

## Host a successful garage sale

Many people turn to garage and yard sales to transform their clutter into some extra money. What's more, they can be an ideal way to connect with neighbors and meet new people. Any money earned is an added bonus.

Yard sales may seem straightforward, but there are a few strategies to ensure sales go boom rather than bust.

Begin early in the morning so that shoppers will not need to disrupt their schedules much to visit neighborhood sales.

To reach the maximum number of shoppers, advertise your sale in various ways. Signs should be bold, simple and easily readable for passing cars.

Arrange goods for sale into

categories and pay attention to presentation. You may generate more sales if items are easy to see and browsing is made easy. Put items you expect to draw the most attention near the end of the driveway to entice passers-by. A neat and inviting appearance may convey that you've taken care of your home and your belongings.

It's tempting to overprice items, but a good rule of thumb is to mark things for one-half to one-third of the original value.

Be open to negotiation, but try to haggle with a "buy one get one" approach, rather than marking down the price considerably. After all, the goal is to get rid of as many items as possible.

## Shop sales in your neighborhood

While many people visit yard sales looking for antiques or other unique items that likely can't be found at traditional retailers, yard sale shoppers should know that their efforts can be great for the environment. Shoppers can browse through gently used items that no longer serve utility for the seller but may be just what buyers are looking for.

Rather than throwing out belongings that get little use, people who organize a sale are reducing their contributions to nearby landfills.

- When Buying**
- Map out your sales. Look at advertisements and plot which sales you plan to visit. If you have specific items in mind to buy, you may have to visit several sales before you find them.
  - Buy only what you need. Don't be

tempted to stock up simply because the deals are good. Decide whether an item will be put to good use or you'll be selling it yourself later.

• Leave young kids at home. Many kids will grow bored after the first yard sale, if not earlier. Hire a sitter and shop unencumbered.

• Bring small bills. In a world where credit and debit cards prevail, yard sales stand out as cash-only endeavors. Save the seller the hassle of breaking big bills and using up all of his or her change by bringing along small denominations and even change.

• Shop with a plan. If you are looking for something specific, you have the best chance of finding it by shopping early. For the best bargains, shopping toward the end of the sales may garner some deep discounts.

**When Selling**

• Advertise the sale. The more shoppers the better, so advertising your yard sale can be advantageous.

Put an ad in your local newspaper. Some papers have community calendar sections where they also can make mention of the sale.

• Place signs around your neighborhood. Be aware that there are ordinances that govern where signage can be located. Make sure signs are legible for drivers and pedestrians alike. Then, pick them up afterwards and recycle or reuse them.

• Have a nice display. First impressions can mean a lot. Buyers are more apt to visit neat, well-laid-out sales than those that are just a bunch of boxes that have to be dug through.

• Be reasonable when pricing items. Be objective in your assessment of your things. What has value to you may not have as much value to someone else. Leave room for negotiation.

Whether you are the yard sale shopper or seller, following some guidelines can make your experience more successful.

## 8th Annual Florence Area



## Garage Sale Tips

- 1 Wear comfortable shoes. You'll be on your feet all day, including time spent on grass and dirt.
- 2 Map your route to make the best use of your time. Stopping at sites with multiple vendors gives you more shopping time and requires less driving time.
- 3 Wear sunscreen or a hat or both, and try to keep your face in the shade.
- 4 Bring water and snacks.
- 5 Have a tape measure handy to make sure large purchases such as furniture will fit inside your house.
- 6 Hit the ATM for cash before you head out; most vendors don't take credit cards.
- 7 Take along a rolling tote to hold your purchases. This minimizes the amount of weight you have to carry and keeps your hands free to keep shopping.
- 8 Pack hand sanitizer. If you're shopping at a large venue, the only restrooms might be portable ones, which don't include sinks for proper hand-washing.
- 9 Think ahead on shipping. If you buy something big, will you send it from an overnight shipping service or bus service, or will you need to rent a truck or trailer?
- 10 If you see something you like, buy it, because when you come back later it will probably be gone.

1 <b>Multi Family</b> Sat. 9/11 9am-3pm 5865 Mercer Creek DR Park on Street Guy stuff, Baby/Toddler items, decor, signs, wood, cloth diapers, rugs and more.	11 <b>KXCR Radio Station</b> Fri. 9/10, Sat. 9/11 & Sun. 9/12 9am-4pm & Sun. 9am-2pm • 1509 9th St. Across from the Library Albums, clothes, CD's, pots, kitchenware, plants, jewelry, pans, art books, beads, pottery, tools, movies, furniture.	21 <b>Florence Habitat Restore</b> Fri. 9/10, Sat. 9/11 9am-4pm 2016 HWY 101 (Grocery Outlet Shopping Center) Amazing treasures come see what you can find! Sale items inside and outside.
2 Fri. 9/10 & Sat. 9/11 9am-3pm 88539 Collard Loop We have something for everyone.	12 Fri. 9/10 & Sat. 9/11 9am-3pm 2222 11th St. Fishing gear, boat cover, picture frames, misc. household goods, & assorted stuff.	22 Sat. 9/11 & Sun. 9/12 9am-2pm 1913 22nd Street Kids toys, books, clothes, small appliances, much more.
3 Fri. 9/10, Sat. 9/11, Sun. 9/12 8am-3pm & Sun. 8am-12pm 87905 Hwy 101 Vintage, Midcentury glass including Viking, Empoli. Midcentury furniture and lighting. Welder, band saws, assorted tools.	13 Fri. 9/10, Sat. 9/11, & Sun. 9/12 Fri. 12pm-4pm, Sat. 8am-4pm, Sun. 10am-3pm 1190 Yew ST Good stuff covers it all.	23 <b>Ocean Dunes Estates</b> Fri. 9/10, Sat. 9/11 & Sun. 9/12 Fri. 8am-2pm. Sat. & Sun. 9am-3pm 36 Ocean Dunes Dr. Closed high end new/resale store. Clothing, shoes, DVDs, Huge Quantity, Name Brands!
4 Fri. 9/10 & Sat. 9/11 4777 Rhododendron Lp. Missing Time Boat, housewares, blankets, clothes, some furniture.	14 Fri. 9/10 & Sat. 9/11 8am-4pm 1305 Xylo ct. Household goods, pictures, dishes, home decor, weed eater	24 Fri. 9/10 & Sat. 9/11 9am-1pm 2019 40th ST. 2013 Harley stock parts, generator, gas dryer, lots of tools, dry wall construction & misc. tools.
5 Fri. 9/10 & Sat. 9/11 8am-4pm 87479 Rhodowood DR Chemistry glassware, furniture, household décor, kitchen items, tools, lots of misc. stuff	15 FRI. 9/10, SAT. 9/11 9am-2pm 2000 Willow Loop Fishing equip., Art Supplies, Frames, Easels	25 Fri. 9/10, Sat. 9/11, Sun. 9/12 9am-3pm & Sun. 10am-12pm 3895 Spruce St. Lost Weight! Tons of plus sizes, shoes, bras, coats, books, computerized, gym type Recumbent bike.
6 <b>Sea Watch Estate</b> Fri. 9/10 & Sat. 9/11 8am-4pm 15 Sea Watch CT. Hunting, Fishing, Camping, Hiking, Misc.	16 <b>Willow Dunes Estate Sale</b> Fri. 9/10 & Sat. 9/11 9am-3pm • 2020 Willow Loop Three Generation Estate Sale- No Furniture. Quality items from the 1930's to the present day.	26 Sat. 9/11 9am-4pm 4040 Munsel CK DR.
7 <b>Green Trees Village</b> Fri. 9/10 & Sat. 9/11 • 9am-3pm 1600/1601 Rhododendron Explore Dozens of sales at one location in Gated community gates open to the Public.	17 Fri. 9/10, Sat. 9/11, Sun. 9/12 10am-5pm 2231 19th ST Mostly myrtle wood & general stuff. No early birds	27 Fri. 9/10 & Sat. 9/11 9am-3pm • 2040 40TH ST Tools, exercises, lawn mowers, kitchen items, carving accessories, barbecue, kitchen aid, much more. Name your price.
8	18 Fri. 9/10 & Sat. 9/11 11am-6pm 1790 Highway 101 Art crafts, collectibles, vintage, books, art supplies, decorations, fabric, clothing, & gifts	28 Fri. 9/10 & Sat. 9/11 9am-2pm 85690 Cherry St • Glenada Side of Bridge Household items, camping gear, furniture, fencing (cedar), lawnmower.
9 Sat. 9/11 & Sun. 9/12 8am-2pm 583 Hemlock Books all ages, Hummel's, housewares, children clothing, games, toys, holidays, kitchen, furniture, wood dollhouse, DVD's & CD's.	19 Fri. 9/10, Sat. 9/11 & Sun. 09/12 8am-3pm & Sun. 9am-12pm • 1655 18th ST. 500+ new & used CD's, audiobooks, DVD'S, semi & automotive misc. parts, puzzles, inverters 134 refrigerant.	29 Fri. 9/10 & Sat. 9/11 9am - 3pm 1601 Rhododendron Dr. #641 No early birds. Estate Sale. Lots of stuff
10 <b>Multi Family</b> Fri. 9/10 & Sat. 9/11 • 9am-3pm 727 Ivy St. Pet supplies, books, jewelry, men's, household. No Early Birds.	20 <b>Yard Sale</b> Fri 9/10, Sat. 9/11, & Sun. 9/12 9am-4pm 1481 Maple St. Household General	<b>Meet You At the City Wide Garage Sale!</b> This is going to be fun!!!

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