



WASCO WAREHOUSE.

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The Dalles is steadily growing in importance commercially, and one of the institutions that has largely contributed to this advancement is the Wasco Warehouse. It was incorporated September 11, 1883, by J. W. French, S. L. Brooks and E. B. McFarland, and although it did a fair business from the start, was never a financial success until the present manager, W. Lord, took control of it. Since then, by careful and popular management, the business has largely increased, and the stockholders have been receiving dividends on their investment. He took charge of it four years ago, and to succeed as he has, in face of the crisis we have just gone through, speaks highly of his business ability. The cut we present of their building hardly does justice to it. It is of brick, two stories in height, and with sheds is 400 feet long. They have a railroad switch running the entire length of the building, and their total storage capacity is 80,000 square feet. Their business is to both store and forward merchandise for interior merchants, storage, wool, wheat, hides, pelts, etc. In addition to this, they are large buyers of wheat and other farm products, such as oats, barley, rye and hay. They also handle flour and feed of all kinds, and have a chopping mill, with a daily capacity of twenty-six tons on the premises. The warehouse is also supplied with a "J. H. Gove" patent improved wool press, of which we present a cut, and grading and baling of wool is carried on extensively for eastern shipments. The stockholders and directors are all solid business men of The Dalles, and the company has ample means to carry on a very extensive business. The directors are W. Lord, president and manager; H. M. Beall, of the First National Bank, secretary; D. M. French, J. W. French, Smith French and B. F. McLaughlin.

The following statistics, given us by M. McInnis, the confidential clerk and book-keeper, will give some idea of the volume of business transacted during the current year.

Merchandise passing through for interior points in Wasco, Sherman, Gilliam, Grant, Crook, Harney and Lake counties:

October, 1896,	280,000 lbs.
November, 1896,	172,000 lbs.
December, 1896,	72,000 lbs.
January, 1897,	36,000 lbs.
February, 1897,	36,000 lbs.
March, 1897,	300,000 lbs.
April, 1897,	400,000 lbs.
May, 1897,	490,000 lbs.
June, 1897,	528,000 lbs.
July, 1897,	200,000 lbs.
August, 1897,	336,000 lbs.
September, 1897,	436,000 lbs.

3,286,000 lbs.

Amount of wool handled during the season of 1897, from April 1 to October 30, 13,700 sacks; total weight, 4,800,000 lbs.; average value, 11 cents, \$521,972.

Amount of wheat handled from August 1st to December

1st, 200,000 bushels, sold at an average of 75 cents; total, \$150,000.

They also sold \$35,000 worth of hay, grain and feed during the current year, to consumers in the surrounding country. Their flour account with Byers mill for the year ending September 28, was \$28,000, largely distributed to interior points. They also handled \$12,000 worth of barbed wire, nails, stock, salt, lime, sulphur, cement and sheep men's supplies.

An idea of the volume of business can be gained when we state that during the current year they checked out \$464,000 through French & Co.'s bank, and in addition paid out \$143,494 over their own counter in cash.

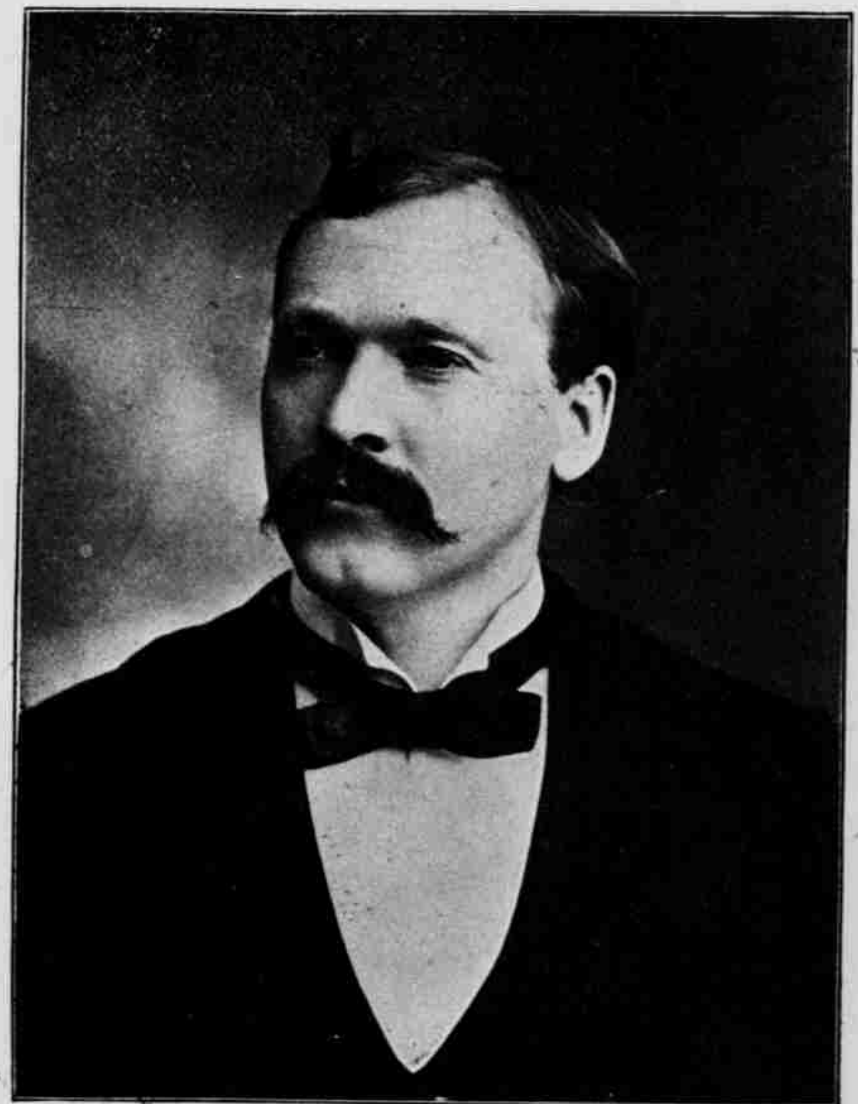
Owing to the large increase of business, they have now in course of construction a new brick addition two stories in height, which will be 250 feet long and 50 feet wide.



RESIDENCE OF S. L. BROOKS.

Few professional men in The Dalles can point to a more successful career than can Dr. S. H. Frazier, whose comfortable and cosy dental parlors are located in the Chapman block. Dr. Frazier was born near Richmond, Va., in 1864. Moving to Kentucky at the age of ten, with his parents, he attended the public schools of Johnson county, and later taught school there for two years. He then moved to Fort Scott, Kansas, and graduated at the Kansas Normal located there. He then began the study of dentistry, and later attended the Kansas City Dental College. Coming West he spent two years in South Bend, Wash., and then moved to Portland where he was connected professionally with Dr. Welsh. In June, 1895, he located in The Dalles, and since his arrival here his practice has been all he could wish for. Starting in well it has grown steadily, until now he has all he can attend to. His office is well equipped, and every kind of work turned out is of the finest description.

Dr. Frazier takes quite an interest in fraternal circles, being a Mason, Elk, Red Men and Workman.



DR. S. H. FRAZIER

Some idea may be formed as to the excellence and ability of Mr. B. A. Gifford as a photo artist from the interior illustrations and others in this work. It is necessary, however, to visit his large studio personally in order to realize fully the perfection to which he has succeeded in bringing his art. Situated in the Chapman block, the various departments of his profession are so arranged that from the sitting for a photograph to its completion every stage of the process is performed with that mechanical regularity and exactness which insures the highest degree of finished perfection. Mr. Gifford understands his business thoroughly, having been engaged in it since 1881. Prior to his arrival here, in August last, he was established in Portland for seven years, and his Columbia river scenic views and portraits have long since gained for him a lasting reputation. He is now making a speciality of finishing carbon effects on the Mat surface paper. He fully realizes that his work is his success, and it only needs to be seen to be appreciated.



BAILING ROOM, WASCO WAREHOUSE.



B. A. GIFFORD.