

The Daily Astorian.

ASTORIA, OREGON:

SATURDAY, AUGUST 20, 1887

NEED OF PUSH.

In no age of the world's history has push in business of every kind been as much needed as it is to-day. It is true all cannot get a front seat, but according to a Boston teacher of metaphysics, if you make up your mind that you will have a front seat in life you will attract to you the powers that will carry you to the front seat. If (in your mind) you take the back seat, you can get only the back seat. The confident, determined mood of mind, steadily kept up, brings to you other confident people. Confidence in the business world means both cash and credit. There is not half money enough in the country for doing its daily business. What is lacking in coin and bank notes is made up by men's names written on slips of paper promising to pay certain sums in a certain time.

What keeps thousands of noses on the grindstone of hard times is that they have no confidence or courage in themselves to take risks or responsibilities. They keep a poorhouse in their minds, and live in it. They aspire to be only a screw in the business machine instead of striking out and making a machine of their own.

Their real slavery is their own minds. They never think, aspire, plan, or demand in thought to be anything but screws. They think there is no place for them at the head of the business. Their first and great step toward staying permanently at the tail of a business lies in thinking that they must remain at the tail. Because what is assured or kept steadily in thought, always frames an outward exact like of itself in what can be seen. If you think clean clothes, you will always have clean clothes.

Always aim high. A workman ought never to look at a millionaire's palace without saying: "I am going to have a palace like that." His saying this in dead earnest is one thought among many others which pushes him forward and into his own palace. Because it is your thought that pushes you to do things. If you are in the apple trade and a thought suddenly comes to you that you can sell a hundred barrels of apples at a certain place, you can't stay away from that place. The idea will push you on.

Real business does not lie alone in being industrious. The goody-goody books and maxims have only told half the story about industry. A good deal depends upon what you are industrious about. If you spend all your time in polishing pans or blacking your boots, your industry won't carry you very high. The industrious mind in a rested body plans in an hour what brings in more money than a tin-pan polisher may earn in a year. People who work only or mostly with their bodies have as good a right as the capitalist to work with their minds. The world always wants newer things, more curious things, more improved things, more amusing things. No workman in any trade, any art, any profession, should be content with doing what some one has done before him, even though he does it well. He should aim at doing something better than any one has done before him. When he can do this, he must next push it on to the world's notice.

Push is a talent as much as skill in any art. You can commence pushing by imagining yourself as a pusher. Keep yourself before yourself in your mind as a pusher, and such frame of mind will at length make a push.

There is a power in a continual imagination of yourself in any certain character which does make you more and more like such character. Imagine that the best belongs to you, and you will find the best coming to you. Imagine the worst, you see yourself in the poorhouse, and the poorhouse comes to you. Success, like charity, must commence at home in the mind. If now you are compelled to live in a poor room, and on poor fare, do so only through protest. Keep your mind on the better room and better fare. Don't say, "I suppose I must always take up with this." Say instead, "I am going to have better things than these." You are then creating for yourself strength, not weakness. You are then ever strengthening this inexplicable mental attraction which will bring these things to you.

Wonderful Cures.

W. D. Hoyt & Co., Wholesale and Retail Druggists of Rome, Ga., say: We have been selling Dr. King's New Discovery, Electric Bitters and Bucklen's Arnica Salve for two years. Have never handled remedies that sell as well or give such universal satisfaction. There have been some wonderful cures effected by these medicines in this city. Several cases of pronounced Consumption have been entirely cured by use of a few bottles of Dr. King's New Discovery, taken in connection with Electric Bitters. We guarantee them always. Sold by W. E. Dement & Co.

LAST EVENING'S DANCE.

The Mistletoe Social club had a pleasant dance at Pythian Hall last evening. Among those present were Mrs. Page, Mrs. W. K. Smith, Mrs. Stokes, Mrs. McGovern, Miss Penoyer, Miss Mabel White, Miss Lyonberger, Miss Brockenbrough, Miss Lowell, Miss Doe Hamilton, Miss Hettie Hamilton, Miss Clara Bates, Misses Alice, Blanche and Jennie Bell, Miss Nina Eastbrook, Miss Hattie Bittel, Miss Cassie Gray, Miss Annie Pope, Messrs. F. Young, O. Heilborn, H. Brown, W. E. Tallent, W. E. Warren, M. G. DuBuisson, F. R. Stokes, Chas. Davis, Ed. Ferguson, E. G. Rogers, Mr. Ryan, S. S. Gordon, M. C. Crosby, G. H. Tarbell, R. J. Person, M. McGovern, L. L. Levings, J. H. Middlebrook, S. Wasserman, M. W. Gill.

Real Estate Agents in Los Angeles.

The city is honey-combed with real estate offices. The real estate dealers far outnumber the other business men and all seem to be making money. An agent who in the present boom cannot clear from \$500 to \$2,000 per month from commissions alone, is not considered much of a "rustler." One peculiarity of their business is that they do not have to hunt purchasers. They rather have to guard against the crowds that rush in upon them when they have anything desirable to sell. In spite of relays of clerks to work day and night making out deeds, it is often impossible to keep up, and a suspension of the sale is necessary for a day or two. It has become quite common for men to wait all night in line for a chance to buy lots in tracts miles away. Their patience is generally well rewarded.

Referring to Columbia river salmon, a Boston paper says: "This brand sold a few days ago for \$1.80. Several offers have been made of \$1.75 for all in the market. There is no doubt but Columbia river salmon will go to \$2, delivered here. On account of other deficiency, some dealers have been trying to induce their customers to take Alaska fish in place of the Columbia river. The consumption of salmon is very large in New England, and a good portion of the eastern shipments eventually find their way to Boston and vicinity, one wholesale grocer having purchased 17 carloads of 350 cases to be placed in this vicinity. Springfield also consumes considerable; 10 cars have been sent there; Providence has had 11 cars, and other cities and towns are supplied in like manner."

The warrant issued to Adam Adam-apple, deputed as a special constable to arrest near Clifton, Geo. Doe, et al, for alleged violation of the neutrality law regarding salmon, has not yet been returned. The deputy constable aforesaid writes to the minions of the law that there are twenty men in that vicinity "who want to fish," and if the majesty of the law is to be upheld to sentence from here sufficient force to overawe them. As the simple desire to fish cannot be construed as an offense, it is not probable that the twenty whose wishes have so far resulted in nothing overt will be molested.

Three Favorites

Have the following to say of Wisconsin's Robertine, the great beautifier and preserver of the complexion:

PORTLAND, Or., June 4, 1887.
To Mr. W. M. Wisdom—Dear Sir:—I have tried your Robertine. It is excellent, and I shall be pleased to recommend it to all my lady friends. Believe me, yours truly,
REBA.

PORTLAND, Dec., 1885.
To Mr. W. M. Wisdom—The "Robertine" you so kindly sent me is excellent. It is the finest preparation I have ever used, and is a decided acquisition to every lady's toilet. Yours truly,
JEANNE WINSTON.

PORTLAND, Or., April 6, 1887.
Dear Mr. Wisdom—I have tried your "Robertine," and it gives me much pleasure to say that it is excellent for the complexion, being one of the best articles of the kind I have ever used. Believe me, yours sincerely,
Z. TREBELL.

For sale by W. E. Dement & Co., druggists, Astoria, Oregon.

Upper Astoria Stage Line.
Orders left at Edgar's cigar store or Ford & Stokes' for the Upper Astoria stage line will receive prompt attention.
DAMANT BROS.

Try Fabre's celebrated pan toast.
For the best photographs and tintypes go to Crow's Gallery.

Private Rooms.
At Frank Fabre's for suppers, parties, etc. The best cooked to order.

Oysters in Every Style
At the Central Restaurant, next to Ford & Stokes'.

What! Do You Think
Jeff of the U. S. gives you a meal for nothing and a glass of something to drink? Not much; but he gives the best meal and more of it than any other restaurant in town. 25 cents.

For the very best pictures go to H. S. Slusher.

Gambinus Beer
And Free Lunch at the Telephone Saloon, 5 cents.

What is better than a glass of liquor? A cup of delicious coffee at Fabre's.

A Sunny Room
With the comforts of a home, library, etc. Apply at Holden House.

—All the patent medicines advertised in this paper, together with the choicest perfumery and toilet articles, etc., can be bought at the lowest prices, at J. W. Conn's drug store, opposite Occident hotel, Astoria.

JEFF'S
United States Restaurant is the best and cheapest in Astoria.

Gotojefhroysters.
Private Rooms.
The finest and nicest steak to be had in town at Fabre's.

Hot Cakes.

The season for them is at hand; and we have just received a large consignment of New Orleans Molasses, which we will sell by the case or can at very low figures.
D. L. BECK & SONS.

Telephone Lodging House.
Best Beds in town. Rooms per night 50 and 25 cts., per week \$1.50. New and clean. Private entrance.

Ab There!!
Ice cream, fine quality supplied at short notice by Frank Fabre, any part of the city: \$2.50 a gallon.

BORN.
At Gray's river, W. T., August 17th, 1887, to the wife of W. C. Kessell, a daughter.

NEW TO-DAY.

Tide Land For Sale
AT A BARGAIN. THE ROBT. S. McEwan land claim on Skippoon, adjacent to the Clatsop Ferry Road, containing 200 acres tide land and 100 acres up-land. Apply to
WM. R. ADAMS, Agent,
At Assessor's Office.

—THE—

TRAVELERS INSURANCE CO.,
OF HARTFORD, CONN.,
Presents to the Traveling Public the following Valuable Concessions, viz:

- \$3,000 In case of Accidental Death.
- \$3,000 In case of loss of both Eyes, two entire Feet, or two entire Hands.
- \$1,000 In event of loss of one entire hand, or one entire foot, and
- \$15.00 Per week, as formerly, in case of a totally disabling injury.

Tickets, 25c per Day, or \$1.50 for Thirty Days, FOR SALE BY

GRIFFIN & REED,
A CITY BOOK STORE,
Local Agents.

Notice.

THE BOARD OF EQUALIZATION OF School District No. One will meet at the office of the clerk on Monday, August 22, 1887, to equalize the tax roll of the district for the current year.
J. G. HUSTLER,
Clerk School District No. One,
Astoria, Aug. 18, '87.

Ross' Opera House.

Saturday, August 20th.

THE LATEST BOOM!

Standing Room Nightly!!

JOLLY NASH'S

ALL

For Fun Comedy Co.

Will appear in the Laughable Absurdity entitled

"Dress Rehearsal!"

Introducing the following Popular Artists
Miss Lida Gardner,
Miss Louise Kenyon,
Mr. Raymon Moore,
Wm. H. Arnold,
Prof. E. Kieckhoffer.

BE MERRY! -- BE WISE!

MR.

JOLLY JOHN NASH,

Celebrated Cosmopolitan Humorist!

DON'T FORGET THE DATE!

PRICES AS USUAL.

Reserved seats on sale at the usual place, the New York Novelty Store, Thursday morning at 9 o'clock.

AUCTION SALE.

SATURDAY, Aug. 20, 1887, at 11 o'clock A.M.

At Residence of A. Mingula.

On Olney street, opposite D. L. Beck & Sons Under instruction I will sell by auction:
30 Three-quarter Bedsteads,
30 Three-quarter spring mattresses
36 Pillows: Double and Single Beds,
18 Pairs Blankets: Lamps and a General Assortment of Miscellaneous Merchandise.
These goods being almost new, the attention of buyers is respectfully called to the sale.
B. S. WORSLEY,
Auctioneer.

THE HIGHEST PRICE PAID

FOR

Old Gold and Silver

AT

C. GREENBERG'S,
63 Water St. Astoria.

Lost.

WAREHOUSE RECEIPT NUMBER 208, of the O. R. & N. Co. has been lost. Delivery of goods on same has been stopped.

J. C. CLINTON

DEALER IN

CIGARS AND TOBACCO,

FRUITS, NUTS,
Candies, Smokers' Articles, Etc.
New Goods Received Daily.
Opposite City Book Store.

The Continental Insurance Co.,
OF HARTFORD,
Writes Accident Policies,
Giving all the concessions offered by any other company. It is an

OLD LINE COMPANY,

And offers Security as good as can be found.

—Its rate in the—
FIRST PREFERRED CLASS
Is \$18 per Year for \$5,000 Insurance,
Being \$7.00 less than by any other Standard Company; and—
\$25.00 WEEKLY INDEMNITY.

Other classes in proportion. Policies written and claims adjusted by
J. O. BOZORTH, Agent.

WE ARE NOT DOING IT FOR LOVE

And we are sorry if others don't like it; have no time to stand on ceremony, but everybody has come to the conclusion that we mean

BUSINESS!

Our Removal Sale

Is the talk of the town and you will be sorry if you don't lay in some bargains; after we are gone it will be too late.

Goods will be Slaughtered
ONLY A FEW WEEKS MORE AT
The Crystal Palace.

A. V. ALLEN,

WHOLESALE AND RETAIL DEALER IN

Fine Groceries, Provisions and Mill Feed.

Crockery, Glass & Plated Ware.

The Largest and finest assortment of

Fresh Fruits and Vegetables.

Received fresh every Steamer.

CITY BOOK STORE.

Blank Books OF ALL Descriptions.

School Books AND School Supplies.

We carry the finest line of Writing Papers and Writing Material in the City.

MUSICAL MERCHANDISE AND INSTRUMENTS.

Agents for the Celebrated

CENTURY ORGAN AND DOMESTIC SEWING MACHINE

CRIFFIN & REED.

Strike It Rich!

—BUY YOUR—

Groceries & Provisions

Foard & Stokes

Their largely increasing trade enables them to sell at the very lowest margin of profit while giving you goods that are of first class quality.

Goods Delivered All Over the City.

The Highest Price Paid for Junk.

—AGENCY—

Wm. T. Coleman & Co.

OF SAN FRANCISCO.

Flavel's Wharf and Warehouse,

Astoria, Oregon.

Cannery Supplies at Lowest Prices.

Storage and Insurance at Current Rates.

Banking Department

Drafts on the leading Cities of the World

JOHN F. MCGOVERN,
Agent.

B. H. Coleman, Accountant.

W. F. Armbruster

Practical WATCHMAKER

And JEWELER.

Watches, Jewels and Musical Instruments.

Repaired on the Shortest Notice at Reasonable Rates.

Chenamus St., next to Spexarth's Gun store.

JOB PRINTING.

Neat, Quick And Cheap at The

ASTORIAN JOB OFFICE

Money to Loan on Approved Real Estate Security.

Empire Store.

Bargains in Ready Made Clothing.

25 Men's and Youths' odd suits marked down from \$16 and \$18 to \$11 and \$13, and are all wool desirable suits.

We carry a full line of Black Dress suits which are sold for the lowest cash prices.

Our Line of Dry & Fancy Goods

IS COMPLETE.

Cotton, Woolen and Muslin Underwear, Shetland and Embroidered Newport Shawls in all colors. Ladies short Wraps, Calico Wrappers, Fancy, Gingham and Calico Aprons, Silk Embroidered stand covers.

A fine lot of Embroideries just opened.

We have the largest and finest lot of Silk Thread and Twist, Embroidery and Knitting Silk in all shades and colors, to be found in Astoria.

W. T. PARKER,

BOOTS and SHOES.



Genuine English Porpoise Shoes For Gents.

Ladies Flexible Sole Shoes in French, Kangaroo and Dongola Kid Boys and Youths Shoes of all Kinds, Misses and Childrens and Infant heels, and Spring heels. WE DEAL IN BOOTS AND SHOES ONLY.

P. J. GOODMAN.

H. B. PARKER,

DEALER IN

Hay, Oats, and Straw, Lime, Brick, Cement, Sand and Plaster

Wood Delivered to Order. Draying, Teaming and Express Business.

STEAMER

CLARA PARKER

Ebon P. Parker, Master.

For TOWING, FREIGHT or CHARTER apply to the Captain, or to

THE

Str. Alaskan

Hereafter, during the Summer Season The Alaskan will leave Astoria, O. R. & N. Dock, On Wednesdays and Fridays at 7 A. M. Connecting with all Afternoon Trains out of Portland.

ON SUNDAY,
The Alaskan will leave Astoria at 4 P. M.

TROUPE & DILLINCHAM,
Charterers.

City Livery Stable.

SHERMAN & WAID, Proprietors.

Stylish Turnouts, Comfortable Carriages and Buggies

By the day or hour at very reasonable rates.

Saddle Horses for Hire.

Everything new and first class. Our aim is to please our patrons.

Horses boarded by the day, week or month. Stable and office two doors west of THE ASTORIAN OFFICE.

—THE—

DIAMOND PALACE!

GUSTAV HANSEN, Prop'r.

A Large and Well Selected Stock of Fine

Diamonds & Jewelry

At Extremely Low Prices.

All Goods Bought at This Establishment Warranted Genuine.

Watch and Clock Repairing A SPECIALTY.

Corner Cass and Squemoqua Streets.

Established 1870

I. W. CASE,

PIONEER BANKER,

ODD FELLOWS' BUILDING.

Does a General Banking Business

Drafts Drawn Available in any part of the World.

G. A. STINSON & CO.,

BLACKSMITHING,

At Capt. Rogers old stand, corner of Cass and Court Streets.

Ship and Cannery work, Horseshoeing, Wagons made and repaired. Good work guaranteed.

Stockholders' Meeting.

THE ANNUAL STOCKHOLDERS MEETING of the O. R. & N. Association will be held on Wednesday, August 24th, 1887, at 2 P. M., in Odd Fellows Hall, for the purpose of electing directors, and attending to such other business as may come before the meeting.

A. J. MEGLER,
Secretary.

Boat Building.

MANY YEARS EXPERIENCE IN building boats on the Columbia river and hundreds of fine boats of my build make my guarantee for good work. Headquarters at the old Astoria Iron Works building. Will build boats at any point on the Columbia river where my services may be required.

WM. HOWE.

BARGAINS.

Business Bargains.

THE

New York Novelty Store

OFFERS

Genuine Bargains

In Books, Stationery, Fancy Goods, and General Notions. We are satisfied with a small profit over original cost, and want you to buy what you need in our line of us. It is for your interest to do so.

A full line of Novelties, Playing Cards, Blank Books, Musical Instruments, Toys, etc.

A Large Stock of Baby Carriages.

THE

New York Novelty Store.