SPRING FASHION NOTES.

GROCERYMEN TALK

STORE DISCUSSED AT EU-

GENE CONVENTION.

At the Eugene convention of the

retail grocerymen of Oregon, one of

he speakers who addressed the re-

allers on the topic, "Advertising a

Country Store," said he did not be-

leve in the efficacy of newspaper

advertising. He said he had decid-

ed that out of the fulness of his

This, however, was not the exper-

ence of a number of others. The

next man who spoke on the subject

said that in his town there were

hree papers, and his store took a

good big space in all of them, not

out of loyalty to the town and not

out of charity to the editors, but

because it paid to do so. He said he

n all its forms, and the newspaper

But, he went on to say, this sort

of advertising which merely an-

nounces what your business is and

hat you handle staple and fancy

goods didn't do much good. The

advertiser must be wide-awake and

bright. He must say something and

say it strong. Furthermore, he must

make no promises which he cannot

and will not live up to. If he ad-

vertises that he has the best ser-

vice in town, he'd better have the

best service in town, or his adver-

tising will induce him rather than

A third agreed with what the for-

per speaker had said, and went

still farther into the matter, touch-

ng eleverly on some of the psychol-

nature of the goods he had for sale.

if he were striving to sell goods

for men are in a hurry and they

them at all. With women, he went

on, it was altogether different. To

catch the feminine trade you must

was one of the very best forms,

experience.

help him.

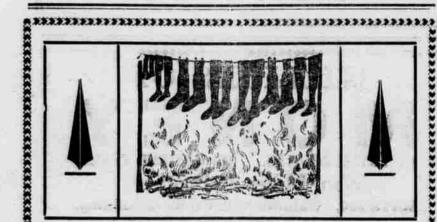
"The waistline will come this spring just where it belongs," we are assured by Grace Margaret Gould in the Woman's Home Companion for March, "The defining of the normal waistline is now a feature of the new fashions. About the PUBLICITY FOR THE COUNTRY only exception to this is in the Russian-blouse costs, where oftentimes the loose belt hangs well below the waist, The dresses in Moyen Age effect will still appeal to the popular trade, but they are no longer high style. Among the good-looking dresses showing the Moyen Age elfect are those made of a combination of heavy and sheer linen-the bodice portion of the heavy linen and the lower plaited skirt portion of sheer linen. In these dresses which are made with a guimpe the sleeves and guimpe are of the same sheer linen as the plaited skirt.

"Sashes will be much worn, not only around the normal waist, but as a skirt trimming, defining a flounce for instance and tying at the back just above the knees,

"The sleeves which were in our new gowns last spring, will only be presentable this year after remodeling, Sleeves are growing shorter and the tendencies are all toward the banishing of the long sleeve for warm weather. For general every day wear, many modified bishop sleeves will be worn, these, of course, in the new length. But the majority of the new sleeves end just below the elbow where they are finished with a fascinating little undersleeve, frequently in the form of a very small filmy puff. Sleeves with a cap effect are smart in style and they vary greatly in length, some are not more than two inches long and others reach half,way down the arm. The little white undersleeve is a most noticeable feature of the new sleeves, Sometimes it protrudes only for a couple of inches below the upper colored sleeve, both of which are finished with nothing more elaborate than a half-inch hem or a little bias self-facing. The majority of the sleeves are extremely plain and inconspicuous. "Perhaps that is the reason why

the new bracelets, many of them in antique design, are so very elaborate, making a striking contrast to the plain sleeves."

New Suits Filed. March 4 .- Max Gummerman vs. Helena J. C. Gummerman,



every kind, descriptions which should be complete. A woman will read ABOUT ADVERTISING through a package of prices and descriptions

We think he is right. We have said the same thing many times, but it is refreshing to hear the idea come back to us again in such a forcible and telling way. He has taken the medicine and it has done him good, -From The "Oregon Tradesman."

Move To Correct Forest Boundaries

Plan to Return Four Million Acres Of Forest Reserve to Home-

stead Entry.

Washington, D. C., March 2 .- The examination of National Forest bounlaries carried on by the Forest oflicers last summer and fall upon the initiative of Secretary Wilson and under his direction, has resulted in was a firm believer in advertising new information, which will make it possible to restore to the unreserved public domain much land along the edges of and within forests that is not best suited to forest purposes. This is to be done under a plan just approved by President Taft. The plan was formulated by Secretary Wilson and Secretary Ballinger jointly and submitted to the President in the following letterr

> Feb. 7, 1910. The President, The White House. Sir:-After having very carefully considered the matter of eliminations from and additions to the National Forests, we respectfully recommend that the following general policy be adopted.

1. Lands wholly or in part covered with brush or other undergrowth which protects streamflow ogy of advertising. When asked now he would advertise, he replied or checks erosion on the watershed of any stream important to irrigathat it depended altogether on the ton or to the water supply of any city, town, or community, or open or men he would make it brief, in lands on which trees may be grown, good, big type, catchy and striking, should be retained within the National Forests, unless their permanent value under cultivation is greater will not stop to read a long-winded statement or descriptions. Get the than their value as a protective formen at one dash or you won't get est.

> 2. Lands wholly or in part covered with timber or undergrowth, or cut-over lands which are more valuable for the production of trees than for agricultural crops, and lands densely stocked with young rees having a prospective value greater than the value of the land for agricultural purposes, should be retained within the National Forests. 3. Lands not either wholly or in part covered with timber or undergrowth, which are located above timber line within the Forest boundaary or in small bodies scattered through the Forest, making elimination impracticable, or limited areas proper administrative boundary line,



EXPERT SAYS WALLOWA COUN-TY EXCELS IN COIL AND CLI-

MATIC ADVANTAGES. The following letter to this paper

from the County Fruit Inspector contains some good ideas of general Interest.

I wish to preface this article by stating that there can be no new facts advanced in the matter of whether it pays to grow fruit.

Everybody that is posted at all and is willing to take the time to Lockwood and Bilyeu Buy Mavor look up the stalistics knows that fruit growing has been and will be

one of the best money-getting and money-earning industries for the husbandman for years to come. The writer has been identified for the last 20 years with all kinds of fruit growing and has been in all the fruit districts of the Northwest, barring none, and Wallowa county can and will produce just as good fruit as can be grown in any other fruit disrict, and from general observation I consider the industry very promising' indeed. Now if our own citizens will take on a little more aclivity and let the general public know of the great wealth of choice alluvial soil that is so well adapted to the growing of the apple and

pear, these two great staple commercial varieties, would be a step along the line of progress.

It seems almost needless to repeat that these two staple fruits have made several districts wealthy.

Our county is what is known as a diversified fruit growing country. Some parts grow varieties that other parts can not, as the climatic conditions govern, but as a whole there is no kind of fruit grown in the Northwest that can not be grown in Wallowa county. I have the temerity to claim that it is the best county in the state for all kinds of husbandry and the annual distribution of moisture is of the best.

Little has been done in a commercial way in this section in regard to fruit, as all of the older orchards have so many varieties it is a difflcult matter to collect a car-load shipment of any one variety.

The keeping qualities for commercial purposes of fruit grown in this district is of the best, the hardy condition of the trees make without question the fruit better, and apples have been known to keep in an ordinary cellar from the fall to the first day of June, These facts being taken into consideration, there is no question but that Wallowa county can be known as a fruit district that can grow first class commercial varieties,

What we need and will get is more people and of the right sort, which are necessarily included for a the kind that can produce. It will not be the fellow that says it won't

consumption is rapidly increasing, while the production is 40 per cent less than it was 40 years ago,

Why not take advantage of this cheap land and plant a good commercial orchard, Find out what is best for your district and plant it.

> FORD C. POTTER, County Fruit Inspector.

L. M. Cook, who worked for D. D. Brock on Alder Slope for the last two years, left for a long visit at his old home in Osceola, Ky., Saturday morning.

To Erect Fireproof Office Building

Property and Will Build in

Spring.

C. M. Lockwood and Charles G. Bilyeu, owners of the Wallowa Law, Land & Abstract company, have purchased the former Mayor proporty on East First street, next door o the office of this paper, and diectly opposite the east entrance to he court house.

It is the intention of Messrs, Lockwood and Bilyeu to erect a fine office building on the lot this spring for their big abstract busiiess. The building will be of stone or brick and made absolutely fireproof to insure the safety of the.r aluable records and books.

The price paid for the lot is ported at \$700.

Bradley and Wagner Swap. Fred Wagner, who recently bought V. C. Boatman's 40 acres of hill and just west of town, traded the same, Friday, to C. S. Bradley for he latter's pretty cottage and lots in Alder View, some money also being passed in the transaction by way of boot with the acreage.

Humbling a Lawyer.

A prominent Indianapolis lawyer tells a story of a letter he dictated to a new stenographer to a client in Cincinnati. The client, a new one, had asked his opinion as to certain business relations here. He dictated like this:

"Dear Sirs-Yours of the 6th inst. at hand. My first blush opinion as to the matter." etc.

The new stepographer wrote the letter and submitted it to the lawyer. Since she was a new stenographer he read the letter with care-to his everlasting relief. She had written it: "Dear Sirs-Yours of the 6th inst. trial bottle free. It's positively at hand. My first gush of opinion as guaranteed by all druggists, to the matter," etc.-Indianapolis Star.

Eskimo Wrestling.

Next to gambling the Eskimo men lke to wrestle. The usual way of doing this is a test rather of strength you're looking rather miserable yourside by side and facing in opporite ; see, I arranged with my wife a month directions, say with right elbows ago to give her a certain amount each

WATCH HER GROW!

Danlei O'Connell Lively, of Portland, Oregon, who is somewhat of a booster himself, tells a story of two Seattle boosters who met in Portland.

"Hello, Bill,"

"Hello, Jim." "When'd you come down from Seattle?"

"I left yesterday morning."

"I came down last night, and say Bill-" "What ?"

"Jee-rusalem! You ought to see

her now!"-Saturday Evening Post. Such is the Seattle spirit. It is a spirit which makes for greater things, even if it is a little humorous in its manifestations, Enterprise could well afford to be laughed at if such a spirit could prevade us all in this town.

Ancestors of the Ostrich.

The ostrich is a descendant of a genus of bird which in prehistoric times attained an enormous size. In the alluvial deposits of Madagascar evidence has been found to show that ostriches fourteen and fifteen feet in height once lived on the island.

Japalac, varnish stains, linseed oil at Burnaugh & Mayfield's

BIDS FOR WOOD WANTED.

The County Court of Wallowa county will receive sealed bids to supply the county with 50 cords of four-foot wood to be delivered at the new court house in Enterprise, and 75 ricks of sixteen-inch wood to be delivered and ricked in the basement of the county high school building in Enterprise; all the wood to be cut from green timber and scasoned, and delivered by Nevember 1, 1910. Bids will be rec-ived in the office of the county clerk up 's noon, Saturday, March 19, and they will be opened at 2 p. m. of that day.

By order of the County Court, W. C. BOATMAN. 28c3 County Clerk.

The Lash of a Fiend

would have been about as welcome to A. Cooper of Oswego, N. Y., as a merchess lung-racking cough that defied all remedies for years, "It was most troublesome at night," he writes, "nothing helped me till I used Dr. King's New Discovery which cured me completely, I never cough at night now." Millions know its matchless merit for stubborn colds, obstimate coughs, sore lungs, ia grpipe, asthma, hemorrhage, croup, whooping cough, or hay fever. It relieves quickly and never falls to satisfy, A trial convinces, 50c, \$1.00.

Pinched on the House.

Jack-1 just saw your wife, old man, She was simply stunning. By the way, than skill. The wrestlers sit down on | self. What's up? Tom-Don't get the floor or in any convenient place enough nourishment; that's all. You

DO YOU KNOW

you are wearing stockings that have been burned? It's a fact. All black hosiery is dyed by what is known as the "oxidized" process, which means nothing less than a "burning" process. That's exactly why even the best stockings you can buy often "go wrong."

Armor Plate Hosiery

is not dyed by this burning process. The manufacturers have been working for years trying to produce a dye that would not burn the hosiery, and they have just perfected such a dye



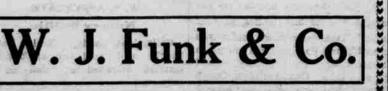
which they have called "Harms Naut Dye." It harms neither the hosiery nor the skin. The original strength of every yarn in Armor Plate Hosiery is retained. .Hence the wearers have the assurance of the most serviceable and longlived hosiery ever manufactured.

For the Entire Family

Armor Plate Hosiery is just as good for the woman who expects service from a light-weight gauze stocking as it is for the boy who must have a stocking that will stand the strain and wear.

> If you want to cut your hosiery bill in half, insist upon Armor Plate Hosiery every time and for all the family. We carry in stock all the desirable sizes, styles and weights. Let us show you hosiery satisfaction and economy.

Look for the Yellow Ticket Attached to Every Pair



should be retained within the Nation al Forests.

4. Lands not either wholly or in part covered with timber or undergrowth, except as provided for in the preceding paragraphs, upon which it is not expected to grow trees, should be eliminated from the National Forests

(Signed) James Wilson, Secretary of Agriculture, and R. A. Ballinger, Secretary of the Interior.

A definition of the lines along which action should be taken was called for by the fact that reports and maps are now in possession of the Department of Agriculture which show the character of the lands and the cover along the lines of the National Forest boundaries. The purpose of the department in securing the information was to make

possible a correction of the boundaries on the principles now approved by the President, for it has never been intended that the National Forests should include agricultural land or grazing land not suitable for forest purposes. Plans for gathering the data were drawn up under Secretary Wilson's direction a year ago, and instructions for going over the 60,000 miles of boundaries were issued to the National Forest officers last May. As a result the boundaries can now be

more carefully corrected than has ever before been possible. On the whole the changes which are found to be called for are of relatively minor importance, but in their aggregate they open to settlement a large amount of land. The

application of the rules which the President has approved will mean the early restoration to the public domain of 4,000,000 acres or more of National forest land. This is something over 2 per cent of the total National Forest area. Three-tenths of the forests have yet to be map-

FOR SALE **Recleaned Timothy Seed.** C. S. Bradley.

pay, "It can not be done" and who sits around, chews tobacco, and spits on the stove, finds fault with his neighbor, and is "agin" the govern-

ment and law and order. Nor will it be the looker-on who watches his neighbor do things and is always talking about his inopportunities and that he never did have a chance.

But it is the fellow that is awake and knows that he can do it, and tries to find out how to do it, and there are no greater opportunities anywhere than right here in Wal-

lowa county to get a start in the fruit industry and he who takes care of these advantages will grow and prosper, and thereby become a useful citizen because he produces something.

The fruit industry gives a man with small means a better opportunity to get a start than any other kind of farming, for it takes less capital and the man who is willing to work can in a short time be independent.

Whenever persons are entering upon the production of any new industry it is not all sunshine; there will be a few storms, but if you stick you are sure to win,

There is a tendency to specialize in all kinds of industries, and why not in farming, and I am of the opinion that the future success of the husbandman will be in specializing the fruit product.

The Hon. H. M. Williamson, secrelary of the state board of horticulture, in his talk before the Oregon Agricultural college voiced these same statements. He also stated that the day for the home orchard for commercial purposes is past, and that the product of the future will be in orchards planted and cultivated solely for apples and pears, according to up-to-date and scientific methods. He also declared that the Northwest leads all other districts

in scientific orchard practice, which will tend to centralize the industry in this region, thereby making it eventually supreme. He also states that there will be no overproduction of fruit and has to support this statement these facts: That the

