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If you cannot come to Portland to get your eyes fitted, I will send you my method of testing eyes by mail. Not as desirable as personal service but much better than going without glasses needed or trying to fit yourself.
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HERE'S ANOTHER
Letter from a satisfied shipper.
Bull Run, Ore., March 4, 1916.

Dear Sir: I have been shipping to you since 1910. I have always found you satisfactory. Have tried other plants but found HAZELWOOD THE BEST, and always read your letters and pamphlets with interest. Hope you receive the 5 gals. of cream I ship today.
Respectfully, G. A. C.

Original on file in our office for inspection. Won't YOU become one of our satisfied shippers?
HAZELWOOD CO., PORTLAND

ALL FARM ACCOUNTS SHOULD BE STANDARDIZED

Oregon Agricultural College, Corvallis.—Managing a business without accounts is like steering a ship without a compass or driving a horse without reins, said Dean J. A. Bexell in a lecture before the graduate school of agriculture at Amherst, Massachusetts, on July 10.

The secret of success was said to lie in a knowledge of past events and ability to utilize the knowledge in business operations. Every successful farmer is involved in a variety of financial transactions and must observe established business methods. In order to be most useful farmers' accounting methods should be standardized.

The key note of modern business efficiency is standardization. This is seen in the interchangeable parts of machinery and other articles, and control of railroads and other public utilities through uniform government reports, and conservation of human energy by scientific management. It is just as necessary that business methods of the farm be standardized and uniform as the business methods of a factory.

If the production of farm commodities is going to keep pace with the increasing demand, farm accounts must be kept and kept in a systematic, uniform way.

If accounting systems are standardized they will serve as a basis for comparing success and failure of neighboring farms with a view to correct the mistakes. With the young farmer just starting in business the standardized accounts would serve as a partial substitute for experience.

Contrary to the usual understanding of the matter the subject of farm accounts is not new, but was discussed frequently by the ancients, especially Pliny and Cicero.

How Della Managed.
A great deal of noise arose in the nursery one morning, and since it gave no promise of subsiding, Mrs. Odell hurried in that direction. She found the baby howling with might and main and the new nursemaid sitting calmly by.

"Well, Della, this is a terrible noise!" cried Mrs. Odell angrily. "What is the matter? Can't you keep the baby quiet?"

"Shure, mum," replied the girl, "but I can't keep him quiet unless I let him make a noise, mum."

Cook Would Stay Awhile.
"John, are you sure it is safe on this yacht?"

"Yes, my love."
"And you know how to sail it?"
"My sailing master does."
"How long will it take us to cross?"
"About two weeks."
"Oh, dear. There's so much to worry about on a yacht."
"There's one thing that needn't cause you any worry."
"What's that?"
"The cook can't leave until we get to port."—Brooklyn Citizen.

Father's Tip.
"Wish to marry my daughter, do you? Take my advice, don't."
"But why, sir?"
"I have noticed evidence of insanity in her lately."
"Good heavens! What evidence?"
"She says she wants to marry you."—Boston Transcript.

Knew Her Ways.
"Well, I must be going, old man. I've an appointment to meet my wife."
"She probably won't be there."
"Oh, she will, just about. I'm two hours late."—Boston Transcript.



Complete House for Only \$75

For a homestead, seaside and mountain summer resorts, there is nothing that will last our 2-room bungalow. This house is made of good quality coast fir lumber, the house being 20x15 feet in size, divided into two rooms to suit the requirements of the purchaser. Has 2 doors, 5 windows porch 4x4, and galvanized steel chimney. A hammer, wrench, and screw driver is all that is needed to erect. Our mill price direct from factory to you is only \$75.

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THE NEW PERKINS HOTEL
Special Summer Rates

Court Room, Single, 75c; Double, \$1.
Outside Room, Single, \$1; Double, \$1.50
(Bath privilege included)

Rooms with Private Bath, Single, \$1.50; Double, \$2.00.
(When you Register Ask the Clerk for Summer Rates.)

Auto-Bus Meets Trains.
All Cars from Union Depot Pass Our Doors.

NEW PERKINS HOTEL
Cor. Washington & Fifth Sts., PORTLAND, ORE.

Secret Worth Buying.
Mr. Rounder (at police station)—Can I see the burglar who was arrested for breaking into my house last night?

Chief (hesitatingly)—Well, I don't know. What do you want to see him about?

Rounder—Oh, there's nothing secret about it. I just want to find out how he managed to get into the house without waking my wife.—Boston Transcript.

Ouch.
They were sitting in a secluded corner of the veranda. For a long time neither of them had spoken. Suddenly he took her little hand in his. His voice was choked with emotion as he said:

"Do you think you could ever learn to love a man?"

"Yes," she interrupted in a soft whisper. "Bring on your man."—New York World.

Dr. Pierce's Pleasant Pellets are the original little liver pills put out 40 years ago. They regulate liver and bowels.

True View.
The late James J. Hill, the railroad king, was a man of buoyant optimism. "Failure," he once said in an address to railway men, "failures are all ways pessimists. Successes, on the other hand, are optimists. Which is right?"

He paused, then added: "It's easier to slip down hill than to climb up, but the view, remember, is at the top."

Sometimes Apply It Lightly.
For cuts, burns, scalds, sores and open wounds always apply Hanford's Balsam lightly, but be sure that it covers and gets to the bottom of the wound. A few light applications are generally all that is needed to heal this class of difficulties. Adv.

I OWE MY HEALTH
To Lydia E. Pinkham's Vegetable Compound.

Washington Park, Ill.—"I am the mother of four children and have suffered with female trouble, backache, nervous spells and the blues. My children's loud talking and romping would make me so nervous I could just tear everything to pieces and I would ache all over and feel so sick that I would not want anyone to talk to me at times. Lydia E. Pinkham's Vegetable Compound and Liver Pills restored me to health and I want to thank you for the good they have done me. I have had quite a bit of trouble and worry but it does not affect my youthful looks. My friends say 'Why do you look so young and well?' I owe it all to the Lydia E. Pinkham remedies."
—Mrs. ROBT. STORIEL, Moore Avenue, Washington Park, Illinois.

We wish every woman who suffers from female troubles, nervousness, backache or the blues could see the letters written by women made well by Lydia E. Pinkham's Vegetable Compound.

If you have any symptom about which you would like to know write to the Lydia E. Pinkham Medicine Co., Lynn, Mass., for helpful advice given free of charge.

Montana Wool High.
Billings, Mont.—The largest clip of wool in Eastern Montana has been sold to a Boston firm at the highest price on record, 34¢ cents a pound being reached in this transaction. George Herd, of this city, has sold his clip, estimated at between 240,000 and 250,000 pounds, to Claude Ketchum, representing a Boston house.

The Herd clip is particularly attractive because of its long staple and uniform character.

University Loses Four Million.
New York.—Columbia University loses a bequest of \$4,000,000 under a verdict by a jury setting aside the will of the late Amos F. Em. This amount represented Em's residuary estate, which his relatives assert he willed to the institution while of unsound mind.

NORTHWEST MARKET REPORTS; GENERAL CROP CONDITIONS

Portland—Wheat—Bluestem, \$1.02½ per bushel; fortyfold, 93c; club, 93c; red fife, 92c; red Russian, 90c.

Millfeed—Spot prices: Bran, \$26@28.50 per ton; shorts, \$29@29.50; rolled barley, \$31.50@32.50.

Corn—Whole, \$38 per ton; cracked \$39.

Vegetables—Artichokes, 75c@1 per dozen; tomatoes, 90c@1.25 per crate; cabbage, \$2 per hundred; garlic, 10c per pound; peppers, 12½c; eggplant, 15c; lettuce, \$1 per crate; cucumbers, \$1@1.25 per box; peas, 3@4c per pound; beans, 4@6c; celery, \$1 per dozen; corn, 50@60c.

Potatoes—New, 1½@2c per pound. Onions—California red and yellow, \$2.75 per sack; Walla Walla, \$2.75 per sack.

Green Fruits—Apples, new, \$1.65@1.90 per box; cherries, 4@8c per pound; cantaloupes, \$1.10@3.50 per crate; peaches, 60c@1 per box; watermelons, 1½@1½c per pound; figs, \$1 @1.50 per box; plums, \$1.25@1.60; prunes, \$1.25@1.50; pears, 2@2.25; apricots, \$1.25@1.50; grapes, \$2.35 per box; loganberries, 75c@1; raspberries, \$1@1.25; blackcaps, \$1.50@1.75.

Eggs—Oregon ranch, exchange price, current receipts, 23¢ per dozen. Jobbing price: Oregon ranch, candled, 25c; selects, 26c per dozen.

Poultry—Hens, 14@14½c; broilers, 16@18c per pound; turkeys, live, 20@22c; ducks, 12@14c; geese, 9@11c.

Butter—Cubes, extras, no bid; prime firsts, 24½c. Jobbing prices: Prints, extra, 27@29c; butterfat, No. 1, 26c; No. 2, 24c, Portland.

Veal—Fancy, 12c; prime firsts, 24@24½c per pound.

Fork—Fancy, 10½@11c per pound. Cattle—Steers, choice, \$7.50@8; good, \$6.75@7.25; cows, choice, \$6.25 @7; good, \$5.50@6.25; heifers, \$4 @6.50; bulls, \$3@5; stags, \$3@9.05.

Hogs—Prime light, \$8.50@9.05; good to prime, \$7.75@8.10; rough heavy, \$7.50@7.75; pigs and skips, \$6.60@7.10.

Sheep—Yearlings, \$5.75 @ 6.25; wethers, \$4.75 @ 6; ewes, \$2.50 @ 5.50; lambs, \$6@8.25.

Seattle—Wheat—Bluestem, \$1.02; Turkey red, \$1.01; fortyfold, 93c; club, 93c; fife, 94c; red Russian, 92½c. Barley, \$28 per ton.

Tacoma—Wheat—Bluestem, 98c; fortyfold, 94c; club and red fife, 92c.

Washington's 1916 Apple Crop
Estimated at 16,000 Carloads

Spokane, Wash.—Sixteen thousand cars is the estimated apple crop in the state of Washington this year. This is 3000 cars in excess of the yield of 1915. The peach yield is placed at 1063 cars, pears 1239 cars, and plums and prunes 395 cars.

R. G. Page, president of the Arcadia Valley Fruit Growers' association, announces that plans are being drawn for a storage warehouse to be built near Deer Park this season. The building will be 100x100 feet, of reinforced concrete construction.

Announcement is made by J. M. Balfour that the Balfour-Greely Grain company will establish a plant here to store, clean and grade Montana wheat. The first unit will cost \$15,000. The company's plan is to bring wheat to the Spokane plant from all the railroads reaching into and through Montana, and to supply cleaned and graded wheat to the mills of the Inland Empire and to the Coast for export and to the East. The Montana crop amounted to 40,000,000 bushels last year.

Parable of the Sugar Bowl.
If there is just so much available fertility in an acre of soil and you use part of it in making a corn crop, part in an oat crop, part in wheat, and another part in grass, and then begin the rotation over again and keep selling off the larger part of it all the time, you are like the housewife who has a bucket of sugar and dips out one day with a teaspoon to make a cake; another time fills the sugar bowl and another time dips out with a spoon to sweeten lemonade or make cookies, without the bucket being refilled. —Green's Fruit Grower.

54,478 File for Land.
Spokane—The last week of the Colville land registration began here with a rush, notaries in the two booths being kept busy registering many land-seekers from out of the city.

At the six registration cities in Eastern Washington, up to noon Monday, 54,478 persons had paid the Federal government 25 cents each for the privilege of participating in a drawing here July 27. Most of the outsiders that have registered at both places are from Montana and Oregon. Few came from great distances.

Aiming High, But Surely.
The new night watchman at the college had noticed some one using the big telescope. Just then a star fell.

"Begorra," said the watchman, "that fellow sure is a crack shot!"—Wind-sor Magazine.

Defined.
"Pa, what's the difference between a patriot and a jingo?"

"A patriot, my son, is one whose bosom swells with pride of his country while in a jingo the swell appears in his head."—Boston Transcript.

Maintaining Discipline.
"Discipline," said a government official at a dinner in Washington, "naval discipline must be maintained at all cost."

"They tell a story to illustrate this. A naval officer said to a seaman: 'What idiot told you to dump that pile of dunnage there?'"

"It was the captain, sir," the sailor answered.

"Humph!" said the officer. "Let it remain there, then, and take 12 hours in irons, my man, for calling the captain an idiot."—Washington Star.



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You know the difficulty of getting the roots of stumps out with pullers, by burning, or by using explosives that merely shatter. You need explosives that not only shatter but also lift and heave—that tear the roots and make clearing easy. You can save work, time and money by using

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There are two Giant Powders—Eureka Stumping Powder, for use in dry work, and Giant Stumping Powder, for wet work. Ask your dealer for them. Test them alongside of any other explosive. Write us and we will have our nearest distributor supply you—at lowest market prices—with a trial case that will prove to you the economy of using Giant Farm Powders.

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We issue five handsome, illustrated books to help you to blast cheaper and better—books on Stump Blasting, Boulder Blasting, Tree Planting, Subsoil Blasting and Ditch Blasting. Any or all of these—written by western men for western farmers—will be sent on request. Choose the books that you prefer and write for them today.

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Fleas, gnats, house flies, etc., are all killed by **Daisy Fly Killer**. It is a powerful disinfectant, kills all flies, gnats, mosquitoes, etc., and is safe for all animals. It is sold in all drug stores and is guaranteed to kill all flies in 24 hours. Write for free literature to **Harold Somers, 180 DuKalb Ave., Brooklyn, N. Y.**

Adjustable Mathematics.
"Figures prove"—began the statistical expert.

"Wait a minute," interrupted Senator Sorghum. "You tell me what question you are discussing and which side of it you are on and I'll tell you, without the trouble of going through the calculation, just about what your figures are going to prove."—Washington Star.

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His Retort.
"I wish you were more like Mr. Brown. He gives his wife everything she asks for."
"Perhaps I could be if you were more like Mrs. Brown and didn't ask for everything in sight."—Detroit Free Press.

An Accountant.
"Why do you call Bilgins an expert accountant?"
"Because of his assumptions of extraordinary wisdom. There isn't any phenomenon in the universe that he doesn't assume to be able to account for."—Washington Star.

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