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No donations to charities or otherwise will be made in advertising or job printing — our contributions will be in cash.

WHY NOT A NATION OF THINKERS?

A remarkable man died in this country a short time ago. This man was not a "superman." He was just a plain everyday American citizen, with an abiding faith in humanity, and the deepest respect for American democracy and freedom as guaranteed and protected by our constitutional form of government.

He had a broad vision. He built up his business by helping others to build up their business. He knew that if his manufactured articles were to have the greatest sale, consumers had to be able to buy and willing to buy.

He could see that in order to sell a pump for irrigation purposes, he had to do a whole lot besides build a pump. It was more necessary at first for him to encourage the teaching of scientific agricultural methods, so that farmers could use pumps and have the money with which to buy them, than it was to build a pump factory.

And so it was throughout his business career. He saw the value of building up the buying power of the people as the surest way to build up his own business.

He could see that exorbitant taxes, radical legislation and disturbing governmental policies were detrimental to the laboring man and business, and that the laboring man suffered most by any policy which crippled industry and destroyed employment.

This man started with nothing but a clear vision and an understanding of basic principles which underlie both individual and national prosperity.

When he died he was the head of the greatest business of its kind in the world, and his products were sold in every nation.

The question will be asked, "What has all this to do with my job or my business?"

It has everything to do with your business or job, whatever it may be. You have the same brain to think with as the man mentioned, although you may not have the God-given insight into human nature which he had. But you can profit by the record which he left. It doesn't take great intelligence, for the shoe merchant to see that he will sell more shoes if conditions are good, nor for the insurance agent to understand that prosperous people are better prospects.

Get over the idea that you can make prosperity for yourself alone, and realize that you depend upon the "other fellow" for your business.

The United States is a world leader in many ways. For this reason, it should become a land of "thinkers." We should not be at the mercy of political agitators and legislative buccaneers. The country editor should understand that an unsound piece of legislation or taxation which interferes with some industry three thousand miles away, may take an advertisement of a local store out of his paper or create unemployment which will cut down his subscription list. The local grocer may lose his business, because an unsound tariff policy destroys the market for local farm crops. The banker feels the effect immediately when any business is hurt, and it goes without saying that the day laborer is the first man to "get the axe" when business suffers.

The lesson to be learned from this man who has passed on is plain and simple. He lived his life largely in the interest of the other fellow—not from a purely charitable angle, but from the standpoint of "good business." As more of us follow his example, many business problems and world controversies will disappear.

THE CHAMPION PIE MAKER

With a record of approximately 40,000,000 pies to his credit, Richard Webb, of Toledo, O., is said to be the champion pie baker of America. Webb, according to the American Gas Association, has been baking pies for 39 years and has averaged more than 3,000 pies a day during this period. Some days production has run at the rate of 11,000 pies a day.

Webb was born in Brighton, England, in 1858. He came to the United States in 1881, and went to work with a Toledo baking concern. The oven he uses for pie baking is a gas-fired, rotary brick oven, 20 feet in diameter, 8 feet high, with a concrete foundation 7 feet deep. The walls of the oven are more than 2 feet thick and the entire structure contains as many bricks as a fair-sized brick house.

Trying to Head Him Off



STEWART'S WASHINGTON LETTER

BY CHARLES P. STEWART
NEA Service Writer

WASHINGTON—Not much has been heard lately from Col. "Billy" Mitchell, aviator, but there's liable to be, shortly.

When the National Aeronautic Association meets in Philadelphia Sept. 4-11, a drive is to be launched to make Col. Billy the organization's president.

The colonel's supporters say a majority in his favor is assured already and the colonel himself, now on a vacation in Maine, is quoted as having promised to accept, if elected.

Now, as we all know, Colonel Mitchell holds that navies are obsolete and armies nearly so—that military aviation is everything these times.

We also know that orthodox army and navy men dissent from his judgment and that the colonel was driven out of the service, not perhaps for his opinions, but for the way in which he expressed them.

After his enforced retirement, Mitchell tried to keep up his fight but wasn't very successful. He was a good leader but he lacked an organized following. Maybe here's where he gets it.

The National Aeronautic Association's motto is "America First."

in the Air," which speaks for itself.

It was formed in Detroit in 1922. Its first president was Howard E. Coffin, who served on President Coolidge's aircraft board. Its second was Fred B. Patterson of the National Cash Register Company. Godfrey L. Cabot, Boston manufacturer and aviation expert, the third, is just finishing his second term.

The association opened up with a flourish of trumpets, but its enthusiasm waned presently. Of late it's hardly been heard from.

IT'S NOT ALL BOLOGNA, BUT—

The traveling public's taste for bologna as a light lunch delicacy continues unabated, according to Allen Pollok, manager of Southern Pacific dining car service.

Last month the company's commissary manufactured 29,900 pounds of smoked meats and sausages, including 865 pounds of bologna, for use in railroad restaurants.

Bologna, according to Pollok, remains one of the most universally popular cold meat dishes. It is in demand wherever men meet to eat.

TOM SIMS SAYS

Writing philosophy is easy. All you have to do is correct the mistakes you made the day before.

Perhaps the man who is best at organizing voters serves the people best, and perhaps he doesn't.

Always look to see if medicine is marked "poison" and read the radio program for "sopranos."

If Rip Van Winkle returned today he would find "No Parking" signs where there were hitching posts.

Fishermen are bigger liars than golfers. Golfers' arms are not long enough to tell about their shots.

Hope the fellow who predicted a cool summer has to spend most of it in a telephone booth.

Live Toad Found Buried In Earth

PARKSVILLE, B. C., Aug. 24—A live toad has been found here caked in a sand strata two feet underground. Scientists who examined the find say indications were that the toad had been living in the narrow cell several years.

OUT YOUR WAY

By Williams



GERMANY IS THIRD IN WORLD'S TRADE

WASHINGTON, Aug. 25.—(U. P.)—Germany, although defeated and almost bankrupt in the World War, today stands third among the leading nations of the world in foreign trade, according to the U. S. Department of Commerce.

A comparative analysis of international trade statistics by the department shows that Germany, since the war, rapidly has been regaining her former position in the commercial world. She already has surpassed France and now stands next to United States in foreign trade. The United Kingdom leads.

From 1924 to 1925 Germany's foreign trade increased 36.5 per cent while France's trade decreased 1.4 per cent. At the same time the foreign trade of the United States increased only 11.4 per cent and that of the United Kingdom 10.9 per cent.

In 1918 the value of Germany's foreign trade was \$4,900,000,000, and in 1925 it reached \$5,052,000,000. Due to the decreased value of the dollar, however, the 1925 figures do not actually show an increase over the total in 1918.

France's foreign trade in 1925 was valued at \$4,262,000,000 and in 1918 at \$3,053,000,000.

Meanwhile, United States with a foreign trade valued at \$9,116-

000,000 in 1925, is pressing the United Kingdom, which in 1925 had a total trade valued at \$10,387,000,000.

FALLS CITY—State liberating 30 Chinese pheasants here.

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Four trains daily each way, including the "Southern California Express" direct via Sacramento to Los Angeles.

Southern Pacific

G. N. Kramer, Ticket Agent—Phone 43

HOT WEATHER SCRAP ENGAGES TWO TOWNS

CHICAGO, Aug. 25.—Hot weather's reputation for causing deaths is undeserved in the opinion of Dr. Herman Bundeson, Chicago health commissioner.

Deaths blamed on the heat as a rule are due to lowered vitality and not the heat at all, he says.

"People with bad hearts are usually the ones who are 'heat victims,'" Dr. Bundeson declares. "The heat simply gives the final push to the persons who already have one foot in the grave. Healthy persons need have no fear of summer heat, the health commissioner assures.

start

finish

stride

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—says the sprinter

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