# Ashland Daily Tidings average business man, unless he is a skill-(Established in 1876)

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# WHAT CONSTITUES ADVERTISING made or a collection taken is Advertising. Benevolent orders.

# DONATIONS:

### JULY 18.

TO UNDERSTAND:-Make me to understand the way of thy precepts: so shall I talk of thy wondrous works .- Psalm 119:27.

# THE LOCAL NEWSPAPER

The following article by Rex Grover White, of the Community news service, well outlines a number of important facts about newspapers in their relation to the community. White says:

libraries, to befriend the helpless and up- them in forcing Germany to pay. hold property rights, to be always right Germany throws up her hands and ap- nel, and the inhabitants can not

the enormous expense that must be met, with envy. Listen to these figures. living thing pulsing, warm, keenly alive, 000 marks. All German state paper, all

cable. what he must, and the newspaper is yet mark. There are over 300 industrial underbusiness has risen to success through typical of the others.

played by the local paper. desire to give an entertainment, should will get and awful trimming. his telephone bill be too high, his street corner policeman unkind, his milk too thin, The single appearance of a "For Sale" and comfort. Then he demands-and re- on the street. Every day there is a direct

paper owes the public space,' he cries. But for the other fellow it will do for you. might he not remember it is the public that supports him and he would be aghast A modern hotel is one of the greatest should the public come in and ask his needs of Ashland at this time. Let there goods from his shelf without pay, no mat- be no delay in beginning a campaign that ter how great the need or how fine the will not end until the town is supplied with reason. The church does not ask him to a hotel that will command the patronage give it pews or carpets, the politician pays of that class of tourists who are demanding for his banners, the lodge for its hall, the the best accommodations. gas company for its pipes.

first to feel it is the newspaper, for the street about Lithia Park.

ed advertiser of long standing, cuts first Daily News Letter UNIVENDI at his advertising appropriation. In other words, he cuts away the greatest source of supply of life blood for his ailing business. If times are 'hard,' if money is scarce "Derelict Row," that queer and surely it is obvious that it will take more quaint haven of human "hulks" responsibility of university wocoaxing to draw it from its hiding places. and failures from all parts of the men in public affairs" was dis-In every other form of activity and in- Pedro, is to go, dustry, the greater the problem the great- Commerce, which knows no here today. Among the speaker the energy expended to solve it. Why, sentiment or sympathy, has ers were Dr. Esther Phol Lovejoy, then, does the average business man in sought it out. The channel of Nettie Galbraith, principal of St. times of depression when his sales are his Los Angeles Harbor is to be wid- Pauls school, Walla Walla, Washgreatest problem, lower the energy of attack, withdraw his silent salesman from and soon ships from every port ington and Dr. C. Mann, executive of the American Council of Education. the newspaper columns and sit back will be weaving real romance grumbling at the present, sobbing for the where before shabby denizens of ton, Superintendent of Public Inpast and crying but a faint optimism for the wharves merely spun yarns. struction for the state of Washthe future?

"A sick man takes medicine to make al Island. It is a pleasing and North Pacific section were exhim well, a well man takes exercise to fine place to watch life idle by, tended by Mrs. Frank Baker, of keep well and to make him even stronger, if you are no longer essential to Tacoma, and Mrs. A. Cooper of and a very sick man seeks the doctor, re- it. That is what these poor un- Portland. Over 200 are here, gardless of cost. A well business advertises to make itself greater a sick business fortunates long have been doing. Every port city has its "Derelict coming train. to make itself greater, a sick business Row.' continues to advertise until it gets very The local "Derelict Row" startsick and then instead of calling in Dr. ed 35 years ago, when a sea cap- ried on to launch the government Widespread Publicity, it dismisses even tain lost his papers, because of into the field of crop insurance his assistants and wonders why it doesn't too much grog, or perhaps someget well on general principles. Sometimes there it does. Sometimes people recover from "All future events, where an admission charge is serious illness without medical aid or ad- There is an old saying that vice. But the chances are all on the side "success attracts the successful". No discount will be allowed Religious or of the man who calls for understanding So does failure attract failures, assistance.

"The right sort of a newspaper is the ing in from everywhere. No donations to charities or otherwise will be best friends the American pubic ever had There were men whom youth made in advertising, or job printing—our contribu-tions will be in cash.

had deserted; fishermen who had been unsuccessful in their catchport and aid to America's business men es, or perhaps they were unseekthey will ever know. The sympathy be- ing; able-bodied seamen, who at tween the business man and the local paper one time sang a mean chanty should be as near perfect as it can be and swarmed along the docks made, and as long as each side asks for with the best of 'em; dock workand expects only those things that a common justice allows, the union will be a failed. They had come from mutual support whose value is limitless." everywhere, and their one ambi-

# CRITICISING FRANCE

A great deal of criticism, some of it just, some unjust, is being directed at France "The local newspaper, like the local these days for her so-called determination the purpose, could not have been fire department, police department, and to get her "pound of flesh" from Germany those who are unable to seek out board of health, is accepted as an institu- France has a legitimate claim upon Ger- a hand-to-mouth existence ge tion by the American public which must many. That is recognized by the world enough fishing for a meal from do its work, serve all interests, ignore but Germany claims she has been forced this man, supplies from another danger, know no sleep, accept abuse, be to promise reparations way out of reason and make extra money occasiondanger, know no sleep, accept abuse, be to profine reparations way out of reason ally by selling fish to outsiders.

Though it is in the very heart stitution that must give its wares, i, e., its pay, French troops have taken possession of the harbor district, "Derelict columns, upon the slightest pretext to the of the great Ruhr valley, containing Ger- Row" is isolated. It lies across aid of any sort of movement having the many's coal and mineral supply and her a quarter of a mile of sand dunes, slightest tinge of charity, civic advance-ment, or social welfare. In the same breath it is called upon to protect and destroy, costly than profitable to France. Now the are, are usually small houseboats to blow hot and cold, to uphold the courts French threaten to go into Berlin unless and shacks, with no landlords or and to watch them, to support church and the British cooperate more actively with traffic cops to mar their living.

and to be super human in its swift gather- peals to the world. That's what her poison only see the ships pass but can ing and presentation of news, Like the gas and flame throwers did in the late war command a bird's-eye view of the municipal departments mentioned, it re- whenever they were conered. France entire San Pedro district. The ceives few thanks for doing its duty, but may be exacting too heavy a penalty from They are too close to the water, bitter attacks for the errors that, being Germany, but the fact of which we must and to nearly all of them the but of human energy, are sure to arise. not lose sight before we let our sympathies water is their home element. "No one that has not been active in the run away with our judgment is that Germaking of a newspaper has even a faint many is not paying anything. In the mean- of commerce, and at night they idea of the toil and the energy the sacrifice and the heart interest that goes into could pay, are concealing their assets in their prime. They admit they are every issue of every daily paper in every such a manner as to make one of our own at least satisfied. city of America. Few have any idea of income tax slacker-jugglers turn green

of the problems that arise from a clear The Darmstadt National Bank, which sky and must be settled without an in- recently declared a dividend of 200 per know," he said seriously, "a derestant's hesitation, problems, often, whose cent, owns 121 buildings, valued for assess- lict is-a wreck piled on the wrong settlement might mean a fortune ment purposes at one paper mark. Their beach, or a vessel that is no longif not ruin. The daily paper is as near a actual value today is close to 100,000,000,as any man made product can ever come, foreign stocks and bonds, all obligations will have to drift along someas delicate as a web and as strong as steel of foreign banks, all industrial undertak- where else. Our only hope is ings by works and factories which are the that we can find some place "Expecting all things of his newspaper, property of the bank are grouped under where they don't charge rent and the local business man gives, as a rule, only the three headings, each unit valued at one peace." to be published whose advertising depart- takings in which the bank is interested. ment will fail to hear a grumble over its including many of the greatest industrial licts from their haven on Termrates. The fact that there is not an im- works of Germany. Tho worth hundreds inal Island was reached when the mediate and tangible result from every in- of millions of dollars, the shares of all panded to such an extent that sertion is the base for ceaseless mutterings, these are listed at one mark each. This added facilities were necessary. and even advertisers of years whose whole bank's system of concealing its assets is It has been definitely decided

printer's ink are prone to belittle the part France may be pressing Germany pretty "Derelict Row" iles in the path hard, but she undoubtedly is not without or the improvement. Port war-"But should a matter arise wherein the cause. But of course France will have to tice to the "residents" of Termbusiness man feels the need of his paper, go it alone if she brings on another war, inal Island that they must "move should his lodge or his club or his church and without England or U. S. help she on."

car lacking in seats, his treatment by the Again the Tidings scores in advertising his children too little taught in school, his ad in the classified columns was the means political party too dormant—ah. Then he of selling a beautiful six-room cottage runs to his local paper for support, for aid within 12 hours of the paper's appearance ceives-its most valued asset, its space. example of advertising results in the Tid-"The public supports the paper, the ings. What Tidings advertising is doing

"A busines depression settles down. The Do not fail to tell the tourist along the

LOS ANGELES, July 18 .--

and soon others who had been trodden on by defeat were pour-

ers without jobs or hopes of gettion was to hibernate where those who had been successful would not stumble on them. They found that haven in "Derelict Row."

A better location, considering chosen for "Derelict Row." Here

er useful, drifting this way and

upon to widen the channel, and

Where will they go? That is what they are asking themselves.

Farmers, Attention!

Look to your Mowers, Rakes and Binders early so in case I should not have the worn or broken parts in stock I will have time to send to Portland for them.

Garden Hose and Tools of every Description

PEIL'S CORNER

**IACATION** For sunburn, bites, soreness oison ivy or summer colds

PORTLAND, July 18 .- "The world, a famous landmark in San cussed today by the American Association of University Women,

Mrs. Josephine Corliss of Presington, was toastmistress at

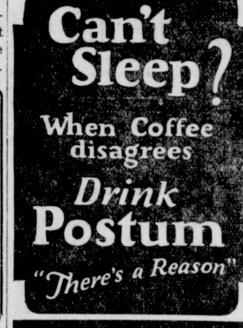
Active agitation has been car-

SAVE ICE As Well As FOOD In One Of PROVOST BROS Refrigerators

partment of Agriculture, while emphasizing the necessity for crop insurance, does not favor a government agency.

but a report just issued by De-

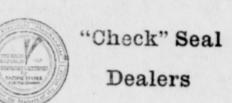




Keep the air "Alive" for Better Business/ When the street air is dead and hot, the store air can be live and cool with breezes from a G-E Fan. All it costs to run the fan all day is the ten

> Look for this in the Dealer's Wind Get a G-E- Fan GENERAL ELECTRIC SOLD BY DEALERS EVERYWHERE For Sale

By All



cent profit on one extra

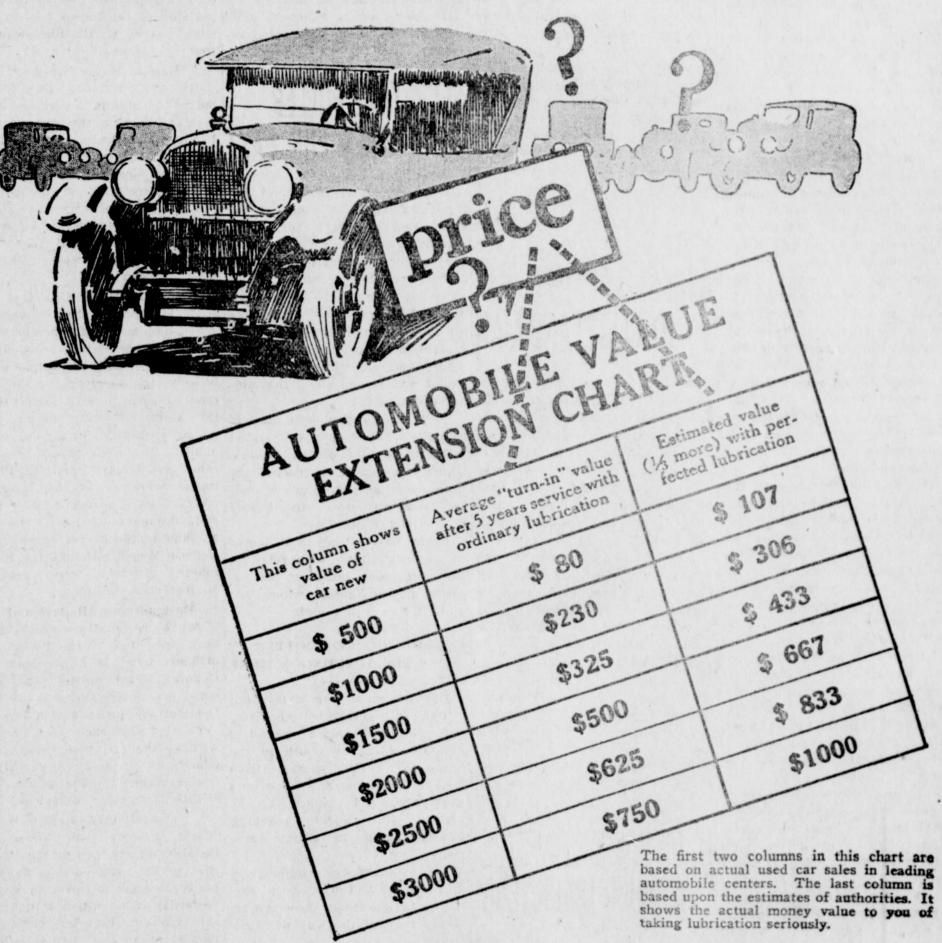
sale. The cool store gets

A

PRODUCT

the extra sales.

# FOR SALE-USED CAR"



Why does one used car bring a higher price than another of the same make and year? "Better condition," is the only answer. And "better condition" means, in most cases, better lubrication. There are three important steps in securing perfected lubrication - in getting more for your car, no matter when you sell it. They are:

of motor oil to another.

changing from one brand kerosene or so-called shown on the Cycol Re-"flushing" oils.

Clean the crank case ? Flush the crank case ? Lubricate with correct 1. Clean the crank case 2. Flush the crank case 5 grade of Cycol—the thoroughly every 500 2. only with fresh lubto 1,000 miles and when ricating oil - never with perfected motor oil, as commendation Chart.

Cycol is perfected by the new Hexeon process, used only by us. The Hexeon process makes Cycol free from destructive "sulpho" compounds - the impurities which cause oil to thin out rapidly under engine heat.

Cycol retains its "body" - sustains an "oil tight" piston seal and maintains the essential lubricating film between moving parts. For these reasons Cycol helps to extend the life of your car. Put it to work in your engine now -after observing the directions for flushing the crank case.

ASSOCIATED OIL COMPANY

Executive Offices 79 New Montgomery Street, San Francisco

The Perfected Motor Oil-

free from destructive "sulpho" compounds