

For the first time in his life John Ryder was nonplused. He coughed and stammered and looked round for a place where he could throw his cigar. Shirley, who enjoyed his embarrassment, put him at his ease.

"Oh, please go on smoking," she said. "I don't mind it in the least."

Ryder threw the cigar into a receptacle and looked closely at his visitor. "So you are Shirley, Green, ch?"

"That is my nom de plume-yes," replied the girl nervously. She was al-

ready wishing herself back at Massapequa. The financier eyed her for a moment in silence as if trying to gauge the strength of the personality of this audacious young woman, who had dared to criticise his business methods in public print; then, waving her to a seat near his desk, he said:

"Won't you sit down?"

"Thank you," murmured Shirley. She sat down, and he took his seat at the other side of the desk, which brought them face to face. Again inspecting the girl with a close scrutiny that made her cheeks burn, Ryder said:

"I rather expected"- He stopped for a moment as if uncertain what to say; then he added, "You're younger than I thought you were, Miss Green; much might take these demagogic writings younger.'

"Time will remedy that," smiled Shirley. Then, mischievously, she added: "I rather expected to see Mrs. Ryder." There was the faintest suspicion of a

smile playing around the corners of the plutocrat's mouth as he picked up a book lying on his desk and replied: "Yes, she wrote you, but I-wanted

to see you about this." Shirley's pulse throbbed faster, but she tried hard to appear unconcerned

as she answered "Oh, my book! Have you read it?" "I have," replied Ryder slowly, and, fixing her with a stare that was beginning to make her uncomfortable, he went on: "No doubt your time is valuable, so I'll come right to the point. I want to ask you, Miss Green, where you got the character of your central figure-the Octopus, as you call him-

John Broderick?" "From imagination, of course," answered Shirley.

Ryder opened the book, and Shirley noticed that there were several passages marked. He turned the leaves over in silence for a minute or two,

character of John Broderick there was no doubt possible. No matter how she might evade the identification, he was convinced he was the hero of her book. Why had she attacked him so bitterly? At first it occurred to him that blackmail might be her object. She might be going to ask for money as the price of future silence. Yet it needed but a glance at her refined and modest demeanor to dispel that idea as absurd. Then he remembered, too, that it was not she who had sought this interview, but himself. No, she was no blackmailer. More probably she was a dreamer-one of those meddling sociologists who, under pretense of bettering the conditions of the working classes, stir up discontent and bitterness of feeling. As such she might prove more to be feared than a mere blackmailer whom he could buy off with money. He knew he was not popular, but he was no worse than the other captains of industry. It was a cutthroat game at best. Competition was the soul of commercial life, and if he had outwitted his competitors and made himself richer than all of them he was not a criminal for that. But all these attacks in newspapers and books did not do him any good. One day the people

seriously, and then there would be the devil to pay. He took up the book again and ran over the pages. This certainly was no ordinary girl. She knew more and had a more direct way of saying things than any woman he had ever met. And as he watched her furtively across the desk he wondered how he could use her-how instead of being his enemy he could make her his friend. If he did not, she would go away and write more such books, and literature of this kind might become a real peril to his interests. Money could do anything. It could secure the services of this woman and prevent her doing further mischief. But how could he employ her? Suddenly an inspiration came to him. For some years he had been collecting material for a history of the Empire Trading company. She could write it. It would practically be his own biography. Would she undertake it? Embarrassed by the long silence,

Shirley finally broke in by saying: "But you didn't ask me to call merely to find out what I thought of my

retorted Byder. Tues, birning to the book, he said: "Now, this is what I can't understand, for no one could have told you this but I myself. Linten." He read aloud: "'With all his physical bravery and personal courage, John Broderick was intensely afraid of death. It was on his mind constantly.' Who told you that?" he demanded somewhat roughly. "I swear I've never mentioned it to a living soul."

"Most men who amass money are afraid of death," replied Shirley with outward composure, "for death is about the only thing that can separate them from their money."

Ryder laughed, but it wes a hollow, mocking laugh, neither sincere nor hearty. It was a laugh such as the devil may have given when driven out of heaven.

"You're quite a character!" He laughed again, and Shirley, catching

"It's me and it isn't me," went on fellow Broderick is all right; he's successful and he's great, but I don't like his finish."

"It's logical," ventured Shirley.

"So is the man who reverses the divine law and hates his neighbor instead of loving him," retorted Shirley.

She spoke more boldly, beginning to was passing away.

curious girl. Upon my word you interest me!" He took the mass of papers lying at his elbow and pushed them over to her. "Here," he said, "I want you to make as clever a book out of this chaos as you did out of your own Imagination."

"Isn't It?" he demanded.

face. to follow it; suppose we all wanted to be the richest, the most powerful personage in the world?"

don't you?"

more than twenty or so."

Rooms Ryder's face expanded in a broad smile. He admired this girl's pluck and ready wit. He grew more amiable and tried to gain her confidence. In a coaxing tone he said: "Come, where did you get those details? Take me into your confidence." "I have taken you into my confidence." laughed Shirley, pointing at her book. "It cost you \$1.50." Turning over the papers he had put before her, she said presently, "I don't know about this." "You don't think my life would make good reading?" he asked, with some asperity. "It might," she replied slowly, as if unwilling to commit herself as to its commercial or literary value. Then she said frankly: "To tell you the honest truth, I don't consider mere genius In money making is sufficient provocation for rushing into print. You see, unless you come to a bad end, it would have no moral."

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the infection, laughed too.

Ryder, flourishing the book. "This

"It's cruel," insisted Ryder.

feel more sure of her ground, and it E. LEWIN Prop. amused her to fence in this way with the man of millions. So far, she thought, he had not got the best of her. She was fast becoming used to him, and her first feeling of intimidation

"Um!" grunted Ryder. "You're a

Shirley turned the papers over carelessly.

"Bo you think your life is a good erample to follow?" she asked, with a tinge of irony.

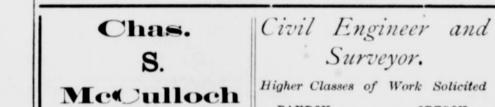
The girl looked him square in the

"Suppose," she said, "we all wanted

"Well, what then?" he demanded. "I think it would postpone the era of the brotherhood of man indefinitely,

"I never thought of it from that point of view," admitted the billoinaire. "Really," he added, "you're an extraordinary girl. Why, you can't be "I'm twenty-four or so," smiled Shir-





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and then he said: "You've sketched a pretty big man here."

"Yes," assented Shirley; "he has big possibilities, but I think he makes very small use of them."

Ryder appeared not to notice her commentary, and, still ronding the book, he continued:

"On page 22 you call him 'the world's greatest individualized potentiality, a giant combination of materiality, mentality and money-the greatest exemplar of individual human will in existence today.' And you make indomitable will and energy the keystone of his marvelous success. Am I right?" He looked at her questioningly.

"Quite right," answered Shirley.

Ryder proceeded:

"On page 26 you say 'the machinery of his money making mind typifies the laws of perpetual unrest. It must go on relentlessly, resistlessly, ruthlessly making money, making money, and continuing to make money. It cannot stop until the machinery crumbles,""

Laying the book down and turning sharply on Shirley, he asked her bluntly

"Do you mean to say that I couldn't stop tomorrow if I wanted to?" She affected to not understand him.

"You?" she inquired in a tone of surprise.

"Well, it's a natural question," stammered Ryder, with a nervous little laugh. "Every man sees himself in the hero of a novel just as every woman sees herself in the heroine. We are all heroes and heroines in our own eyes. But tell me what's your private opinion of this man. You drew the character. What do you think of him as a type-how would you classify bim?

"As the greatest criminal the world has yet produced," replied Shirley without a moment's hesitation.

The financier looked at the girl in unfeigned astonishment.

"Criminal?' he echoed. "Yes, criminal," repeated Shirley de-

cisively. "He is avarice, egotism and ambition incarnate. He loves money because he loves power, and he loves power more than his fellow man."

Ryder laughed uneasily. Decidedly this girl had opinions of her own which she was not backward to express.

"Isn't that rather strong?" he asked. "I don't think so," replied Shirley. Then quickly she asked: "But what does it matter? No such man exists." "No, of course not," said Ryder, and

he relapsed into silence. Yet while he said nothing the pluto-

crat was watching his visitor closely from under his thick eyebrows. She seemed supremely unconscious of his scrutiny. Her aristocratic, thoughtful face gave no sign that any ulterior motive had actuated her evidently very hostile attitude against him. That he was in her mind when she drew the

wn work. "No," replied Ryder slowly, "I want you to do some work for me."

He opened a drawer at the lefthand side of his desk and took out several sheets of foolscap and a number of letters. Shirley's heart beat faster as she caught sight of the letters. Were her father's among them? She wondered what kind of work John Burkett Ryder had for her to do and if she would do it whatever it was. Some literary work probably, compiling or something of that kind. If it was well paid, why should she not accept? There would be nothing humiliating in it; it would not the her hands in any way. She was a professlonal writer in the market to be employed by whoever could pay the price. Besides, such work might give her better opportunities to secure the letters of which she was in search. Gathering in one pile all the papers he had removed from the drawer, Mr. Ryder said

"I want you to put my biography together from this material. But first," he added, taking up "The American Octopus," "I want to know where you

got the details of this man's life." "Oh, for the most part-imagination, newspapers, magazines," replied Shirley carelessly. "You know the American millionaire is a very overworked topic just now-and naturally I've read"

"Yes, I understand," he said, "but I refer to what you haven't read-what you couldn't have read. For example, here." He turned to a page marked in the book and read aloud: "As an evidence of his petty vanity, when a youth he had a beautiful Indian girl tattooed just above the forearm." Ryder leaned eagerly forward as he asked her searchingly, "Now who told you that I had my arm tattooed when I was a boy?"

"Have you?" laughed Shirley nervously. "What a curicus coincidence!" "Let me read you another coincidence," said Ryder meaningly. He turned to another part of the book and read, "the same eternal long black cigar always between his lips."

"General Grant smoked, too," interrupted Shirley. "All men who think deeply along material lines seem to smoke.

"Well, we'll let that go. But how about this?" He turned back a few pages and read: "John Broderick had loved when a young man a girl who lived in Vermont, but circumstances separated them." He stopped and stared at Shirley a moment, and then he said: "I loved a girl when I was a lad and she came from Vermont, and circumstances separated us. That isn't coincidence, for presently you make John Broderick marry a young woman who had money. I married a girl with money."

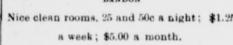
"Lots of men marry for money," marked Shirley.

"I said with money, not for money."

Ignoring the not very flattering insinuation contained in this last speech, the plutocrat continued to urge her: "You can name your own price if you will do the work," he said. "Two, three or even five thousand dollars. It's only a few months' work."

[Continued next week.]

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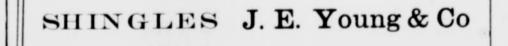
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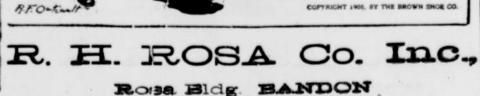




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