It's the most vital part of his in-

vestment, for without plenty of pub-

licity, the circus would go along

Advertising is a part of operating

expense, for which invested capital

must provide in any going business.

50 CENTS PER DECK

We have the new narrow

Bridge Cards

Pinochle Cards

Small Cadet Cards

Poker Chins

Score Pad, Etc.

where the dodo is.

-Providence Journal.

Bicycle

**Playing** 

Cards

#### **Ashland Tidings** Established 1876 Published Every Evening Except

THE ASHLAND PRINTING CO. OFFICIAL CITY AND COUNTY PAPER

TELEPHONE 39 One month .....\$ .65 One year ..... 7.50 is no argument. Mail and Rurai Routes One month .....\$ .65 Three months ...... 1.95

ADVERTISING RATES Display Advertising YEARLY CONTRACTS Display Advertising Two times a week.........25 Every other day.....20
Local Readers To run every other day for one

month, each line, each time.. 7c To run every issue for one month Classified Column One cent the word each time. or more, 1/2 c the word each time. Legal Rate

Obituaries, the line ........2 1/2 c Fraternal Orders and Societies charged the regular rate for all ad charge is made.

Each subsequent time, per 8-

What Constitutes Advertising In order to allay a misunderstanding among some as to what constitutes news and what advertising, we print this very simple rule, which is used by newspapers to differentiate between them: "ALL future events, where an admission charge is made or a collection is taken IS the meeting of the directors of the fool the world. ADVERTISING." This applies to organizations and societies of every kind as well as to individuals. All reports of such activities after

they have occurred is news. meetings of societies where no money contribution is solicited, initi-

NEWS.

Entered at the Ashland, Oregon,



THINK DROPS

to buy moonshine.

constitute bigness . Results count. | who are the prime objects of its ex-

It takes no brains to pass the lie.

yet who did not deny that they had for doing this. In the first place it a slate.

you save your face is the last subter- cation of the one man, one vote prinfuge of a lost cause. It is not manly ciple to the election of directors, and and lacks sincerity.

says he is. Bringing home the bacon dends, as such automatically become is the only prescription that will the property of the association at keep a fellow up to standard.

Greer is trying to produce for Ash- six years, affect some 300 shares. land a big hotel and sanitarium. I would suggest that the directors What are the fellows who are cuss-call a general meeting at an early

Did you ever hear of the fellow of reorganization. who cried thief, thief, to detract the attention of the crowd from himself? Has this any local bearing? I think it has.

Average citizen, can you tell us three definite things the present come tax returns for the year 1921 March 15 which is the final date for P. T. BARNUM HAILED AS Chamber of Commerce has given must reach the office of Clyde G. filing returns. Ashland the past year. Don't all Huntley, collector of internal reve- On account of the numerous inspeak at once.

calling Greer a liar for so long they mean that it will be sufficient for stamp taxes on legal instruments vation on "suckers," has also been now almost believe it themselves. In the taxpayer to mail his return on were not repealed by the new reve- hailed in congress as the father of calling a man a liar there is neither March 15. The return must be nue act. He announces that these advertising." rhyme nor reason.

little man pa, who, like a collosus, ing stamp on the envelope will be proxies, etc. The stamp taxes on genius of the circus magnate. pranced across the state, but didn't accepted by the collector as the ac- surety bonds and medicinal prepara- "I think the newspaper of this deliver the goods?"

say Greer is crooked. But, please their returns be mailed on March 15. Quite Ill produce the Ashland man, if you can, Returns must be mailed so as to Mrs. Ralph Hall, who resides on advertising," said Wood. "Barnum at the milk in the cocoanut.

Greer gave Ashland its park and prings. What have the fellows who are eussing him given Ashland?

Fuller says the Tidings lies when it quotes him as saying that the same Chamber directors would be elected next month, and they would elect him secretary for the coming year. Subscription Price Delivered in City: Well, we have a man that will make Six months ...... 3.75 him. The lie is easy to pass, but it

Average contributor, have you Six months ..... 3.50 seen any statement of the income One year ..... 6.5¢ and expenditures of your contributions from the Chamber of Commerce the last year? Detailed financial Single insertion, each inch.....30c statements are always made to stockholders of real business institutions from time to time. That's what makes them succeed.

The purpose for forming a slate in Each line, each time......10c an election is because the adherents of a party can thus consolidate on the slated ticket, while the opposior more, each line, each time. . 5c tion loses force from scattering its support. The way to offset a slate in a case like the coming Chamber of To run every issue for one month Commerce election is to openly caucus and select names as candidates First time, per 8-point line....10c so that the opposition can concentrate on them and not get lost by is the better part of pallor. point line ..... 5c one of the opposition casting his vote Card of thanks ......\$1.00 for one set of candidates while those who are after the same result cosmetics so copiously that not even recipe for creating leveliness. Advertising for fraternal orders are casting their votes on some other men are fooled. or societies charging a regular initi- set of candidates. The best way to ation fee and dues, no discount. Redefeat a slate ticket is by openly whether to paint or not to paint, or Morris. "It comes from spiritual "The woman who lets her hair bemeeting and agreeing on a set of can- to fly to powders that we know not qualities which must be fostered to come untidy and neglects herself to ure his advertising as an expense. vertising when an admission or other didates that all the slate opposition of, comes comment from a woman cultivate happiness and outward wait on others is a misguided egoist can center their votes on.

### **PUBLIC FORUM**

fruit association, it is stated that the manager is not in love with the fit associations." I don't know postive cheat. rowers wish to displace the present use it to feed the starving children bound. system, he is mistaken. It is evident of the world they would need no organization can be set going, neith- tive." strike an even balance of no profit worthy women do use artificial aids as the best cosmetic of all. and no loss at the end of the year, to appearance, there is truth in Com- Grace of the spiritual type was for look. ficient to pay the stockholders a div- her own countenance. and who are the only ones entitled will toward the world. to it, but is used to further increase the assets of the association (already becoming topheavy), and also an excuse for adding to the cost of run-Talk is cheap, but it takes money ning the association, it is a sign that the association is losing touch with the growers; is, in fact, not serving It takes more than saying so to the best interests of the growers,

In these circumstances, I think, It does takes brains to produce reathere is pressing need for reorganization under the new state law governing co - operative associations. I have never known slate makers There are three important reasons will make impossible the accumulation of large surplus profits; in the To offer to resign if folks will help second place it will ensure the appliin the third place it will safeguard the association from possible calls A man may look great when he for payment of uncalled for divithe end of the year. These dividends which have been accumulating for

ing him trying to do for the town? date to afford members opportunity for a full discussion of the question

H. TAVERNER.

INCOME TAX ITEMS

Taxpayers are reminded that in-Quite a number of local fellows this fact: It is not sufficient that

nue, Portland, not later than mid-quiries received at his office, Col- (By International News Service) night March 15 in order to escape lector Huntley is of the opinion that WASHINGTON, D. C., Feb. 25 .-A few Ashland fellows have been severe penalties. This does not many taxpayers do not know that the P. T. Barnum, famed for his obsermailed at a time that will insure its taxes are still in full force and ef- During discussion on the United delivery in the office of the collector fect, and they apply as heretofore States shipping board's advertising "Who was Alexander, pa, that peo- at Portland not later than midnight on promissory notes, deeds, stock methods, Congressman Wood, of Inle called him great? Was he that March 15. Furthermore, the receiv- certificates, powers of attorney, diana, paid tribute to the publicity tual time of delivery. Taxpayers are tions were repealed, but these are country can well afford a monument especially urged to bear in mind the only changes in the stamp taxes. as high as the Washington monu-

who Greer has cheated. That will get reach the collector's office in Port- B street, is quite ill at the present was the father of modern advertisland not later than midnight on time.



Too much rouge spells the rogue. Gouverneur Morris, the writer. Mrs. an to give her children two meals pense. Women-many of them-now use Morris indorses Commander Booth's a day and spend some time keeping He figures the animal and its up-

By JULIA M'CARTHY

I. N. S. Staff Correspondent

"Is Postive Cheat"

Give you this hunk o marble cake

To the much-discussed matter of finest kind of beauty," says Mrs. revered and beloved by millions of beauty.

her own sex-Commander Evange- "But suppose illness and unhappi- on her family. line Booth of the Salvation Army. ness has taken away from a woman's "Good clothes are useless with a Every woman will not agree with her cheeks the color she had in good muddy skin. Ornaments are inefhealth-hten a little speck of rouge fectual unless one cultivates health "Any woman," she declares, "who is not obnoxious.

tries to add the bloom of youth to "Women must learn to use aids to "Dyed hair always looks dyed and Editor Tidings: In your report of her cheeks artifically is trying to beauty with discretion, so that they is rather unattractive. won't be mistaken for coarse specimens of their sex," she warns.

"no capital, no profit, mutual bene- indigo eyes and carroty hair is a Commander Booth and Mrs. Morris been found in excavating a tomb in to the girl who furiously colors her Syria, about 2000 years old. All coming social or organization whether there is in existence any "The enormous sale of cosmetics cheeks, who lets her eyebrows do such foolish combination, but if the in this country is a disgrace. If the business on less than a shoestring, "Japanese women still use a great ation charged, or collecton taken IS manager thinks that is the kind of young women would take the money and whose locks of henna hue make amount of paint, because they want organization with which the fruit they spend on paint and powder and artless folk think her Gehenna- to look artificial. But that would

Cleanliness Advocated

er can prices be so arranged as to In spite of the fact that many looks, and she advocates cleanliness hers cared for at intervals. She

What the fruit growers object to is mander Booth's suggestion that ser- given in great measure to such wom- "Artifice in appearance is the very the amount of the profit and the dis- vice to others brings beauty. It en as Jeanne d'Arc, girl soldier and last thing in the world that I would posal of it. When the surplus is suf- surely gives a fine spiritual glow to saint, whose visage shone with un- advocate. But soap and water are earthly beauty. Helen of Troy, not always enough to keep the face idend of 250 per cent, it becomes a True beauty must be an emanation more mundane probably in her inclean, and the women who takes case, not of mere profit making, but from within and not altogether ap- tentions, still inspired the ship- further measures is not cheating. of profiteering, and when the surplus plication from without. For a basis launching craft to such an extent "If one has good health she does is used not for the benefit of the a kind and gentle spirit is effective, that we feel her comeliness was no n't need so much help. She possesses laws) who have created that profit itself promotes its possessor's good- modern type of woman who is radi- the superficial kind will get her a ant with the beauty of service.

At the food exchange

ment in memory of P. T. Barnum,

who first demonstrated the value of

"DADDY OF ADVERTISING"

SCHOOL DAYS

That cakes stale

D'Arc.

herself up. Her children will be keep as an investment, because it is "Commander Booth has the very happier if they can be proud of her, the best bet the circus has to lure folks into the big top.

in her self-sacrifice. It reacts badly

"Cosmetics are not anything new, of course. A chemist of my acquain-"The woman with blazing cheeks, Here is excellent advice from tance gave me an old jar that had

"Our grandmothers used to let that without capital no sort of an artifice to make themselves attrac- Mrs. Morris believes in the eco- their teeth fall out and called it an nomic and domestic value of good act of God. The modern woman has knows the value of the well-cared

members (as provided for in the by- just as, in the same way, pulchritude mean thing. Commander Booth is a the very best kind of beauty. But

Auxiliary Legion Meeting-

The next meeting of the American Legion Auxiliary will be held in the Armory Tuesday evening, February 28. As this is the same evening that the Legion meets, we hope that more new members will join our organization. It is the plan of the social committees of both organizations to have a real social affair at least once a month after the business meeting. We extend a very cordial invitation to all eligibles of the Auxiliary to be present and come prepared to join the organization. Signed: Chairman Auxiliary Social Committee.

# Tire Changes

Have you ever made them on the road. A good jack, pump and tire tools help.

Ashland Realty Co.

Phone 181

Houses to Rent

Property for Sale

THE AUTOMOTIVE SHOP

100 Main St.

HAMBONE'S MEDITATIONS

A MAN VISE ME WEN AH

SEES A HANT JES' T'

TELL MAH-SEF AH AIN'

SKEERED BUT SHUCKS!

AH KNOWS WEN AH'S

TELLIN' A LIE!! ~

CONSIDER THE ELEPHANT

The elephant costs the circus a lot

No more does the circus man fig-

25 East Main St.

Phone 44

Ashland, Oregon

## **Good Cooking Utensils**



makes good cooking easier. The right pan, roaster, saucepan, boiler or kettle has a lot to do with the result. Our housewares are selected by an expert in housekeepers' needs. Every housekeeper, actual and prospective, should visit this department and see what are the very latest and best ideas in kitchen efficiency and economy

HARDWARE

### To win a race a Jockey doesn't put extra weight on the horse that helps him succeed

No man or woman who wants to succeed in the race of life can afford the handicap of headaches, insomnia, indigestion and debility. Nor can they afford to take anything that may keep up a continual irritation of the nervous system.

Yet this is what many people do who drink excessive amounts of tea or coffee. For tea and coffee contain caffeine, a substance that is sometimes very injurious. Many doctors say that caffeine raises the blood pressure, irritates the kidneys, and over-stimulates the entire nervous system. Also that it is especially bad for growing children, or for any one who has any tendency to ner-

vousness or insomnia.

If you want to avoid a pos-

sible cause of headache, insomnia, or nervousness, it might be well to stop taking tea and coffee for awhile, and drink rich, satisfying Postum, instead.

Postum is a delicatelyroasted, pure cereal beveragedelicious and wholesome.

Order Postum from your grocer today. Drink this fragrant, healthful beverage for awhile, and see if you will not feel brighter, more active, and more resistant to fatigue—as so many thousands of others have felt.

Postum comes in two forms: Instant Postum (in tins) made instantly in the cup by the addition of boiling water. Postum Cereal (in packages of larger the drink while the meal is being prepared) made by boiling for 20

Postum for Health-"There's a Reason"

Made by Postum Cereal Co., Inc., Battle Creek, Mich.