

# CORVALLIS GAZETTE



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## DR. WITHYCOMBE'S ADDRESS.

### Competitive Markets Factors in Agriculture.

Splendid address by our fellow-citizen during the sessions of the Willamette Valley Development League at the meeting of that body last Saturday in McMinnville, as follows:

The Pacific Northwest is undoubtedly entering upon the greatest era of commercial development ever known on the coast. Geographically, Oregon is most favorably located, and her coast should be the commercial zone for the populous centers of the world. Every condition conducive to the upbuilding of the greatest maritime commerce can be found here, as her coast is studded with harbors from the mouth of the Columbia to Coos Bay, and her farms, forests and mines are teeming with national wealth. These natural endowments, if properly safe-guarded, will support a large and prosperous population.

But there should be an honorable effort made for an equitable distribution of this natural wealth among the various industrial classes. The ox, which treads out the corn, should not be muzzled, neither should the farmer, lumberman and miner be deprived of a just proportion of the value of the products of their labor and skill. The laborer is worthy of his hire, but in these days of selfish commercialism the reward for his industry is frequently small.

This brings up the question of markets. A market to be a market in fact as well as in name, is a place where an equitable exchange is consummated. If the producer of the commodity is deprived of his just proportion of the value of his article, production is discouraged. In the absence of competition markets are prone to become unfair. There is a wide-spread feeling that the markets for live stock and some other agricultural commodities of this state are unfair to the producer. The price paid to the producer and the cost to the consumer is frequently absurdly disproportionate.

Portland by reason of her location, should be the greatest commercial city of the Pacific coast. Her destiny, however, rests wholly in her ability to develop attractive markets. Every loyal citizen is proud of her financial achievements and her standing among the cities of the coast. But has she shown that solicitude for the welfare of the country to which it is entitled? Is not her market policy an illiberal one in many respects? Has there been any concerted effort on the part of the business interests for the establishment of an up-to-date abattoir? The live stock industry of this state is capable of assuming immense proportions if afforded the proper encouragement. The steer and the hog built Chicago, the fifth greatest city in the world. The cow, steer and hog will make Portland the greatest city on the Pacific coast if given an opportunity. But to reach this, present market conditions must be revolutionized. Not only should the local trade be supplied, but outside markets be invaded as well. Closer margin and greater volume of business should be the motto of the packer. Today the farmers and stock men scarcely receive the cost of production for their animals, while the consumer is charged good prices. It is this illiberal policy that discourages the livestock industry.

There is a wholesome competitive market for the products of the dairy and prices are satisfactory to the producers. This is due to the competition between the condensers for milk and the creameries for butter fat. There is, however, a heavy hand placed on this industry by the manipu-

lators of mill feeds. The commercial value of feed, of course, is governed by the supply and demand, but if the demand is so great as to force prices to almost a prohibitory figure, then it would seem that a better price should be paid the farmer for wheat.

Our patriotic breasts swell with pride when we realize that Portland is becoming famous for being one of the greatest wheat shipping points on this continent, but there is a feeling of suspicion that the price is not always kept at the top notch.

It takes approximately 275 pounds of wheat to produce one barrel of flour and the by-products of this wheat amounts to 79 pounds, represented by 37 pounds of bran and 42 pounds of shorts. A ton of wheat costs the miller \$24.37. This yields 7 1/4 barrels of flour, worth \$34.90. The by-product of this ton of wheat will be 265 pounds of bran and 305 pounds of shorts, of a combined value of \$5.31. Thus a ton of wheat yields \$41.21 of mill products, while the farmer only receives \$24.67 for it.

Does it not seem that the iron heel of commercialism is pressing rather heavily upon the horny-handed son of toil?

Our great commercial city should take equally as much pride in her markets as she does in bank clearance. Portland is the commercial city of the state, and she should jealously guard the interests of the producing classes. Every effort should be put forth to secure the very best markets for our livestock and other agricultural commodities. The exaction of a heavy tribute on agricultural products discourages production and retards development. It is markets which develop a country. Our merchants of the metropolis should make strenuous efforts to build up a broad-gauged commerce with Asia, Central America and Alaska, thus finding an outlet for the products of our factories, farms and orchards. It demands men of courage and business acumen to deal with these problems, but they should rise to the occasion, for if we are to develop the almost illimitable resources of our state markets must be provided. There seems to be an inexcusable apathy on the part of our merchants to enter even the near-by rich fields of Alaska.

The country people are deeply interested in the deep channel to the sea, and every other movement to strengthen the commerce of Portland. But when large ships loaded at her docks carry to distant markets the products of our farms at lower freight rates the producer expects a just proportion of the emoluments. In addition to the improvement of the Columbia river concerted action should be taken by the people of the state to have every harbor on our coast improved so as to strengthen the commerce of every section. When we have active competitive markets at Portland, Astoria, Tillamook, Yaquina and Coos Bay then we shall see the state develop with leaps and bounds. Give agriculture a square deal and the prosperity of our people is assured.

Use Spencer's Hair Grower and you will never lose another hair. 94

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### Son Lost Mother.

"Consumption runs in our family, and through it I lost my Mother," writes E. B. Reid, of Harmony, Me. "For the past five years, however, on the slightest sign of a Cough or Cold, I have taken Dr. King's New Discovery for Consumption, which has saved me from serious lung trouble." His mother's death was a sad loss for Mr. Reid, but he learned that lung trouble must not be neglected, and how to cure it. Quickest relief and cure for coughs and colds Price 50c and \$1.00; guaranteed at Allen & Woodward drug store. Trial bottle free.

## TOBACCO IN OREGON.

### An Ideal Mortgage Eater For Webfoot.

"Why tobacco is not one of the staple agricultural crops of Oregon is something I can hardly understand," said a drummer, of an Eastern cigar manufacturer, to a Telegram reporter last Wednesday. "You have in the Willamette Valley, the soil, the climate and everything else needed for the successful growth of the weed—excepting the necessary stimulus to start the farmers of the valley tobacco-ward. Somebody will have to show the agriculturist here that they can make more money out of tobacco than from any other crop they can plant. Then they will quit the unprofitable crops they have been raising for half a century, and great tobacco plantations will spring up into existence in all parts of the Valley."

Tobacco is one of the principal crops grown in the states of Kentucky, Tennessee, Virginia, North and South Carolina, Connecticut, Ohio, Missouri and Wisconsin, and in some of these states it is recognized as the first in importance among the agricultural products. In Wisconsin 25 years ago no tobacco was grown, and no one believed it possible to grow it successfully. Today Wisconsin is one of the leading tobacco states of the Union.

In few parts of the United States can soil be found surpassing in fertility that of the Willamette Valley and the natural rainfall is all that could be desired for the successful maturing of tobacco. The absence of the early frosts in the fall is another thing of importance in this connection.

L. J. Butler, foreman at the Schiller cigar factory at Fourth and Washington streets, expressed the belief that tobacco of various grades could be successfully grown in the Willamette Valley.

"I have seen some samples of the weed grown by a farmer near Salem," he said, "and they are of a fair quality, though not properly cured or sweated. They were a sufficient indication to me that Oregon soil can produce tobacco, and I am convinced that it would be worth while for some experienced tobacco raiser to make a thorough trial of the crop."

"Oregon unquestionably has plenty of fertile soil and during the tobacco-growing season plenty of sunshine and rain. I can't see any reason why the crop should not be successful here. It might not be possible to raise some of the finer grades of wrapper leaf, but that would be of no serious disadvantage. They cannot do that in many of the Eastern states where tobacco has proved one of the most successful crops."

### Arrive by Special Train.

A neat little folder reached our office a day or so ago through the courtesy of J. E. Farmer, local agent of the S. P. Company. The bulletin gives the itinerary of the business men of Portland, who are at present touring Western and Southern Oregon and from certain points of view is most interesting. For instance, we learn that Portland has a population of 130,000, Salem 15,000, Eugene 10,000, Albany 6,000, and so forth. According to these figures it is our firm belief that Oregon is entitled to a greater representation in Congress.

The party left Portland over the East Side lines Tuesday at noon and went as far south as Ashland. According to the data at hand, above referred to, Ashland is 361 miles from Portland. From Ashland the party were compelled to double back on the same road for about 250 or more miles. They are arrive in this city at five minutes past 12 (noon) today. They will be here just exactly one hour. During this time they will be entertained by our business men in a most fitting style. A large delegation of representative Corvallis men will be at the depot to meet those touring the state when the train pulls in. In the preface to the folder giving their itinerary the business men of Portland have the following to say:

To your valleys of the Willamette, the Umpqua and the Regue, to your fir-clad mountains and green vales interlaced, Portland sends greeting. We come, business men from your gateway city, Oregon's gateway to all the world, to clasp hands at home

with you, the business men of the great interior.

We wish to know more of the great interior, the magnificent cornucopia of Western Oregon, which for more than half a century has poured its riches through Portland into the lap of the earth.

We wish to know you beyond the business acquaintance that mere interchange of traffic brings. In friendship we visit you who did so much to create and maintain that beacon light of the Northwest, the Lewis and Clark Exposition. Your interests are our interests; we wish to know how we may serve them, and above all we wish that personal friendship and understanding that will enable us to engage in effective team work in behalf of a greater and united Oregon.

### In Course of Construction.

Up on College Hill, just off the campus northwest of the water tank on the McKellips property, there is going on a very interesting bit of activity and something that bids well to usher in a new era to OAC. It is the excavation for the new Y. M. C. A. building, bids for the basement which were opened on Wednesday.

From the size of the excavation it appears that the building will be very attractive and a credit to the college. The dimensions are 46x72 feet, with the addition of a front and rear projection of about 28x12 and 32x15 feet respectively. The basement walls are to be of hand-some pressed brick of a light shade and trimmed with a darker shade of the same material.

It is to be thoroughly modern in every way and will contain all the approved appliances of college Y. M. C. A. architecture, including a tile-lined swimming pool of 18x35 feet in size.

Besides adequate accommodations for the Y. M. C. A., the building will contain rooms for the societies and other organizations of the college led by student enterprise. In fact, it is to be a social rendezvous for the student body and will undoubtedly be highly prized by them as such, the more so because it is to be the first college Y. M. C. A. building in the Northwest and comes as the result of heroic sacrifice on the part of students, faculty and friends, and persistent, earnest and business-like campaigning on the part of the Y. M. C. A. leaders.

The college authorities are said to have granted lighting, heating, water, and sewerage connection with their systems, it having been established that the work of the building will come within the purpose for which the college was originally chartered.

It is hoped that success will attend the young men in their praiseworthy efforts, and it is certain that they have the good will of the community.

## 28th Annual Tour Richard & Pringle's Famous Georgia MINSTRELS

40 Famous Funsters 40

RESERVED SEATS, 75c

Crowds draw crowds and we draw the crowds. Grand street parade at 1.30 p. m.

Corvallis Opera House, Nov. 18

## Christmas and New Year Beautiful Gifts Jewelry Silverware

The Holiday Season is near at hand—time to think about your friends. This store is full of good suggestions and we invite you to inspect the large stock of magnificent holiday offerings.

### A FIFTY DOLLAR DIAMOND RING

Some one will get this ring for nothing next January. For every dollar purchase you get a ticket. Ask us to explain.

E. W. S. PRATT, Jeweler and Optician.

## PAYING POSITIONS

await every young man or young lady who will thoroughly qualify in Shorthand, Typewriting, Bookkeeping, and English.

### Day and Night School

Night school meets on Tuesday and Thursday evenings from 7 to 9:30. Day school, 9 a. m. to 4 p. m. Five days a week. TAKES BUT A SHORT TIME.

## CORVALLIS BUSINESS COLLEGE

I. E. RICHARDSON, PRESIDENT.

## Dancing School at Fisher's Hall

Full term \$5.00. All lessons private; positively no spectators; classes every night, 7:30 to 10; lessons every afternoon, 2 till 5. A complete term consists of the following named dances: Waltz, Two-Step, Schottische, Three-Step and Five-Step. The latest dances taught all dancers at the rate of 50 cents a lesson. The hall and every facility may be had for all parties of a social and private nature. Orchestra music furnished for all occasions. For further information inquire at the Hall of

PROF. G. RAYMOND, INSTRUCTOR

## Special Sale of Odd DRESSERS

Twelve and thirteen dollar values for



\$9.75

We have a limited number of OAK DRESSERS, nicely finished, including five different styles from which to select, that we purpose to sell at the remarkably low price of \$9.75. Come and see these before the supply is exhausted. Every one is an extraordinary bargain and if you need a dresser, it will pay you to investigate this offer at once.

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