

Friends & Neighbors PRICING EVENT



VIN#222471 STK#90107

2015 FOCUS 4-Door Sedan SE
\$20,575.00* MSRP BEFORE DISCOUNTS
\$19,717.55* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$750.00 LESS RETAIL CUSTOMER CASH
\$18,967.55* FRIENDS & NEIGHBORS
 NET PRICE
\$1,607.45 TOTAL VALUE
+\$1,000.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#342082 STK#90001

2015 FOCUS 4-Door Sedan S
\$17,995.00* MSRP BEFORE DISCOUNTS
\$17,502.29* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$750.00 LESS RETAIL CUSTOMER CASH
\$16,752.29* FRIENDS & NEIGHBORS
 NET PRICE
\$1,242.71 TOTAL VALUE
+\$1,000.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#216578 STK#90253

2016 FUSION S
\$23,550.00* MSRP BEFORE DISCOUNTS
\$22,145.57* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$1,500.00 LESS RETAIL CUSTOMER CASH
\$20,645.57* FRIENDS & NEIGHBORS
 NET PRICE
\$2,904.43 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#206910 STK#90183

2016 FUSION SE FWD
\$28,995.00* MSRP BEFORE DISCOUNTS
\$25,861.65* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$1,500.00 LESS RETAIL CUSTOMER CASH
\$24,361.65* FRIENDS & NEIGHBORS
 NET PRICE
\$4,633.35 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#A63420 STK#90105

2015 FOCUS 4-Door Sedan S
\$29,465.00* MSRP BEFORE DISCOUNTS
\$27,743.80* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$1,500.00 LESS RETAIL CUSTOMER CASH
\$26,243.80* FRIENDS & NEIGHBORS
 NET PRICE
\$3,221.20 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#100315 STK#90322

2016 CMAX Compact Hybrid SEL
\$31,205.00* MSRP BEFORE DISCOUNTS
\$29,683.11* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$250.00 LESS RETAIL CUSTOMER CASH
\$29,433.11* FRIENDS & NEIGHBORS
 NET PRICE
\$1,771.89 TOTAL VALUE
+\$250.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#B93071 STK#90208

2015 EDGE AWD - Sport
\$45,285.00* MSRP BEFORE DISCOUNTS
\$42,410.65* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$250.00 LESS RETAIL CUSTOMER CASH
\$42,160.65* FRIENDS & NEIGHBORS
 NET PRICE
\$3,124.35 TOTAL VALUE
+\$250.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#A57971 STK#90099

2015 F150 4x4 Crew
\$49,195.00* MSRP BEFORE DISCOUNTS
\$43,467.45* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$1,500.00 LESS RETAIL CUSTOMER CASH
-\$1,000.00 LESS RETAIL BONUS CUSTOMER CASH
-\$1,500.00 LESS BONUS CASH
\$39,467.45* FRIENDS & NEIGHBORS
 NET PRICE
\$9,727.55 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#E51168 STK#90249

2015 F150 4x4 Crew
\$49,220.00* MSRP BEFORE DISCOUNTS
\$43,959.83* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$1,500.00 LESS RETAIL CUSTOMER CASH
-\$1,000.00 LESS RETAIL BONUS CUSTOMER CASH
-\$1,500.00 LESS BONUS CASH
\$39,959.83* FRIENDS & NEIGHBORS
 NET PRICE
\$9,260.17 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#C98169 STK#89753

2015 F350 4x4 SD Crew/CS
\$65,180.00* MSRP BEFORE DISCOUNTS
\$60,374.19* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$2,750.00 LESS RETAIL CUSTOMER CASH
\$57,624.19* FRIENDS & NEIGHBORS
 NET PRICE
+\$4,712.00 FOR LIFT - WHEELS - TIRES
\$62,336.19 WITH LIFT - WHEELS - TIRES
\$7,555.81 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#C14028 STK#89781

2015 F350 SD 4x4 CREW/CS
\$68,545.00* MSRP BEFORE DISCOUNTS
\$63,717.03* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$2,750.00 LESS RETAIL CUSTOMER CASH
\$60,967.03* FRIENDS & NEIGHBORS
 NET PRICE
\$7,577.97 TOTAL VALUE
+\$750.00** PLUS FORD CREDIT CUSTOMER CASH



VIN#B24718 STK#90431

2016 ESCAPE SE 4wd
\$31,025.00* MSRP BEFORE DISCOUNTS
\$28,590.20* FRIENDS & NEIGHBORS PRICE
 (MAY INCLUDE PACKAGE DISCOUNTS)
-\$1,000.00 LESS RETAIL CUSTOMER CASH
\$27,590.20* FRIENDS & NEIGHBORS
 NET PRICE
\$3,434.80 TOTAL VALUE
+\$500.00** PLUS FORD CREDIT CUSTOMER CASH

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 **Ford Credit financing required. Not all buyers will qualify for Ford Credit financing. Take new retail delivery from dealer stock by 1/4/16. Additional incentives may apply. See dealer for residency restrictions, qualifications and complete program details. Photos for illustrative purposes only.

BLACK
YELLOW
MAGENTA
CYAN