

Help available for estate planning

Tribal Council has authorized a pilot project to provide legal assistance to tribal members in the area of estate planning and the preparation of wills, especially for trust lands and trust funds. The project is at no cost to tribal members.

Cynthia Starke, a lawyer formerly of the Karnopp Peterson law firm, will meet with individuals and families to provide legal assistance with estate planning and will preparation.

Arrangements have been made for Starke to meet with interested clients in a private room at Hi Look Lodge. Starke will be available Monday through Thursday for the next four weeks, depending on the level of interest and demand.

Appointments will be available from 12 noon to 8 p.m. on scheduled days. Appointments must be made with Charlene

Smith at tribal management, 553-3212.

Individuals should obtain the following information from the BIA and Office of the Special Trustee (OST) before their scheduled appointment with Ms. Starke: First, the "Individual Trust Inventory Report (ITI)" can be requested from the BIA Realty Officer at Warm Springs. Second, individuals with an IIM account may also obtain a current report on their "Individual Indian Money (IIM) accounts" from the OST at Warm Springs.

Forms to request this information are available with Charlene Smith, the OST IIM and the BIA Realty Office. Announcements will be aired on KWSO each week regarding any change to Starke's appointment schedule and location. Individual appointment information must be obtained from the tribal management secretaries, 553-3212.

Man killed in highway wreck

A two-vehicle collision killed one man and injured three people on Highway 26 northwest of Warm Springs last Thursday, July 27.

A 20-year-old Madras man was killed while traveling east-bound when his car drifted

into oncoming traffic.

A 24-year-old Madras man was driving a van that collided with the car. He was critically injured and flown to St. Charles Medical Center in Bend. The two other occupants of the van sustained minor injuries.

All four involved in the crash were wearing seat belts.

The highway remained closed for more than four hours, according to the Oregon Department of Transportation.

Wolfe Point fire contained

Crews managed to completely contain the Wolfe Point II Fire by July 31. The fire, located near the Wolfe Point subdivision, ignited July 25 and grew to 4,129 acres at its height.

Fire and Safety received assistance from fire engines with the Mt. Hood National Forest, as well as a large air tanker from the Redmond Air Center. The blaze threatened two homes, but both were protected by firefighters. The cause of the fire is currently under investigation.

4-H Culture Camp this month

The deadline to register your child for the 4-H Culture Camp at Peter's Pasture is this Friday, August 4.

There will be up to 50 campers at the 4-H Culture Camp, to be held at the pasture.

The camp is open to youth who have completed fourth through sixth grade.

There is a \$25 registration fee. There are not any scholarship funds this year.

Also, if you know of anyone who wants to make some extra money this summer, the 4-H Culture Camp is in need of people to be counselors or teachers.

There is also a need for a boys' sweathouse leader, and a sweathouse leader for the girls.

You can stop by the 4-H office in the Education Building for an application. Or if want more information, please call 553-3238.

Eagle-Tech: opportunities for business development

(Continued from page 1)

Phillips also emphasizes Eagle-Tech's plans to serve the tribal community through the center, but he is careful to point out that his staff cannot offer a full range of business support services.

"We can't do everything the small business center did," Phillips says. "Our technical services will be superior, but we don't have the expertise to, say, help people develop business plans. On the other hand, we intend to bring speakers in on a variety of topics, and we do have people at Eagle-Tech who have a lot of experience in building and running small businesses. We know the resources to point people to, and we will help where we can."

Phillips credits Jolene Atencio, who managed the small business center until its closure, with helping Eagle-Tech get its CORE funding, along with an even larger \$100,000 Rural Business Enterprise Grant (RBEG) through the USDA.

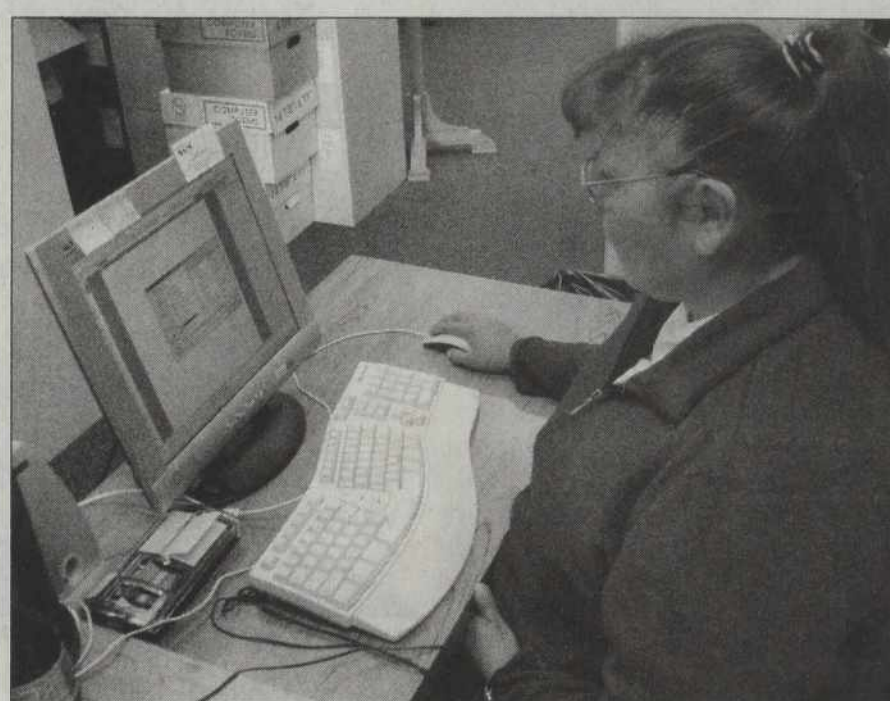
"Jolene really sees a need to support and develop local business people," Phillips says. "She literally went out and helped find the funds to make those grants happen."

Opportunities for business development

Eagle-Tech's second path aims at acquiring 8(a) status and using that to win valuable set-aside contracts from the federal government, something other tribes have done with great success. Anspach cites tribes who have won contracts worth tens of millions of dollars.

"That's really what we're about," says Phillips. "The tech center is an important project for us and the tribe, but ultimately we want to be winning multi-million dollar government contracts and making money. We want to bring that work and that money onto the reservation."

Phillips looks forward to the



Lorraine Suppah is the application manager at Eagle-Tech.

September TribalNet conference in Reno as the place for launching Eagle-Tech into the greater world of IT providers.

"I think of TribalNet as our coming-out party," he says. "We have a vendor booth and we'll be introducing ourselves to the national tribal IT community for the first time. We're teamed with a firm from Bend and we'll be offering services on IBM equipment."

Eagle-Tech has so far acquired certification in supporting IBM products, which are commonly used both by casinos and the federal government. Down the road, Phillips plans to acquire certifications for Microsoft, Cisco, and probably Linex, and further envisions working with telephone providers to sell phone systems to the government.

Eagle-Tech will also solicit jobs from prime contractors such as Boeing, who are required to subcontract a portion of their work to minority-owned businesses.

"We won't be the only tribe trying to do that," Phillips says. "It's competitive, but it's a good opportunity."

One key to our success will be to move cautiously enough that we can actually get the job done and perform well. We won't go after work that we aren't ready for; we want to do a good job."

Ultimately, Phillips would like to see technical accomplishment grow not only at Eagle-Tech, but throughout the reservation.

"Right now we don't have a

large pool of tech workers to draw from, but we want to get people interested and help them get qualified to work in that field. At first we'll be subcontracting out to people who have the skill sets in place. We're still too small to get major contracts, but teamed with other companies we can do it. But we'd like to grow and develop the skills on the reservation so that we can get jobs on our own that we staff ourselves."

Funding to acquire 8(a) status

Half of the RBEG money is earmarked for mentoring Eagle-Tech through the 8(a) certification process and developing its business prospects.

The rest will help fund more general efforts to support small business development on the reservation, including a portion to Ventures for its other enterprises.

Eagle-Tech has engaged Clyde Stryker, a Grand Ronde

tribal member living at Crooked River Ranch, to help it get through the 8(a) process and go after government contracts. The company should have its application ready to submit within a couple of months, and expects certification to follow anywhere from 3 to 6 months after that.

Stryker comes to Warm Springs after retiring from the highly successful 8(a) enterprise he built in the 1990s. As owner of Spirit Communications, founder of the Native American Chamber of Commerce, and advocate of small business entrepreneurship, Stryker has won numerous awards from city, state, and national organizations.

One of his company's major projects was to provide the communications cabling and wiring for the Mark O. Hatfield federal courthouse in downtown Portland.

Encouragement for entrepreneurs

In addition to his 8(a) work, Stryker also manages the tech center project.

"I like the way my prior experience as a business owner comes into play almost by accident here," he says. "I get to help others who might like to do the same thing."

Stryker looks forward to offering advice at the center and helping those interested in building small businesses find the resources they need. "If I don't know where to send them directly, chances are I'll know where to send them to find out. I know a lot of resources, and I

see countless opportunities on the horizon, not only for Eagle-Tech, but for Ventures and other small business development here at Warm Springs."

Stryker admires business entrepreneurship and hopes it catches on in Warm Springs.

"Anything is what you make of it," he says. "Entrepreneurship is a state of mind. It's not just wanting to go into work from 8 to 5 and come home with a check." Nor is entrepreneurship the province of business owners alone. "It's also a state of mind in the public and how they regard business and owners, and also government, whether they support the conditions for business."

Through its efforts to build the tech center and drum up outside business, Eagle-Tech hopes to contribute to a positive business climate at Warm Springs, and perhaps its success will help do so.

"We aren't where we'd like to be yet," Phillips says. "We still have some basic things to get up to speed, like our coding and accounting systems - Ventures is helping us with that. Once we get that ready and get the 8(a) certification, then we can really start going after jobs."

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