



EXTERIOR OF MAIER & BENTON.

MAIER & BENTON.

In journeying through life we occasionally run across some young men who in business circles have fairly distanced competition, endowed with greater advantages perhaps, but still lacking some qualification possessed by themselves. This qualification may be embraced in a single word, ambition! The young men whose names head this sketch are endowed with ambition, coupled with industry, integrity and business sagacity. They are virtually the pioneer grocers of the city, having been in the business continuously since 1888. They commenced in that year in a small way at No. 62 Second street, and from time to time have been forced to seek larger quarters, until to-day they occupy No. 167 Second street, and have 6100 square feet devoted to different lines.

In 1891 they bought out the hardware store of A. Bettingen, Sr., and today carry not only a complete line of fancy and staple groceries, but also shelf hardware, stoves and house furnishing goods, cutlery, sporting goods and bicycles, barb wire and iron pipe for hydraulic purposes. They are agents, among others, for the Cleveland bicycles, which has, in its Burwell bearings and Cleveland chain, features of the greatest merit. They also carry the "Bean"

and "Myers" spray pumps, "Boynton" and "Royal" furnaces, and "Garland" and "Superior" stoves and steel ranges. Their judgment in selecting these two latter lines speaks for itself, there being more "Superior" stoves and steel ranges in use in this territory than all other make of stoves combined. They are made by the Bridge & Beach Manufacturing Company of St. Louis, Missouri, who have had 61 years experience as stove makers. These steel ranges are asbestos lined, with heavy fire grates, and are constructed so as to be used for either coal or wood.

They also have a gun and bicycle repair shop, and a plumbing and tinning shop, this being under the personal supervision of Mr. Benton, a mechanic of long standing. They are also exclusive agents for the celebrated "Maltese Cross" brand of fire and garden hose, which is universally considered by all authorities to be the best in the market. They also act as agents for Russell & Co.'s Massillon engines and threshers, and carry a complete line of extras in stock. Messrs. Maier & Benton being quick to perceive anything that would add to the comfort of the general public, have lately put in a complete line of Cole's "Hot Blast" air tight heaters, which they safely recommend as the most improved line in the country.



INTERIOR OF MAIER & BENTON.

THE DALLES COMMISSION COMPANY.

The Dalles Commission Company is an illustration of what energy and perseverance can accomplish. It was incorporated in 1896 by F. L. Houghton, E. E. Lytle and P. J. Stadelman, and its history has been one of rapid growth and development. They do a general jobbing business in tropical, domestic, green and dried fruits, Oregon and California produce, nuts, &c., and also acts as agents for the Standard Oil Co. They also handle green fruits on consignment, having shipped fifty cars east this season

with satisfactory results.

A cut of their building appears in these columns. Messrs. Houghton and Lytle withdrew from the business March 1st last, leaving P. J. Stadelman as manager.

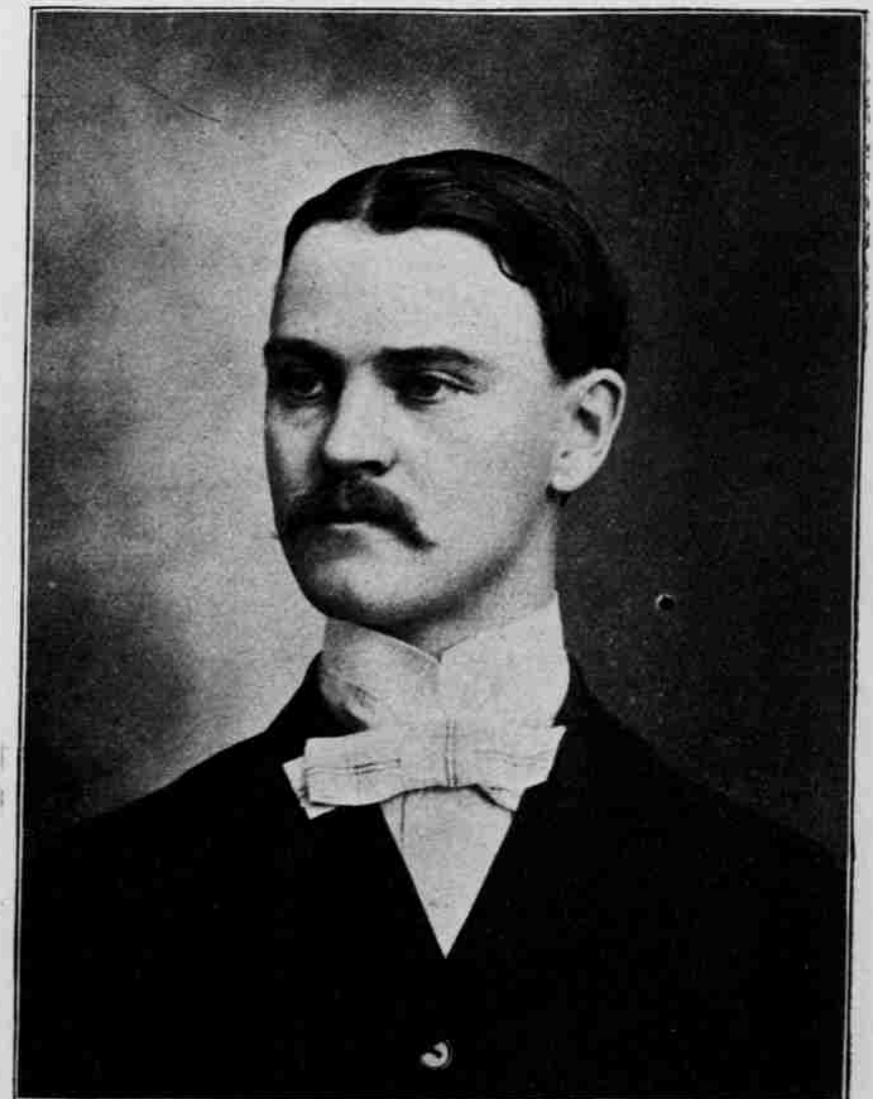
He barely misses being a native Oregonian, having come here with his parents when only a year old. He received his education at the Wasco Independent Academy, and was assistant postmaster during President Harrison's administration.



R. H. WEBER.

People are always interested in men, especially young men who succeed. This seems to be the case with "Harry" Weber, proprietor of The Dalles Nurseries.

Born in Hanover, Germany, in 1866, he came to this country at the age of 16, locating in Havana, Mason county, Ill. In 1884, he entered the employ of E. F. Stevens, who operates a large nursery in Crete, Neb., and he here obtained the practical experience, which has been of such advantage to him since. Eight years ago he came to The Dalles, and a year later established himself in business three miles from town, moving to his present location four years ago. Ordinarily he grows from 15 to 20 acres of nursery stock including 45 varieties of apples, 4 of crab apples, 18 of pears, 12 of cherries, 9 of plums, 6 of prunes, 10 of peaches, 3 of apricots, 2 of nectarines, 2 of quinces, 23 of berries, 9 of grapes, besides a large selection of deciduous trees, shrubs and climbers, roots and bulbs, roses, etc. His trees are grown strictly without irrigation, and through years of experience is handling none but trees adapted to the soils of the Pacific Northwest. His trade extends through Oregon, Idaho and Washington, and he gives employment to from five to eight men. Mr. Weber is a member of the Knights of Pythias and Woodmen.



DR. H. A. STURDEVANT.

In one of the finest suites of rooms in the French block is the office of Dr. H. A. Sturdevant. No more popular young man is to be found in The Dalles. He was born in Iowa in 1871, and received a thorough education. Having a natural taste for dentistry in due time he entered the University of Michigan, at Ann Arbor, and graduated in 1894. Coming direct to The Dalles, he was associated for thirteen months with Dr. G. E. Senders.

Since then he has been alone and using all the modern appliances in dentistry, has built up an enviable reputation for faithful and acceptable work.

Dr. Sturdevant is an active member of the Knights of Pythias.

Chas. F. Lauer, City Marshall of The Dalles, was born in New York in 1850. He went to California with his parents in 1857, and in '59 came to The Dalles with them, where he attended the public schools, and later completed his education at the academy at Vancouver.

For a period of nine years then Mr. Lauer was employed on the Times-Mountaineer, which was then run by a hand press, under the management of Wm. Newell. He there gained a practical knowledge of affairs which can only be obtained in a printing office.

Going back East he stayed there for six years, during which period he married, but not being able to get rid of the western fever, returned here, entering the employ of the O. R. & N. Co. as check clerk. Later he became engaged in business, which he continued for six years.