

The Daily Astorian.

ASTORIA, OREGON: FRIDAY, SEPTEMBER 23, 1917. TALK FOR YOUR HOME.

It was Bob Ingersoll who said that any man will fight for his home, but that he never yet saw a man who would fight for his boarding house.

While no present cause exists requiring anyone to fight for his home, yet there is an ever present reason for everyone standing up and talking for his place of abode.

Especially is this the case with residents of such a favored location as Astoria. We have for the last six years felt sorry for those who do not live in Astoria, and have been surprised at the actions or language of any Astorian who talked against the place that he had chosen as a residence.

The very fact that a man makes his residence anywhere implies, on its face, direct evidence that, all things considered, he doesn't know of any place he can better himself by going to; and this certainly ought, of itself, make a man talk for and work for the city that he honors by claiming as his postoffice address.

But, and we chronicle it regretfully, there are people living here, doing business here, drawing their salaries from here, who lose no opportunity in running the place down, who never have a good word for Astoria, and who proclaim their own lack of sense wherever they go by talking against the city that they injure by claiming as their place of abode.

Individual judgment, community interest, pride of locality, every kindred suggestion points to the advisability of talking for one's own city at all times, especially when traveling elsewhere.

As a case illustrative of our meaning we cite a recent fact. On one of the steamers went recently to California an eastern capitalist looking around and with intent of investing some of his surplus thousands. Astoria was on his list, but in Portland he met two—we won't call them Astorians—but they live here and make their living out of Astoria. They, unintentionally, we charitably presume, talked of Astoria as a terrible place for decent people to live in and represented it as being totally devoid of those refined surroundings and delicate embellishments, those ornate luxuries and social adornments that their cultured tastes yearned for and needed, and, among other things, claimed that Astoria was not a good place for anyone to buy property in, or invest.

The fact that they were not competent to testify was overlooked by the rich listener, who mentally decided that if such growlers and complainers, such fault finders and dissatisfied chroniclers were a fair sample of Astoria, it certainly was no place for him to invest.

Accordingly, when the steamer reached here, he contented himself with a stroll around the city, and the next thing we hear of him he dropped \$25,000 into Oakland property, and a like amount at San Jose.

The moral to this is so plain, so obvious that we will not insult the intelligence of our readers by more than alluding to it.

A STUPENDOUS FAILURE.

On Friday, says the San Francisco Daily Commercial News, the statements of the assignees of Wm. Dressbach and John Rosenfeld filed with the county recorder, were made public, and showed that these two gentlemen were involved to the enormous amount of something over ten million dollars, while the assets will hardly reach a quarter of that sum.

Those who have lost nothing by the failures and are imbued with that form of local pride which delights to brag of the big pumpkins, tall trees and salubrious climate, will now be able to add to the great things of California the heaviest failure ever occurring in the wheat trade of the world, which, however, like the assets of the firms involved, offers a very poor substitute for the money swallowed up in this speculative maelstrom. As nearly as can be learned the idea of the syndicate was to corner the world's market and unload the California crop of 1896 at a large profit. The scheme, if ever feasible, would be at a time when the crops of the world were deficient, and when a dry season had cut the crop of this state down to its smallest proportions. It was claimed early last year by the agents of the syndicate that the then growing crop would not yield 300,000 tons for export, and these statements published in Europe, and by a few papers here, may have been believed by the principals—in fact, were believed, if the subsequent acts are to be taken as evidence—but were made the subject of ridicule by such of the local papers as were post-

ed in the matter, and the exports for the crop year showed that double the amount they claimed would be available was actually shipped, leaving behind a large surplus to be carried into the present season. The losses made seem to bear hard on California speculators and farmers, but until the affairs are unraveled it is impossible to obtain definite information. One thing may be relied upon, and that is, when the wreck is cleared away such speculations as the last disastrous one will meet with little favor among the grain merchants of this coast.

It doesn't seem possible, but it is nevertheless true, that freight can be shipped from Liverpool to London via New York by steamer, cheaper than it can be sent direct from Liverpool to London by rail. To prove this assertion the Political World says:

"A firm of manufacturers in London have recently been erecting some new machinery in their factory, and among other articles a large iron wheel was required. This a firm in Liverpool undertook to provide, and in due course the wheel was ready for delivery.

It transpired in the course of inquiry that the cheapest way to send this wheel to London would be via New York. To send it from Liverpool to London by rail would cost £2, but to send it to New York by ship, and thence back to London, would only necessitate an outlay of £1. It is needless to say that the wheel was sent via New York."

Over in Washington territory the timber grabber is stepping aside for the timber grower. He is the best man of the two.

Washington's Wonderful Monument.

I have been living now for some months at a distance of a mile away in full view of the Washington monument, looking directly upon its eastern face. It never seemed twice alike. It has its moods and its changes of color like the tops of the Swiss Alps. A few mornings ago the base of the 600-foot structure was lost in a deep blue mist, which filled the valley for a couple of hundred feet. Then came a section, of perhaps 100 feet more, in which the shaft was purple and pink, the whole crowned with a white blazing column, hundreds of feet high, flashing back the sunlight, set against a deep blue western sky. At another time you will see the cold, gray base of the monument rising above the green foliage which surrounds it, with the dark blue highlands of Arlington beyond, and overtopping all these the graceful shaft pierces the heavens, towering far above the horizon line, until its top is lost in a sea of fleecy clouds. It is a realized vision of Jacob's ladder, a real visible stone caseway leading from heaven to earth. Do you know of any other monument like that? A few evenings ago there was a grand thunder shower in the east. The west was black with darkness, and even the white monument was blotted out of sight. But at every flash of the lightning the whole eastern face of the monument gleamed and flashed like a polished sword, coming out of the darkness with a suddenness and vividness that was startling. It seemed to be a ghastly monument, a column of electricity which leaped from the earth to the sky. I am sure no other monument can exhibit such a phase as that.—Corr. Kansas City Journal.

Dangerous to Be Safe There.

Last week, so the story goes, a visitor to Pasadena put some money in the Pasadena national bank and sallied out to look for a chance for investment. He was told of a man who had a lot close by, which he found was suited to his mind. So he accosted the person and asked the price. The owner told him that he would sell it for \$600. The stranger said that the lot suited him, and asked the owner to wait three minutes while he went over to get the money. When he returned he told the owner he was prepared to take the lot, but was coolly informed by him that he had been offered during the three minutes \$650 for the property, and now asked \$700. The stranger told him he didn't want it at that.

He was then informed that a man on the street near by had a fine lot for sale. The lot was in view and he liked it. He interviewed the owner and once again acquired the price, which was \$550. He said: "I will take it. Here is \$40 to bind the bargain." He then drew a pistol and pointing it at the breast of the owner said: "Now you stand there and don't you stir till I pay for it." He then backed towards the bank, still keeping the man covered with his revolver till he reached the bank and got the rest of the money, which he handed to the owner and said: "Now give me the deed and no more foolishness about it." The deed was made under the persuasion of a self-cooker good for a man at 100 yards. "Your lot or your life," is a popular saying now.

Don't Experiment.

You cannot afford to waste time in experimenting when your lungs are in danger. Consumption always seems at first, only a cold. Do not permit any dealer to impose upon you with some cheap imitation of Dr. King's New Discovery for Consumption, Coughs and Colds, but be sure you get the genuine. Because he can make more profit he may tell you he has something just as good, or just the same. Don't be deceived, but insist upon getting Dr. King's New Discovery, which is guaranteed to give relief in all Throat, Lung and Chest affection. Trial Bottles free at W. E. Dement & Co.'s Drug Store.

MAXIMS FOR MERCHANTS.

A buyer needs a hundred eyes, a seller not one. A good paymaster is the lord of another man's purse. Beware of little expenses, as small leaks sink big ships. To believe a business impossible is the way to make it so. A merchant must keep at the helm and steer his own ship. Never chase a lie, let it alone and it will run itself to death. Go with the business tide if possible, and avoid going against it. If you are prospering in your business do not make too much show. Keep your eye fixed upon the mark, and don't flinch when you pull the trigger. Speak very little in business; rather pump others than be pumped yourself. Keep your books neatly posted up to the day, and arrange your papers systematically. Keep your word, be honest, and consider a good name as equivalent for capital. Some merchants lose an hour in the morning and look for it all the rest of the day. Trust him little who praises all, him less who censures all, and him least who is indifferent about all. Consider everybody sharper than yourself; take the meaning of people, not their words, as a guide in business. In business, work on positive facts; do not let hope predominate too much. In other words, don't be visionary. Punctuality is the hinge of business. It is a virtue that all men reverence in theory, and but few carry out in practice.

NEW TO-DAY.

Stockholders' Meeting.

NOTICE IS HEREBY GIVEN THAT THE annual meeting of the stockholders of the Occident Packing Co. will be held at their office Tuesday, October 4th, at 10 A. M., for the purpose of electing a Board of Directors for the ensuing year, and transacting such business as may come before the meeting. By order of the President, JOHN TUOMALA, Secretary.

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