Letters to the editor

Many thanks

A gigantic Thank You with lotsa love and prayers. It has been a long difficult year since the loss of our last brother, "Bugs," Elmer Scott Jr., and son Julian Scott "Lurch." They passed within a month of each other, which took its toll emotionally, mentally and physically.

Thank you to all those who upheld us in prayer, encouragement, caring kind words. Thank you for your teamwork, working diligently to get things going and done accordingly. Many of you jumped in with your help right on time when things were seemingly jumping track. You were Heaven sent! In our greatest time of need. Thank you! Our sincere thanks and prayers to everyone who stood beside us all the way.

Pastor Easton and Tina Aguilar, Joie Johnson and Gregg, Reva, Deanie and Mark Johnson Sr., Tommy Fuentes, "Blocks" Spino, Bobby Eagleheart, Antone Fuentes, Morgan Frank, Harvey and Eliza Jim, Annette Jim, Tim Wainanwit, Larry and Missy Scott, Toba Scott, Joe Scott, Paulette and grandchildren, Sandra Teeman and family, Harvey and Florena Scott, Sammi and Clint Briused Head, Brigette Scott.

WSCT, Jode Goudy and Richard Tohet, drummers and dancers, the Veterans, the speakers of words of comfort, Oly and Gina Meanus, Mike and Kitty Filbin, Tygh Valley; Chuck Walker, Yakima; "Wolf" Miller, Kevin and Leanna Blueback family, and to family and friends we may have forgotten to mention.

We can't forget the Stick Horse Race, in memory of Buzz and Lurch Scott. They loved to see kids active. Thank you to Yvonne and Leo Sportsman, Miami VanPelt, Leanne Teeman for making the stick horses. Cash donation was from "Jay" of Cash and Release, Madras, and Delise and Rose Scott. First place winner, Oly Meanus III, \$20. Last place, littlest Tiny Tot, left way behind, cash \$10. And paid a dollar to each participant! They all won a stick horse.

Also, many thanks with lotsa love and prayers go out to all those who were very helpful and giving during the Tygh Ridge Memorial Event. The food was awesome, the teamwork made the meal

such a memorable occasion. Guys and girls, your help and hard work were so appreciated:

Leo Washington Jr. (sons), Mike and Kitty Filbin, Darlene and Larry Hayes, Oly and Gina Meanus, Larry and Missy Scott, Pat Allen and Raymond Johnson Jr., Leighton, Cheryl and Braylon, Leo Sportsman and Miami VanPelt, Howie "Hot Dog" Patt, WSCT, Yvonne Poorbear, Leann Teeman, James "Buck" Scott, Abby, Jordan and Jase, Kevin and Leanna Blueback and family, Sammi and Clint Bruised Head, Wolf Miller, Edison Yazzie, Toba Scott, Leslie Squiemphen, Reno and Joseth (z-man), Joseph Scott Sr. and Ir., and Crystal and family, and all those who we may have failed to mention.

Thank you to the elder and young men who blessed the food. It was so good and special to see old friends again! Congratulations to Clint, awarded the Buzz Scott Memorial Saddle Bronc saddle, and to Joseph "Lil' Juice" Scott III, the memorial award, Bareback Rigging in memory of Julian "Lurch" Scott (Coyote Kid). Many thanks and happy trails.

Forever grateful, sincerely, Delcie and Rose Scott, the Scott family.

B&G Club

The Warm Springs Boys and Girls Club will be closed this Friday, June 13. The club will re-open for summer on Monday, June 16.

The Boys and Girls Club Summer Program is open to youth ages 6 and up. Kids must register to attend.

The fee is \$25. The Summer Program runs from June 13 through August 22, 8 a.m. to 5 p.m., Monday through Friday. If you have any questions, please call the club at 553-2323. Thank you.

June Smith, club direc-

Our meetings

CTWS is a corporation. Our People's Meeting was called by and for corporate members to identify, to prioritize, and to find remedies to corporate ailments.

Politicians need not be wary of this peaceful assembly; it is purely a meeting of the minds and hearts. Stakeholders are concerned about their corporation's health, and

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meet to create strategies for a secure future. This is not politics; it's business.

Our People meet Tuesdays at the Agency Longhouse for a 5:30 potluck and 6-8:30 workshops. Members can send their input by calling 541-460-3291 or sending an email to:

CTWSmember@hotmail.com God bless the CTWS.

Susan Guerin, corporate member 1848

Wishes...

Happy birthday to our children, grandchildren and great-grand children.

Tracy Sam, June 30. Jordan Suppah, June 8. Kayla Cook, June 22. Gerald Tias, June 13.

Congratulations to the new grandson Corbin Benard Sam, June 4, 2014.

Happy Anniversary to our daughter and husband, Marella and Robert Sam. We love you and are wishing you many more years. Love and care for your children and grandchildren (June 29).

Happy Anniversary to Levi and Pearl VanPelt on June 25. We love you and wish you many more years. Love and care for your children and grandchildren.

> Love you all, Eliza and Harvey Jim

Raffle winners

Thank you to everyone who bought tickets for the last raffle I held that is helping me open my ceramic studio.

Two people were called

that did not answer (they know who they are, as I left messages on their phones). Your tickets will automatically go into the bucket for the next raffle.

And the winners were: Ida Smith and Vangie, thank you and congratulations!

Pamela Louis

Treaty Tribes Shipping Co.

Our Treaty Tribes Warm Springs, Yakama, Umatilla and Lapwai have traded on our Inch Chee Wana Columbia River for centuries.

Our ancestors did business up and down or Columbia River, also up and down the Pacific Ocean Coast.

We are one of the few entities that possess this right to commerce on our Columbia River, which is a multibillion dollar commerce river, plus our West Coast.

Warm Springs Tribes Shipping Company, or Treaty Tribes Shipping Company. Our Columbia River extends into Canada, more importantly our river flows into the Pacific Ocean.

We must exercise our right to commerce (business) on our Columbia River. Think of the opportunities this would create for our children for generations to come. At this point we might not have the resources to create a shipping company, but can start small and build on it.

Establish our inherent right to commerce on our Inch Chee Wana Columbia River.

We could start with a tourist gambling boat or just a small tourist boat, just to establish our tribal rights to commerce on our river... Use it or lose it. We, treaty tribes, could team up and create a shipping business for our children.

Think of the endless opportunities our unused treaty right to commerce on our Columbia River would create for our children... This is a multi-billion dollar treaty right that we are not using... Think about it!?

Bobby Eagleheart

Births

Keeshon Brent Graybael
Marion Brent Graybael Jr.
and Kishon M. Graybael of
Warm Springs are pleased to
announce the birth of their
son Keeshon Brent Graybael,

Keeshon joins brothers Marion III, Latrell and Warrian Breshon; and sisters Kalica and Karma.

born on May 22, 2014.

Grandparents on the father's side are Marion Brent Graybael Sr. and Rosa Graybael.

Grandparent on the mother's side is Valeria Anne Fuaiva.

Rai-Anna Alison Williams-Jim

Raymond Alvin Williams and Vanessa Rachael Elsie Jack of Warm Springs are pleased to announce the birth of their daughter Rai-Anna Alison Williams-Jim, born on May 22, 2014.

Rai-Anna joins brother Aloysius, age 3.

Grandparent on the father's side is Warner Williams Sr.

Grandparents on the

mother's side are Valerie Jim and Josie Williams.

Jaiyana Avyana

George Spino and Delila Spino of Warm Springs are pleased to announce the birth of their daughter Jaiyana Avyana, born on June 3, 2014.

Jaiyana joins brother Josian Spino, and sisters Naliesha, Nylanis and Betty.

Grandparents on the father's side are Frenchy Spino of Warm Springs, and Gwen Smith.

Grandparents on the mother's side are Packy Heath of Warm Springs, and Alice Wyena of Yakima/Warm Springs.

Corbin Benard Sam

Thomas Chester Sam and Dena Thomas of Warm Springs are pleased to announce the birth of their son Corbin Benard Sam, born on June 3, 2014.

Corbin joins brothers Isley and Orion.

Grandparents on the father's side are Robert Sam Sr. and Marella Sam of Warm Springs.

Grandparents on the mother's side are Lavena Ike and Ronald Thomas.

Prayers

Inmi Tananma,

I am sending my condolences to all who have lost loved ones. I'm sorry I couldn't be there with you. My prayers are with you daily. Everyone take care. Niix ashwa, axwaimatash Anch'a Q'inuta. AAIII, Swans'Saki.

Henry M. Stwyer

Indian Business Talk

Risk management and business success

By Bruce Engle
Loan officer
W.S. Credit Enterprise

We are all risk takers. Getting out of bed in the morning is a risk. Everything else we do has some possible risk.

That leads us to two old sayings, "Preparation is Everything" and "Practice makes Perfect."

Business people are risk takers. The better they are prepared, and the more they do business, the more successful they will usually be.

Their success will be a testament to their ability to have controlled risk.

Their areas of concern will always be some or all of purchasing, production, merchandizing, personnel and finance.

They will shop for quality merchandise to sell. They will negotiate the purchase price and terms.

They are always mindful that "Pennies make Dollars."

They will remember another good piece of advice: "Keep track of the pennies and the dollars will take care of themselves."

If they make something for sale, they will carefully control costs of production. Selling costs will also be controlled, as will costs associated with having competent and reliable employees.

Finance is where money gets used and saved, accounted for or not, and reported properly or not. And it is a part of all the other activity areas. There are always risks associated with money.

One common factor that all loan officers will look for is how the wannabe businessperson handles his or her personal finance. Credit reports and analysis flesh out interview impressions.

Growing up in a business is one way to learn some of the essentials. Working in the same type of business for someone else is another.

A college degree can provide some preparation. Often, it is preparation to learn when finally on the job.

Success in another business venture that has some carry-over elements can be an indicator of probable—more than possible—success. Some lenders will go with that.

New businesses are riskier. That's why many, or most banks won't finance them.

The failure rate in the first three years is huge. The success rate improves greatly in the fourth year—unless a recession intervenes.

Extensive and focused preparation tilts the percentages in your favor. Hard work and a bit of luck help.

Bookkeeping

Basic bookkeeping is a need for all businesses.

The most basic bookkeeping system is to get and keep all purchase receipts and sale receipts. My grandfather had all the farm records in a shoe box and the accountant took it from there. That was BC—before computers.

Having a computer with one of the business book-keeping programs—and using it—gives you, your lender, your consultant, and your suppliers the info you and they need to accurately determine how well your business is doing—and how risky a loan to you would be. There is that "risk" again.

You noticed that I mentioned suppliers. They are an important source of credit.

Buying inventory on credit can boost your bottom line. Suppliers are like lenders except for the fact that they "lend" you some merchandise that you might sell before you need to pay them back. When you do a lot of that, it shows up nicely in your bottom line. Suppliers will need an application from you and they will review it and your credit report.

A trained analyst can analyze your financial statements and make field inspections to determine if your business is operating profitably and efficiently.

Bankers are and use trained analysts. Sometimes a banker, when denying a loan, will tell the businessperson where he sees weaknesses or problems that need to be fixed before the business can qualify for a loan.

They used to do more of that. Then a guy sued his bank and said he did just what they suggested and his business failed. The banks learned a lesson. They don't provide that service any-

more.

Their insurance companies won't let them. Identifying problem areas is about the

Might we derive a formula for success from this?

How about:

An attitude of "I can and I will" + Preparation + Practice = S, an improved potential for success.