

# Smith: Brings many years management experience

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In such a case, he said, the tribes might consider applying a water fee, if the usage reaches a certain point where waste or abuse is a factor.

"I'm not suggesting we use these fee rates in Warm Springs," Smith said, "but as an example, in St. Helens I paid \$70 and more per month for water. It cost \$44 per month for garbage, debris, and recyclable pick up. We might consider charging \$3 to \$5 per month, and that would assist to offset expenses for those services."

That is one example of many revenue ideas that could be considered, he said. Without those considerations for generating a little revenue, some Utility Department services will have to be eliminated because funds are not available, he said.



As boxing team manager, Smith with Bernard Hopkins.

## Years of work experience

Smith grew up in Warm Springs, and graduated from Madras High School. He recently attended his 40<sup>th</sup> high school class reunion.

After high school Smith attended Portland State University, then transferred to the University of Oregon. He graduated in 1972 with a Bachelor of Science degree in Business Administration.

His first job after graduating from college was in Albuquerque, New Mexico, where he worked as administrator and instructor for the American Indian Management Institute.

He then worked as economic co-director for the United Indians of All Tribes Foundation, with the economic analysis for the development of the Day-break Star Cultural and Educational Center at Ft. Lawton, Seattle, Wash.

In the mid-1970s, Smith worked as business manager for the Urban Indian Council in Portland, and as assistant director of the United Indian Planners Association in Washington, D.C.

In the late '70s, he worked as the Native American programs advisor for the U.S. Office of Personnel Management in Seattle, Wash. Then in the early 1980s he worked as an administrative officer for the

During the time when he was manager of the Olympic Boxing Team, Smith met Muhamed Ali.

BIA Warm Springs Agency.

He was Justice Services Manager of the Justice Services Branch in Warm Springs from 1984-86; and Special Projects Coordinator of the Fiscal and Control Branch of the Confederated Tribes from 1986-89. Also in Warm Springs, he was the Station Manager of KWSO from 1989-92.

In more recent years, Smith worked as the general manager of the Burns Paiute Reservation, and for six years he was the business manager of the Chemawa Indian High School in Salem.

It is through a combination of management and boxing, however, that Smith landed his most exciting job, one that took him to the 1996 Olympics in Atlanta, and to other countries such as Cuba, Thailand, Ireland, Poland and Germany.

## Olympic Team

Smith started boxing at the age of 9. He fought his first bout during a boxing event at the air base in Madras. He remained active in the sport through his school years and boxed two years in Portland while attending Portland State. In 1980 he became a member of USA Box-

*"We need to get back to basics — communication and respect. It's a common sense process."*

Gerald Smith

ing Inc., serving over the years as a manager, referee, judge, coach, and President of the Oregon and Regional Association.

Both of his parents passed away just a few months apart in 1993. When that happened Smith spent a lot of his time writing about boxing.

He came to know many Olympic boxing coaches, some of whom served on the International Olympic Boxing Committee. They liked the work Smith had been doing, and in 1994 they chose him as the manager of the Olympic team. He was the first person of color to serve in that position.

As team manager, his duties included administration of the boxers' training, competition, and travel prior to and during the 1996 Olympic Games.

"Everything about it was a

great experience, even the bad parts," Smith says. "Sometimes I can't even believe it really happened. It doesn't seem real."

He worked 18-hour days for the two years he was team manager. He traveled with the team to several foreign countries, including Cuba. At the time it was nearly impossible for U.S. citizens to visit Cuba.

He got to meet many famous people, including the late James Brown, President Bill Clinton, Ms. Hillary Clinton, and Muhamad Ali. He got to meet Bernard Hopkins, Evander Holyfield, Roy Jones Jr., Joe Frazier, Shaka and the 1996 Dream Team, Oscar DeLaHoya, Sugar Shane Mosely, Pernell Whitaker, Vernon Forrest, Diego Corrales, Roberto Duran, and Sugar Ray Leonard.

The boxers on the 1996 Olympic Boxing Team included professional world boxing champions Floyd Mayweather Jr., Eric Morel, Fernando Vargas, David Diaz, Zahir Raheem, David Reid and Antonio Tarver, alternate Zab Judah, among others.

In his office at the Administration Building, Smith has photographs of the boxers and others he met during his time with the Olympic team.

## Common sense process

As Chief Operations Officer, Smith is now dedicated to carrying out the policies of the Confederated Tribes, with the direction from Tribal Council. Some of the issues that Council is addressing include those raised in the tribal member sur-

vey last year.

According to the survey, many members said they felt the tribal economy was in poor health, and that the tribal government was ineffective in addressing the needs, due to conflicts.

"That was a good wake-up call," Smith said.

"We need to get back to basics — communication and respect. It's a common sense process."

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# Bear Springs

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The second resolution adopted recently by Council directed the posting of a supplemental budget for up to \$3.1 million for economic development initiatives, some of which may be available to continue feasibility studies for the Bear Springs Project.

The Tribal Council stressed the need to gain community input before proceeding with the project.

"The Tribe's current financial forecasts continue to show financial reserves are shrinking, and make it necessary to examine projects which can be brought on relatively quickly to rebuild reserves until the new Gorge casino comes on line," said

Jody Calica, tribal Secretary-Treasurer.

"If the community is willing to accept them, use and occupancy projects may be one way of doing that. We need detailed financial feasibility studies so that the potential costs and benefits are clearly understandable to all tribal members. The Project Team will meet in the near future to begin the communication process with the membership to determine whether or not it is receptive to the concept," said Calica.

"This type of project has its special challenges," said Ken Smith, Warm Springs Ventures board member and former Secretary-Treasurer.

"One of the first tasks is to determine whether or not the

non-Indian community will be receptive to a project in which ownership interests will be the subject of a long-term lease, since we cannot sell fee interests in trust property," said Smith.

"Although we are encouraged by our initial efforts, we realize we still have a ways to go before we have a project that can be considered by the membership. It will be particularly important to have a developer partner with sufficient stature to make it a credible project. This means that the developer will receive a share of project revenues, which is undetermined at this early stage of the project."

## Deli

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Currently the deli opens at 8 a.m. and closes at 4 p.m., Monday through Friday.

Soon Fuentes hopes to be able to expand the hours to

open at 7 a.m. and close at 7 p.m. That would require the employment of two more workers.

In addition to a variety of sandwiches, the menu includes a plethora of espresso drinks, coffees, salads, smoothies, desserts, soups and other beverages.

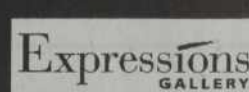
Orders are welcome to be faxed to 553-3181 or called in to 553-2568.

The Tepee Deli & Espresso is located inside the Eagle-Tech Technology Center at the Warm Springs Plaza.



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