

HE IS A CRACK SHOT

Capt. Hardy Performs Many Difficult Feats.

ASTONISHES HIS SPECTATORS

Exhibition of Fancy Shooting Given in Interest of Local Concern Handing Peters Cartridges.—Some of the Captain's Stunts.

Capt. A. H. Hardy, representing the Peters Cartridge Company, gave an exhibition in Cottage Grove on Tuesday afternoon in the interest of the Griffin-Veatch Company, local representatives. A comparatively large number of spectators, including several ladies, were in attendance, and all marvelled at the wonderful feats performed by the captain with rifle, revolver and shot-gun. The clever work done by this "sharpshooter" includes: With a rifle he hits small iron washers, thrown into the air, pennies, marbles, etc., even shooting through the small hole in the washer, which is pasted over with paper; hits a small wooden ball three and four times, and a tin can five times before it touches the ground; hits small objects with rifle in all sorts of positions, while looking into a mirror; also shoots objects with rifle resting at hip, ejects a .22 cartridge from rifle, reloads, and hits it while it is in mid-air. This is no doubt the most difficult trick performed by any expert. Captain Hardy gives an imitation of a gattling gun, and shoots the profile of Washington, Bryan, or any person suggested by the audience. One of these is on exhibition at the Griffin-Veatch Company's store. The splitting of cards edgewise with a rifle bullet is another of the captain's accomplishments.

With a six-shooter in each hand, he hits two objects at a distance of twenty feet, one swinging and the other stationary, shooting both revolvers simultaneously. With the shot-gun he hits a tin can six times in mid-air; lays the shotgun on the ground, throws two objects in the air and hits both; throws four objects in the air and breaks all before they touch the ground; ejects empty shell from gun and tears it to pieces before it touches the ground. In this and many other interesting feats, Captain Hardy uses an ordinary repeating shotgun with Peters factory loaded shells.

That Capt. Hardy is a most wonderful shot is shown by the fact that he has broken 1000 balls without a miss. He has also broken 600 balls in eleven minutes and sixteen seconds, loaded his own rifles, and 100 balls in 85 seconds.

AMONG THE CHURCHES.

Services to Be Held Next Sabbath, General News.

The Harvest Home program, given by the Sunday school of the Christian church last Sunday morning, was interesting, and the attendance large. The program opened at 10 o'clock with songs by the school, followed by scripture reading by Daniel Wood. Miss Jordan Lilly sang a solo, "His Love Abideth Forever," after which there were short talks by Prof. Inlow, Edw. Finerty, Mrs. Ida Caldwell, and Mrs. Ora Hemmaway. The primary department sang the "Sanbeam Song," and Miss Helen Baker a solo, which was followed by a procession around the church and before a cross, where offerings to the extent of about \$8 were bestowed.

Mr. D. H. Johnson, of Colorado, who is a guest of his nephew, Mr. C. B. Kennedy of Saginaw, will deliver a lecture in the M. E. church at that place on Sunday morning, under the auspices of the Young People's Temperance Society. Mr. Johnson is said to be an interesting talker.

The Rev. Elkins, of the Christian church, will take for his theme Sunday evening, "Boosting Cottage Grove," after which a baptismal service will be held. At the morning service the Rev. Elkins will deliver his annual sermon to the aged.

The Rev. Nave, formerly pastor of the Cottage Grove Presbyterian church, and later field representative for the Albany College, has severed his connection with that institution, and accepted a pastorate in Portland.

The Rev. Adams returned from a meeting of the Synod on Saturday afternoon, and contrary to expectations regular services were held at the Presbyterian church on Sunday.

The most interesting program yet at the Methodist church on Sunday. Bible school at 10 o'clock. Public worship at 11, with address by Robert Sutcliffe on "Peary and Cook Outdone." Duet by Dr. and Mrs. Van Winkle. Epworth League devotional meeting at 6:30. People's popular service at 7:30. Topic of pastor's lecture, "Romance of a Pack of Cards."

The Rev. Seldon C. Adams will preach at the Presbyterian church next Sunday. The subject of the morning theme is: "How shall I come to Jesus?" The evening address will be: "Is the world growing better?"

The Presbyterian Brotherhood met at the home of Mr. Frank H. Rosenberg last Tuesday evening. After the business session a very enjoyable musical

program was rendered by Misses Johnson, Francis Rosenberg, Mable Veatch and Mable Rosenberg. Refreshments were served by the hostess. The November meeting will be held at the manse.

THE MAIL-ORDER HOUSE.

Cottage Grove Merchants Are Entitled to Your Patronage.

The mailorder house has doubtless entered the privacy of your home with its many-paged catalogue, illustrating all kinds of merchandising and quoting high and low prices. There is much sophistry in what they say but so plausible is their story of savings that the buyer must be almost an expert to detect the flaws in their arguments as well as their goods. The mail order house has made a study of publicity and pushes its cheap goods in its literature to gain attention, and talks quality for high-priced articles and larger profits. These stores had an exclusive field a few years ago in the small articles sold at almost cost, but business has grown so in the home market that cash can buy at the local stores more goods for the same money than it is possible to get at a mail order house.

While we might easily show the moral side of the question and thus prove that the profits of your trade here remain at home institutions help pay for wise administration of government, and otherwise make life worth living in this community, we do not desire to ask for trade on such grounds alone, just as it is, but we want the local buyer to give the home merchants an opportunity to meet the aggressive competition of the mail order house.

The retail trade is no longer the silent force that it was a few years ago. Men of capital, experience and executive ability have learned how, when and where to buy. They are in close touch with the manufacturer, having as free access to first cost as any competitor. This is not alone in farm implements, vehicles, hardware, etc., but in textile fabrics, men's, women's and children's wares, jewelry, drugs and every line of manufactured goods. The motto of the retail store is not so high, but how low it can sell to make one sale an advertisement for a permanent customer. So intense has business become that the retail merchant is acquainted with what prices are charged by all competitors in his line. The mail order catalogue is not a closed book to him. He knows what tempting deceptions are made his legitimate trade to divert the coin of the realm from your own community. He knows that the medium of exchange should not be sent away and the arteries of commerce impoverished at home to swell the blood of the centers of trade—the metropolitan cities.

He has read the prices of the mail order house and can enlighten you on either weakness, because your trade is necessary to his life. And you know self-preservation is the first law of nature. If you have a mail order catalogue and expect to send another fat order away from home, give your home merchant the courtesy of trial to compete.

He could ask no more, but do you not think he is entitled to at least this much?

Notice of Special Election.

Notice is hereby given that a special election will be held in the city of Cottage Grove, Lane County, Oregon, on Wednesday, October 20th, 1909, for the purpose of voting upon the question, "Shall the Common Council of the City of Cottage Grove, Lane County, Oregon, issue and sell coupon bonds of said city to an amount not exceeding One Hundred Thousand Dollars, \$100,000, said bonds to run for 25 years and bear interest at the rate of 5 per cent per annum, payable semi-annually; the purpose of said bonds being for the construction of a pipe line for a municipal water system, the water to be taken from what is known as Lang Creek at a point near the line of the forest reserve on said creek and to connect with the present water system of said city."

The polls will be open for the purpose of said election from 9 o'clock in the morning until 12 o'clock noon, and from 1 o'clock until 5 o'clock in the afternoon on said day. Tom Allen's shop is the voting place in the first ward and R. M. Veatch is designated as judge and J. C. Wallace and J. K. Barrett, judges and clerks of said election in the First Ward.

The Council room in the city hall is the voting place in the second ward, and O. Veatch is designated as judge and J. M. Durham and N. H. Martin, judges and clerks of said election in the second ward.

The store room in H. C. Schloef's building on the north side of Main street near the bridge is the polling place in the third ward and D. G. McFarland is designated as judge and C. F. Walker and J. E. Ostrander as judges and clerks of said election in the third ward.

By order of the common council the 4th day of October, 1909.

C. H. Van Denburg, City Recorder.

A gasoline engine, two horse power, in fine condition, is offered for sale by the Sentinel at almost your own price. Come and see it in operation. Just the thing for a ranch.

MANAGING A TOWN.

Novel Experiment of an Editor to Improve Conditions.

ACTS AS BUSINESS DICTATOR.

How He Hopes to Make Dexter, Ia., Larger and Better, Increase Its Trade and Double the Profits of Its Merchants—Loafers Cleaned Out.

A town near Des Moines, Ia., has been making a novel experiment. It has been allowing the editor to run things—not the local editor, mind you, but an editor from Des Moines. The editor is not running things in person, but has appointed an assistant who is a thoroughgoing business man. So far the experiment seems to have been a pronounced success. The merchants are making more money, the collections are better, the streets are cleaner and there is improvement in many lines.

The town that is being experimented on is Dexter, which is thirty-five miles from Des Moines and has about 850 inhabitants. The editor is W. J. Pilkington of the Merchants' Trade Journal of Des Moines. His assistant is Guy C. Pogue. Pilkington had a theory that the methods found so successful in the department stores and retail establishments of the large cities could be tried as effectively in the small town. He told the merchants of Dexter that he could make more money for them, the bankers that he could increase their deposits, and joyously informed the mayor that his government was on the blink and if he—the editor—could do a little governing he would make things hum and add to the population.

To Pilkington's joyous surprise, Dexter took him at his word. The merchants wanted more profits, the bankers were looking for larger deposits, and, as for his honor the mayor, he concluded that if anybody could run that town better than he was doing it the other chap was welcome to the job. That is the kind of a mayor to have. No dog-in-the-manger spirit about him! He was thinking of the good of his town and did not give a hang for his own dignity.

I do not know that mayor's name, and I am sorry, for it ought to be published to the ends of the earth as an example to a lot of officials in other communities who do nothing themselves and let nobody else do anything. To return to the experiment, Pilkington sent Pogue, and Pogue got busy. The new departure started June 1 and is to run seven months. Mr. Pogue obtained complete reports from each store and bank and began introducing up to date business methods. He took a complete invoice of stock and accounts. He got sales slips at the end of each day so that he knew what every store and every department was doing. He directed the window displays, the arrangement of goods, the prices and the conduct of the clerks. He must be a wonder, for anybody who can regulate the conduct of the average clerk is surely a master of men—and women. Pogue does it, or so it is reported. I am not anxious for his job.

One of the best things the new general manager of Dexter is doing is to write the advertisements for the local papers and to change copy with every issue. Even better, he has graded and cleaned the streets and put down sidewalks. He moved the loafers off the dry goods boxes and moved the boxes to the rear. Again, I do not envy him his job, but once more I must admit that he is a marvelous man. Anybody that can make a loafer move is a benefactor as well as a wonder worker.

Pogue has put in new street lights and caused these and the ones already in existence to burn later at night. He has organized a baseball club and a band. The farmers have awakened to the fact that something is afoot in Dexter, and as they want to find out what it is they are going to Dexter to trade. The merchants are pleased. They call the Pilkington-Pogue idea the booster plan and are rapidly being converted to join the boosters' club. Money is being saved in buying and in bad accounts.

The first month's report showed increases in the leading stores, one establishment running as high as \$775 increase in business and one or two others reaching nearly the \$500 mark. In Dexter, as elsewhere, improvement pays, business methods win, enterprise, cleanliness and printer's ink spell prosperity.

Here is Mr. Pilkington's own statement of his reason for undertaking the novel experiment:

I expect to disprove the theory that a certain kind of business may succeed in one town and fail in another. My contention is that any store with up to date business methods can succeed, no matter where its location is. For this reason I selected Dexter.

On every side there is strong competition, and if I succeed I will have shown to the business men there that I have pulled trade from the territory in which Des Moines and Stuart have been the favorites. It is a small town and is a hotbed for the mail order business, and I feel that I have chosen a town where it will be the hardest kind of work to succeed. Reports so far are very encouraging.

It is a great idea, and everybody will watch with interest the new combination of Pilkington, Pogue, push and pluck. If it succeeds, the editor may be given the job of running other towns. A good many editors might throw up their hands and say it is all they can do to run their papers, but others will be ready to clean the streets, clean out the loafers, get the right sort of publicity and put things on a business basis.

JAMES A. EDGERTON.

LADIES' SPECIALS



We take great pleasure in inviting the attention of the ladies of this vicinity to our NEW AUTUMN WEARING APPAREL, which has just arrived and is ready for your inspection. Every garment represents the LATEST IDEAS IN FASHION, the workmanship is the best and the materials include a wide range of the much-wanted kinds.

SPECIAL TAILORED SUIT

Blue Stripe Suitings lined with pearl gray satin, trimmed with black silk Soutock braid and embroidered silk buttons. You pay \$30 in Portland for the same suit, special at **\$19.75**

LADIES' SKIRTS

Ladies' 9-Cord Panama Dress Skirts, latest designs and shades, the regular \$8.00 kind, special at **\$6.75**

LADIES' SILK WAISTS

Ladies' Tailored Waists, black silk, covered silk buttons, hemstitched and tucked front, very classy **\$5.50**

Our made-to-order department gives the ladies of Cottage Grove and vicinity an opportunity to buy right here at home in the latest styles and materials. We take measures for the Palmer Ladies' Tailored Suits, and positively guarantee a fit and perfect satisfaction. Hundreds of fabrics to choose from, and an expert to take your measure. Come and investigate.

BURKHOLDER-WOODS

THE DAYLIGHT STORE

BACK GIVES OUT

Plenty of Cottage Grove Readers Have This Experience.

You tax the kidneys—overwork them. They can't keep up the continual strain.

The back gives out—it aches and pains;

Urinary troubles set in.

Don't wait longer—take Doan's Kidney Pills.

Cottage Grove people tell you how they act.

Walter Rodgers, of Cottage Grove, Ore., says: "I suffered for some time from pains in my back and sides caused by disordered kidneys. I thought the trouble would soon disappear, but instead it grew gradually worse. The kidney secretions were so frequent that I was forced to rise many times during the night and the passages were attended with pain. I tried every remedy that was brought to my attention and also used liniments and plasters but did not succeed in finding any relief. I then read of Doan's Kidney Pills and was so impressed that I procured a box at Benson's Pharmacy. I received relief from the start and was so much encouraged that I continued until a complete cure was effected.

For sale by all dealers. Price 50 cents. Foster Milburn Co., Buffalo, New York, sole agents for the United States.

Remember the name—Doan's—and take no other. No. 8

Portland and Return Only \$5.90.

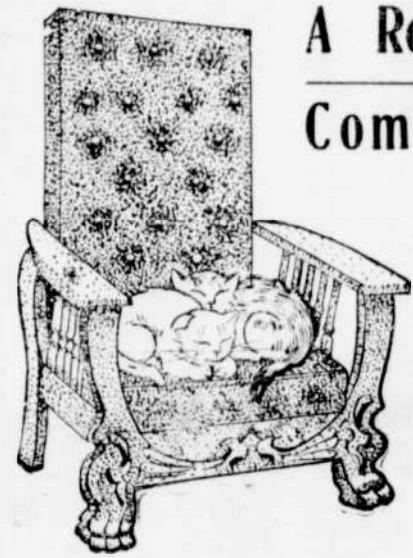
The Southern Pacific Co. is now selling round trip tickets to Portland from Cottage Grove for \$5.90 good Saturday on No. 16 at 1:50 a. m. train, returning Monday evening on No. 13 leaving Portland at 7:30 p. m., giving all day Saturday, Sunday and Monday in Portland. The same arrangements apply from Portland giving Portland people a chance to visit valley points at greatly reduced rates.

PARLOR MILLINERY

To The Ladies

MRS. H. A. MILLER will Re-model Hats, in Latest Styles, and at Reasonable Prices. Special Attention Given to Renovating Old Materials, Curling Plumes, etc Call at Residence, just west of Catholic Church, or Phone, Main 571.

A Roomy and Easy Comfortable Chair.



Whose very name is suggestive of after-dinner naps, pleasant hours with a novel or an hour's rest and quiet after a hard day's work. Of course it is!

A MORRIS CHAIR

They Come in Many Styles. The backs are all Adjustable and the Cushions Reversible

Simeral & Van Denburg

THE FURNITURE MEN

There's Lots of Satisfaction

in knowing your house is equipped with modern and sanitary plumbing. If you are thinking of having work of this kind done, we would be pleased to give you estimates on the work and material.



FOSTER P. PHILLIPS, Plumber

Strictly First Class

Large Sample Rooms

THE HOTEL OREGON

COTTAGE GROVE, ORE.

B. R. WESTBROOK, PROPRIETOR

New Brick Annex

Rooms with Bath