

THE NEWS RECORD

(Twice-a-Week.)

AN INDEPENDENT NEWSPAPER

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SATURDAY, FEBRUARY 6, 1909.

DOES IT PAY?

Is business dull? Don't the goods move in spite of the fact you have placed "off season" prices on them? Maybe you are making too much of a secret about it. Even your own customers haven't heard of the low prices you are making on winter goods, or many of them would be buying now for next winter's use. Why not try a little publicity steam in the way of newspaper advertising? It has helped others; it will help you.

The best merchants everywhere say there is no advertising that equals the local newspaper, when the advertising follows the known rules for success in advertising: Up-to-date, seasonable goods offered with price stated; or off season offerings with cut price; always make good what is said in the advertisement; never run same ad twice, and finally, keep at it long enough to give it a thorough trial.

If you follow those rules and don't get results we will admit advertising in the home paper doesn't pay. It doesn't cost any more to advertise right in this paper, than it does to run stale ads.

From present indications the sugar beet culture will be given a good test in the valley this coming season. A number of public spirited land owners have offered land and water at a low rental in order to have the test made. This is commendable on their part and it is well for the valley. There has been some conflict of testimony whether sugar beet culture was good for a community or not. The way to settle it, is by a thorough test. That will be made.

A pay roll is the thing. Elgin is rejoicing because a big lumber company has been formed over there that will employ many men. She has a right to be happy. It may make up for the town much of what was lost by the extension of the railroad. Trade and commerce are all right, but nothing makes for advance in population, bank deposits, price of property and general prosperity like a pay roll.

The machine Republicans who bolted the regular nominee for speaker of the Illinois house and joined with the Democrats in electing Shurtleff, are called Repocrats. That name would fit the Oregon machine Republicans who bolted Calkins for Chamberlain, not because they like Chamberlain, but with the avowed object the Oregonian says of bringing statement No. 1 in disrepute.

THE MAN WHO ADVERTISES.

The man who advertises is aggressive and progressive. He is the one who does most to build up his community. In this he may incur the ill-will of his non-progressive competitors, but he does the business and sells the goods. He is the booster and not the knocker. While he may be doing well he believes in doing better. While in business he will work it for all there is in it. He is neither penny wise nor pound foolish. The money spent in advertising is not thrown away, nor wasted and the advertiser knows it. Every dollar spent in judicious advertising yields large returns. The man who never advertises but sits around and grunts and growls at his successful competitors and kicks and knocks at the town does not corral the trade. Trade is like everything animate, it likes coaxing and needs to be sought. Business is greater than it seems, its possibilities infinite. Success depends upon management and not locality. The world is wide and after a man has corralled his own country there are 12,500 miles left in either direction.

For that Terrible Itching.

Eczema, tetter and salt rheum keep their victims in perpetual torment. The application of Chamberlain's Salve will instantly allay this itching and many cases have been cured by its use. For sale by Burnaugh & Mayfield.

OREGON BRIEFLETS

Haines Burgess, of the senior class at Pacific College, won the local oratorical contest there Friday night. His subject was "Modern Tyranny." There were five contestants.

R. R. Butler, conveying the electoral vote of Oregon arrived in Washington Friday. The \$1000 forfeit for failure to arrive there by the time prescribed will not be assessed against Mr. Butler, as a copy had been received by mail.

M. J. Meany, the Portland youth, who was convicted upon his confession of an attempt to rob Henry Schilling, a well-known business man of Butte, Mont., was sentenced to 20 years in the Montana penitentiary.

Parts of a human skull were brought up last week from the channel of Coos Bay by the government dredger. With it were bits of clothing and a rock with a rope attached, which indicated that it might have been the remains of a suicide years ago.

In the person of Harold Barton, a 14-year-old boy from Nampa, Idaho, the Portland police think they have the "look-out" for a gang of yeggs. Barton was picked up along with Edmond Conger, a young boy from Baker City, by detectives. Both are runaways.

Two recruits received at Fort Stevens from Jefferson Barracks, Mo., engaged in a fierce fight Friday, and one of the men, Private White, is now in the hospital in a serious condition. Private Johnson, his assailant, is locked up under guard and will be courtmartialed.

A. S. Hart, of Albany, has 12 hens which have laid 2595 eggs in the last year, and he claims it is the champion laying brood of the world. Included in this flock is the hen which recently established a new world's record by producing 256 eggs in a year.

Jesse H. Bond, president of the senior class of Oregon University and winner of last year's Interstate oratorical contest, Friday won first place in the tryout to select a representative for the inter-collegiate contest between nine Oregon colleges, at Corvallis next March.

Reports received from different sections of Wasco county are favorable to the outcome of the wheat crop. Prominent farmers say the grain crop is in better condition now than at this time last year. The damage to fruit has been exaggerated and fruitraisers are now hopeful of a fair yield.

Through the efforts of Oregon representatives, a provision has been inserted in the emergency river and harbor bill by the house committee, authorizing a survey of the Columbia and Willamette Rivers from Portland to the sea, with a view to ascertaining the cost of a 30-foot channel.

Governor Chamberlain has issued a warrant for the extradition of W. F. Gordon, who is under arrest in San Francisco and is wanted in Marshfield to answer to the charge of the embezzlement of \$176.77, alleged to have been collected by him as agent for a Portland piano concern upon the payment of an instrument.

Brooks & Sons, proprietors of the Carlton nursery, have received a shipment of choice walnut seed direct from France. There were eight hogsheads in the shipment and they contained 500,000 nuts. This seed will be planted on a tract of land one mile east of Carlton, which these men recently purchased for this purpose. This company now has over 100 acres in nursery and is constantly enlarging its holdings.

According to statements made by Salem loganberry growers, the recent freeze killed all kinds of vines down to the snow line, and there will be no loganberry crop this year, except what berries will grow on the few vines which, through neglect were lying upon the ground and were protected by the snow. This will be a severe blow to the loganberry industry, for a beginning was made the past season in finding a permanent market for the fruit. There are also many reports that

rose bushes have been killed down to the snow line.

The pool of the Willamette Valley Prune Association, consisting of the crop of 1908, has been settled for in full. The members receiving their last fractional payment covering the pool and the following figures represent the net prices secured for the principal sizes of Italianas—30 to 40, 5.22c; 40 to 50, 4.65c; 50 to 60, 4.27c. Manager H. S. Gille, of the association, has received a telegram from an Eastern firm declining an offer of prunes because of the recent increase in freight rates. It is generally believed by prune packers that the increase in rates will materially injure the prune industry in Oregon.

NOTICE FOR PUBLICATION.

Department of the Interior, U. S. Land Office at La Grande, Oregon, January 11, 1909.

Notice is hereby given that Albert L. Childers, of Enterprise, Oregon, on October 16, 1902, made Homestead Entry, No. 12040, for W 1/2 NE 1/4, N 1/2 SE 1/4, Section 15, Township 1 North, Range 44 East, Willamette Meridian, has filed notice of intention to make Final Five Year Proof to establish claim to the land above described, before D. W. Sheahan, U. S. Commissioner, at his office at Enterprise, Oregon, on the 20th day of February, 1909.

Claimant names as witnesses: Frank W. Heske, of Wallowa, Oregon; David H. Hearing, of Wallowa, Oregon; Nicolas W. Ownbey, of Enterprise, Oregon; James W. Childers, of Enterprise, Oregon.

F. C. Bramwell, Register.

NOTICE OF GUARDIAN'S SALE OF REAL PROPERTY.

In the County Court of the State of Oregon, for Wallowa County.

Notice is hereby given that by virtue of an order of the above-entitled Court, made and entered on the 8th day of January, 1909, licensing, authorizing and empowering the undersigned guardian of the estate of Beulah Bunnell and Irene Bunnell, minors, to sell all of the interest of the said minors in and to the E 1/2 of the NW 1/4 and the W 1/2 of the NE 1/4 of Section 35 in Township 1 North or Range 44 E. W. M. in Wallowa County, Oregon, the same being an undivided one-third interest, I will from and after the 12th day of February, 1909, proceed to sell at private sale all of the interest of said minors in and to the said described real property. The terms of said sale are as follows: the entire purchase price is to be paid in cash.

Dated this 13th day of January, 1909.

MINNIE AKINS, Guardian.

First insertion Jan. 14, 1909; last Feb. 11, 1909. BURLLEIGH & BOYD, Attorneys for Guardian. 2115

NOTICE FOR PUBLICATION (Sole Tract.)

PUBLIC LAND SALE, Department of the Interior, U. S. Land Office at La Grande, Oregon, January 16, 1909.

Notice is hereby given that, as directed by the Commissioner of the General Land Office, under provisions of Act of Congress approved June 27, 1906, (34 Stats, 517), we will offer at public sale, to the highest bidder, at ten o'clock a. m., on the 9th day of March, 1909, at this office, the following-described land: SE 1/4 NE 1/4 Section 24, Township 1 South, Range 44, East Willamette Meridian, Serial No. 0887.

Any persons claiming adversely the above-described land are advised to file their claims, or objections, on or before the time designated for sale. F. C. Bramwell, Register. 2315

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"Careful Banking Insures the Safety of Deposits."

Depositors Have That Guarantee at

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OF ENTERPRISE, OREGON

CAPITAL \$50,000
SURPLUS \$50,000

We Do a General Banking Business.
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All Principal Cities.

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Highest Market
Price for
Hides and Pelts

PRICE & HUMAN
PROPRIETORS

INDEPENDENT
PHONE 20

NOTICE OF GUARDIAN'S SALE OF REAL PROPERTY.

Notice is hereby given, that under and by virtue of an order of the County Court of the State of Oregon, for Wallowa County, made and entered on January 9th, 1909, in the matter of the Estate and Guardianship of Robert H. Wright, Merle Wright, Stephen Wright and Walter Wright, minors, and heirs-at-law of Henry Mace, deceased, whereby the undersigned as foreign guardian of said minors was and is authorized, licensed and directed to sell at private sale all the interests of said minors, the same being an undivided one-twentieth interest belonging to each, or four-twentieths interest belonging to all, of said minors, of in and to the following described real property, to-wit:—

The SW 1/4 of NW 1/4 and NW 1/4 of SW 1/4 of Section 29, the E 1/2 of SE 1/4 of Section 30 and the E 1/2 of NE 1/4 and NW 1/4 of NE 1/4 of Section 31, except about 1 1/2 acres in a triangular shape in the southeast corner of the E 1/2 of NE 1/4 of said Section 31, conveyed by George B. Dexter and wife to William L. Bishop by deed recorded at page 99, Book I, of the Deed Record of Wallowa County, Oregon, and also except a square one-acre tract near the southwest corner of said E 1/2 of NE 1/4 of Section 31, conveyed by the said George B. Dexter and wife to the directors of School District No. 16, in said county, by deed recorded at page 367, Book I, of the Deed Record of Wallowa County, Oregon, to which deeds and the record thereof reference is hereby made for a more definite description of said excepted tracts,—all situated and being in Township 2 N., Range 43 East, W. M., in Wallowa county, Oregon, and containing 285 acres, more or less, and subject to an unassigned dower estate, to-wit: An undivided one-half interest for life, owned by Mary E. Mace, as widow of said Henry Mace, deceased, and also subject to a mortgage executed by the said George B. Dexter and wife to the Oregon State Land Board to secure a loan of \$250.00 and interest, which mortgage is recorded at page 55, Book I, of the Mortgage Record of said county.

I will, from and after the 26th day of February, 1909, proceed to sell at private sale to the highest and best bidder for cash, all the rights, title and interests of all of said minor wards in and to said described real property, together and in one sale, and subject to the exceptions and incumbrances above mentioned.

Dated this 26th day of January, 1909.

GEORGE C. WRIGHT,
2115 Foreign Guardian.

Applications for Grazing Permits.

Notice is hereby given that all applications for permits to graze cattle, horses, and sheep within the WALLOWA NATIONAL FOREST during the season of 1909, must be filed in my office at Wallowa, Oregon, on or before March 1, 1909. Full information in regard to the grazing fee to be charged and blank forms to be used in making applications will be furnished upon request. HARVEY W. HARRIS, Supervisor. 2415

Nature Provides but one California

It is the natural winter home of many thousand of the world's best people. Under the gentle influence of its mild winter climate, every amusement and recreation abounds. Such bathing, boating, fishing, driving; such picnics, parties and "jollifications."

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Los Angeles, Paso Robles Hot Springs, Hotel del Monte, Santa Barbara, Venice, Long Beach Santa Cruz, or a score of similar resorts and you will find health, congenial surroundings, hospitable associates, faultless accommodations and numberless attractions and conveniences.

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Make inexpensive round trip excursion rates to California. A six months stopover ticket Wallowa to Los Angeles and return is

\$76.80

Corresponding rates are in effect to other points.

We have some very distinctive literature covering California's winter resorts, and will take pleasure in giving you all of the information and assistance at our command.

For tickets, sleeping car reservations, etc., call on, telegraph or write E. T. Campion, Agent, Wallowa.

OR
WM. McMURRY, GEN. PASS. AGENT,
Portland, Oregon.

Oregon Day at Seattle Exposition.

Portland—July 17 has been formally selected as the "Official State of Oregon Day" at the Seattle Exposition. The Oregon state commission, Gov. Chamberlain and the commercial organizations of the state have been so notified by Chairman Josiah Collins, of the committee on special days, and steps will be taken at once by the various officials who are interested in the extensive plans Oregon has been making to make this day one of the most notable of the entire exposition. The extensiveness of the plans will depend largely upon whether the legislature will grant the extra appropriation of \$50,000 which the state commission is asking for.

Gatens, Acting Governor.

Salem—Robert Caples, of Portland, correspondent and newspaperman, will be secretary for George E. Chamberlain in the United States senate. This announcement was made from the governor's office Monday.

No information has been given as to the governor's plan in relation to the governorship, but it is pretty definitely understood here that William Gatens, present private secretary, will conduct the affairs of state for Oregon until Chamberlain's position in the senate is definitely known.

Smallpox Closes Silverton Schools.

Silverton—Because of smallpox in Silverton, schools, churches, theaters and all public places have been ordered closed by the mayor and business is practically at a standstill. Five cases are reported in different parts of the city, but all are of mild form.

NOTICE OF STOCKHOLDERS' MEETING.

The annual meeting of the stockholders of the Enterprise Mercantile & Milling Company will be held at the company's office in Enterprise, Oregon, at three o'clock p. m., on February 10th, 1909, for the purpose of electing directors and the transaction of such business as may properly come before said meeting.

GEO. W. HYATT, President.

A Common Cold.

We claim that if catching cold could be avoided some of the most dangerous and fatal diseases would never be heard of. A cold often forms a culture bed for germs of infectious diseases, Consumption, pneumonia, diphtheria, and scarlet fever, four of the most dangerous and fatal diseases, are of this class. The culture bed formed by the cold favors the development of the germs of these diseases, that would not otherwise find lodgment. There is little danger, however, of any of these diseases being contracted when a good expectorant cough medicine like Chamberlain's Cough Remedy is used. It cleans out these culture beds that favor the development of the germs of these diseases. That is why this remedy has proved so universally successful in preventing pneumonia. It not only cures your cold quickly, but minimizes the risk of contracting these dangerous diseases. For sale by Burnaugh & Mayfield.

Read the advertisements.

SECOND-HAND STORE

RODGERS BROS., Proprietors

Dealers in new and second-hand goods, Bicycles and Bicycle Supplies. Bicycle and Gun Repair Shop. Furniture made or Repaired, Screen Doors and Windows made to order. Give us a trial. Our prices are right and all work guaranteed.

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Covering Union and Wallowa Counties

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AT LOWEST RATES. ON EASIEST TERMS.

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SUITE 204, Wallowa National Bank Building,
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MAIL AND PASSENGER STAGE LINE

Wallowa, Appleton, Flora to Paradise, MONDAYS, WEDNESDAYS and FRIDAYS; and From Paradise, Flora and Appleton to Wallowa, TUESDAYS, THURSDAYS and SATURDAYS.

Good accommodations, courteous treatment and reasonable rates. Leaves Wallowa at 6 a. m.

E. W. SOUTHWICK, Proprietor.

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and only complete line of Hardware in the County
Call and inspect our goods and compare our prices with others.

S. D. KELTNER,
THE HARDWARE DEALER.

General Blacksmithing

Horseshoeing a Specialty

If you wish to buy a Hack, Buggy, Plow or Harrow remember handle a complete stock in this line and you will save money by purchasing of me.

S. E. Combes,
Enterprise, Oregon.