

LOCAL AND PERSONAL

TUESDAY'S NEWS

Dr. Carrie L. Norvall, an aunt of Mrs. Geo. J. Kinn, is making an extended visit at the latter's home; Dr. Norvall has been in Davenport, Iowa, for the past year and is favorably impressed with Southern Oregon. She has decided to locate in some portion of the Rogue River valley.

Cash Wood, the executive county secretary for the county Y. M. C. A. has arrived in Jackson county from Pendleton and this week opened headquarters in Medford. He expects to start active Y. M. C. A. work immediately and will form gymnasium classes both in Ashland and Medford. A feature of this work will be setting up exercises for men in middle life and playing volleyball.

Rev. J. Herbert Doran of this city preached in the Presbyterian church of Medford last Sunday. The pulpit in that church is vacant and is being supplied by pastors from the Southern Oregon presbytery when no candidates are forthcoming.

At the Oregon cow testing association held in Portland during November, a grade Jersey cow owned by A. B. Ferns of the Rogue River association took high honors for producing 76.98 pounds of butterfat. The highest average yield for an entire herd was 46.50 pounds butterfat by the grade Jersey herd, also owned by Mr. Ferns. The Ferns dairy herd is stationed east of Phoenix, and has been built up very recently by following out the recommendations of the cow testing association.

E. Spires, a former well known resident of Ashland, has been in the city a few days this week looking after his property he still holds near here. Mr. Spires is running a mill at Goldson, near Eugene, at present.

Mrs. F. H. Denham and little son Frank were Ashland visitors from Talent today.

G. H. Bowman and wife of Vancouver, Washington, have purchased the C. P. Good property on Rocca street consisting of five acres in the Overlook addition and a large lot and bungalow in the Gale addition. The deal was made by E. E. Phipps.

One of our genial tailors, O. A. Paulsen, with his wife, will leave about the first of January for points in Washington state where they will visit friends and relatives.

Mr. and Mrs. S. W. Wilson of Chicago and Fred A. Cooper of Los Angeles are guests at the Hotel Austin today while on their way south for the winter.

F. E. Troutner and wife of Portland are in Ashland this week spending a few days while looking over this city with a view to locating somewhere in this section.

Mrs. D. A. Peterson of Dunsmuir came over to spend Christmas with her parents, Mr. and Mrs. O. H. Cole, and is still their guest.

Rev. J. W. Hoyt and Rev. P. K. Hammond, two Ashland clergymen, had business in Grants Pass yesterday.

Meredith Beaver is assisting in invoicing the stock of the Simpson hardware store this week while on his vacation here from the University of Oregon.

Levi Stevens was up from Rogue River the week end spending Christmas with his family in this city. He returned to his place of business yesterday, accompanied by his daughter Mildred, who will visit there for a few days.

Mrs. G. C. McAllister is in Ashland this week from Eagle Point visiting among her many friends in this city.

M. W. Hanel and wife, who had been visiting in Portland, arrived home Monday afternoon. The trip was made in a Ford roadster. Mr. Hanel stated they left Portland at 11 o'clock Sunday morning and arrived in this city at 3 o'clock Monday afternoon. They would have been here

two hours earlier, he claims, had he not stopped at the Smith hill north of Grants Pass to pull a big Cadillac out of the mud. Mr. Hanel claims the Ford cars are the only ones successfully to make the Smith hill.

Lee Wilson and Don Kearns of Grants Pass, students of the University of Oregon, were guests over night of their college mate, Meredith Beaver. The three young men and Harold Simpson attended the musical comedy in Medford last night.

Miss Hulda Parr, a former teacher in the Ashland high school, was a Christmas guest at the home of Suppl. and Mrs. G. A. Briscoe, and will spend several days in Ashland this week. Miss Parr is a teacher in one of the Portland high schools.

Sarah LeMaster fell while roller skating yesterday and sustained a badly sprained wrist. Her injury is very painful.

Miss Viola Cole, the little granddaughter of Mr. and Mrs. O. H. Cole, has come over from Klamath Falls to spend the winter with her grandparents at their home on Oak street.

Mr. and Mrs. G. W. Loosley have been confined to the home during the past week, both victims of influenza. Both are improving, however, and are able to be around again.

Mrs. Grace Groves of Beach street is home from Corvallis where she was called last week to attend the funeral of her sister, Miss Emma Beal.

Mrs. Edgar Howell of San Diego, arrived in Ashland yesterday, called here by the illness of her sister, Mrs. F. E. French. Mrs. Howell will remain in the city for some time.

Mr. and Mrs. Merle Robison have returned to Ashland from Grants Pass and will settle here. Mr. Robison expects to go into business for himself as soon as he finds a suitable location.

Mr. and Mrs. Vicux of Wisconsin are spending a few days in Ashland this week. While here they are stopping at the Hotel Austin.

The Hotel Columbia has as its guests W. C. Davis, H. A. Culp, R. Crowell, H. C. Cress and J. H. Hutton of Dunsmuir. Other guests at the same hotel are E. L. Wright of Portland, R. R. Reif and A. Dawe.

Mr. and Mrs. O. H. Cole and their daughter, Mrs. D. A. Peterson, spent today in Medford.

Clifford Payne was in Medford today, where he served as a pallbearer at the funeral of the late Mrs. Luke Jennings, whose tragic death occurred on Christmas Eve. Mrs. Payne also attended the funeral.

Mrs. F. E. French, who has been very ill at her home on South Pioneer avenue, is reported to be improved somewhat today.

D. R. Conner left last night for Seattle, where he will purchase the stock for an automobile tire and accessories store which he will open in the Hotel Austin block in the room recently vacated by the Ford garage.

Rev. C. A. Edwards forwarded today \$250 to the Armenian and China Relief Fund. This amount was given by the children of the Sunday school and friends of the church.

Arthur Blevins of San Francisco was a Christmas guest of his father, Frank Blevins, and other relatives in this city. Mr. Blevins will spend several days longer in the city.

TOURIST TRAVEL IS FIFTH FORM OF BASIC WEALTH. The following address was given by Herbert Cuthbert, executive secretary of the Pacific Northwest Tourist Association, before the American Travel Development Association, composed of organizations not operating for profit, but interested in encouraging travel in America.

The people of America must begin to realize now that there is a fifth form of basic wealth, perhaps more extensive and more valuable than the other four. We have always looked upon minerals, fish, lumber and agriculture as our fundamental natural resources from which all our industries have been developed.

To these must be added the fifth, namely, our wealth of natural scenery. For, just as our other resources are the raw material for vast industries, so is our wonderful scenery the raw material for one of the greatest that has been developing during the past few years—the tourist industry, the revenues from which are almost as great as those from any one single industry in America today.

To the ordinary mind the tourist travel will never be classed as an industry, but just the same, it undoubtedly is a vast and important one. Its development is dependent upon raw material, capital and labor. The raw material is everywhere, every class of labor is employed in its various departments, though it requires less capital to develop than any other.

New industries have been started since our earliest history, not so much because there was the material available for them, but because there was a market, and so the tourist industry has sprung into prominence during the past ten or fifteen years because of its market. The available annual market in this country alone for the sale of our scenery and recreation features is seven hundred million dollars a year annually spent by American vacation seekers.

I will not reiterate figures I have already given on previous occasions, but I might say that in Cuba the revenue is second only to the tobacco

crop, it is the third in Florida, Colorado and in Alaska. In order, therefore, that I may, by concrete examples, startle the people of America from actual facts to the enormous possibilities of developing this industry, let me quote figures recently received from California.

I have a circular before me in which it is shown that the annual orange crop is \$62,000,000, the deciduous fruit crop, \$15,000,000, lemons \$11,000,000, or a total of \$88,500,000. The cotton crop is \$19,500,000, wheat \$14,500,000, barley \$11,500,000, beans \$14,500,000, or a total of the seven products of the soil of \$148,500,000.

In the same circular, but not given the prominence by any means as the figures I have just mentioned, is the statement that the tourist crop per annum is One Hundred and Fifty Million Dollars, a sum exceeding the total value of their seven resources of the soil.

In a statement which I have given on several times and which I have in my office, supplied to me by the Bureau of Statistics of the U. S. government, I have been informed that the tourists spend one million dollars a day in California.

In Nelson, British Columbia, a few weeks ago, after delivering an address before the Good Roads League of British Columbia, Mrs. Thompson, the only lady member of a city council in the province of British Columbia, and perhaps in Canada, said:

"Mr. Cuthbert, you have given me an entirely new thought and have awakened an interest in me in the tourist business most illuminating and fundamental, that our beautiful scenery, our mountains, our streams, creeks, and the snow-capped peaks themselves, may produce a greater revenue from people who pay to enjoy seeing them than the minerals in the hills themselves."

This is the keynote of my address. It is the thought I want the American people to get, that these things, all that goes to make up scenery, can be a source of wealth to any community that possesses them.

Briefly let me say that all over this American continent we have the raw material for the tourist industry, some states more than others, in which we might enumerate Florida, Colorado, California, Wisconsin, Minnesota, etc.

In the Pacific Northwest, Oregon, Washington and British Columbia, we have six hundred thousand square miles of country that is all scenery. Can you imagine it? We have mountains thirty times the area of Switzerland, one thousand miles inland as beautiful as the Mediterranean, two thousand miles of coast line indented with bays and sounds, and the mouths of mighty rivers, more majestic and more wonderful than that of Norway and its fjords. There are thousands of miles of primeval evergreen forest, all that can be had in a hundred billion feet of merchantable timber and a lake system more extensive and greater than the lakes of Europe.

All these are the raw materials for the tourist industry and this is one of the great advantages of this industry, that its raw material is not confined to one particular place. There are Pittsburghs, Bethlehems, and other centers of the iron industry, and there are centers of our mining, agriculture and fishing industries, but the raw material for the tourist industry is anywhere where the people will employ capital and labor in putting in a road or a trail or erecting a hotel or in providing transportation.

There are four essentials in the development of the tourist industry, transportation, the building of highways and good roads, first class hotel accommodation, and publicity. In the Pacific Northwest today we need twenty million dollars to be spent in hotels. This is part of the capital I have referred to. It employs the labor I have referred to. Let me illustrate:

One hotel of 200 rooms stated the other day that their payroll is \$200,000 a year, and they spend in supplies, among the farmers, the business men, poultrymen and producers generally, \$300,000 a year.

Increase the number of these hotels and see how you increase the employment of labor and the expenditure amongst your farmers and producers. This is all that can be claimed of any other industry. In the Pacific Northwest we are spending sixty million dollars in highways and good roads.

The one great need in the development of the tourist business is publicity. Previous to the formation of the Pacific Northwest Tourist Association, which I represent, we were getting scarcely any of this business. It was going to the older tourist centers because they were better advertised and no attempt had been made to draw them to the Pacific Northwest. Within four short years I estimate that we have increased our revenues from the tourists from seven and a half millions to between forty and fifty millions a year, and this through the expenditure of a public utility funds of only sixty-two thousand five hundred dollars a year.

I want the American people, and particularly those in authority in public bodies, members of the press and all who are concerned in the moulding of public opinion to ask themselves what would have been the development in this tourist business if the same amount had been spent on it by government and public bodies as in the development of our timber, our minerals, our fish and our agriculture. Why, gentlemen, we would not be able today to compute the revenue flowing into the centers where such capital had been spent.

I have only one thought left and that is that the tourist industry is the most patriotic of all our industries. It will do more in six months to give a man a conception of his country, of its resources and its beauty than anything else. If Americans are patriotic now because it is citizenship the land of their birth or the land of their adoption, how much more would they be patriotic if they had learned to love it for its beauty?

Let us suppose that a man has a daughter sixteen years of age whom he has never seen. He loves her because she is his, but if they are brought together, he realizes her beauty, her attractiveness and her charm, and he loves her then not simply because she is his daughter, but because of all these other things with which he has only just come into contact. So it is with the tourist development business, not simply because it is a business, but because we love it, our heart is in it, we are engaged not only in promoting an industry which is bringing enormous

new revenues to the sections we represent, but a still greater work making more patriotic citizens, better Americans and Canadians, because they are learning through contact, through travel and personal observation to love their country, not because they were born in it, not because they have adopted it and not because of its government, its laws, its freedom, and its institutions, but because it is a lovely land, beautiful beyond the conception of man, and it is theirs, they own it, and have learned to love it for itself.

COUNTY COURT PROCEEDINGS.

(Continued From Page Two)

Care of Poor at Poor Farm. Theo. J. Malmgren, physician's salary, \$3.33. W. N. Wells, Supt. Co. farm, salary, 125.00. Bardwell Fruit Co., county farm supplies, 15.75. Ed Binns, county farm supplies, 12.75. Albert Crane, nursing at county farm, 6.66. Mrs. Paradise Dossey, labor at county farm, 14.63. Haskins Drug Store, county farm supplies, 3.07. Hutchison & Lumsden, county farm supplies, 15.60. Cal-Ore. Power Co., lights for county hospital, 9.50. Pacific Tel. & Tel. Co., telephone for county farm, 1.65. Phoenix Rural Tel. Co., telephone for county farm, 6.00. W. N. Wells, superintendent's Co. farm, travel expense, 8.00. W. N. Wells, freight for county farm, 1.08. Bardwell Fruit Co., county farm supplies, 8.70.

Total, \$310.72. D. O. Brewster, wood for court house, 203.50. Cal-Ore. Power Co., lights for court house, .50. Cal-Ore. Power Co., lights for court house, 4.92. Bert Moses, janitor's salary, 38.10. Hubert Rosen, purchase of building, 400.00. J. A. Norris, janitor's salary, 13.30. Total, \$660.32.

Jail. Big Pines Lumber Co., jail expense, 16.50. Cal-Ore. Power Co., lights for jail, 1.26. C. C. Mulhollen, taxi for prisoners, 8.00. Effie M. Terrill, meals for prisoners, 235.20. Will H. Wilson, jail supplies, 27.86. Bert Moses, janitor's salary, 28.11. Fred J. Fick, jail expense, 29.85. Jane Johnston, jail laundry, 5.15. J. A. Norris, janitor's salary, 13.30. Jno. M. Williams, jail expense, 7.30. Total, \$372.53.

Juvenile Court. Geo. L. Carey, juvenile expense, 33.56. Advertising & County Printing. Ashland Tidings, printing court proceedings, 45.85. Election Expense. Glass & Prudhomme Co., election supplies, 16.50. Ashland Public Library, election expense, 5.00. G. M. Grainger, election expense, 15.30. Ashland Tidings, ballots for election, 1052.20. Total, \$1093.00.

Roads & Highways. Joe Hoskins, ferryman's salary, 69.00. County Nurse. Marie E. Fallins, county nurse's salary, 125.00. Electric Shop, county nurse's expense, 1.25. C. E. Gates Auto Co., county nurse's expense, 27.65. Medford Service Station, county nurse's expense, 37.75. Medford Auto Top Co., county nurse's expense, 6.00. Total, \$197.65.

Surveyor's Office. Florence Roddy, surveyor's stenographer, 40.00. C. Frank Rhodes, rent for surveyor, 12.00. Total, \$52.00. Sealer of Weights & Measures. E. A. Bond, sealer of weights and measures, salary, 25.55. Fred N. Cummins, water master's salary, 100.00. County Attorney. G. M. Roberts, district attorney office expense, 60.00. Postal Tel. Co., telegrams for district attorney, 2.59. Total, \$52.59.

Health Registration. Dr. W. S. Cary, health registration, 1.25. Dr. W. W. P. Holt, health registration, 1.75. J. W. Jacobs, health registration, .75. Dr. T. J. Malmgren, health registration, 1.75. Nell Reed, health registration, 1.50. Dr. F. W. Swedenburg, health registration, 12.00. Total, \$19.00.

County Agriculture. C. C. Cate, advertising expense, state fair, 194.02. ROADS. Road District No. 1. H. T. Hingwell, work, dist. No. 1, 103.60. Jack True, express, dist. No. 1, 11.82. Medford Concrete Construction Co., supplies, dist. No. 1, 61.20. Medford Furn. & Hdw. Co., supplies, dist. No. 1, 5.88. H. G. Parker, supplies, dist. No. 1, 21.50. Total, \$213.40.

Road District No. 2. Wm. Brain, payroll, dist. No. 2, 344.13. Earl O. Hays, payroll, dist. No. 2, 473.25. H. L. Gregory, payroll, dist. No. 2, 14.00. Eagle Point Hdw. Co., expense, dist. No. 2, 4.60. Total, \$936.03.

Road District No. 3. Earl O. Hays, payroll, dist. No. 3, 473.25. H. L. Gregory, payroll, dist. No. 3, 14.00. Eagle Point Hdw. Co., expense, dist. No. 3, 4.60. Total, \$936.03.

Road District No. 4. W. M. Tetherow, payroll, dist. No. 4, 94.25. Medford Furn. & Hdw. Co., supplies, dist. No. 4, 5.88. F. J. Watson, payroll, dist. No. 4, 1096.44. Road District No. 5. Eagle Point Hdw. Co., expense, dist. No. 5, 4.60. Total, \$1296.17.

Road District No. 6. Frank Zell, labor, dist. No. 6, 18.12. W. L. Childreth, repairs, dist. No. 6, 35.50. Medford Furn. & Hdw. Co., expense, dist. No. 6, .95. Total, \$54.57.

Road District No. 7. Earl O. Hays, payroll, dist. No. 7, 473.25. Joseph Geppert, payroll, dist. No. 7, 472.54. H. L. Gregory, payroll, dist. No. 7, 1060.12. W. A. Bishop, work, dist. No. 7, 13.00. Hubbard Bros., supplies, dist. No. 7, 3.12. Eagle Point Hdw. Co., expense, dist. No. 7, 5.30. Frank Hill, road viewor, dist. No. 7, 4.00. Wm. Coy, labor, dist. No. 7, 15.11. Lee Goodman, labor, dist. No. 7, 79.62. Tom Hall, labor, dist. No. 7, 81.15. Tom Lewis, labor, dist. No. 7, 48.11. Medford Concrete Construction Co., supplies, dist. No. 7, 298.72. Rolley Rinabarger, labor, dist. No. 7, 66.00. Homer Stevenson, labor, dist. No. 7, 56.37. Len Taylor, labor, dist. No. 7, 66.00. Total, \$2290.66.

Road District No. 8. W. L. Van Houten, payroll, dist. No. 8, 1296.30. R. B. Vincent, payroll, dist. No. 8, 264.50. Road District No. 10. Dave Dorn, payroll, dist. No. 10, 1988.21. Jack Thrasher, payroll, dist. No. 10, 333.50. Billings Car. & Auto Wks., repairs on truck, dist. No. 10, 6.50. Cowley's Emporium, supplies, dist. No. 10, 2.00. Fred J. Fick, supplies, dist. No. 10, 15.10. Fred J. Fick, supplies, dist. No. 10, 114.05. Hubbard Bros., supplies, dist. No. 10, 6.60. Hubbard Bros., supplies, dist. No. 10, 21.53. Medford Furn. & Hdw. Co., supplies, dist. No. 10, 147.55. Medford Lumber Co., supplies, dist. No. 10, 28.25. W. W. Weybright, labor, dist. No. 10, 3.37. Alfred Morgan, labor, dist. No. 10, 2.50. C. Applebaker, labor, dist. No. 10, 37.12. Leo Beason, labor, dist. No. 10, 101.25. Alfred Boggs, labor, dist. No. 10, 106.25. J. W. Burbridge, labor, dist. No. 10, 71.50. H. B. Cox, labor, dist. No. 10, 27.00. R. Earler, labor, dist. No. 10, 35.00. Eads Transfer & St. No. 10, transfer, dist. No. 10, 12.75. C. E. Gates Auto Co., supplies, dist. No. 10, 4.50. James Guin, labor, dist. No. 10, 10.12. J. Hartman, cash advanced, dist. No. 10, 2.50. Fred Hooley, labor, dist. No. 10, 22.25. J. Hartman, labor, dist. No. 10, 117.00. Wm. Hartman, labor, dist. No. 10, 105.75. Lyle Hartman, labor, dist. No. 10, 87.75. M. L. Job, labor, dist. No. 10, 58.00. O. E. Job, labor, dist. No. 10, 58.00. Geo. Little, labor, dist. No. 10, 95.00. Fred Lutz, General Road Expense, 12.00. Paul Wright, Express, General Road Expense, 11.65. H. C. Garnett, General Road Supplies, 25.48. Medford Service Station, General Road Expense, 1411.60. Oregon State Highway Commission, Tractor Rent, General Roads, 800.00. Oregon State Highway Commission, Supplies, General Roads, 67.76. Oregon State Highway Commission, Supplies, General Roads, 71.24. Oregon State Highway Commission, Supplies, General Roads, 66.24. Oregon State Highway Commission, Supplies, General Roads, 270.96. James Young, labor, dist. No. 10, 37.12. Total, \$19221.30.

Frank Zell, labor, dist. No. 10, 162.38. I. W. Knight, labor, dist. No. 10, 66.30. John Cantrall, gravel, dist. No. 10, 25.00. Total, \$4736.01.

Road District No. 11. Henry Baker, Payroll, dist. No. 11, 613.50. Road District No. 12. J. E. Glass, Payroll, dist. No. 12, 100.50. J. E. Glass, Payroll, dist. No. 12, 161.75. J. D. Adams, Supplies, dist. No. 12, 34.60. Total, \$296.85.

Road District No. 13. H. L. Gregory, Labor, dist. No. 13, 9.00. Medford Lumber Company, expense, dist. No. 13, 24.27. Medford Lumber Company, lumber, dist. No. 13, 36.08. Total, \$69.35.

Road District No. 14. E. Peil, Payroll, dist. No. 14, 20.50. General Roads. Earl O. Hays, Payroll, general roads, 32.00. Jack Thrasher, Payroll, General Roads, 116.45. Chris H. Natwick, Payment on Contract, 3310.97. Joseph Applebaker, Shop Rent, General Roads, 10.00. Ashland Iron Works, General Road Supplies, 43.65. Barnum Garage, General Road Expense, 1.50. W. H. Brown, General Road Repairs, 2.75. Billings Car. & Auto Co., General Road Expense, 4.00. Eagle Point Hdw. Co., General Road Expense, 9.65. Electric Shop, General Road Repairs, 1.50. Fred J. Fick, General Road Expense, 3.15. Gaddis & Dixon, Fencing, General Roads, 93.50. C. E. Gates, General Road Supplies, 69.40. J. F. Hittson, General Road Supplies, 50.95. Medford Furn. & Hdw. Co., General Road Supplies, 6.48. Medford Furn. & Hdw. Co., General Road Supplies, 8.25. Thos. T. Merriman, General Road Repairs, 30.50. Medford Auto Top Co., General Road Repairs, 29.30. Chris Natwick, Payment on Contract, 1181.67. Patton & Robinson, General Road Supplies, 24.00. Pruitt Myers Motor Co., General Road Supplies, 123.33. C. Frank Rhodes, Viewing Roads, 28.00. Southern Pacific Co., Freight, General Roads, 244.97. Wiseman & Schiefel, Coal, General Roads, 116.87. Whittle Transfer & Storage, General Road Expense, 2.75. Warner Wortman & Gore, General Road Supplies, 2.65. A. W. Walker, General Road Supplies, 3.50. Big Pines Lumber Co., General Road Expense, 135.00. A. A. Madden, Labor, General Roads, 33.00. Medford Concrete Const. Co., Bridge Tile, General Roads, 85.92. Thos. Roseberry, General Road Expense, 182.00. Clyde Equipment Co., General Road Expense, 19.75. Lee Goodman, Labor and Expense, General Roads, 101.00. Fred Lutz, General Road Expense, 12.00. Paul Wright, Express, General Roads, 11.65. H. C. Garnett, General Road Supplies, 25.48. Medford Service Station, General Road Expense, 1411.60. Oregon State Highway Commission, Tractor Rent, General Roads, 800.00. Oregon State Highway Commission, Supplies, General Roads, 67.76. Oregon State Highway Commission, Supplies, General Roads, 71.24. Oregon State Highway Commission, Supplies, General Roads, 66.24. Oregon State Highway Commission, Supplies, General Roads, 270.96. James Young, labor, dist. No. 10, 37.12. Total, \$6341.18.

Bounty. Herbert Embrey, 4.00. Chas. Humphrey, 3.00. Herbert Carlton, 4.00. C. W. Cully, 3.00. C. W. Cully, 3.00. B. F. Garnett, 2.00. Geo. Kendall, 2.00. H. W. Barron, 4.00. J. C. Carter, 4.00. Tiny Combs, 3.00. W. C. Schneider, 5.00. Charles S. Edwards, 4.00. Herbert Mitchell, 4.00. S. J. T. Meadows, 3.00. R. H. Sears, 10.00. Total, \$80.00.

CHAUNCEY FLOREY, County Clerk.

Blank Books, Office Supplies, Typewriters, Paper, Ribbons, Carbons, etc.

POLEY'S DRUG STORE, DRUGGISTS.

365 Happy Days in the New Year

You owe it to yourself—to your wife and to your children—to get away from the work and worries of each day into the glorious Oregon country which lies all around you.

You might as well be a hermit in the midst of abundance as live in Oregon without quick transportation to the beauty spots so close to your home.

Make a New Year's resolution now. Get a Ford Sedan. Bring happiness for yourself and every member of your family into every day of the New Year. No other investment can bring so much pleasure and satisfaction or save so much time at so small a cost as a Ford Sedan.

Henry Ford fixes the price himself. It is the same every where except for freight. And that price is lower now than before the war. It has been cut below actual cost of production. This present low price may be increased soon. So decide today. Resolve to have a new Ford Sedan delivered at once and have 365 happy days the coming year.

Chassis \$360.00 Touring (with starter) \$510.00. Runabout (regular) \$395.00 Coupe (with starter) \$745.00. Runabout (with starter) \$465.00 Sedan (with starter) \$795.00. Touring (regular) \$440.00 Truck (pneumatic tires) \$545.00. The Prices Listed Are F. O. B. Detroit.

For Sale by the Following Authorized Ford Dealer:

Harrison Brothers, FORD and FORDSON DEALERS, Ashland, Oregon.

"The Weather Is Always Good in a Ford Sedan."

General Roads, 139.62. Oregon State Highway Commission, Supplies, General Roads, 10.45. Oregon State Highway Commission, Supplies, General Roads, 43.92. Oregon State Highway Commission, Supplies, General Roads, 202.36. Oregon State Highway Commission, Supplies, General Roads, 29.39. Oregon State Highway Commission, Supplies, General Roads, 66.08. Oregon State Highway Commission, Supplies, General Roads, 149.28. Oregon State Highway Commission, Supplies, General Roads, 4673.40. Oregon State Highway Commission, Powder, General Roads, \$900.00. D. W. Bagshaw, City Lien, 88.44. U. S. Dept. of Agriculture, General Road Expense, 72.89.

Total, \$19221.30. Ashland Klamath Falls Road. Jack True, Payroll, Ashland Klamath Falls Road, \$3937.00. C. W. DeCarlow, Supplies, Ashland Klamath Falls Road, 155.79. Eagle Meat Market, Supplies, Ashland Klamath Falls Road, 31.60. Harrison Bros., supplies, Ashland Klamath Falls Road, 117.81. Al Hopkins, supplies, Ashland Klamath Falls Road, 67.45. H. P. Holmes, supplies, Ashland Klamath Falls Road, 471.45. Al Hopkins, supplies, Ashland Klamath Falls Road, 26.38. Thos. H. Simpson, supplies, Ashland Klamath Falls Road, 179.55. U. S. Dept. of Agriculture, expense, Ashland Klamath Falls Road, 313.82. F. G. Parker, supplies, Ashland Klamath Falls Road, 162.30. Total, \$6341.18.

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Make a New Year's resolution now. Get a Ford Sedan. Bring happiness for yourself and every member of your family into every day of the New Year. No other investment can bring so much pleasure and satisfaction or save so much time at so small a cost as a Ford Sedan.

Henry Ford fixes the price himself. It is the same every where except for freight. And that price is lower now than before the war. It has been cut below actual cost of production. This present low price may be increased soon. So decide today. Resolve to have a new Ford Sedan delivered at once and have 365 happy days the coming year.

Chassis \$360.00 Touring (with starter) \$510.00. Runabout (regular) \$395.00 Coupe (with starter) \$745.00. Runabout (with starter) \$465.00 Sedan (with starter) \$795.00. Touring (regular) \$440.00 Truck (pneumatic tires) \$545.00. The Prices Listed Are F. O. B.