARY 8, 1909.

Once in a while we hear some doubting Thomas murmur something about the probability of taxes being higher in inaugurating a new county administration. Not so in Wheeler, nor Hood, nor Lincoln nor any new county which has been formed in this state, but on the other hand taxes have become lower. Besides our present tax levy in this county there is not a citizen taxpayer of this town but what makes one or more trips to the county seat every year, incurring an expense of from \$2.50 to \$5 on each trip, which should be taken into consideration, and which would be saved in the event

of the formation of a new county. The whole thing may be summed up this way—we have nothing to lose, but everything to gain in this county division proposition and the same holds good with Creswell, Lorane, Leona, Comstock and all other precincts within the borders of the proposed new county.

North Douglas and west Lane citizens were among the most enthusiastic new county advocates at Tuesday's big mass meeting at Cottage Grove, where over \$500 was subscribed in five minutes to put the new county bill before the legislature and north Douglas contributed her full share of the cash. This will cause a cold shiver to play up and down the spinal column of Drain and Roseburg.

March 1, is the date set for the first clash between counsel for the railroad and attorneys for the government in the famous land grant suit of the United States against the Oregon & California company, involving title to land in this state worth between \$40,000,000 and \$50,000,000.

The matter of securing a beautiful five acre evergreen grove, only two blocks from the depot, to be dedicated to the city for a public park, will be submitted to a vote of our citizens Wednesday Jan. 20, the plan being to levy a small tax for two years to meet this expense. This tax will amount to from 25 cents to a few dollars each to the tax payers of this city—a

mere pittance, which would provide Cottage Grove with a city park more convenient and more beautiful than that possessed by any city or town between Portland and Ashland. We cannot afford to lose this opportunity to secure a city park, as the low price required for it now will never again be duplicated.

COUNTY Seat towns are always against county division.—Portland Daily Journal.

It was shown conclusively at the mass meeting Tuesday evening that taxes are invariably higher in old, than they are in new counties. That owing to the immense taxable natural resources of the proposed "Nesmith county" from which tax money would come in annually while no outlay of county funds would be required, this referring to undeveloped timber lands, would afford a big county revenue making a small tax levy adequate for all county purposes. This has been the experience of all of the lately formed counties of the state.

The "heavy" editorials in the Eugene and Roseburg papers opposing the new proposed county of Nesmith, invariably conclude with—the plan is folly "at this time." Which amounts to a frank admission that the plan is practical and is going to materialize but not today—tomorrow. If the project is practical and worthy of accomplishment "tomorrow" it is just as feasible and practicable right now and the new county will materialize "now" or not later than the general election of 1910. Paste this in your hat, ye moss-backs, obstructionists and stumbling-blocks to our state's progress and advancement.

The Union Mines Development Co., have opened an office in the Ed Wilson building. Their prospectus is headed "A Gold Mine" and says "this term is often used, but never more truthfully than in this case." They have a good property in the Bohemia district.

Hon. Ike Bingham, formerly of Cottage Grove, now of Eugene, is quoted as saying that Cottage Grove should forget its aspirations for a new county. This does not come with very good grace from a man who has received as many favors from Cottage Grove people as Bingham has.

Judge Wouacott, Assessor Calkins and the Roseburg papers are putting up a great talk about the new proposed county taking away from Douglas \$5,000,000 in assessable property. An examination of the Douglas county records show the actual figures to be \$1,485,569. Quite a difference.

Snow fell and so did the mercury nearly everywhere in Oregon, Tuesday except at Cottage Grove, where the ground was not even frozen. Verily, this is the "Italy of Oregon." The above was penned prior to Thursday night.

PARK Grounds can never be purchased so cheap as right now.

The Oregon legislature will convene next Monday. There will be some lady clerks, some scrapping over the senatorial question, many fool bills introduced and passed—just the same as if we had no initiative and referendum.

County Judge Wouacott of Douglas, is playing a continuous vaudeville to the galleries. He is a democratic porker in a republican corn crib. See the point?

Jealousy of Cottage Grove enters more into the opposition to the new county, than the loss of territory on the part of Roseburg and Eugene.

"Snow use to complain, though. The mean things we didn't say don't keep us awake nights, even if they won't let us go to sleep.

Blessed, ah, blessed indeed, is it to give, more so than to receive, but how about the poor mortal who can do neither?
Pride is a very foolish thing, but it is the foolish things of the world that have made the most noise in it.

Heart to Heart Talks.

By EDWIN A. NYE.
Copyright, 1908, by Edwin A. Nye.

COURTESY AND CASH.
Can a young man succeed in business without cash capital?
Yes. One young news dealer in New York city is getting rich on a capital of PERSONAL COURTESY.

Where the tide of surging humanity rises highest on Broadway, near Trinity church, he keeps a successful newsstand.
His father came over in the steerage a few years ago. The son left school early to help support the family. He is a keen merchant.

This young man keeps a full stock of newspapers and periodicals and turns his cash every day—a possibility of profit shown by a news dealer in Carlisle, Pa., who died recently worth \$100,000.

All sorts of people, millionaires as well as mechanics, buy of the young dealer. And always, even though the purchase be of 1 cent—always there is the sincere "Thank you."

He makes every sale, however small, a dignified business transaction. He is never too busy to be polite and attentive. And his open, frank courtesy makes one want to do more business with him.

His stand is in close touch with Wall street, and the brokers buy of him, but he gives just as much attention to the poor woman who buys a penny paper as he gives to Pierpont Morgan.

He is a gentleman and an American citizen who is engaged in an honest business. There is no snobbishness in him. He treats all alike.

Around his newsstand there converges perhaps more utter selfishness, more hardness of greed, more recklessness of hurry, than in any other locality in the world.

And there he stands in vivid contrast with all this forgetfulness of humane things. He is never too much in a hurry to be urbane and kind and gracious.

That is one reason why hundreds patronize him day after day. It is the instinctive hunger for kindness and courtesy.

The lesson to those who contemplate a business career or to those engaged in business is plain:
Courtesy costs nothing.
But it yields big dividends.
Combined with character, it forms the greatest capital known to the business world.

DON'TS.
Don't neglect to keep the water vessels clean and full. Yes; it's easy to put off, but harder to dig chicken graves.
Don't spice chicken feed with red pepper. It is not so hot as the fiery furnace, but you would think it hotter in your stomach.

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